Instructions

Please refer to the main RFP prompt document, Environment Program Request for Proposal: Aligning Passive Investment with Paris Climate Goals, for RFP purpose and context.

1. Join an informational call to learn more about the Request for Proposal and ask questions. Please register using this link: [https://hewlettrfp.eventbrite.com](https://hewlettrfp.eventbrite.com).
   
   Time and date:
   
   Thursday, 6 February 2020
   
   8:00-9:00 AM PST (5:00 - 6:00 PM Central European Time)
   
   4:00-5:00 PM PST (8:00 - 9:00 AM China Standard Time on Friday, 7 Feb)

2. To apply, please complete the form below and email it to [climatefinance@hewlett.org](mailto:climatefinance@hewlett.org) by 11:59 pm PST on Thursday, 26 March 2020.

### Applicant Information

<table>
<thead>
<tr>
<th>Organization legal name, address and website</th>
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<tbody>
<tr>
<td>Organization type (e.g. charitable organization/academic/for-profit)</td>
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<tr>
<td>Country of incorporation</td>
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<td>Primary contact name, title, phone and email</td>
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<td>Organization/program leader</td>
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<td>2019 budget</td>
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<td>Number of staff</td>
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Current funders/customers

Basic Requirements

Check all that apply:

- The work proposed is centered on generating solutions to the climate problems associated with passive investing
- The organization is based in or focused on capital domiciled in the United States, European Union, and/or China

Key Criteria 1: Address Key Barriers or Solutions

In 400 words or less, please address the following:

- What barrier(s) or solution(s) is the project seeking to address?
- How will addressing this barrier or solution (a) achieve a charitable purpose (such as environmental preservation); and (b) help solve the climate problems associated with passive investing?

Key Criteria 2: Impact

In 400 words or less, please address the following:

- What is the long-term outcome, or change in the world, you expect to see from this project?
- What outcomes do you expect to see as a result of this project in the short-term (e.g. over the next 6 months, 12 months)?
- How will you determine if your work is on track to achieve the impact you are seeking to create? What indicators or metrics will you be tracking?

**Key Criteria 3: Strategy**

In 500 words or less, please address the following:
- Please outline your strategy for this project, answering the following questions as relevant to your initiative.
  - What interventions or actions are you planning during the execution of this project over this funding period?
  - What key audiences are you seeking to reach?
  - Who are the critical players or partners you will need to succeed?

**Key Criteria 4: Diversity Equity and Inclusion**

In 300 words or less, please address the following:
- How does this project’s approach add to the diversity of voices and perspectives engaged on the passive asset management problem?
- Will this project engage or uplift key voices that have historically been marginalized or under-represented in this space?

**Key Criteria 5: Scalability**
In 300 words or less, please address the following:
- How are you currently thinking about scale with regard to this project in the shorter term, and in the longer term?
- Does this project have the potential to scale rapidly if proven effective? And if so, what is the path to scale (e.g. network effect, force multiplication, influence on media narrative, access to influential actors...)?

**Key Criteria 6: Why You**

In 300 words or less, please address the following:
- Why is your organization/team uniquely placed to do this work?

**Key Criteria 7: Demographic Survey**

The William and Flora Hewlett Foundation embraces the importance of and seeks to promote the values and practice of equity, inclusion, and diversity in our workforce, our culture, and our grant-making. As affirmed in our Guiding Principles, “we care about and hold these values essential both because this is the right thing to do and because it is the smart thing to do.”

If your organization has not conducted a voluntary organizational survey of race/ethnicity and gender in more than one year, we encourage you to undertake this effort before completing this survey for the Hewlett Foundation.

**This demographic survey has no impact on current or future funding.** It is intended to serve as an information-gathering exercise by which we can learn more about our potential funding recipients. This survey will be received and reviewed by a third party and data will be aggregated for the foundation, so to avoid any bias. The foundation will receive the aggregated data after making its funding decisions related to this RFP. The survey data will not be shared publicly.

Please follow this link to complete the survey:
https://www.surveymonkey.com/r/AssetRFPDemographics