

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Fall 2005

The Hewlett Foundation makes grants to solve some of the most difficult social and environmental problems facing society. The Foundation focuses its grantmaking on activities in education, environment, global development, performing arts, philanthropy, population, and makes grants to support disadvantaged communities in the San Francisco Bay Area.

The William and Flora Hewlett Foundation

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HEWLETT GRANTEE TURNS AT-RISK YOUTH INTO NEXT GENERATION OF BUSINESS LEADERS AND ENTREPRENEURS

Suzanne McKechnie Klahr could have gone to work for a top law firm after she graduated from Stanford Law

School in the late 1990s. But she had an idea that led her away from the boardroom and into the classrooms of some of the Bay Area's most troubled schools.

With seed money she received from a public service fellowship, she started a unique, nonprofit organization targeting at-risk youth in East Palo Alto. The organization she founded, BUILD (Businesses United in Investing, Lending and

Development), has grown into a highly successful after-school program that gives high-school students business training and

teaches entrepreneurial skills.

Now, with the help of a \$500,000 grant from The William and Flora Hewlett Foundation, BUILD is expanding its program to Oakland. The organization started a pilot program in Oakland last year with twenty-four students from Lionel Wilson College Preparatory Academy, a charter school, and this year will include students from Oakland Technical High School.

"BUILD is thrilled to have the opportunity to

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A staff member reviews financial statements with students in BUILD's Youth Business Incubator.

HEWLETT FOUNDATION RESPONDS TO HURRICANE KATRINA DISASTER

In September, the Foundation made a \$1,000,000 emergency grant to the Planned Parenthood Federation of America to help its affiliate health centers provide health care services to women, families, and displaced residents affected by Hurricane Katrina.

In the aftermath of the hurricane, Planned Parenthood centers in Louisiana, Mississippi, Alabama, and other states have been offering both primary health care and critical services such as birth control supplies, medication to treat sexually transmitted infections (STIs), and prenatal care at no or reduced cost.

"The Hewlett Foundation has been a longtime supporter of Planned Parenthood," said Hewlett Foundation President Paul Brest. "This funding will help ensure that the health care needs of tens

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FOUNDATIONS COLLABORATE ON \$200 MILLION AFRICA INITIATIVE

The Hewlett Foundation has joined the Carnegie Corporation of New York, the Ford Foundation, the John D. and Catherine T. MacArthur Foundation, the Rockefeller Foundation, and the Andrew W. Mellon Foundation in a \$200 million initiative to strengthen higher education in seven African nations over the next five years.

United Nations Secretary General Kofi Annan joined the presidents of the foundations at the announcement of the landmark initiative on September 16.

"This is an outstanding display of global citizenship," Annan said. "We need to train teachers and build up research capacity; we need to strengthen open universities and distance learning programs; and we need to ensure that African institutions have

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BUILD

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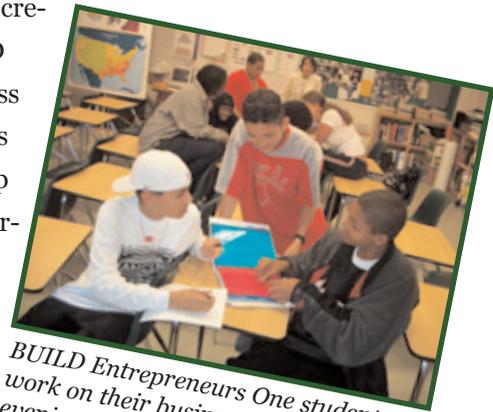
partner with, learn from, and serve the Oakland community,” said McKechnie Klahr, CEO and Founder of BUILD. “We look forward to working with budding young entrepreneurs in Oakland to make their dreams of college a reality.”

Students who participate in BUILD’s nationally-recognized program create and run their own small businesses with the help of mentors, BUILD staff, and volunteer “venture capital advisors” from the Bay Area business community. Teams of three to five students develop ideas for a business endeavor, write a business plan and are given a small amount of start-up funding to turn their idea into an actual mini-company. Past BUILD participants have started their own record label, a teen magazine, clothing lines, and many other businesses.

Throughout BUILD’s intense, four-year program, which enrolls students as freshman and supports them through graduation, students gain leadership, teamwork, and public speaking skills that prepare them for higher education. Juniors and seniors in the BUILD program also receive advice and help with the college application process, including interviewing and essay writing skills and standardized test preparation. While it is estimated that close to 70 percent of East Palo Alto students fail to graduate from high school, so far, a remarkable 100 percent of the students who have completed the BUILD program graduated from high school and went on to college.

BUILD’s goal is to have an equally positive impact on students in Oakland. Eleven of the Lionel Wilson students who participated in BUILD’s pilot program last year are now beginning to grow their own small businesses with the help of BUILD’s Youth Business Incubator. And, this year twenty-nine more students from Lionel Wilson and twenty-four others from Oakland Tech have begun the program. To date, 227 students have participated in the BUILD program and this year over 200 students from all high school grade levels are enrolled. ■

More information about BUILD can be found at www.build.org.



BUILD Entrepreneurs One student works on their business plan during an evening session with their mentors.

KATRINA

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of thousands of women and families are met.”

Many women who escaped the storm left behind medication and other items vital to their well-being. Planned Parenthood has been providing medical supplies and services, such as testing and treatment for STIs, cancer screenings, and birth control methods. Reports also indicate the importance of providing services to rape victims in the aftermath of the hurricane, including counseling and medical treatment.

“This grant from the Hewlett Foundation and donations from our private supporters will make it possible for Planned Parenthood to provide essential contraceptive and health care services to those who have been displaced by this devastating catastrophe,” said Karen Pearl, interim president of the Planned Parenthood Federation of America. ■

The public can make donations to Planned Parenthood clinics in the hurricane-affected areas of the Gulf Coast at the following Web site: https://secure.ga3.org/o2/pp_hurricane_katrina.

Partnership

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access to the latest technologies.”

The investment by the foundations includes more than \$5 million that will enable a consortium of African universities to obtain eight times the amount of data, or bandwidth, over the Internet compared to what was available to them as recently as two years ago. In addition, the universities in the partnership will pay only one-third as much for the data as most other African universities. The consortium has entered into an agreement with Intelsat, a global satellite operator, to provide the bandwidth.

The Partnership for Higher Education in Africa was originally launched in 2000, and the Carnegie Corporation, along with the Ford, MacArthur, and Rockefeller Foundations have already contributed more than \$150 million toward the education initiative at universities in six nations: Ghana, Mozambique, Nigeria, South Africa, Tanzania, and Uganda. Kenya has joined as the seventh nation this year. The Hewlett Foundation and the Mellon Foundation are the newest members of the partnership. ■

More information about the Partnership for Higher Education in Africa can be found at www.foundation-partnership.org.

ON THE HEWLETT WEB SITE: THE 2004 ANNUAL REPORT

The Hewlett Foundation has released its 2004 Annual Report, which includes the Foundation's financial statements and information about its grantmaking activities in each program area. In 2004, the Hewlett Foundation awarded \$169,457,880 in grants and disbursed \$268,669,188 in grant and gift payments. ■

To view or download the 2004 Hewlett Foundation annual report go to www.hewlett.org/AboutUs/AnnualReports/2004annualreport.htm.

HEWLETT FAMILY RECEIVES CARNEGIE MEDAL OF PHILANTHROPY



The Carnegie United Kingdom Trust has awarded the Carnegie Medal of Philanthropy to the Hewlett Family. Eleanor Hewlett Gimon accepted the Medal on behalf of the family.

Named after Scots-American philanthropist Andrew Carnegie, the Medal is regarded as the Nobel Prize of philanthropy. The award ceremony took place at the Scottish Parliament Building in Edinburgh on October 4, 2005 and was preceded by an international philanthropy symposium.

At the ceremony, Eleanor Gimon, daughter of William and Flora Hewlett, said that her parents' philanthropic spirit lives on in the work of the Hewlett Foundation and the Flora Family Foundation.

“My father never expected to accumulate great wealth, but when he did it was clear to both my parents that they needed to find a way to give it away,” Gimon said. “They founded the Hewlett Foundation in 1966 to help solve important social and environmental problems and to try to improve the community in which they lived.”

Quoting her daughter, Gimon said that the greatest gift Bill Hewlett left to future generations was his moral compass: “Its cardinal points were knowledge, modesty, justice, and hard work.”

Presented every two years to inspirational philanthropists and their families who have dedicated their private wealth to public good, previous recipients of the awards include the Gates, Rockefeller, and Annenberg families. The Packard Family was also honored with a Carnegie Medal at the October ceremony.

“Recipients of the medal share Andrew Carnegie's vision that distributing one's accumulated wealth for the common good is just as important a task as building up that wealth,” said William Thompson, great grandson of Andrew Carnegie and Chair of the Carnegie Medal of Philanthropy 2005 Organizing Committee. ■



Eleanor Gimon accepts the Carnegie Medal of Philanthropy on behalf of the Hewlett family.



At the Foundation

The Foundation welcomes the following new staff members:

Peter Belden—Fellow, Population. Prior to joining the Foundation, Peter managed a Planned Parenthood clinic in San Mateo, Calif. and previously served as Director of Public Affairs for Planned Parenthood in San Jose, Calif. Peter has served as Board Chair of Virginia NARAL and holds a BA from Princeton and an MBA from Stanford.

Gayle Boesch—Program Assistant, Environment. Most recently, Gayle was an Executive Assistant at Hewlett-Packard.

Pamela Burdman—Program Officer, Education. Pamela previously worked as a journalist, first at the San Francisco Chronicle and subsequently as a freelance journalist contributing to publications including *The New York Times*, *California Journal*, and *Black Issues in Higher Education*. She holds an MBA and MA in Asian Studies from UC Berkeley and a BA in Philosophy and East Asian Studies from Princeton University.

Patrick Collins—Chief Information Officer, Information Technology. Prior to joining the Foundation, Patrick spent several years in IT positions with the University of California. Most recently, he was the Director of Information and Communication Services at the UC Office of the President. He holds an MBA from UC Berkeley's Haas School of Business and a BS from Cornell University.

Aimée Derbes—Program Assistant, Environment. Aimée previously worked as a legal assistant after receiving her BA in Political Science from the University of Pennsylvania.

Michael Falcone—Fellow, Communications. Before joining the Foundation, Michael was a research associate at The Public Policy Institute of California. Michael holds a BA in Political Science and English from the University of California, Los Angeles.

Christina Knight—Fellow, Performing Arts. Christina graduated with honors from Stanford University in June 2005 with a BA in Interdisciplinary Studies in the Humanities. She worked as a fellow with the Stanford Institute for Diversity in the Arts, as an undergraduate research fellow with the Stanford Humanities Center, and an Arts-for-Youth Fellow.

Sharon Lee—Senior Investment Accountant, Finance. Prior to joining the Foundation, Sharon worked at the public accounting firm, Lautze & Lautze. Sharon received her BS in Accounting from the University of San Francisco and a CPA, State of California.

Denise Robichau—Program Assistant, Global Development. Previously, Denise lived in Cambridge, Mass. and worked for more than 15 years as an academic grants manager and research administrator. She has a BS in Newspaper Journalism from the S.I. Newhouse School of Public Communications at Syracuse University. ■