

*The William  
& Flora  
Hewlett  
Foundation*

---

**1993**

A N N U A L     R E P O R T

---

*The William  
& Flora  
Hewlett  
Foundation*

BOARD OF DIRECTORS

William R. Hewlett  
*Chairman*  
*Palo Alto, California*

Walter B. Hewlett  
*Vice Chairman*  
*Menlo Park, California*

David Pierpont Gardner  
*President*  
*Menlo Park, California*

Robert F. Erburu  
*Los Angeles, California*

James C. Gaither  
*Belvedere, California*

Eleanor H. Gimon  
*Greenwich, Connecticut*

Roger W. Heyns  
*Atherton, California*

Mary H. Jaffe  
*Portland, Oregon*

Herant Katchadourian, M.D.  
*Stanford, California*

Walter E. Massey  
*Oakland, California*

Arjay Miller  
*Woodside, California*

Loret M. Ruppe  
*Bethesda, Maryland*

ADMINISTRATIVE STAFF

David Pierpont Gardner  
*President*

Marianne Pallotti  
*Vice President/  
Corporate Secretary*

William F. Nichols  
*Treasurer*

Raymond F. Bacchetti  
*Program Officer*

Barbara M. Barclay  
*Program Officer*

Nancy E. Moss  
*Program Officer*

Alvertha Bratton Penny  
*Program Officer*

B. Stephen Toben  
*Program Officer*

Susan Alexander  
*Administrator of Grants  
and Computer Systems*

N. Elizabeth Dunfield  
*Accounting Manager*

Roberta Green  
*Program Assistant*

Patricia Gump  
*Administrative Assistant*

Mary Shipsey Gunn  
*Program Assistant*

Celia Lonborg  
*Receptionist /  
Staff Assistant*

Lien Nguyen  
*Program Assistant*

Charlene E. Parker  
*Accountant*

Lisa M. Sanders  
*Program Assistant*

Fe P. Snider  
*Librarian*

Clint E. Smith  
*Senior Consultant*

# Statement of Purpose

---

The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

The Foundation concentrates its resources on activities in the performing arts, education, population issues, environmental issues, conflict resolution, and family and community development. Some subareas of interest to the Foundation are listed in the program descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, non-profit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.



# Contents

---

Statement of Purpose	<i>iii</i>
President's Statement	<i>1</i>
Introduction to Programs	<i>6</i>
Children, Youth, and Families	<i>7</i>
Conflict Resolution	<i>12</i>
Education	<i>24</i>
Environment	<i>39</i>
Performing Arts	<i>46</i>
Population	<i>58</i>
Regional Grants	<i>67</i>
Special Projects	<i>75</i>
Advice to Applicants	<i>80</i>
Financial Statements	<i>83</i>
Index	<i>89</i>

## *President's Statement*

---

**T**his year marked a period of major transition for the Foundation, following Roger Heyns's retirement on December 31, 1992, at the close of fifteen years of committed, caring, and competent service as president. Mr. Heyns's accounting of his stewardship, set forth in the 1992 Annual Report, is a faithful but modest assessment of the Foundation's work during his tenure.

Mr. Heyns helped guide this institution through its critical, formative years with an imaginative, far-sighted, and yet steady sense of his responsibilities. While tending to the Foundation's daily needs, he was also preparing for its broader and even more consequential future; while supporting the Foundation's targeted programs, he was also seeking new and innovative ways to deploy its grants; while looking for opportunities to collaborate with others in the philanthropic community, he was also staking out a unique role for the Foundation as one of the nation's leading grantmakers. In short, Roger Heyns's work as president made a difference, and our country, the philanthropic community, and this Foundation are all the better for it.

During this time of transition, the Foundation has derived special benefit from the regular and resourceful work of its chairman, William R. Hewlett. Mr. Hewlett's active, well-informed, and nurturing leadership continues to steady the Foundation while positioning it for the future. He brings an uncommon measure of common sense and good humor to his task, along with the well-earned respect and esteem of his fellow Board members and of the Foundation staff.

Our directors remain faithful to their duties and active in their oversight of the Foundation's programs and grantmaking activities. Drawn from various walks of life and appreciated for their diverse views and perspectives, Board members meet quarterly to review the overall work of the Foundation, to monitor its investments and those who manage its assets, to consider and act on grant requests,

and to help guide the Foundation as it evolves and changes over time. They are dependable, conscientious, informed, and forthright in meeting their fiduciary duties and statutory obligations. They are also colleagues in this endeavor in every sense of the term, and their service to the Foundation is warmly acknowledged and appreciated by the entire staff.

The Foundation has always been successful in attracting to its service professional and support staff possessing an unusual measure of devotion and commitment to this institution and its daily work. This small but dedicated cadre merits all the respect it earns, both from our grantees and from colleagues in the wider philanthropic community.

In October 1993 the Board of Directors approved several changes in the Foundation's programs to be effective January 1, 1994, as noted below. No material adjustments, however, were made in the Foundation's basic procedures nor in its philosophy of grant-making, which were and are regarded as sound, effective, and altogether appropriate to the Foundation's current resource level and its place in the larger philanthropic community.

- The Foundation's program in children, youth, and families will no longer be a discrete program, but its various categories will be moved to other programs as noted.
- The education program will shift much of its focus from higher education to K-12, including the school-linked services and school-to-work transition components of the former children, youth, and families program. The Foundation will retain an active interest in higher education, but in mostly new areas of concern. U.S.-Mexico relations will remain part of this program.
- The environment program will focus primarily on areas of special interest to the American and Canadian West (roughly west of the 100th meridian), including Alberta, British Columbia, Alaska, Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada, California, Oregon, and Washington. This

---

region of North America—with its distinctive ecosystems, aridity, and sparse and widely dispersed population (outside California)—is being dramatically impacted by the flow of peoples from states to the east, from Latin countries to the south, and from Asian nations to the west. It is also being influenced by the movement of Californians to the mountain and desert states and the Pacific Northwest. A portion of the environment program will remain committed to national and international organizations and institutions in which the Foundation has had a long-established interest.

- The regional grants program will be retitled the family and community development program. Grants in this area, while continuing to be primarily regional, will seek to build on the Foundation's established support for San Francisco Bay Area community development organizations and institutions. Moreover, this new program will assume responsibility for the children's policy, family support, and youth community service areas of the former children, youth, and families program. This reorganization thus links community development to the basic and indispensable building block of any community, the health and well-being of its families.
- The population program will remain essentially intact, with the inclusion of the teenage pregnancy component from the former children, youth, and families program. In addition, the Foundation will be seeking to elaborate its population interests in Mexico.
- No material changes will be made in the Foundation's programs in conflict resolution and the performing arts.

In the years ahead, the Foundation looks forward to testing these latest adjustments against current expectations and stands ready to adapt to changing conditions. As an institution with a unique but well-established role in the world of grantmaking, the Hewlett Foundation will sustain its active commitment to improving the quality of life for all peoples and to alleviating the stresses of

modern life that strain the fabric of civil society and threaten the natural environment upon which the integrity of our planet depends.

I am grateful to have been asked to help the Foundation in this work and am committed to doing all within my ability to realize the Board's expectations and those of the larger community in which this Foundation plays so significant a part.

DAVID PIERPONT GARDNER

# *Programs*

---



---

*THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.*

*FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness are a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.*

*SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.*

*A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.*

# Children, Youth, and Families

---

**T**his report marks the final appearance of children, youth, and families as a discrete program. In 1994 its subcategories will be absorbed in other grant-making areas. For example, funding for school-linked services and school-to-work transition proposals will be granted through the education program; projects related to teenage pregnancy prevention will be supported by the population program. The new family and community development program will address the remaining three interest areas: children's policy, family support, and youth community service.

In the area of children's policy, the Foundation supports organizations that analyze the adequacy of public policies affecting children, youth, and their families, with a particular focus on the allocation of resources and the organization of services.

In the family support category, the Foundation funds programs that address the needs of families, rather than individuals, and that build within communities the formal and informal institutional supports that families need for long-term success. It places priority on programs that increase families' economic stability and cohesion, improve their ability to contribute to their children's healthy development, and enhance their capacity to contribute to their communities.

In the area of youth community service, the Foundation is particularly interested in efforts to integrate the service experience into learning, whether in K-12, college, or community-based educational settings, such as the urban conservation corps. It also extends support to community service organizations that wish to integrate youth workers fully into their normal program design.

Limited program funds dictate that only a few of the requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not make grants in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields, but from the Foundation's determination to focus its resources.

---

## *Program Description*

<b>Children, Youth, and Families: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
---	---------------------------------------	-------------------------------------	-----------------------------------	---------------------------------------

## *Family Support*

■ <b>CENTER FOR A NEW GENERATION</b> East Palo Alto, California <i>For general support</i>	\$180,000		\$90,000	\$90,000
■ <b>CENTER FOR ASSESSMENT AND POLICY DEVELOPMENT</b> Bala Cynwyd, Pennsylvania <i>For a school-based initiative for adolescent parents and their children</i>	50,000		50,000	
■ <b>CENTER ON BUDGET AND POLICY PRIORITIES</b> Washington, D.C. <i>For a consortium project to improve public understanding of income security issues</i>	50,000		50,000	
<b>EAST BAY COMMUNITY FOUNDATION, EAST BAY FUNDERS</b> Oakland, California <i>For general support (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
■ <b>TIDES FOUNDATION</b> San Francisco, California <i>For the Grantmakers' Income Security Taskforce project</i>	20,000		20,000	

## *Teenage Pregnancy Prevention*

■ <b>CENTER FOR POPULATION OPTIONS</b> Washington, D.C. <i>For general support of the domestic affairs program</i>	200,000		100,000	100,000
■ <b>UNIVERSITY OF COLORADO, DENVER</b> Denver, Colorado <i>For general support of the Health Sciences Center</i>	150,000		50,000	100,000
<b>MEHARRY MEDICAL COLLEGE</b> Nashville, Tennessee <i>For the "I Have a Future" teen pregnancy prevention program (Awarded in 1992 for \$285,000)</i>		285,000	143,000	142,000

■ Grants newly authorized in 1993 are highlighted by square boxes.

Children, Youth, and Families: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
<b>■ SOCIAL RESEARCH APPLICATIONS</b>				
Los Altos, California				
<i>For general support of the NationalNet technical assistance project</i>				
	50,000		25,000	25,000
<hr/>				
<i>School-to-Work or School-to-School Transition</i>				
<b>BAYSHORE EMPLOYMENT SERVICE</b>				
East Palo Alto, California				
<i>For the Bayshore Workers program (Awarded in 1992 for \$60,000)</i>				
		30,000	30,000	
<hr/>				
<b>■ COMMUNITY COLLEGE FOUNDATION</b>				
Sacramento, California				
<i>For the Career Pathways Demonstration Project</i>				
	50,000		50,000	
<hr/>				
<b>■ PHILANTHROPIC VENTURES FOUNDATION, MID-PENINSULA INDEPENDENT SCHOOL CONSORTIUM</b>				
Oakland, California				
<i>For the Peninsula Bridge Program</i>				
	125,000		125,000	
<hr/>				
<b>PUBLIC/PRIVATE VENTURES</b>				
Philadelphia, Pennsylvania				
<i>For general support (Awarded in 1992 for \$250,000)</i>				
		125,000	125,000	
<i>For the Urban Corps Expansion Project (Awarded in 1992 for \$400,000)</i>				
		400,000	400,000	
<b>■</b>	400,000		400,000	
<hr/>				
<i>School-Community Linkages</i>				
<b>BOYS AND GIRLS CLUB OF THE PENINSULA</b>				
Menlo Park, California				
<i>For general support of educational activities (Awarded in 1992 for \$225,000)</i>				
		125,000	75,000	50,000
<hr/>				
<b>■ COUNCIL ON FOUNDATIONS</b>				
Washington, D.C.				
<i>For the Foundation Leadership Forums on National Service</i>				
	16,000		16,000	
<hr/>				
<b>MENTORING CENTER</b>				
Oakland, California				
<i>For general support (Awarded in 1992 for \$50,000)</i>				
		25,000	25,000	
<hr/>				



<b>Children, Youth, and Families: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>NATIONAL ASSOCIATION OF SERVICE AND CONSERVATION CORPS</b> Washington, D.C. <i>For general support (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
■ <b>PENINSULA COMMUNITY FOUNDATION</b> San Mateo, California <i>To enhance the East Palo Alto Summer Youth Recreation Program</i>	40,000		40,000	
<b>POINTS OF LIGHT FOUNDATION</b> Washington, D.C. <i>For general support of the Communities as Places of Learning project (Awarded in 1992 for \$50,000)</i>		50,000	50,000	
■ <i>For the California sites of the Communities as Places of Learning project</i>	300,000		100,000	200,000
■ <b>SAN FRANCISCO FOUNDATION</b> San Francisco, California <i>For general support of the School-Linked Services Consortium</i>	500,000		500,000	
<b>SAN FRANCISCO STATE UNIVERSITY</b> San Francisco, California <i>For general support of the Bay Area Homelessness Program (Awarded in 1992 for \$250,000)</i>		125,000	125,000	
■ <b>SAN FRANCISCO URBAN SERVICE PROJECT</b> San Francisco, California <i>For general support</i>	50,000		25,000	25,000
<b>STANFORD UNIVERSITY, HAAS CENTER FOR PUBLIC SERVICE</b> Stanford, California <i>For general support of Youth Service California (Awarded in 1992 for \$125,000)</i>		125,000	125,000	
■ <i>To integrate public service with academic study</i>	150,000		50,000	100,000
<b>URBAN STRATEGIES COUNCIL</b> Oakland, California <i>For general support of the Interagency Group for School-Linked Services (Awarded in 1992 for \$125,000)</i>		50,000		50,000
 <i>Policy Analysis</i>				
■ <b>ACHIEVEMENT COUNCIL</b> Los Angeles, California <i>For general support</i>	175,000		175,000	

<b>Children, Youth, and Families: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>AMERICAN ACADEMY OF ARTS AND SCIENCES</b> Cambridge, Massachusetts <i>For the Initiatives for Children program</i>	300,000		150,000	150,000
■ <b>CHILDREN NOW</b> Oakland, California <i>For general support</i>	175,000		100,000	75,000
<b>COLEMAN CHILDREN AND YOUTH SERVICES</b> San Francisco, California <i>For general support (Awarded in 1992 for \$150,000)</i>		100,000	50,000	50,000
■ <b>FAMILY FOUNDATION OF NORTH AMERICA</b> Milwaukee, Wisconsin <i>For the State of Families project</i>	20,000		20,000	
■ <b>PENINSULA COMMUNITY FOUNDATION</b> San Mateo, California <i>For the Peninsula Partnership for Children, Youth, and Families in San Mateo County</i>	100,000		50,000	50,000
■ <b>URBAN STRATEGIES COUNCIL</b> Oakland, California <i>For general support</i>	300,000		125,000	175,000
<b>TOTAL CHILDREN, YOUTH, AND FAMILIES</b>	<b>\$3,401,000</b>	<b>\$1,840,000</b>	<b>\$3,659,000</b>	<b>\$1,582,000</b>



# Conflict Resolution

---

## Program Description

The Foundation established the conflict resolution program to support work across disciplines and in a wide variety of settings. The Foundation favors general support grants that build the institutional capacity of promising conflict resolution organizations. The Foundation does not generally provide funding for specific projects or research, nor is support typically given for start-up efforts. Grants are made in five categories.

The first is support for theory development. The Foundation is particularly interested in university-based centers that demonstrate both a strong academic commitment to systematic, interdisciplinary research on conflict resolution and also an ability to contribute to the improvement of conflict resolution practice.

The second category consists of grants to mediation and other practitioner organizations. The Foundation is primarily interested in opportunities to help effective and stable groups increase their capacity for growth and outreach. Grants support the development of new approaches or new applications of conflict resolution methods, the achievement of greater organizational maturity, the evaluation of program effectiveness, and numerous other efforts to enhance the overall impact of practitioner organizations on the field and on the larger communities in which they work.

In the third category, the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques or otherwise promote the field as a whole.

The fourth category supports efforts at policymaking reform and large-scale conflict prevention that anticipate and pre-empt clashes among stakeholders. Recognizing that the origins of conflict can often be traced to defects in methods of communication and participation in policymaking, the Foundation assists organizations that demonstrate means of improving the processes of decision-making on issues of major public importance. The Foundation's interest is primarily focused on facilitating and convening organizations that are exploring new ways of approaching contentious public policy issues more effectively by collaborative action that protects the legitimate interests of all involved parties.

Finally, the Foundation supports a limited number of organizations that are working on the international application of conflict resolution techniques and the development of practice-relevant theory related to ethnic, ideological, religious, racial, and other intergroup conflict around the world.

Applications to the Foundation in these categories are considered according to the following timetable:

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Theory Organizations	January 1	April
Practitioner Organizations	October 1	January
Training and Promotional Organizations	July 1	October
Public Policy Decisionmaking Organizations	July 1	October
International Organizations	January 1	April

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Decisionmaking Processes</i>				
<b>CALIFORNIA ENVIRONMENTAL AND ECONOMIC RECOVERY COALITION</b>				
Sacramento, California				
<i>To support continuing negotiations on California growth management (Awarded in 1992 for \$40,000)</i>				
		\$40,000	\$40,000	
<b>CALIFORNIA ENVIRONMENTAL TRUST</b>				
San Francisco, California				
<i>For general support (Awarded in 1992 for \$130,000)</i>				
		130,000	65,000	65,000
<b>CENTER FOR CLEAN AIR POLICY</b>				
Washington, D.C.				
<i>For general support (Awarded in 1991 for \$150,000)</i>				
		20,000	20,000	
<b>CENTER FOR RESOURCE MANAGEMENT</b>				
Denver, Colorado				
<i>For general support (Awarded in 1992 for \$130,000)</i>				
		130,000	75,000	55,000
<b>COALITION TO RESTORE COASTAL LOUISIANA</b>				
Baton Rouge, Louisiana				
<i>For general support (Awarded in 1992 for \$100,000)</i>				
		50,000	50,000	
■	<b>COMMITTEE FOR THE NATIONAL INSTITUTES FOR THE ENVIRONMENT</b>			
	Washington, D.C.			
	<i>For general support</i>			
	140,000		80,000	60,000
<b>COMMITTEE FOR WATER POLICY CONSENSUS</b>				
Concord, California				
<i>For general support of the State Water Conservation Coalition (Awarded in 1992 for \$100,000)</i>				
		30,000	30,000	
<b>COMMUNITY ENVIRONMENT COUNCIL</b>				
Santa Barbara, California				
<i>For general support of activities to improve environmental decisionmaking processes (Awarded in 1991 for \$90,000)</i>				
		25,000	25,000	
<b>ENVIRONMENTAL DEFENSE FUND</b>				
New York, New York				
<i>For general support of the Alternative Decisionmaking Program (Awarded in 1991 for \$225,000)</i>				
		75,000	75,000	

■ Grants newly authorized in 1993 are highlighted by square boxes.

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>GREENBELT ALLIANCE</b> San Francisco, California <i>For general support of activities to improve regional decisionmaking</i>	150,000		75,000	75,000
<b>MANAGEMENT INSTITUTE FOR ENVIRONMENT AND BUSINESS</b> Washington, D.C. <i>For the Environmental Partnerships Initiative</i>	150,000			150,000
<b>NATIONAL INSTITUTE FOR CHEMICAL STUDIES</b> Charleston, West Virginia <i>For general support</i>	135,000		60,000	75,000
<b>UNIVERSITY OF PENNSYLVANIA, WHARTON SCHOOL</b> Philadelphia, Pennsylvania <i>For general support of the Risk and Decision Processes Center (Awarded in 1991 for \$150,000)</i>		40,000	40,000	
<b>PROJECT 2000, COALITION FOR UTAH'S FUTURE</b> Salt Lake City, Utah <i>For general support of activities to improve regional decisionmaking</i>	125,000		80,000	45,000
<b>TIDES FOUNDATION, FOREST TRUST</b> San Francisco, California <i>For the National Forest Planning and Policy Program (Awarded in 1992 for \$80,000)</i>		80,000	40,000	40,000
<b>TIDES FOUNDATION, SUSTAINABILITY ROUNDTABLES PROJECT</b> San Francisco, California <i>For general support</i>	60,000		40,000	20,000
<b>VERMONT LAW SCHOOL, ENVIRONMENTAL LAW CENTER</b> South Royalton, Vermont <i>For general support of the National Commission on Superfund (Awarded in 1992 for \$200,000)</i>		200,000	125,000	75,000
<b>WATER EDUCATION FOUNDATION</b> Sacramento, California <i>To support the Three-Way Process and for general support of educational activities (Awarded in 1992 for \$200,000)</i>		25,000	25,000	



<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
WESTERN GOVERNORS' ASSOCIATION Denver, Colorado <i>For general support of environmental work (Awarded in 1992 for \$80,000)</i>		80,000	80,000	
<i>International Conflict Resolution</i>				
UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>For general support of the Center for International and Strategic Affairs (Awarded in 1990 for \$300,000)</i>		100,000		100,000
CENTER FOR STRATEGIC AND INTERNATIONAL STUDIES Washington, D.C. <i>For general support (Awarded in 1991 for \$350,000)</i>		200,000	200,000	
■ FOUNDATION FOR GLOBAL COMMUNITY Palo Alto, California <i>For the Armenia/Azerbaijan Initiative</i>	35,000		35,000	
■ HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL AFFAIRS Cambridge, Massachusetts <i>For general support of the Program on International Conflict Analysis and Resolution</i>	300,000		100,000	200,000
INSTITUTE FOR EAST-WEST STUDIES New York, New York <i>For general support (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
■ INSTITUTE FOR MULTI-TRACK DIPLOMACY Washington, D.C. <i>For general support</i>	250,000		100,000	150,000
■ INTERNATIONAL INSTITUTE FOR STRATEGIC STUDIES London, England <i>For work on the demobilization of rebel and counterinsurgency armies after civil wars and the restoration of society</i>	25,000		25,000	
■ KETTERING FOUNDATION Dayton, Ohio <i>For general support of the Program on International Affairs</i>	300,000		150,000	150,000

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>STANFORD UNIVERSITY</b>				
Stanford, California				
<i>For general support of the Center for International Security and Arms Control (Awarded in 1992 for \$600,000)</i>				
		400,000	200,000	200,000
<i>Theory Development</i>				
■ <b>UNIVERSITY OF CALIFORNIA, LOS ANGELES</b>				
Los Angeles, California				
<i>For planning support at the Center for Dispute Resolution</i>				
	20,000		20,000	
■ <b>CITY UNIVERSITY OF NEW YORK, JOHN JAY COLLEGE OF CRIMINAL JUSTICE</b>				
New York, New York				
<i>To plan and design a new Dispute Resolution Consortium</i>				
	50,000		50,000	
<b>UNIVERSITY OF COLORADO, BOULDER</b>				
Boulder, Colorado				
<i>For general support of the Conflict Resolution Consortium (Awarded in 1992 for \$210,000)</i>				
		130,000	70,000	60,000
■ <b>GEORGE MASON UNIVERSITY</b>				
Fairfax, Virginia				
<i>For general support of the Institute for Conflict Analysis and Resolution</i>				
	270,000		90,000	180,000
<b>GEORGIA INSTITUTE OF TECHNOLOGY</b>				
Atlanta, Georgia				
<i>For general support of the Inter-University Consortium on Multi-Party Conflict (Awarded in 1992 for \$200,000)</i>				
		95,000	95,000	
<b>UNIVERSITY OF HAWAII</b>				
Honolulu, Hawaii				
<i>For general support of the Program on Conflict Resolution (Awarded in 1991 for \$200,000)</i>				
		200,000	200,000	
■ <i>For general support of the Program on Conflict Resolution</i>				
	100,000		50,000	50,000
<b>UNIVERSITY OF MINNESOTA</b>				
Minneapolis, Minnesota				
<i>For general support of the Conflict and Change Center (Awarded in 1991 for \$200,000)</i>				
		200,000	200,000	



<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ NORTHWESTERN UNIVERSITY, KELLOGG GRADUATE SCHOOL OF MANAGEMENT</b> Evanston, Illinois <i>For general support of the Dispute Resolution Research Center</i>	200,000		100,000	100,000
<b>OHIO STATE UNIVERSITY</b> Columbus, Ohio <i>For general support of the Consortium for Dispute Resolution (Awarded in 1992 for \$200,000)</i>		100,000		100,000
<b>■ PENNSYLVANIA STATE UNIVERSITY</b> University Park, Pennsylvania <i>For general support of the Center for Research in Conflict and Negotiation</i>	180,000			180,000
<b>RUTGERS-STATE UNIVERSITY OF NEW JERSEY</b> Newark, New Jersey <i>For the Center for Negotiation and Conflict Resolution (Awarded in 1992 for \$210,000)</i>		140,000		140,000
<b>STANFORD UNIVERSITY</b> Stanford, California <i>For general support of the Center on Conflict and Negotiation (Awarded in 1992 for \$300,000)</i>		300,000	100,000	200,000
<b>■ SYRACUSE UNIVERSITY, MAXWELL SCHOOL OF CITIZENSHIP AND PUBLIC AFFAIRS</b> Syracuse, New York <i>For general support of the Program on the Analysis and Resolution of Conflicts</i>	150,000		90,000	60,000
<b>■ WAYNE STATE UNIVERSITY, SCHOOL OF BUSINESS ADMINISTRATION</b> Detroit, Michigan <i>For general support of the Program on Mediating Theory and Democratic Systems</i>	270,000			270,000
<b>UNIVERSITY OF WISCONSIN, MADISON, SCHOOL OF LAW</b> Madison, Wisconsin <i>For general support of the Disputes Processing Research Program (Awarded in 1990 for \$240,000)</i>		60,000	60,000	

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Practitioner Organizations</i>				
<b>ALBAN INSTITUTE</b>				
Washington, D.C.				
<i>For general support of conflict management activities (Awarded in 1990 for \$120,000)</i>				
		30,000	30,000	
<b>AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE</b>				
New York, New York				
<i>For general support of conflict resolution training for Jerusalem civic leaders (Awarded in 1992 for \$30,000)</i>				
		30,000	30,000	
<b>BERKELEY DISPUTE RESOLUTION SERVICE</b>				
Berkeley, California				
<i>For general support (Awarded in 1992 for \$80,000)</i>				
		40,000	40,000	
<b>CALIFORNIA COMMUNITY DISPUTE SERVICES</b>				
San Francisco, California				
<i>For general support (Awarded in 1991 for \$150,000)</i>				
		30,000	30,000	
■	<b>CENTER FOR RESOLUTION OF DISPUTES</b>			
	Cincinnati, Ohio			
	<i>For general support</i>			
	40,000		25,000	15,000
<b>CONFLICT MANAGEMENT INITIATIVES</b>				
Evanston, Illinois				
<i>To establish conflict resolution centers in South Africa (Awarded in 1992 for \$30,000)</i>				
		30,000	30,000	
■	<b>CONTRA COSTA CONFLICT RESOLUTION PANELS</b>			
	Pleasant Hill, California			
	<i>For general support</i>			
	10,000		10,000	
■	<b>COOPERATIVE SOLUTIONS, INC.</b>			
	Bloomington, Minnesota			
	<i>For general support</i>			
	100,000		50,000	50,000
<b>MINNESOTA CITIZENS COUNCIL ON CRIME AND JUSTICE</b>				
Minneapolis, Minnesota				
<i>For general support of the Mediation Services Program (Awarded in 1992 for \$75,000)</i>				
		25,000		25,000

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ NEW MEXICO CENTER FOR DISPUTE RESOLUTION</b> Albuquerque, New Mexico <i>For general support</i>	60,000		20,000	40,000
<b>UNIVERSITY OF NORTH DAKOTA</b> Grand Forks, North Dakota <i>For general support of the Conflict Resolution Center (Awarded in 1992 for \$50,000)</i>		20,000	20,000	
<b>NORTH DAKOTA CONSENSUS COUNCIL</b> Bismarck, North Dakota <i>For general support (Awarded in 1992 for \$200,000)</i>		75,000	75,000	
<b>■ PENNSYLVANIA ENVIRONMENTAL COUNCIL</b> Philadelphia, Pennsylvania <i>For general support of Penn ACCORD</i>	80,000		50,000	30,000
<b>VOLUNTEERS OF AMERICA</b> Everett, Washington <i>For general support of the Dispute Resolution Center of Snohomish County (Awarded in 1992 for \$60,000)</i>		40,000	20,000	20,000
<b>WASHINGTON HEIGHTS-INWOOD COALITION</b> New York, New York <i>For general support of the mediation program (Awarded in 1991 for \$120,000)</i>		40,000	40,000	
<i>Promotion of the Field</i>				
<b>ACADEMY OF FAMILY MEDIATORS</b> Golden Valley, Minnesota <i>For general support (Awarded in 1991 for \$120,000)</i>		30,000	30,000	
<b>ADMINISTRATIVE CONFERENCE OF THE UNITED STATES</b> Washington, D.C. <i>For general support of alternative dispute resolution activities (Awarded in 1991 for \$150,000)</i>		70,000		70,000
<b>AMERICAN BAR ASSOCIATION FUND FOR JUSTICE AND EDUCATION</b> Washington, D.C. <i>For general support of the Standing Committee on Dispute Resolution (Awarded in 1991 for \$200,000)</i>		50,000	50,000	

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ ASSOCIATION OF FAMILY AND CONCILIATION COURTS</b> Madison, Wisconsin <i>For general support</i>	175,000		80,000	95,000
<b>BOSTON UNIVERSITY</b> Boston, Massachusetts <i>For the Program for Health Care Negotiation and Conflict Resolution (Awarded in 1992 for \$80,000)</i>		20,000	20,000	
<b>■ BOWIE STATE UNIVERSITY</b> Bowie, Maryland <i>For general support of the Center for Alternative Dispute Resolution</i>	45,000			45,000
<b>CALIFORNIA FOUNDATION FOR THE IMPROVEMENT OF EMPLOYER-EMPLOYEE RELATIONS</b> Sacramento, California <i>For general support (Awarded in 1992 for \$100,000)</i>		100,000	50,000	50,000
<b>CENTER FOR PUBLIC RESOURCES, INC.</b> New York, New York <i>For general support of the Legal Program (Awarded in 1991 for \$300,000)</i>		50,000	50,000	
<b>■ CHILDREN'S CREATIVE RESPONSE TO CONFLICT</b> Nyack, New York <i>For general support</i>	120,000			120,000
<b>COUNCIL OF BETTER BUSINESS BUREAUS</b> Arlington, Virginia <i>For general support of alternative dispute resolution activities (Awarded in 1992 for \$75,000)</i>		35,000		35,000
<b>■ DISPUTE RESOLUTION CLEARINGHOUSE AND SETTLEMENT CENTER</b> Bloomfield, Wisconsin <i>To plan the National Association of Community Mediation Programs</i>	13,000		13,000	
<b>DOWNTOWN DEVELOPMENT FOUNDATION</b> Washington, D.C. <i>For general support of the Program for Community Problem Solving (Awarded in 1992 for \$150,000)</i>		50,000	50,000	
<b>■ EDUCATORS FOR SOCIAL RESPONSIBILITY</b> Cambridge, Massachusetts <i>For national dissemination of the Resolving Conflict Creatively program</i>	200,000			200,000



<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>INDIAN DISPUTE RESOLUTION SERVICES</b> Sacramento, California <i>For general support</i>	250,000		100,000	150,000
<b>INTERNATIONAL PEACE ACADEMY</b> New York, New York <i>For general support (Awarded in 1991 for \$250,000)</i>		130,000	65,000	65,000
<b>UNIVERSITY OF MASSACHUSETTS, AMHERST</b> Amherst, Massachusetts <i>For general support of the National Association for Mediation in Education (Awarded in 1991 for \$160,000)</i>		53,000	53,000	
<b>NATIONAL CONFERENCE ON PEACEMAKING AND CONFLICT RESOLUTION</b> Fairfax, Virginia <i>For general support (Awarded in 1992 for \$80,000)</i>		80,000	55,000	25,000
■ <b>NATIONAL INSTITUTE FOR DISPUTE RESOLUTION</b> Washington, D.C. <i>For general support</i>	400,000		400,000	
<b>THE NETWORK: INTERACTION FOR CONFLICT RESOLUTION</b> Waterloo, Ontario, Canada <i>For general support (Awarded in 1991 for \$120,000)</i>		40,000	40,000	
<b>PARTNERS FOR DEMOCRATIC CHANGE</b> San Francisco, California <i>For general support (Awarded in 1992 for \$100,000)</i>		25,000		25,000
■ <b>PENINSULA CONFLICT RESOLUTION CENTER</b> San Mateo, California <i>For the California Association of Community Mediation Programs</i>	7,000		7,000	
<b>SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION</b> Washington, D.C. <i>For general support (Awarded in 1992 for \$100,000)</i>		65,000	35,000	30,000
■ <b>TIDES FOUNDATION, INSTITUTE FOR GLOBAL COMMUNICATIONS</b> San Francisco, California <i>For general support of ConflictNet</i>	80,000		60,000	20,000

Conflict Resolution: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
<i>Other</i>				
<ul style="list-style-type: none"> <li>■ UNIVERSITY OF SOUTHAMPTON, MOUNTBATTEN FOUNDATION, INC. Southampton, England <i>For the Programme for Promoting Nuclear Non-Proliferation</i></li> </ul>	300,000		150,000	150,000
<b>TOTAL CONFLICT RESOLUTION</b>	<b>\$4,790,000</b>	<b>\$4,208,000</b>	<b>\$4,838,000</b>	<b>\$4,160,000</b>



# Education

---

## Program Description

In 1993 grantmaking in the education program was concentrated in the following areas of interest: networks of research libraries and university presses; international studies at liberal arts colleges; international education for the general public; teaching and research programs in U.S.-Mexico studies; institutional renewal at selective private liberal arts colleges; support for historically black private colleges and universities; improved academic achievement of minority students in higher education; and public policy reform at the state level to strengthen elementary and secondary schools.

Commencing in 1994, the Foundation will shift much of its focus from higher education to K-12, including the school-linked services and school-to-work transition components of the former children, youth, and families program. The Foundation will retain an active interest in higher education, but in mostly new areas of concern, as described below.

### *Higher Education*

Grantmaking in this program focuses on higher education in the United States, with the exception of U.S.-Mexico projects. Grants are generally limited to liberal arts colleges and research universities, with emphasis on established institutions with strong records of exemplary work. Ideas that can also be applied to other such institutions are preferred.

*Pluralism and Unity (by invitation).* Colleges and universities play a significant role in fostering appreciation for both diversity and the common good in our society. The Foundation supports such efforts and seeks to nurture those forces that unify individuals and groups while respecting the differences between and among them.

*International Studies.* Through its support for international and area studies at liberal arts colleges, the Foundation aims to help students comprehend the world from the perspective of other cultures and countries as well as their own.

*General Lower-Division Education in Research Universities.* The Foundation supports initiatives in research universities to rethink and improve the general education of lower-division undergradu-

---

ates. Proposals that focus on student outcomes, faculty incentives, teaching innovations, and the general education curriculum will be favored over those concerned only with curriculum design.

*Tools of Scholarship.* A limited number of grants are made to research library umbrella organizations, university press associations, and similar collaborative entities that improve scholarly communication through the cost-effective use of technology. The Foundation does not support individual libraries or disciplines.

*United States-Mexico Studies (by invitation).* The Foundation makes grants to strengthen comprehensive research programs in Mexico and the United States that focus on the varied relationships between these countries. Of particular interest are broad-based centers of research, usually at leading academic institutions, whose work improves communication between consumers and providers of policy research, encourages cooperation with other research programs in both countries, and addresses regional and local concerns.

*Historically Black Private Colleges and Universities.* In partnership with the Bush Foundation, the Foundation supports an ongoing program of grants for capital needs and faculty development at private black colleges and universities. This program is administered by the Bush Foundation.

### *Elementary and Secondary Education*

Grants in the K-12 area are generally limited to California programs, with primary emphasis on public schools in the San Francisco Bay Area. Proposals are expected to aim for systemic significance in an effort to advance educational reform. In this program the Foundation favors schools, school districts, universities, and groupings of these entities rather than third parties.

*The Teaching Career.* The Foundation supports programs carried out by school districts alone or in conjunction with colleges, universities, or other agencies dedicated to developing the profession of teaching and to improving teachers' career preparation and professional growth. By showing a special interest in teachers' first two years

in the field, the Foundation seeks to support their effective initiation into classroom practice and professional standards and thereby further enhance the career attractiveness of teaching.

*School Site and District Leadership.* The Foundation supports efforts to build leadership and management skills among public school superintendents and principals and, when integral to a school reform strategy, among school board members, union leaders, and teachers.

*School-Linked Services.* The Foundation makes grants to encourage and improve collaborations among schools, families, and public service agencies that advance the general well-being and school achievement of children and youth.

*School Reform at Transitions.* The Foundation supports programs concerned with youngsters in transition from home to school, from elementary to secondary school, and from school to work or to college, especially for those most at risk.

*Educational Policy.* The Foundation funds organizations and efforts that promise to contribute significantly to policy studies affecting school reform and improved public elementary and secondary education nationally and in California.

The Foundation will not consider requests to fund student aid, construction, equipment and computer purchases, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefiting only individual institutions except as these may explicitly relate to stated Foundation objectives.

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
---	---------------------------------------	-------------------------------------	-----------------------------------	---------------------------------------

### *Research Libraries*

**COMMISSION ON PRESERVATION  
AND ACCESS**

Washington, D.C.

*For general support*

*(Awarded in 1991 for \$450,000)*

\$300,000      \$300,000

**COUNCIL ON LIBRARY RESOURCES**

Washington, D.C.

*For general support*

*(Awarded in 1991 for \$300,000)*

200,000      200,000

**RESEARCH LIBRARIES GROUP, INC.**

Mountain View, California

*For general support of research and*

*development for Research Libraries*

*Information Network*

*(Awarded in 1991 for \$750,000)*

500,000      500,000

### *Independent Research Libraries*

■ **HUNTINGTON LIBRARY**

San Marino, California

*For general support*

100,000

100,000

### *University Presses*

■ **ASSOCIATION OF AMERICAN UNIVERSITY  
PRESSES, INC.**

New York, New York

*For general support*

100,000

50,000

50,000

### *Research Universities: International and Area Studies Program*

*Challenge grants to endow discretionary funds for area  
and other international studies (matching grants)*

**DUKE UNIVERSITY, CENTER FOR  
INTERNATIONAL STUDIES**

Durham, North Carolina

*(Awarded in 1989 for \$200,000)*

19,000

19,000

**MONTEREY INSTITUTE OF INTERNATIONAL  
STUDIES**

Monterey, California

*(Awarded in 1990 for \$300,000)*

300,000

300,000

- Grants newly authorized in 1993 are highlighted by square boxes.



<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Challenge grants to increase discretionary fund endowments for area and international studies (matching grants)</i>				
<b>COLUMBIA UNIVERSITY, SCHOOL OF INTERNATIONAL AND PUBLIC AFFAIRS</b> New York, New York (Awarded in 1988 for \$300,000)	(117,000)*	117,000		
<b>HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL AFFAIRS</b> Cambridge, Massachusetts (Awarded in 1992 for \$300,000)		300,000		300,000
<b>UNIVERSITY OF MICHIGAN, SCHOOL OF GRADUATE STUDIES (RACKHAM GRADUATE SCHOOL)</b> Ann Arbor, Michigan (Awarded in 1988 for \$300,000)		225,000	225,000	
<b>UNIVERSITY OF NOTRE DAME, HELEN KELLOGG INSTITUTE FOR INTERNATIONAL STUDIES</b> South Bend, Indiana (Awarded in 1990 for \$300,000)		237,000	237,000	
<b>UNIVERSITY OF PENNSYLVANIA, OFFICE OF INTERNATIONAL PROGRAMS</b> Philadelphia, Pennsylvania (Awarded in 1991 for \$300,000)		245,000	233,000	12,000
<b>UNIVERSITY OF PITTSBURGH, UNIVERSITY CENTER FOR INTERNATIONAL STUDIES</b> Pittsburgh, Pennsylvania (Awarded in 1992 for \$300,000)		300,000		300,000
<b>PRINCETON UNIVERSITY</b> Princeton, New Jersey (Awarded in 1991 for \$300,000)		300,000	300,000	
<b>ROYAL INSTITUTE OF INTERNATIONAL AFFAIRS</b> London, England (Awarded in 1992 for \$300,000)		300,000	140,000	160,000
<b>UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS</b> Los Angeles, California (Awarded in 1992 for \$300,000)		300,000		300,000
<b>TUFTS UNIVERSITY, FLETCHER SCHOOL OF LAW AND DIPLOMACY</b> Medford, Massachusetts (Awarded in 1989 for \$300,000)		121,000	84,000	37,000

\* Grant cancelled.



<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>U.S.-Mexico Studies</i>				
<b>BAY AREA INSTITUTE, PACIFIC NEWS SERVICE</b> San Francisco, California <i>For the program on U.S.-Mexico relations (Awarded in 1991 for \$225,000)</i>		75,000	75,000	
<b>UNIVERSITY OF CALIFORNIA, LOS ANGELES, LATIN AMERICAN CENTER</b> Los Angeles, California <i>For the program on U.S.-Mexico relations (Awarded in 1992 for \$525,000)</i>		525,000	350,000	175,000
■ <b>UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.-MEXICAN STUDIES</b> La Jolla, California <i>For general support</i>	400,000		200,000	200,000
<b>CENTRO DE TECNOLOGIA ELECTRONICA E INFORMATICA</b> Mexico City, Mexico <i>For the Mexico-U.S. Technology Program (Awarded in 1991 for \$120,000)</i>		40,000	40,000	
■ <i>To form the Consorcio Mexicano de Bibliotecas de Investigacion and to extend the services of the Research Libraries Group to Mexico</i>	50,000		50,000	
<b>UNIVERSITY OF CHICAGO, CENTER FOR LATIN AMERICAN STUDIES</b> Chicago, Illinois <i>For the Mexican Studies Program (Awarded in 1991 for \$300,000)</i>		200,000	200,000	
<b>CITY UNIVERSITY OF NEW YORK, BILDNER CENTER FOR WESTERN HEMISPHERE STUDIES</b> New York, New York <i>For the program on U.S.-Mexico relations (Awarded in 1992 for \$450,000)</i>		300,000	150,000	150,000
■ <b>COLUMBIA UNIVERSITY, INSTITUTE OF LATIN AMERICAN AND IBERIAN STUDIES</b> New York, New York <i>For the program on U.S.-Mexico relations</i>	250,000		125,000	125,000
<b>EL COLEGIO DE LA FRONTERA NORTE</b> Chula Vista, California <i>For the program on U.S.-Mexico relations (Awarded in 1991 for \$300,000)</i>		100,000	100,000	
■ <b>EL COLEGIO DE MEXICO</b> Mexico City, Mexico <i>For the Mexico-U.S. Studies Program</i>	300,000		100,000	200,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>INSTITUTE FOR CONTEMPORARY STUDIES, INTERNATIONAL CENTER FOR ECONOMIC GROWTH</b> San Francisco, California <i>To support collaborative studies between ICEG and Mexican institutions on the Mexican economy (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
<b>INSTITUTO TECNOLOGICO AUTONOMO DE MEXICO</b> San Angel, Mexico <i>For the Program on U.S.-Mexico Policy Relations</i>	405,000		135,000	270,000
<b>INSTITUTO TECNOLOGICO Y DE ESTUDIOS SUPERIORES DE MONTERREY</b> Monterrey, Mexico <i>For the U.S.-Mexico Studies Program</i>	200,000		100,000	100,000
<b>INTER-AMERICAN DIALOGUE</b> Washington, D.C. <i>For general support (Awarded in 1992 for \$100,000)</i>		100,000	50,000	50,000
<b>INTER AMERICAN PRESS ASSOCIATION TECHNICAL CENTER, INC.</b> Miami, Florida <i>To plan a series of press seminars on the proposed U.S.-Canada-Mexico trade agreement (Awarded in 1992 for \$25,000)</i>			(10,338)*	
<b>JOHNS HOPKINS UNIVERSITY, SCHOOL OF ADVANCED INTERNATIONAL STUDIES</b> Washington, D.C. <i>For the Program on U.S.-Mexico Relations (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
<b>UNIVERSITY OF NEW MEXICO, THE SCHOOL OF LAW</b> Albuquerque, New Mexico <i>For the International Transboundary Resources Center (Awarded in 1992 for \$300,000)</i>		200,000		200,000
<b>NORTH AMERICAN INSTITUTE</b> Santa Fe, New Mexico <i>For general support</i>	70,000		70,000	

\*Unused portion of grant refunded.

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>SAN DIEGO STATE UNIVERSITY, INSTITUTE FOR REGIONAL STUDIES</b> San Diego, California <i>For the Program on Public Policy and Border Environmental Issues</i> (Awarded in 1991 for \$100,000)		50,000	50,000	
■ <b>STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES</b> Stanford, California <i>For general support and for the North American Forum</i>	600,000		450,000	150,000
<b>UNIVERSITY OF TEXAS, AUSTIN, L.B.J. SCHOOL OF PUBLIC AFFAIRS</b> Austin, Texas <i>For the U.S.-Mexican Studies Program</i> (Awarded in 1992 for \$300,000)		200,000	100,000	100,000
<b>UNIVERSITY OF TEXAS, EL PASO, CENTER FOR INTER-AMERICAN AND BORDER STUDIES</b> El Paso, Texas <i>For general support</i> (Awarded in 1992 for \$25,000)		25,000	25,000	
<b>UNIVERSIDAD AUTONOMA METROPOLITANA, UNIDAD AZCAPOTZALCO</b> Azcapotzalco, Mexico <i>For the U.S.-Mexico collaborative research program</i> (Awarded in 1992 for \$200,000)		100,000	100,000	
<b>UNIVERSIDAD DE LAS AMERICAS, PUEBLA</b> Puebla, Mexico <i>For the program on U.S.-Mexico Studies</i> (Awarded in 1991 for \$300,000)		100,000		100,000
■ <b>UNIVERSIDAD NACIONAL AUTONOMA DE MEXICO</b> Mexico City, Mexico <i>For the Center for U.S.-Mexico Studies</i>	300,000		100,000	200,000
<i>Liberal Arts Colleges: Self-Renewal Program</i>				
<i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i>				
■ <b>ALBION COLLEGE</b> Albion, Michigan	250,000			250,000
<b>ALLEGHENY COLLEGE</b> Meadville, Pennsylvania (Awarded in 1990 for \$250,000)		150,000		150,000
■ <b>AMHERST COLLEGE</b> Amherst, Massachusetts	250,000			250,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>AUSTIN COLLEGE</b> Sherman, Texas	250,000			250,000
■ <b>BARNARD COLLEGE</b> New York, New York	250,000		83,000	167,000
<b>BATES COLLEGE</b> Lewiston, Maine (AwarDED in 1991 for \$250,000)		135,000	135,000	
<b>BENNINGTON COLLEGE</b> Bennington, Vermont (AwarDED in 1991 for \$250,000)		78,000	25,000	53,000
<b>BIRMINGHAM-SOUTHERN COLLEGE</b> Birmingham, Alabama (AwarDED in 1992 for \$250,000)		250,000	116,000	134,000
<b>BOWDOIN COLLEGE</b> Brunswick, Maine (AwarDED in 1991 for \$250,000)		180,000	65,000	115,000
<b>BUCKNELL UNIVERSITY</b> Lewisburg, Pennsylvania (AwarDED in 1990 for \$250,000)		167,000	167,000	
<b>CENTRE COLLEGE</b> Danville, Kentucky (AwarDED in 1992 for \$250,000)		250,000		250,000
<b>CLAREMONT MCKENNA COLLEGE</b> Claremont, California (AwarDED in 1992 for \$250,000)		250,000	184,000	66,000
■ <b>COLLEGE OF HOLY CROSS</b> Worcester, Massachusetts	250,000			250,000
<b>COLLEGE OF WOOSTER</b> Wooster, Ohio (AwarDED in 1990 for \$250,000)		58,000	58,000	
<b>COLORADO COLLEGE</b> Colorado Springs, Colorado (AwarDED in 1990 for \$250,000)		162,000	162,000	
■ <b>CONNECTICUT COLLEGE</b> New London, Connecticut	250,000			250,000
<b>DEPAUW UNIVERSITY</b> Greencastle, Indiana (AwarDED in 1992 for \$250,000)		250,000	250,000	
<b>GUSTAVUS ADOLPHUS COLLEGE</b> Saint Peter, Minnesota (AwarDED in 1991 for \$250,000)		190,000	60,000	130,000
<b>HAMPSHIRE COLLEGE</b> Amherst, Massachusetts (AwarDED in 1989 for \$250,000)		113,000	113,000	



<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>HOBART AND WILLIAM SMITH COLLEGES</b>				
Geneva, New York <i>(Awarded in 1991 for \$250,000)</i>		97,000	67,000	30,000
<b>KENYON COLLEGE</b>				
Gambier, Ohio <i>(Awarded in 1990 for \$250,000)</i>		97,000	97,000	
<b>LAFAYETTE COLLEGE</b>				
Easton, Pennsylvania <i>(Awarded in 1992 for \$250,000)</i>		174,000	53,000	121,000
<b>LAKE FOREST COLLEGE</b>				
Lake Forest, Illinois <i>(Awarded in 1990 for \$250,000)</i>		89,000	89,000	
■ <b>MILLS COLLEGE</b>	250,000			250,000
Oakland, California				
■ <b>OBERLIN COLLEGE</b>	250,000			250,000
Oberlin, Ohio				
<b>OHIO WESLEYAN UNIVERSITY</b>				
Delaware, Ohio <i>(Awarded in 1991 for \$250,000)</i>		200,000	25,000	175,000
<b>ST. OLAF COLLEGE</b>				
Northfield, Minnesota <i>(Awarded in 1990 for \$250,000)</i>		32,000	32,000	
<b>SARAH LAWRENCE COLLEGE</b>				
Bronxville, New York <i>(Awarded in 1991 for \$250,000)</i>		153,000	84,000	69,000
■ <b>SCRIPPS COLLEGE</b>	100,000			100,000
Claremont, California				
<b>SKIDMORE COLLEGE</b>				
Saratoga Springs, New York <i>(Awarded in 1989 for \$250,000)</i>		111,000	111,000	
<b>SMITH COLLEGE</b>				
Northampton, Massachusetts <i>(Awarded in 1992 for \$250,000)</i>		250,000	50,000	200,000
<b>UNION COLLEGE</b>				
Schenectady, New York <i>(Awarded in 1992 for \$250,000)</i>		250,000	250,000	
<b>UNIVERSITY OF THE SOUTH</b>				
Sewanee, Tennessee <i>(Awarded in 1992 for \$250,000)</i>		250,000		250,000
■ <b>VASSAR COLLEGE</b>	250,000			250,000
Poughkeepsie, New York				
<b>WASHINGTON AND JEFFERSON COLLEGE</b>				
Washington, Pennsylvania <i>(Awarded in 1991 for \$250,000)</i>		72,000	72,000	



<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>WELLS COLLEGE</b> Aurora, New York	250,000		100,000	150,000
■ <b>WHITMAN COLLEGE</b> Walla Walla, Washington	250,000			250,000
<i>To support multidisciplinary international policy studies</i>				
<b>BRYN MAWR COLLEGE</b> Bryn Mawr, Pennsylvania <i>For the tri-college program at Bryn Mawr, Haverford, and Swarthmore Colleges (Awarded in 1992 for \$300,000)</i>		150,000		150,000
■ <b>COLORADO COLLEGE</b> Colorado Springs, Colorado <i>For the North American Studies Program</i>	75,000		40,000	35,000
■ <b>CONNECTICUT COLLEGE</b> New London, Connecticut <i>For the joint international studies program at Connecticut College, Trinity College, and Wesleyan University</i>	300,000		150,000	150,000
■ <b>DARTMOUTH COLLEGE</b> Hanover, New Hampshire <i>For the Dickey Endowment for International Understanding</i>	75,000		40,000	35,000
<b>FIVE COLLEGES, INC., FIVE COLLEGE PROGRAM IN PEACE AND WORLD SECURITY STUDIES</b> Amherst, Massachusetts <i>(Awarded in 1992 for \$300,000)</i>		150,000	150,000	
■ <b>GRINNELL COLLEGE</b> Grinnell, Iowa	75,000		40,000	35,000
<b>POMONA COLLEGE</b> Claremont, California <i>For collaborative studies at Pomona and Scripps Colleges (Awarded in 1992 for \$225,000)</i>		225,000	114,000	111,000
■ <b>REED COLLEGE</b> Portland, Oregon	75,000		40,000	35,000
■ <b>WELLESLEY COLLEGE</b> Wellesley, Massachusetts	85,000		45,000	40,000
<b>WESLEYAN UNIVERSITY</b> Middletown, Connecticut <i>(Awarded in 1990 for \$75,000)</i>		37,000	37,000	
■ <b>WHEATON COLLEGE</b> Norton, Massachusetts	80,000		30,000	50,000

**Education:  
Organizations  
(by Category)**

**Grants  
Authorized  
1993**

**Unpaid  
Grants  
1/1/93**

**Payments  
Made  
1993**

**Unpaid  
Grants  
12/31/93**

### *Undergraduate Colleges: Self-Renewal Program*

**UNIVERSITY OF PENNSYLVANIA**  
Philadelphia, Pennsylvania

*To create a discretionary fund endowment  
for the improvement of undergraduate  
education (matching grant)  
(Awarded in 1991 for \$300,000)*

180,000      125,000      55,000

### *Private Black Colleges*

■ **BUSH FOUNDATION**

Saint Paul, Minnesota

*For the Program of Faculty Development  
Grants for private black colleges and  
universities (Clafin College, Fisk University,  
Florida Memorial College, Hampton University,  
Johnson C. Smith University, Rust College,  
St. Augustine's College, Spelman College,  
Tougaloo College, and Xavier University)*

305,000      305,000

### *Minority Achievement*

**ARIZONA STATE UNIVERSITY,  
DEPARTMENT OF ANTHROPOLOGY**  
Tempe, Arizona

*For general support of the Indian  
Heritage Project  
(Awarded in 1992 for \$25,000)*

25,000      25,000

**CLAREMONT UNIVERSITY CENTER AND  
GRADUATE SCHOOL**  
Claremont, California

*For the Hispanic Teacher Mentoring Project  
(Awarded in 1991 for \$250,000)*

80,000      80,000

**UNIVERSITY OF NEW MEXICO**  
Albuquerque, New Mexico

*To support planning to increase enrollment  
and retention of Native American students  
(Awarded in 1992 for \$25,000)*

25,000      25,000

■ **ONE HUNDRED BLACK MEN OF LOS ANGELES, INC.**

Los Angeles, California

*To examine issues associated with higher education  
enrollment patterns among California African  
American high-school graduates*

5,000      5,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>TOMAS RIVERA CENTER</b> Claremont, California <i>For general support (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
<b>WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION</b> Princeton, New Jersey <i>For general support of the Program in Public Policy and International Affairs (Awarded in 1991 for \$150,000)</i>		75,000	75,000	

### *International Education*

■ <b>ALLIANCE FOR EDUCATION IN GLOBAL AND INTERNATIONAL STUDIES</b> Stanford, California <i>For general support</i>		21,500	21,500	
■ <b>AMERICAN ASSEMBLY</b> New York, New York <i>For the international series</i>		25,000	25,000	
■ <b>COUNCIL ON FOREIGN RELATIONS</b> New York, New York <i>For the Studies Program for U.S. foreign policy</i>	150,000		100,000	50,000
<b>WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA</b> San Francisco, California <i>For general support (Awarded in 1991 for \$300,000)</i>		100,000	100,000	
■ <b>WORLD FORUM OF SILICON VALLEY</b> San Jose, California <i>For general support</i>	175,000		75,000	100,000

### *Public Education/General*

<b>UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION</b> Berkeley, California <i>For general support (Awarded in 1991 for \$600,000)</i>		150,000	150,000	
■ <i>For the public opinion polling aspect of the study of school choice</i>	49,500		49,500	
■ <b>COLLEGE ENTRANCE EXAMINATION BOARD</b> New York, New York <i>For the San Jose program of Equity 2000</i>	500,000		167,000	333,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>RAVENSWOOD CITY SCHOOL DISTRICT</b>				
East Palo Alto, California				
<i>For the library improvement program (Awarded in 1991 for \$200,000)</i>				
		100,000	100,000	
<i>University-School Partnerships</i>				
<b>STANFORD UNIVERSITY, SCHOOL OF EDUCATION</b>				
Stanford, California				
<i>For general support of the Stanford/ Schools Collaborative (Awarded in 1990 for \$300,000)</i>				
		100,000	100,000	
<b>TRINITY UNIVERSITY</b>				
San Antonio, Texas				
<i>For general support of the Alliance for Better Schools (Awarded in 1992 for \$300,000)</i>				
		300,000	100,000	200,000
<i>Other</i>				
■ <b>AMERICAN ASSOCIATION FOR HIGHER EDUCATION</b>				
Washington, D.C.				
<i>For a project on the peer review of teaching in universities</i>				
	230,000		115,000	115,000
<b>AMERICAN COUNCIL ON EDUCATION</b>				
Washington, D.C.				
<i>For general support (Awarded in 1990 for \$300,000)</i>				
		100,000	100,000	
■ <b>ARMENIAN MISSIONARY ASSOCIATION OF AMERICA, INC.</b>				
Paramus, New Jersey				
<i>For the presidential discretionary fund at Haigazian College</i>				
	150,000		50,000	100,000
■ <b>ASSOCIATION OF PROFESSIONAL SCHOOLS OF INTERNATIONAL AFFAIRS</b>				
Washington, D.C.				
<i>For the minority education program</i>				
	25,000		25,000	
■ <b>UNIVERSITY OF CALIFORNIA, BERKELEY, PACIFIC NEIGHBORHOOD CONSORTIUM</b>				
Berkeley, California				
<i>For general support</i>				
	100,000		34,000	66,000

Education: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
<b>■ INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA</b> San Francisco, California <i>For general support (matching grant)</i>	50,000		50,000	
<b>■ MATHEMATICAL ASSOCIATION OF AMERICA</b> Washington, D.C. <i>For the Math Horizons program</i>	50,000		50,000	
<b>■ NATIONAL ASSOCIATION FOR FOREIGN STUDENTS AFFAIRS</b> Washington, D.C. <i>To conduct strategic planning</i>	50,000		50,000	
<b>■ OCCIDENTAL COLLEGE</b> Los Angeles, California <i>For the 1993 summer project</i>	23,000		23,000	
<b>RESEARCH CORPORATION</b> Tucson, Arizona <i>To support faculty research in the natural sciences at liberal arts colleges (Awarded in 1992 for \$450,000)</i>		300,000	300,000	
<b>TOTAL EDUCATION</b>	\$8,182,000*	\$12,334,000	\$11,056,662‡	\$9,449,000

\*1993 authorizations (\$8,299,000) minus cancellations (\$117,000).

‡1993 payments (\$11,067,000) minus refunds (\$10,338).



---

**F**or more than a decade, the Foundation has focused environmental grantmaking on the advancement of balanced public policy that protects the natural environment while respecting the social and economic aspirations of the nation's citizens. The Foundation has primarily supported organizations of two types: policy research institutions and groups dedicated to improving environmental decisionmaking processes. The premises underlying this strategy are that (1) customary political and legal processes often fail to produce coherent, stable environmental policy; and (2) a combination of rigorous policy analysis and nontraditional participatory processes often yields better environmental outcomes.

In 1993 two additional elements rounded out the environment program. First, the Foundation made a final round of grants to selective university and college environmental studies programs. Second, the Foundation awarded several grants to organizations working on the integration of economic development and environmental protection through demonstration projects and policy research.

The premises that guided this grantmaking strategy remain at the core of the environment program. However, commencing in 1994, a new geographical focus will be adopted. Grants will be directed to organizations working on issues that affect the fragile ecosystems lying west of the 100th meridian, the traditional boundary demarcating the arid West from the temperate Eastern weather zone of North America. This is a vast and diverse expanse; yet it presents certain singular characteristics that make the West an appropriate focus for concerted philanthropy. First, for more than a century, western lands have been shaped by a peculiar regime of nineteenth-century laws that place resource extraction above all other land uses. The effects of mining, logging, fishing, and water diversion have wrought serious damage to the biological systems that support life throughout the region. Second, vast federal and tribal land holdings create unique challenges of governance and stewardship. Third, except in the Northwest, water is in short supply, and the brittle, arid environment is less resilient to develop-

---

## *Program Description*

---

ment pressures than are other regions. Fourth, many rural communities in the region are sparsely populated and geographically dispersed, accentuating their vulnerability to outside economic and political forces. Finally, bitter conflicts over resource use have divided western communities as in no other region of the United States.

Grants will be awarded for work in Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, British Columbia, and Alberta. Support will also be considered for work on U.S.-Mexico border environmental issues in the U.S. Southwest and bordering Mexican states.

As in the past, the Foundation will continue to emphasize general support grants aimed at building the institutional capacity of promising nonprofits working in the region. In most cases, the Foundation will not consider support for specific projects. The components of the revised environment program are as follows.

*Policy Analysis.* The Foundation supports organizations that produce policy-oriented studies on important environmental issues affecting the region. Candidates for support should present the following characteristics: (1) a reputation for intellectual rigor and objectivity, (2) an interdisciplinary staff, (3) a variety of widely read publications, and (4) a demonstrable capacity to influence policy outcomes.

*Information Dissemination.* The Foundation supports organizations engaged in the broad dissemination of nonpartisan information on western environmental issues to decisionmakers and the general public.

*Decisionmaking Processes.* The Foundation supports organizations that demonstrate, document, or study how environmental decisionmaking processes could be improved in the West. Interest is primarily focused on facilitating, convening, and mediating organizations.

---

*Rural Communities and the Environment.* The Foundation supports organizations working on the integration of rural community development and environmental protection through scientific research, economic development ventures, and other demonstration projects of regional significance.

*Land Preservation.* In exceptional cases, the Foundation supports efforts on a national scale to acquire or preserve unique, ecologically significant land in the West.

In 1994 the Foundation will also selectively support other environmental organizations of exceptional merit, with preference accorded past grantees whose focus does not qualify them for continued consideration within the revised program guidelines.

In order to avoid unprofitable effort on the part of applicants, we emphasize that the Foundation does not support proposals in the following areas: basic research; capital construction; conferences, symposia, or workshops; environmental education (K-12 or adult); museum facilities, exhibits, or programs; or specific media projects. Similarly, the Foundation does not make awards to individuals, organizations outside the United States, or local land trusts. Finally, the Foundation does not support community organizing, advocacy, or litigation.

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Policy Analysis</i>				
<b>ALLIANCE TO SAVE ENERGY</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$100,000)</i>				
		\$40,000	\$40,000	
■ <b>AMERICAN FARMLAND TRUST</b>				
Washington, D.C.				
<i>For general support</i>				
	50,000			50,000
■ <b>AMERICAN FORESTS</b>				
Washington, D.C.				
<i>For general support of the Forest Policy Center</i>				
	125,000		50,000	75,000
<b>CENTER FOR POLICY ALTERNATIVES</b>				
Washington, D.C.				
<i>For general support of the environmental program (Awarded in 1992 for \$90,000)</i>				
		50,000	30,000	20,000
<b>CENTER FOR RESOURCE ECONOMICS</b>				
Washington, D.C.				
<i>For general support of Island Press (Awarded in 1992 for \$100,000)</i>				
		40,000	40,000	
■ <b>CENTER FOR THE STUDY OF LAW AND POLITICS</b>				
San Francisco, California				
<i>For general support of the Global Cities Project</i>				
	150,000		50,000	100,000
<b>ENVIRONMENTAL AND ENERGY STUDY INSTITUTE</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$150,000)</i>				
		80,000	40,000	40,000
<b>ENVIRONMENTAL LAW INSTITUTE</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$150,000)</i>				
		100,000	50,000	50,000
■ <b>NORTHEAST MIDWEST INSTITUTE</b>				
Washington, D.C.				
<i>For general support of environmental work</i>				
	120,000		60,000	60,000
<b>PACIFIC INSTITUTE FOR STUDIES IN DEVELOPMENT, ENVIRONMENT, AND SECURITY</b>				
Oakland, California				
<i>For general support (Awarded in 1992 for \$100,000)</i>				
		50,000	50,000	

■ Grants newly authorized in 1993 are highlighted by square boxes.



<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>RENEW AMERICA</b> Washington, D.C. <i>For general support</i> <i>(Awarded in 1991 for \$120,000)</i>		20,000	20,000	
<b>RESOURCES FOR THE FUTURE</b> Washington, D.C. <i>For general support (matching grant)</i> <i>(Awarded in 1992 for \$250,000)</i>		250,000	60,000	190,000
■ <b>ROCKY MOUNTAIN INSTITUTE</b> Old Snowmass, Colorado <i>For general support</i>	250,000		150,000	100,000
■ <b>WOODS HOLE RESEARCH CENTER</b> Woods Hole, Massachusetts <i>For general support</i>	150,000		50,000	100,000
<b>WORLD RESOURCES INSTITUTE</b> Washington, D.C. <i>For general support</i> <i>(Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
<i>Environmental Education</i>				
<b>UNIVERSITY OF CALIFORNIA, BERKELEY</b> Berkeley, California <i>For general support of the Energy and Resources Group and to help endow a discretionary trust fund (matching grant)</i> <i>(Awarded in 1990 for \$100,000)</i>		50,000		50,000
<b>UNIVERSITY OF CALIFORNIA, DAVIS</b> Davis, California <i>To help endow a discretionary trust fund for the Public Service Research and Dissemination Program (matching grant)</i> <i>(Awarded in 1991 for \$250,000)</i>		250,000	250,000	
<b>UNIVERSITY OF CALIFORNIA, LOS ANGELES</b> Los Angeles, California <i>To help endow a discretionary trust fund for the Environmental Science / Engineering Program (matching grant)</i> <i>(Awarded in 1992 for \$250,000)</i>		250,000	100,000	150,000
■ <b>CORNELL UNIVERSITY</b> Ithaca, New York <i>To help endow a discretionary fund for the Center for the Environment (matching grant)</i>	250,000			250,000



<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>DUKE UNIVERSITY</b> Durham, North Carolina <i>To help endow a discretionary fund for the            School of the Environment</i>	250,000		250,000	
<b>UNIVERSITY OF MICHIGAN</b> Ann Arbor, Michigan <i>To help endow a discretionary trust fund for            the School of Natural Resources and            Environment (matching grant)            (Awarded in 1990 for \$250,000)</i>		125,000	25,000	100,000
<b>ORGANIZATION FOR TROPICAL STUDIES</b> Durham, North Carolina <i>For the Decisionmakers Program            (Awarded in 1990 for \$240,000)</i>		80,000	80,000	
<b>PRINCETON UNIVERSITY</b> Princeton, New Jersey <i>To help endow a discretionary trust fund            for the Center for Energy and Environmental            Studies (matching grant)            (Awarded in 1991 for \$250,000)</i>		250,000		250,000
<b>UNIVERSITY OF WASHINGTON</b> Seattle, Washington <i>To help endow a discretionary trust fund for the            Institute for Marine Studies and the Institute for            Environmental Studies (matching grant)            (Awarded in 1990 for \$250,000)</i>		250,000		250,000
<b>YALE UNIVERSITY</b> New Haven, Connecticut <i>To help endow a discretionary fund for the            School of Forestry and Environmental Studies            (matching grant)</i>	250,000			250,000

## *Land Acquisition and Preservation*

<b>NATIONAL FISH AND WILDLIFE            FOUNDATION</b> Washington, D.C. <i>For general support            (Awarded in 1991 for \$100,000)</i>		30,000		30,000
--	--	--------	--	--------

## *Other*

<b>CENTER FOR NEIGHBORHOOD TECHNOLOGY</b> Chicago, Illinois <i>For general support and for the Alliance            for Sustainable Materials Economy</i>	100,000		65,000	35,000
--	---------	--	--------	--------

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>EARTH ISLAND INSTITUTE</b> San Francisco, California <i>For the Urban Habitat Program</i>	100,000		50,000	50,000
■ <b>ECOTRUST</b> Portland, Oregon <i>For general support</i>	100,000		50,000	50,000
<b>ENVIRONMENTAL DATA RESEARCH INSTITUTE</b> Rochester, New York <i>For general support (Awarded in 1992 for \$20,000)</i>		20,000	20,000	
<b>INTERNATIONAL SOCIETY FOR ECOLOGICAL ECONOMICS</b> Solomons, Maryland <i>For general support (Awarded in 1992 for \$20,000)</i>		20,000	20,000	
■ <b>LEAD SOLUTIONS</b> Oakland, California <i>For general support</i>	50,000		50,000	
■ <b>PACIFIC RIVERS COUNCIL</b> Eugene, Oregon <i>For general support</i>	100,000		30,000	70,000
■ <b>SAN FRANCISCO STATE UNIVERSITY</b> San Francisco, California <i>For the San Francisco Urban Institute's Career / Pro Program</i>	50,000		50,000	
<b>STANFORD UNIVERSITY</b> Stanford, California <i>For general support of the Center for Conservation Biology (Awarded in 1992 for \$250,000)</i>		250,000	100,000	150,000
<b>TOTAL ENVIRONMENT</b>	\$2,095,000	\$2,405,000	\$1,930,000	\$2,570,000

# Performing Arts

## Program Description

The Hewlett Foundation's performing arts program makes grants to classical music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation supports presenting organizations, arts councils that serve Bay Area communities, and service organizations that assist arts organizations in all disciplines. It also makes grants to groups providing a variety of services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation often recommends that a portion of the matching funds be applied to endowments or cash reserves rather than to current operating expenses to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative achievement, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Music	January 1	April
Theatre	April 1	July
Dance	July 1	October
Film/Video Service Organizations	July 1	October

---

Presenting organizations, arts councils, and multidisciplinary service organizations should contact the Foundation to determine the appropriate deadline.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; radio, television documentaries, or other films and videos; the humanities; elementary and secondary school programs; college or university proposals; community art classes; folk arts, including crafts and popular music; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events, such as seminars, conferences, festivals, or cultural foreign exchange programs, and does not provide assistance with touring costs for performing companies.

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Music</i>				
■ <b>AMERICAN BACH SOLOISTS</b> Belvedere, California <i>For general support</i>	\$20,000		\$20,000	
<b>BAY AREA WOMEN'S PHILHARMONIC</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$105,000)</i>		60,000	30,000	30,000
■ <b>BERKELEY SYMPHONY ORCHESTRA</b> Berkeley, California <i>For general support</i>	150,000		50,000	100,000
<b>CABRILLO MUSIC FESTIVAL</b> Aptos, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$105,000)</i>		35,000	35,000	
<b>UNIVERSITY OF CALIFORNIA, BERKELEY</b> Berkeley, California <i>For general support of the Young Musicians Program (matching grant)</i> <i>(Awarded in 1990 for \$100,000)</i>		50,000	20,000	30,000
<b>CARMEL BACH FESTIVAL</b> Carmel-by-the-Sea, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$100,000)</i>		30,000	30,000	
<b>HUMANITIES WEST</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$60,000)</i>		40,000	20,000	20,000
<b>KRONOS PERFORMING ARTS ASSOCIATION</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$120,000)</i>		80,000	40,000	40,000
<b>MIDSUMMER MOZART FESTIVAL</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$60,000)</i>		30,000	30,000	
<b>MUSICAL TRADITIONS, PAUL DRESHER ENSEMBLE</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$90,000)</i>		60,000	30,000	30,000

■ Grants newly authorized in 1993 are highlighted by square boxes.



<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>NAPA VALLEY SYMPHONY ASSOCIATION</b> Napa, California <i>For general support (matching grant)</i>	75,000		25,000	50,000
<b>OAKLAND EAST BAY SYMPHONY</b> * Oakland, California <i>For general support (Awarded in 1992 for \$60,000)</i>		30,000	30,000	
■ <b>PHILHARMONIA BAROQUE ORCHESTRA</b> San Francisco, California <i>For general support (matching grant)</i>	150,000		50,000	100,000
<b>PHILHARMONIC SOCIETY OF FREMONT-NEWARK</b> Fremont, California <i>For general support (Awarded in 1992 for \$50,000)</i>		25,000	25,000	
■ <b>ROVA SAXOPHONE QUARTET</b> San Francisco, California <i>For general support</i>	10,000		10,000	
■ <b>SAN FRANCISCO CHANTICLEER</b> San Francisco, California <i>For general support</i>	120,000		40,000	80,000
<b>SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS</b> San Francisco, California <i>For general support (matching grant) (Awarded in 1991 for \$105,000)</i>		32,000	32,000	
■ <b>SAN FRANCISCO EARLY MUSIC SOCIETY</b> Berkeley, California <i>For general support</i>	15,000		15,000	
<b>SAN FRANCISCO GIRLS CHORUS, INC.</b> San Francisco, California <i>For general support of the professional training programs (Awarded in 1992 for \$50,000)</i>		25,000	25,000	
<b>SAN FRANCISCO SYMPHONY</b> San Francisco, California <i>For youth education programs (matching grant) (Awarded in 1992 for \$450,000)</i>		375,000	225,000	150,000
<b>SAN JOSE SYMPHONY ORCHESTRA</b> San Jose, California <i>For general support (Awarded in 1991 for \$375,000)</i>		100,000	100,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>SANTA CRUZ COUNTY SYMPHONY ASSOCIATION</b> Santa Cruz, California <i>For general support (Awarded in 1991 for \$45,000)</i>	*	15,000	15,000	
<b>SANTA FE CHAMBER MUSIC FESTIVAL</b> Santa Fe, New Mexico <i>For general support to be matched for endowment (matching grant) (Awarded in 1989 for \$180,000)</i>		45,000	25,000	20,000
■ <b>ZAKROS PRODUCTIONS/NEW MUSIC THEATRE</b> San Francisco, California <i>For general support</i>	15,000		15,000	
<i>Theatre and Opera</i>				
■ <b>AMERICAN CONSERVATORY THEATER</b> San Francisco, California <i>For general support of the Advanced Training Program (matching grant)</i>	160,000		80,000	80,000
<b>BERKELEY REPERTORY THEATRE</b> Berkeley, California <i>For general support (matching grant) (Awarded in 1991 for \$200,000)</i>		100,000	100,000	
■ <i>For general support</i>	200,000		100,000	100,000
■ <b>BRAVA! FOR WOMEN IN THE ARTS</b> San Francisco, California <i>For general support of the theater program</i>	15,000		15,000	
<b>CALIFORNIA SHAKESPEARE FESTIVAL</b> Berkeley, California <i>For general support (Awarded in 1992 for \$100,000)</i>		50,000	50,000	
<b>EL TEATRO CAMPESINO</b> San Juan Bautista, California <i>For general support (Awarded in 1992 for \$50,000)</i>		25,000	25,000	
■ <b>EL TEATRO DE LA ESPERANZA</b> San Francisco, California <i>For the Playwright Laboratory</i>	10,000		10,000	
■ <b>EXITHEATRE</b> San Francisco, California <i>For general support</i>	20,000		20,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>FRIENDS OF OLYMPIA STATION, INC., NEW PICKLE CIRCUS</b> Santa Cruz, California <i>For general support</i>	10,000		10,000	
<b>GEORGE COATES PERFORMANCE WORKS</b> San Francisco, California <i>For general support (Awarded in 1992 for \$110,000)</i>		55,000	55,000	
<b>LIFE ON THE WATER</b> San Francisco, California <i>For general support (Awarded in 1992 for \$90,000)</i>		35,000	35,000	
■ <b>MAGIC THEATRE</b> San Francisco, California <i>For general support</i>	45,000		45,000	
<b>OAKLAND ENSEMBLE THEATRE</b> Oakland, California <i>For general support (Awarded in 1992 for \$60,000)</i>		30,000	30,000	
■ <b>OPERA SAN JOSE</b> San Jose, California <i>For general support with special emphasis on the Resident Artist Training Program</i>	100,000		50,000	50,000
<b>OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION</b> Ashland, Oregon <i>For general support (Awarded in 1992 for \$165,000)</i>		110,000	55,000	55,000
<b>PENINSULA CIVIC LIGHT OPERA</b> San Mateo, California <i>For general support (Awarded in 1992 for \$40,000)</i>		20,000	20,000	
■ <b>PERSONA GRATA PRODUCTIONS, INC.</b> San Francisco, California <i>For general support</i>	5,000		5,000	
■ <b>PLAYWRIGHTS FOUNDATION</b> San Francisco, California <i>For general support of the Bay Area Playwrights Festival</i>	10,000		10,000	
■ <b>POCKET OPERA COMPANY, INC.</b> San Francisco, California <i>For general support</i>	80,000		40,000	40,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>SAN FRANCISCO OPERA ASSOCIATION</b> San Francisco, California <i>For general support of the Opera Center (matching grant)</i>	450,000		150,000	300,000
■ <b>SAN JOSE REPERTORY COMPANY</b> San Jose, California <i>For general support</i>	50,000		50,000	
■ <b>SEW PRODUCTIONS/LORRAINE HANSBERRY THEATRE</b> San Francisco, California <i>For general support</i>	20,000		20,000	
■ <b>SHAKESPEARE-SAN FRANCISCO</b> San Francisco, California <i>For general support</i>	120,000		80,000	40,000
<b>THEATER ARTAUD</b> San Francisco, California <i>For general support (Awarded in 1991 for \$120,000)</i>		40,000	40,000	
■ <b>THEATRE BAY AREA</b> San Francisco, California <i>For general support</i>	40,000		20,000	20,000
<b>THEATREWORKS</b> Palo Alto, California <i>For general support (Awarded in 1992 for \$105,000)</i>		55,000	30,000	25,000
<b>WEST BAY OPERA ASSOCIATION, INC.</b> Palo Alto, California <i>For general support (Awarded in 1992 for \$60,000)</i>		30,000	30,000	
<i>Dance</i>				
■ <b>CENTERSPACE DANCE FOUNDATION, INC., GARY PALMER DANCE COMPANY</b> San Jose, California <i>For general support</i>	20,000		20,000	
<b>CIRCUIT NETWORK</b> San Francisco, California <i>For general support (Awarded in 1992 for \$40,000)</i>		20,000		20,000
■ <b>DANCE ASSOCIATION/RUTH LANGRIDGE DANCE COMPANY</b> Belvedere, California <i>For general support (matching grant)</i>	15,000		15,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>DANCE BAY AREA</b> San Francisco, California <i>For general support (matching grant)</i> <i>(Awarded in 1990 for \$135,000)</i>		25,000	25,000	
<b>DANCE THROUGH TIME</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$50,000)</i>		25,000	25,000	
■ <b>DANCE/USA</b> Washington, D.C. <i>For general support</i>	40,000		20,000	20,000
■ <b>DANCERS' GROUP/FOOTWORK STUDIO</b> San Francisco, California <i>For general support</i>	60,000		20,000	40,000
■ <b>DELLA DAVIDSON DANCE COMPANY</b> San Francisco, California <i>For general support</i>	35,000		15,000	20,000
■ <b>DIMENSIONS DANCE THEATER</b> Oakland, California <i>For general support</i>	45,000		15,000	30,000
■ <b>FRIENDS OF OLYMPIA STATION, INC., TANDY BEAL &amp; COMPANY</b> Santa Cruz, California <i>For general support</i>	40,000		20,000	20,000
■ <b>JOE GOODE PERFORMANCE GROUP</b> San Francisco, California <i>For general support</i>	40,000		20,000	20,000
■ <b>JUNE WATANABE DANCE COMPANY</b> San Rafael, California <i>For general support</i>	5,000		5,000	
■ <b>LINES CONTEMPORARY BALLET</b> San Francisco, California <i>For general support</i>	50,000		50,000	
<b>MARGARET JENKINS DANCE COMPANY</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1992 for \$80,000)</i>		40,000	40,000	
<b>OAKLAND BALLET</b> Oakland, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$200,000)</i>		50,000	50,000	
■ <i>For general support (matching grant)</i>	200,000		50,000	150,000



<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>OBERLIN DANCE COLLECTIVE</b>				
San Francisco, California				
<i>For general support</i>				
<i>(Awarded in 1992 for \$120,000)</i>				
		80,000	40,000	40,000
<b>PENINSULA BALLET THEATRE</b>				
San Mateo, California				
<i>For general support</i>				
<i>(Awarded in 1992 for \$40,000)</i>				
		20,000	20,000	
<b>SAN FRANCISCO BALLET ASSOCIATION</b>				
San Francisco, California				
<i>For general support of the Ballet School</i>				
<i>(matching grant)</i>				
<i>(Awarded in 1992 for \$300,000)</i>				
		150,000	150,000	
■	<i>For general support of the Ballet School</i>			
	<i>(matching grant)</i>	300,000	100,000	200,000
<b>SAN JOSE CLEVELAND BALLET</b>				
San Jose, California				
<i>For general support (matching grant)</i>				
<i>(Awarded in 1992 for \$75,000)</i>				
		50,000	50,000	
■	<i>For general support (matching grant)</i>	75,000	25,000	50,000
<b>THEATER ARTAUD</b>				
San Francisco, California				
<i>For the Black Choreographers Moving Toward</i>				
<i>the Twenty-First Century project</i>				
		20,000	20,000	
<b>ZOHCO</b>				
Palo Alto, California				
<i>For general support</i>				
<i>(Awarded in 1990 for \$90,000)</i>				
		30,000	30,000	
■	<i>For general support</i>	90,000	30,000	60,000
 <i>Film and Video</i>				
<b>BAY AREA VIDEO COALITION</b>				
San Francisco, California				
<i>For general support</i>				
<i>(Awarded in 1992 for \$50,000)</i>				
		25,000	25,000	
■	<b>FILM ARTS FOUNDATION</b>			
San Francisco, California				
<i>For general support</i>				
		90,000	30,000	60,000
<b>FOUNDATION FOR ART IN CINEMA / SAN FRANCISCO CINEMATHEQUE</b>				
San Francisco, California				
<i>For general support</i>				
<i>(Awarded in 1992 for \$60,000)</i>				
		40,000	20,000	20,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ NEW AMERICAN MAKERS</b> San Francisco, California <i>For general support</i>	10,000		10,000	
<i>Supporting Services</i>				
<b>■ ARTS COUNCIL OF SANTA CLARA COUNTY</b> San Jose, California <i>For general support of the regranting program</i>	50,000		50,000	
<b>BROOKLYN ACADEMY OF MUSIC</b> Brooklyn, New York <i>For general support of the Next Wave Festival (Awarded in 1991 for \$180,000)</i>		60,000	60,000	
<b>■ BUSINESS-ARTS COUNCIL, INC.</b> San Francisco, California <i>For general support of Business Volunteers for the Arts/San Francisco and for affiliated programs</i>	100,000		34,000	66,000
<b>■ UNIVERSITY OF CALIFORNIA, BERKELEY, CAL PERFORMANCES</b> Berkeley, California <i>For general support of the classical music performances and the Berkeley Festival and Exhibition</i>	200,000		100,000	100,000
<b>■ CALIFORNIA CONFEDERATION OF THE ARTS</b> Sacramento, California <i>For general support</i>	75,000		25,000	50,000
<b>CALIFORNIA LAWYERS FOR THE ARTS</b> San Francisco, California <i>For general support of the San Francisco office (Awarded in 1992 for \$60,000)</i>		40,000	20,000	20,000
<b>■ CITY CELEBRATION</b> San Francisco, California <i>For general support</i>	120,000		40,000	80,000
<b>■ CLIMATE THEATRE</b> San Francisco, California <i>For general support of the 1993 Solo/Mio Festival</i>	10,000		10,000	
<b>COMMUNITY FOUNDATION OF SANTA CLARA COUNTY</b> San Jose, California <i>For the Silicon Valley Arts Fund and the Partners Regranting Program (matching grant) (Awarded in 1992 for \$575,000)</i>		500,000	230,000	270,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ CULTURAL COUNCIL OF SANTA CRUZ COUNTY</b> Aptos, California <i>For general support and for the regranting program</i>	100,000		50,000	50,000
<b>■ EAST BAY CENTER FOR THE PERFORMING ARTS</b> Richmond, California <i>For general support</i>	120,000		40,000	80,000
<b>■ 80 LANGTON STREET/ NEW LANGTON ARTS</b> San Francisco, California <i>For general support</i>	10,000		10,000	
<b>FOOTHILL-DE ANZA COLLEGES FOUNDATION</b> Los Altos Hills, California <i>For general support of the Festival of the Arts (Awarded in 1992 for \$30,000)</i>		15,000	15,000	
<b>INTERSECTION FOR THE ARTS</b> San Francisco, California <i>For general support (Awarded in 1992 for \$50,000)</i>		25,000	25,000	
<b>■ JAZZ IN THE CITY</b> San Francisco, California <i>For general support of the Jazz Masters Program</i>	70,000		35,000	35,000
<b>■ JULIA MORGAN CENTER FOR THE ARTS</b> Berkeley, California <i>For general support</i>	10,000		10,000	
<b>■ KONCEPTS CULTURAL GALLERY</b> Oakland, California <i>For general support</i>	10,000		10,000	
<b>■ MONTALVO ASSOCIATION</b> Saratoga, California <i>For general support of the classical music performances and the Discovery Series</i>	50,000		25,000	25,000
<b>■ OLD FIRST CENTER FOR THE ARTS</b> San Francisco, California <i>For the Old First Concerts</i>	45,000		15,000	30,000
<b>SAN FRANCISCO PERFORMANCES</b> San Francisco, California <i>For general support (matching grant) (Awarded in 1991 for \$215,000)</i>		50,000	50,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>SAN FRANCISCO PERFORMING ARTS LIBRARY AND MUSEUM</b>				
San Francisco, California				
<i>For general support (Awarded in 1992 for \$100,000)</i>				
		50,000	50,000	
<b>STERN GROVE FESTIVAL</b>				
San Francisco, California				
<i>For general support (Awarded in 1991 for \$60,000)</i>				
		20,000	20,000	
■ <b>THE.ART.RE.GRUP</b>				
San Francisco, California				
<i>For general support of The Lab</i>				
	20,000		20,000	
<b>TOTAL PERFORMING ARTS</b>	<b>\$4,015,000</b>	<b>\$2,897,000</b>	<b>\$3,996,000</b>	<b>\$2,916,000</b>



# Population

---

## Program Description

Population growth continues to be a significant worldwide problem, despite the impact organized family planning programs have had on reducing fertility levels. In addressing the issue of population growth, the Foundation has two primary interests: the development of research, policy, and program expertise in developing countries and the international delivery of family planning services. U.S. population issues are also of concern but represent a smaller proportion of the annual program budget.

Within its priorities, the Foundation supports a range of programs. Specific international interests are in the following areas: the training of population experts from developing countries, primarily at university-based population centers in the United States; policy-related research on population issues, particularly the relationship of social and economic factors to fertility; and the support of family planning programs not eligible for U.S. government funds. Grants are made primarily to U.S.-based organizations, but there are no geographic limitations on research, international family planning projects, or support for foreign students, provided the focus is on developing countries. Both internationally and domestically, topics of special interest include adolescent fertility, male involvement in family planning, and the role of cash incentives in encouraging the use of contraception. There is also an interest in family planning programs in Mexico.

With regard to population issues in the United States, the Foundation is interested in organizations that inform policymakers both here and abroad about the importance of population issues and the relevance of demographic change to other social, economic, and political developments.

Support for local organizations that provide direct family planning services is limited to Planned Parenthood affiliates in and near the San Francisco Bay Area. Whenever possible, grants to Planned Parenthood affiliates will address regional, rather than institution-specific, concerns.



---

The Foundation generally provides organizational, rather than project, support and does not fund investigator-initiated research. Grants will favor support of groups that show an awareness of the complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of social, cultural, and personal approaches to population questions. The Foundation will also encourage those organizations that are trying to bridge the gap between research and the implementation of policies and programs.

The Foundation does not support bio-medical research on reproduction or population education programs directed toward the general public.

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Social Science Research and Training</i>				
<b>ALAN GUTTMACHER INSTITUTE</b> New York, New York				
<i>For general support (Awarded in 1990 for \$1,250,000)</i>				
		\$416,000	\$416,000	
■ <i>For policy analysis</i>	1,000,000		670,000	330,000
<b>BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER</b> Providence, Rhode Island				
<i>For general support (Awarded in 1989 for \$700,000)</i>				
		280,000	240,000	40,000
<b>UNIVERSITY OF CALIFORNIA, BERKELEY</b> Berkeley, California				
<i>For general support of the Department of Demography (Awarded in 1991 for \$500,000)</i>				
		500,000	500,000	
<b>UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, CENTER FOR REPRODUCTIVE HEALTH POLICY RESEARCH</b> San Francisco, California				
<i>For the Family Planning Training Program (Awarded in 1989 for \$540,000)</i>				
		135,000	135,000	
■ <i>For general support</i>	400,000		267,000	133,000
<b>UNIVERSITY OF CHICAGO, POPULATION RESEARCH CENTER</b> Chicago, Illinois				
<i>For general support (Awarded in 1988 for \$500,000)</i>				
		100,000	100,000	
■ <i>For training and research activities</i>	220,000		110,000	110,000
<b>CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES</b> Bangkok, Thailand				
<i>For general support (Awarded in 1991 for \$75,000)</i>				
		25,000	25,000	
<b>COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH</b> New York, New York				
<i>For general support (Awarded in 1990 for \$750,000)</i>				
		450,000	300,000	150,000

■ Grants newly authorized in 1993 are highlighted by square boxes.

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>CORNELL UNIVERSITY, POPULATION AND DEVELOPMENT PROGRAM</b>				
Ithaca, New York				
<i>For general support (Awarded in 1988 for \$560,000)</i>				
		140,000	140,000	
■ <i>For general support</i>	420,000		280,000	140,000
<b>EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE</b>				
Honolulu, Hawaii				
<i>For fertility-related research and training (Awarded in 1992 for \$180,000)</i>				
		120,000	60,000	60,000
<b>INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION</b>				
Liege, Belgium				
<i>For general support (Awarded in 1990 for \$135,000)</i>				
		40,000	40,000	
<b>JOHNS HOPKINS UNIVERSITY, POPULATION CENTER</b>				
Baltimore, Maryland				
<i>For general support (Awarded in 1990 for \$750,000)</i>				
		450,000	300,000	150,000
<b>MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH</b>				
Nakhornpathom, Thailand				
<i>To support training, faculty development, and publications, and to enhance library and computing capacity (Awarded in 1990 for \$150,000)</i>				
		50,000	50,000	
<b>UNIVERSITY OF MARYLAND, COLLEGE OF BEHAVIORAL AND SOCIAL SCIENCE</b>				
College Park, Maryland				
<i>For the Center on Population, Gender, and Social Inequality (Awarded in 1992 for \$240,000)</i>				
		160,000	80,000	80,000
<b>UNIVERSITY OF MICHIGAN</b>				
Ann Arbor, Michigan				
<i>For general support of the Population Studies Center and the Center for Population Planning (Awarded in 1989 for \$900,000)</i>				
		360,000	60,000	300,000
<b>NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON POPULATION</b>				
Washington, D.C.				
<i>To support activities related to developing countries (Awarded in 1991 for \$250,000)</i>				
		125,000	125,000	
■ <i>For general support of international policy analysis activities</i>	250,000		125,000	125,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER</b> Chapel Hill, North Carolina <i>For general support of population research and training</i> <i>(Awarded in 1990 for \$750,000)</i>		450,000	300,000	150,000
<b>UNIVERSITY OF PENNSYLVANIA, GRADUATE GROUP IN DEMOGRAPHY</b> Philadelphia, Pennsylvania <i>To support training and research</i> <i>(Awarded in 1991 for \$750,000)</i>		450,000	300,000	150,000
<b>PENNSYLVANIA STATE UNIVERSITY, POPULATION RESEARCH INSTITUTE</b> University Park, Pennsylvania <i>For general support</i> <i>(Awarded in 1992 for \$390,000)</i>		390,000	260,000	130,000
<b>■ POPULATION ASSOCIATION OF AMERICA</b> Washington, D.C. <i>For general support of international activities</i>	120,000		40,000	80,000
<b>POPULATION COUNCIL</b> New York, New York <i>For general support of the Research Division</i> <i>(Awarded in 1991 for \$900,000)</i>		300,000	300,000	
<b>■ For general support of the Research Division</b>	1,095,000		730,000	365,000
<b>■ POPULATION REFERENCE BUREAU, INC.</b> Washington, D.C. <i>For general support of international policy analysis activities</i>	300,000		100,000	200,000
<b>PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH</b> Princeton, New Jersey <i>For general support of population research and training</i> <i>(Awarded in 1990 for \$500,000)</i>		200,000	100,000	100,000
<b>■ RAND CORPORATION, FAMILY IN ECONOMIC DEVELOPMENT CENTER</b> Santa Monica, California <i>For general support of population research and training</i>	270,000		180,000	90,000
<b>UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY</b> Los Angeles, California <i>For general support of research and training</i> <i>(Awarded in 1992 for \$240,000)</i>		240,000	160,000	80,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER</b> Austin, Texas <i>For general support of research in or on developing countries and for foreign student training (Awarded in 1992 for \$650,000)</i>		520,000	260,000	260,000
<b>UNIVERSITY OF WASHINGTON, CENTER FOR STUDIES IN DEMOGRAPHY AND ECOLOGY</b> Seattle, Washington <i>For general support of population research and training (Awarded in 1990 for \$270,000)</i>		90,000	90,000	
■ <i>For general support of population research and training</i>	270,000		180,000	90,000
<i>International Family Planning and Development Activities</i>				
<b>ACADEMIA MEXICANA DE INVESTIGACION EN DEMOGRAFIA MEDICA</b> Mexico City, Mexico <i>For general support (Awarded in 1991 for \$180,000)</i>		60,000	60,000	
■ <i>For general support</i>	225,000		75,000	150,000
<b>AFRICAN MEDICAL AND RESEARCH FOUNDATION</b> New York, New York <i>For the Family Health Unit in East Africa (Awarded in 1991 for \$540,000)</i>		180,000	180,000	
<b>AMERICAN COLLEGE OF NURSE MIDWIVES</b> Washington, D.C. <i>To support international family planning activities (Awarded in 1990 for \$285,000)</i>		75,000	75,000	
<b>ASIA FOUNDATION</b> San Francisco, California <i>For general support of a family planning program in Nepal (Awarded in 1992 for \$400,000)</i>		200,000	100,000	100,000
<b>ASSOCIATION FOR VOLUNTARY SURGICAL CONTRACEPTION, INC.</b> New York, New York <i>To initiate or continue programs in several countries, primarily in Latin America and sub-Saharan Africa (matching grant) (Awarded in 1992 for \$500,000)</i>		330,000	275,000	55,000



<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES</b> Washington, D.C. <i>For general support of family planning activities (Awarded in 1991 for \$500,000)</i>		166,000	166,000	
<b>FEDERACION MEXICANA DE ASOCIACIONES PRIVADAS DE SALUD Y DESARROLLO COMUNITARIO</b> El Paso, Texas <i>For general support of family planning information and services for adolescents (Awarded in 1992 for \$65,000)</i>		25,000	25,000	
<b>FUNDACION MEXICANA PARA LA PLANEACION FAMILIAR</b> Mexico City, Mexico <i>For general support (Awarded in 1991 for \$300,000)</i>		100,000	100,000	
<b>INTERNATIONAL PLANNED PARENTHOOD FEDERATION</b> London, England <i>For the Challenges of the '90s project (Awarded in 1991 for \$540,000)</i>		140,000	140,000	
<b>INTERNATIONAL PLANNED PARENTHOOD FEDERATION/WESTERN HEMISPHERE REGION</b> New York, New York <i>For general support of adolescent projects (Awarded in 1992 for \$300,000)</i>		300,000	262,000	38,000
■ <b>INTERNATIONAL PROJECTS ASSISTANCE SERVICES</b> Carrboro, North Carolina <i>For general support</i>	450,000		300,000	150,000
<b>INTERNATIONAL WOMEN'S HEALTH COALITION</b> New York, New York <i>For general support (Awarded in 1990 for \$360,000)</i>		120,000	120,000	
<b>MANAGEMENT SCIENCES FOR HEALTH, POPULATION PROGRAM</b> Newton, Massachusetts <i>For an experimental project to increase the rates of contraceptive use in three developing countries (Awarded in 1992 for \$570,000)</i>		570,000	285,000	285,000
■ <b>PARTNERS OF THE AMERICAS</b> Washington, D.C. <i>For general support of family planning activities</i>	210,000		140,000	70,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>PATHFINDER INTERNATIONAL</b> Watertown, Massachusetts <i>For general support (Awarded in 1991 for \$750,000)</i>		500,000	500,000	
<b>PLANNING ASSISTANCE</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$300,000)</i>		100,000	100,000	
<b>POPULATION SERVICES INTERNATIONAL</b> Washington, D.C. <i>For general support (Awarded in 1992 for \$770,000)</i>		577,000	386,000	191,000
<b>PROGRAM FOR APPROPRIATE TECHNOLOGY IN HEALTH</b> Seattle, Washington <i>For general support of family planning activities (Awarded in 1992 for \$1,050,000)</i>		700,000	550,000	150,000
<b>SAVE THE CHILDREN</b> Westport, Connecticut <i>For a family planning project in The Gambia (Awarded in 1992 for \$185,000)</i>		185,000	62,000	123,000
■ <b>UNITED NATIONS FUND FOR POPULATION</b> New York, New York <i>To support participation of developing countries in the 1994 International Conference on Population and Development</i>	325,000		325,000	
■ <b>WORLD NEIGHBORS</b> Oklahoma City, Oklahoma <i>To support family planning activities</i>	285,000		190,000	95,000
<b>LOS ANGELES COUNTY/USC MEDICAL CENTER, REPRODUCTIVE HEALTH AND RESEARCH INSTITUTE</b> Los Angeles, California <i>For general support of the Hispanic Teen Mother Project (Awarded in 1991 for \$365,000)</i>		365,000	255,000	110,000
<b>NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION</b> Washington, D.C. <i>For general support (Awarded in 1992 for \$150,000)</i>		90,000	50,000	40,000

### *Domestic Family Planning Activities*

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.</b> New York, New York <i>For general support of domestic activities (matching grant) (Awarded in 1992 for \$450,000)</i>		450,000	300,000	150,000
■ <b>PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. / WESTERN REGION</b> San Francisco, California <i>For general support of a multi-affiliate program to recruit clients and increase financial stability</i>	450,000		150,000	300,000
<i>Education of Policymakers</i>				
<b>CHILD TRENDS, INC.</b> Washington, D.C. <i>For institutional development (Awarded in 1991 for \$250,000)</i>		83,000	83,000	
<b>INDEPENDENT COMMISSION ON POPULATION AND QUALITY OF HUMAN LIFE</b> Paris, France <i>For general support (Awarded in 1992 for \$200,000)</i>		200,000	100,000	100,000
■ <b>OVERSEAS DEVELOPMENT COUNCIL</b> Washington, D.C. <i>For the Population and Development Project</i>	50,000		50,000	
<b>POPULATION ACTION INTERNATIONAL</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$225,000)</i>		50,000	50,000	
<b>POPULATION RESOURCE CENTER</b> Princeton, New Jersey <i>For general support (Awarded in 1991 for \$300,000)</i>		180,000	180,000	
■ <b>SEX INFORMATION AND EDUCATION COUNCIL OF THE UNITED STATES</b> New York, New York <i>For general support of international activities</i>	160,000		80,000	80,000
<b>TOTAL POPULATION</b>	\$6,500,000	\$11,737,000	\$12,737,000	\$5,500,000

# Regional Grants

---

**T**his report marks the final appearance of the regional grants program under this title. In 1994 the program will be called family and community development. Through this program, the Foundation will continue to respond to requests from organizations based in or near the San Francisco Bay Area that serve local residents. Four of the new program's seven interest areas will correspond to the former regional grant categories: community development, homelessness, affordable housing, and minority leadership development. It will also include family support, youth community service, and children's policy.

In the community development category, the Foundation supports the efforts of community-based organizations in low-income neighborhoods that have feasible plans for improving local living and business conditions. Such plans might include commercial revitalization, job creation, assistance to small businesses, or community planning and public information. As part of its interest in encouraging concentrated community development work that will generate significant results, the Foundation is willing to consider proposals that focus on a specific neighborhood for a sustained period. The Foundation also makes grants to regional or national community development support organizations whose work benefits community development corporations in the region, including lending intermediaries, technical assistance and training providers, and selected researchers.

In the category of homelessness, proposals will be considered that have long-term impact on the problem; have a regional focus; improve knowledge in the field; and are nested within a coordinated, systematic approach to the problem. In substantive terms, proposals will be considered in the areas of prevention of homelessness; amelioration programs for those who do become homeless; permanent solutions, i.e., helping to ensure that the development of permanent housing is linked to ongoing social services for residents who need them; and planning and coordination.

---

## *Program Description*



In the area of affordable housing, the Foundation does not make grants for capital needs but instead focuses on the following: Bay Area housing policy organizations, or statewide or national organizations if their work substantially benefits the development of affordable housing in the Bay Area; planning, coordinating, and consensus-building organizations, particularly if they ensure the preservation or production of sufficient low-income housing to meet future Bay Area needs; planning and implementation support for model permanent housing programs for special needs populations, when social services are integral to the project; and capacity-building programs (training, technical assistance, and general operating support) for community-based housing development corporations.

In the minority leadership development category, the Foundation supports multiethnic or multicultural training programs that will prepare Californians for leadership roles in a multicultural society. Such roles may be pursued either on a professional or volunteer basis, or both, and either within a minority community or in the society at large.



<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<i>Community Development</i>				
<b>ASIAN NEIGHBORHOOD DESIGN</b>				
San Francisco, California				
<i>For general support (Awarded in 1992 for \$75,000)</i>				
		\$35,000	\$35,000	
<b>UNIVERSITY OF CALIFORNIA, BERKELEY, UNIVERSITY/OAKLAND METROPOLITAN FORUM</b>				
Berkeley, California				
<i>For general support and for the Community Planning for Employment project (Awarded in 1991 for \$300,000)</i>				
		50,000	50,000	
<b>CALIFORNIA COMMUNITY ECONOMIC DEVELOPMENT ASSOCIATION</b>				
Oakland, California				
<i>For general support (Awarded in 1992 for \$100,000)</i>				
		50,000	50,000	
<b>CENTER FOR COMMUNITY CHANGE</b>				
Washington, D.C.				
<i>For general support of the Bay Area and national offices (Awarded in 1992 for \$250,000)</i>				
		150,000	75,000	75,000
<b>CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER</b>				
San Francisco, California				
<i>For the Chinatown-Embarcadero Planning Project (Awarded in 1991 for \$100,000)</i>				
		30,000		30,000
■	<b>COMMITTEE FOR ECONOMIC DEVELOPMENT</b>			
	New York, New York			
	<i>For the Tackling America's Urban Problems project</i>			
	50,000		50,000	
■	<b>COMMUNITY DEVELOPMENT CORPORATION OF OAKLAND</b>			
	Oakland, California			
	<i>For general support</i>			
	50,000		50,000	
■	<b>EAST PALO ALTO COMMUNITY ALLIANCE AND NEIGHBORHOOD DEVELOPMENT ORGANIZATION</b>			
	East Palo Alto, California			
	<i>For general support</i>			
	50,000		25,000	25,000

■ Grants newly authorized in 1993 are highlighted by square boxes.

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>LOCAL INITIATIVES SUPPORT CORPORATION</b>				
New York, New York				
<i>For general support of the national and Bay Area offices and for the National Community Development Initiative (Awarded in 1991 for \$480,000)</i>				
		160,000	160,000	
<b>NATIONAL ASSOCIATION OF COMMUNITY DEVELOPMENT LOAN FUNDS</b>				
Philadelphia, Pennsylvania				
<i>For general support (Awarded in 1991 for \$75,000)</i>				
		35,000	35,000	
■ <i>For general support</i>	75,000		40,000	35,000
<b>NATIONAL CONGRESS FOR COMMUNITY ECONOMIC DEVELOPMENT</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$75,000)</i>				
		35,000	35,000	
■ <i>For the 1993 mid-year conference</i>	10,000		10,000	
<b>NATIONAL ECONOMIC DEVELOPMENT AND LAW CENTER</b>				
Oakland, California				
<i>For general support (Awarded in 1992 for \$125,000)</i>				
		60,000	60,000	
■ <i>For the Community Economic Development Support Collaborative</i>	200,000		200,000	
<b>NORTH OF MARKET PLANNING COALITION</b>				
San Francisco, California				
<i>For general support</i>				
	50,000		50,000	
<b>PENINSULA CONSERVATION CENTER FOUNDATION</b>				
Palo Alto, California				
<i>For general support (Awarded in 1992 for \$30,000)</i>				
		30,000	30,000	
<b>SONOMA COUNTY FAITH-BASED COMMUNITY ORGANIZING PROJECT</b>				
Sebastopol, California				
<i>For general support (Awarded in 1992 for \$50,000)</i>				
		25,000	25,000	
■ <b>SPANISH-SPEAKING UNITY COUNCIL</b>				
Oakland, California				
<i>For general support</i>				
	75,000		45,000	30,000

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ TIDES FOUNDATION</b> San Francisco, California <i>For general support of the Defining Sustainable Communities project</i>	50,000		50,000	
<b>■ UNITED WAY OF THE BAY AREA</b> San Francisco, California <i>For the South of Market Problem-Solving Council's Community Economic Action Plan</i>	25,000		25,000	
<b>■ WOMEN'S INITIATIVE FOR SELF-EMPLOYMENT</b> San Francisco, California <i>For general support</i>	100,000		50,000	50,000
<i>Homelessness</i>				
<b>■ CALIFORNIA HOMELESS AND HOUSING COALITION</b> Sacramento, California <i>For general support</i>	125,000		75,000	50,000
<b>■ CENTER FOR COMMON CONCERNS</b> San Francisco, California <i>For general support of the HomeBase project</i>	125,000		75,000	50,000
<b>CHRONICLE SEASON OF SHARING FUND</b> San Francisco, California <i>For general support (Awarded in 1992 for \$30,000)</i>		30,000	30,000	
<b>COMMUNITY HOUSING PARTNERSHIP</b> San Francisco, California <i>For general support (Awarded in 1992 for \$75,000)</i>		35,000	35,000	
<b>CROSSROADS FAMILY CENTER</b> Oakland, California <i>For the Homeplace Family Center project (Awarded in 1992 for \$50,000)</i>		25,000	25,000	
<b>■ FAMILY EMERGENCY SHELTER COALITION</b> Hayward, California <i>For general support</i>	25,000		25,000	
<b>HOMELESSNESS INFORMATION EXCHANGE</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$100,000)</i>		25,000	25,000	

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>■ INNVISION</b> San Jose, California <i>For the Georgia Travis Center/            Family Place</i>	25,000		25,000	
<b>■ NORTHERN CALIFORNIA GRANTMAKERS</b> San Francisco, California <i>For general support of the Task Force on            Homelessness</i>	200,000		200,000	
<b>SAN FRANCISCO BAR ASSOCIATION,            VOLUNTEER LEGAL SERVICES PROGRAM</b> San Francisco, California <i>For the Homeless Advocacy Project            (Awarded in 1992 for \$100,000)</i>		50,000	50,000	
<b>■ TENDERLOIN NEIGHBORHOOD            DEVELOPMENT CORPORATION</b> San Francisco, California <i>For the Shallow Rent Subsidy            Demonstration Program</i>	30,000		30,000	
<i>Housing</i>				
<b>■ CALIFORNIA HOUSING PARTNERSHIP            CORPORATION</b> Oakland, California <i>For general support</i>	75,000		25,000	50,000
<b>CORPORATION FOR SUPPORTIVE HOUSING</b> New York, New York <i>For general support of the Bay Area office            (Awarded in 1992 for \$200,000)</i>		100,000	100,000	
<b>HOUSING FOR INDEPENDENT PEOPLE</b> San Jose, California <i>To support housing development work            in association with Special User            Development Services            (Awarded in 1991 for \$150,000)</i>		75,000	75,000	
<b>■ LOCAL INITIATIVES SUPPORT CORPORATION</b> New York, New York <i>For the Bay Area Housing Support            Collaborative</i>	150,000		150,000	
<b>■ LOW-INCOME HOUSING FUND</b> San Francisco, California <i>For general support</i>	100,000		50,000	50,000

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
<b>LOW-INCOME HOUSING INFORMATION SERVICE</b>				
Washington, D.C.				
<i>For general support (Awarded in 1991 for \$75,000)</i>				
		35,000	35,000	
■ <i>For general support and for the National Housing Policy Initiative</i>	165,000		115,000	50,000

### *Selected Human Services*

#### **EAST PALO ALTO YOUTH DEVELOPMENT CENTER**

East Palo Alto, California

*For general support*

*(Awarded in 1991 for \$250,000)*

50,000 50,000

#### **NORTHERN CALIFORNIA GRANTMAKERS**

San Francisco, California

*For general support of the AIDS Task Force*

*(Awarded in 1992 for \$200,000)*

100,000 100,000

### *Minority Leadership Development*

#### ■ **CALIFORNIA LEADERSHIP**

Santa Clara, California

*For general support*

100,000 100,000

#### **CORO FOUNDATION**

San Francisco, California

*For general support*

*(Awarded in 1991 for \$90,000)*

30,000 30,000

### *Other*

#### ■ **CALIFORNIA ASSOCIATION OF NONPROFITS**

Santa Cruz, California

*For the Nonprofit Public Policy Agenda*

*Planning Project and for the annual conference*

20,000 20,000

#### ■ **CENTER FOR GOVERNMENTAL STUDIES**

Los Angeles, California

*For general support of the California*

*Citizens' Budget Commission*

150,000 150,000



<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>COMMUNITY FOUNDATION OF SANTA CLARA COUNTY</b> San Jose, California <i>For the Current Giving Fund of the 1993-94 Palo Alto Weekly Holiday Fund Drive</i>	5,000			5,000
■ <b>UNITED INDIAN NATIONS, INC.</b> Oakland, California <i>For the American Indian Self-Employment Project</i>	35,000		35,000	
<b>TOTAL REGIONAL GRANTS</b>	\$2,065,000	\$1,215,000	\$2,780,000	\$500,000

## Special Projects

Special Projects: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
<i>Public Policy</i>				
<b>AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH</b>				
Washington, D.C.				
<i>For general support (Awarded in 1991 for \$150,000)</i>				
		\$50,000	\$50,000	
<b>BROOKINGS INSTITUTION</b>				
Washington, D.C.				
<i>For general support (Awarded in 1990 for \$800,000)</i>				
		200,000	200,000	
■	<b>UNIVERSITY OF CALIFORNIA, BERKELEY, CONSORTIUM FOR THE STUDY OF SOCIETY AND EDUCATION</b>			
Berkeley, California				
<i>For research</i>				
	150,000			150,000
<b>CATO INSTITUTE</b>				
Washington, D.C.				
<i>For general support (Awarded in 1991 for \$150,000)</i>				
		50,000	50,000	
<b>CENTER ON BUDGET AND POLICY PRIORITIES</b>				
Washington, D.C.				
<i>For general support (Awarded in 1991 for \$225,000)</i>				
		150,000	75,000	75,000
<b>INSTITUTE FOR INTERNATIONAL ECONOMICS</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$300,000)</i>				
		150,000	150,000	
■	<b>STANFORD UNIVERSITY</b>			
Stanford, California				
<i>For general support of the Center for Economic Policy Research</i>				
	200,000		100,000	100,000

■ Grants newly authorized in 1993 are highlighted by square boxes.

Special Projects: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
■ URBAN INSTITUTE Washington, D.C. <i>For the endowment</i>	500,000		500,000	

### *Nonprofit Service Organizations*

■ FOUNDATION CENTER New York, New York <i>For general support</i>	180,000		60,000	120,000
INDEPENDENT SECTOR Washington, D.C. <i>For general support (Awarded in 1992 for \$300,000)</i>		200,000	100,000	100,000
INVESTMENT FUND FOR FOUNDATIONS Boston, Massachusetts <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
■ MEXICAN AMERICAN LEGAL DEFENSE AND EDUCATIONAL FUND Los Angeles, California <i>For the Nonprofit Center</i>	50,000		50,000	

### *Prosocial Development*

■ DEVELOPMENTAL STUDIES CENTER Oakland, California <i>To expand the Child Development Study</i>	500,000		500,000	
---	---------	--	---------	--

### *Literacy*

APPLIED BEHAVIORAL AND COGNITIVE SCIENCES, INC. El Cajon, California <i>For general support of the Consortium for Workforce Education and Lifelong Learning (Awarded in 1992 for \$450,000)</i>		300,000	150,000	150,000
BUSINESS COUNCIL FOR EFFECTIVE LITERACY, INC. New York, New York <i>For general support (Awarded in 1992 for \$300,000)</i>	(100,000)*	200,000	100,000	

\* Grant cancelled.

Special Projects: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
<b>LITERACY SOUTH</b>				
Durham, North Carolina				
<i>For general support</i>	375,000			375,000
<b>LITERACY VOLUNTEERS OF AMERICA, INC.</b>				
Syracuse, New York				
<i>For general support of the national office (Awarded in 1991 for \$420,000)</i>		140,000	140,000	
<b>NATIONAL GOVERNORS' ASSOCIATION</b>				
Washington, D.C.				
<i>For general support of the State Literacy Exchange (Awarded in 1992 for \$150,000)</i>		75,000		75,000
<b>SOUTHPORT INSTITUTE FOR POLICY ANALYSIS</b>				
Washington, D.C.				
<i>For general support (Awarded in 1992 for \$400,000)</i>		300,000	200,000	100,000
 <i>Earthquake Recovery</i>				
<b>COMMUNITY HOUSING IMPROVEMENT SYSTEMS AND PLANNING ASSOCIATION, INC.</b>				
Salinas, California				
<i>For general support of earthquake recovery and development projects (Awarded in 1990 for \$125,000)</i>		25,000	25,000	
 <i>Other</i>				
<b>AMERICAN ACADEMY OF ARTS AND SCIENCES</b>				
Cambridge, Massachusetts				
<i>For general support (Awarded in 1989 for \$600,000)</i>		240,000	120,000	120,000
<b>AMERICAN CONSERVATORY THEATER</b>				
San Francisco, California				
<i>For general support (Awarded in 1991 for \$500,000)</i>		100,000	100,000	
<b>AMERICAN UNIVERSITY OF BEIRUT</b>				
New York, New York				
<i>For general support (Awarded in 1992 for \$150,000)</i>		150,000	150,000	

<b>Special Projects: Organizations (by Category)</b>	<b>Grants Authorized 1993</b>	<b>Unpaid Grants 1/1/93</b>	<b>Payments Made 1993</b>	<b>Unpaid Grants 12/31/93</b>
■ <b>ASIA FOUNDATION</b> San Francisco, California <i>For the University Presidents' Conference</i>	25,000		25,000	
■ <b>UNIVERSITY OF CALIFORNIA, OFFICE OF THE PRESIDENT</b> Oakland, California <i>To distribute the book In Pursuit of Ideas</i>	25,000		25,000	
■ <b>CALVIN COLLEGE</b> Grand Rapids, Michigan <i>For the Roger W. Heyns Presidential Scholarship Fund</i>	250,000		250,000	
<b>EMORY UNIVERSITY</b> Atlanta, Georgia <i>For general support of the Carter Center (Awarded in 1992 for \$450,000)</i>		278,000	172,000	106,000
■ <b>FIRST NATIONS DEVELOPMENT INSTITUTE</b> Falmouth, Virginia <i>For the Funders' Collaborative for American Indian Development</i>	450,000		150,000	300,000
<b>GRADUATE THEOLOGICAL UNION</b> Berkeley, California <i>To create a presidential discretionary fund endowment (matching grant) (Awarded in 1992 for \$200,000)</i>		200,000	58,000	142,000
■ <b>GREATER WASHINGTON EDUCATIONAL TELECOMMUNICATIONS ASSOCIATION</b> Washington, D.C. <i>For the capital campaign</i>	200,000		200,000	
■ <b>INTERNATIONAL HOUSE</b> Berkeley, California <i>For the endowment</i>	200,000		200,000	
■ <b>NATIONAL ACADEMY OF SCIENCES</b> Washington, D.C. <i>For the study of research doctorate programs</i>	100,000		100,000	
<b>NATIONAL PUBLIC RADIO</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$225,000)</i>		75,000	75,000	



Special Projects: Organizations (by Category)	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
■ SAN FRANCISCO ART INSTITUTE San Francisco, California <i>For general support</i>	150,000		50,000	100,000
<b>TOTAL SPECIAL PROJECTS</b>	<b>\$3,255,000*</b>	<b>\$2,933,000</b>	<b>\$4,175,000</b>	<b>\$2,013,000</b>

\* 1993 authorizations (\$3,355,000) minus cancellations (\$100,000).

### *Summary of 1993 Authorizations and Payments*

	Grants Authorized 1993	Unpaid Grants 1/1/93	Payments Made 1993	Unpaid Grants 12/31/93
Children, Youth, and Families	\$3,401,000	\$1,840,000	\$3,659,000	\$1,582,000
Conflict Resolution	4,790,000	4,208,000	4,838,000	4,160,000
Education	8,299,000	12,334,000	11,067,000	9,449,000
Environment	2,095,000	2,405,000	1,930,000	2,570,000
Performing Arts	4,015,000	2,897,000	3,996,000	2,916,000
Population	6,500,000	11,737,000	12,737,000	5,500,000
Regional Grants	2,065,000	1,215,000	2,780,000	500,000
Special Projects <i>Less Cancellations and Refunds</i>	3,355,000 (227,000)	2,933,000	4,175,000 (10,000)	2,013,000
<b>TOTAL: ALL PROGRAM AREAS</b>	<b>34,293,000</b>	<b>39,569,000</b>	<b>45,172,000</b>	<b>28,690,000</b>
<b>MATCHING GIFTS PROGRAM</b>	<b>44,000</b>			
<b>TOTAL AUTHORIZATIONS</b>	<b>\$34,337,000</b>			

## *Advice to Applicants*

---

**B**ecause the foregoing program descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the president. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt, but because the Foundation prefers to operate with a small staff, a more detailed response may in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through support of organizations active in its main programs. One exception is the family and community development program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the president, decline those requests that seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

---

Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

- A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
- A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceases.
- The identity and qualifications of the key personnel to be involved.
- A list of members of the governing body.
- Evidence of tax-exempt status.
- A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fund-raising drives. It will not make grants or loans to individuals or grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

# Financial Statements

---

THE WILLIAM AND FLORA HEWLETT FOUNDATION

---

## Balance Sheet

	December 31	
	1993	1992
<i>ASSETS</i>		
Investment assets at market value:		
Hewlett-Packard Company common stock	\$222,938,000	\$240,580,000
Other equities	276,006,000	205,388,000
Fixed income securities	342,287,000	359,557,000
Money market fund	8,812,000	13,310,000
Receivables for interest and dividends	4,525,000	7,119,000
Receivables/(payables) for pending securities transactions	13,161,000	(10,703,000)
	<u>867,729,000</u>	<u>815,251,000</u>
Cash	28,000	25,000
Federal excise tax refundable	1,235,000	
Program related loan receivable	6,000,000	4,000,000
Office equipment and other assets	296,000	320,000
	<u>\$875,288,000</u>	<u>\$819,596,000</u>
 <i>LIABILITIES AND FOUNDATION PRINCIPAL</i>		
Accounts payable and accrued liabilities	\$ 868,000	\$ 575,000
Grants payable	28,690,000	39,569,000
Federal excise tax payable currently		351,000
Deferred federal excise tax	4,477,000	4,170,000
	<u>34,035,000</u>	<u>44,665,000</u>
Foundation principal	841,253,000	774,931,000
	<u>\$875,288,000</u>	<u>\$819,596,000</u>

See accompanying notes to financial statements on pp. 86-87.



## Statement of Income, Expenses, and Changes in Foundation Principal

	Year Ended December 31	
	1993	1992
Revenue:		
Interest	\$ 26,950,000	\$ 26,637,000
Dividends	9,245,000	7,940,000
	<u>36,195,000</u>	<u>34,577,000</u>
Expenses:		
Administrative expenses	2,508,000	2,782,000
Investment management expenses	2,202,000	1,986,000
	<u>4,710,000</u>	<u>4,768,000</u>
Excess of revenue over expenses	31,485,000	29,809,000
Net gain on investment portfolio	70,581,000	70,506,000
Federal excise tax expense on investment income	(1,407,000)	(2,657,000)
Grants authorized, net of cancellations	<u>(34,337,000)</u>	<u>(34,397,000)</u>
Excess of income over expenses for the year	66,322,000	63,261,000
Foundation principal at beginning of year	<u>774,931,000</u>	<u>711,670,000</u>
Foundation principal at end of year	<u>\$ 841,253,000</u>	<u>\$ 774,931,000</u>

See accompanying notes to financial statements on pp. 86–87.



*Statement of Changes  
in Cash*

	<b>Year Ended December 31</b>	
	<b>1993</b>	<b>1992</b>
<i>SOURCES OF CASH</i>		
Excess of revenue over expenses	<b>\$31,485,000</b>	\$29,809,000
Net liquidation of securities, including gain thereon	<b>18,103,000</b>	5,796,000
Other	<b>352,000</b>	122,000
	<b>49,940,000</b>	35,727,000
<i>USES OF CASH</i>		
Payments on grants	<b>45,182,000</b>	31,305,000
Program related loan	<b>2,000,000</b>	2,000,000
Payment of federal excise tax on net investment income	<b>2,686,000</b>	2,302,000
Capital asset additions	<b>69,000</b>	127,000
	<b>49,937,000</b>	35,734,000
Increase/(Decrease) in cash	<b>\$3,000</b>	(\$7,000)

*See accompanying notes to financial statements on pp. 86–87.*

*Notes to Financial Statements*  
*December 31, 1993 and 1992*

**NOTE 1**  
*Investments*

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year, or on the date acquired if purchased or contributed to the Foundation during the year. Realized gains (losses) on sales are determined based on cost, with cost being determined on a specific identification basis.

The Foundation held 2,822,000 shares of Hewlett-Packard Company stock (approximately 1.1% of that Company's total outstanding shares) with a market price of \$79.00 per share at December 31, 1993. At December 31, 1992, the Foundation held 3,443,000 shares with a market price of \$69.875 per share.

The cost of investments held at the end of each year was \$632,197,000 in 1993 and \$585,213,000 in 1992. Net gain on investment portfolio includes realized gains of \$65,086,000 in 1993 and \$41,333,000 in 1992.

On January 19, 1994, the Foundation received a contribution of one million shares of Hewlett-Packard Company stock valued at \$85,000,000. This contribution is not reflected in the financial statements for the year ended December 31, 1993.

**NOTE 2**  
*Grants Payable*

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments generally over a three-year period. Grants authorized but unpaid at December 31, 1993 are payable as follows:

<u>Year Payable</u>	<u>Amount</u>
1994	\$9,090,000
1995	16,880,000
1996 and thereafter	<u>2,720,000</u>
	<u>\$28,690,000</u>

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to non-qualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

**NOTE 3***Federal Excise Tax*

The William and Flora Hewlett Foundation is a private foundation and qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Private foundations are subject to a federal excise tax on net investment income and may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation qualified for the 1% rate in 1993. Required estimated excise tax payments exceeded tax liability, giving rise to tax refundable upon filing of the 1993 excise tax return. In 1992 the Foundation qualified for the 2% rate. Deferred federal excise tax arises from unrealized gains on investments.

The provisions for federal excise tax were as follows:

	<b>1993</b>	<b>1992</b>
Current	\$1,100,000	\$2,371,000
Deferred	307,000	286,000
	<u>\$1,407,000</u>	<u>\$2,657,000</u>

**REPORT OF INDEPENDENT ACCOUNTANTS**

*To the Board of Directors of  
The William and Flora Hewlett Foundation*

MARCH 18, 1994

In our opinion, the accompanying balance sheet and the related statements of income, expenses and changes in Foundation principal and of changes in cash present fairly, in all material respects, the financial position of The William and Flora Hewlett Foundation (the Foundation) at December 31, 1993 and 1992, and the results of its operations and its changes in cash for the years then ended in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Foundation's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

PRICE WATERHOUSE  
SAN JOSE, CALIFORNIA

*Price Waterhouse*

# Index

- 80 Langton Street/New Langton Arts, 56
- A**
- Academia Mexicana de Investigación en Demografía Médica, 63
- Academy of Family Mediators, 20
- Achievement Council, 10
- Administrative Conference of the United States, 20
- African Medical and Research Foundation, 63
- Alan Guttmacher Institute, 60
- Alban Institute, 19
- Albion College, 31
- Allegheny College, 31
- Alliance for Education in Global and International Studies, 36
- Alliance to Save Energy, 42
- American Academy of Arts and Sciences, 11, 77
- American Assembly, 36
- American Association for Higher Education, 37
- American Bach Soloists, 48
- American Bar Association Fund for Justice and Education, 20
- American College of Nurse-Midwives, 63
- American Conservatory Theater, 50, 77
- American Council on Education, 37
- American Enterprise Institute for Public Policy Research, 75
- American Farmland Trust, 42
- American Forests, 42
- American Jewish Joint Distribution Committee, 19
- American University of Beirut, 77
- Amherst College, 31
- Applied Behavioral and Cognitive Sciences, Inc., 76
- Arizona State University, Department of Anthropology, 35
- Armenian Missionary Association of America, Inc., 37
- Arts Council of Santa Clara County, 55
- Asia Foundation, 63, 78
- Asian Neighborhood Design, 69
- Association for Voluntary Surgical Contraception, Inc., 63
- Association of American University Presses, Inc., 27
- Association of Family and Conciliation Courts, 21
- Association of Professional Schools of International Affairs, 37
- Austin College, 32
- B**
- Barnard College, 32
- Bates College, 32
- Bay Area Institute, Pacific News Service, 29
- Bay Area Video Coalition, 54
- Bay Area Women's Philharmonic, 48
- Bayshore Employment Service, 9
- Bennington College, 32
- Berkeley Dispute Resolution Service, 19
- Berkeley Repertory Theatre, 50
- Berkeley Symphony Orchestra, 48
- Birmingham-Southern College, 32
- Boston University, 21
- Bowdoin College, 32
- Bowie State University, 21
- Boys and Girls Club of the Peninsula, 9
- Brava! for Women in the Arts, 50
- Brookings Institution, 75
- Brooklyn Academy of Music, 55
- Brown University, Population Studies and Training Center, 60
- Bryn Mawr College, 34
- Bucknell University, 32
- Bush Foundation, 35
- Business-Arts Council, Inc., 55
- Business Council for Effective Literacy, Inc., 76
- C**
- Cabrillo Music Festival, 48
- California, University of, Berkeley, 43, 48, 60; Cal Performances, 55; Consortium for the Study of Society and Education, 75; Pacific Neighborhood Consortium, 37; Policy Analysis for California Education, 36; University/Oakland Metropolitan Forum, 69
- California, University of, Davis, 43
- California, University of, Los Angeles, 16, 17, 43; Latin American Center, 29
- California, University of, Office of the President, 78
- California, University of, San Diego, Center for U.S.-Mexican Studies, 29
- California, University of, San Francisco, Center for Reproductive Health Policy Research, 60
- California Association of Nonprofits, 73
- California Community Dispute Services, 19
- California Community Economic Development Association, 69
- California Confederation of the Arts, 55
- California Environmental and Economic Recovery Coalition, 14
- California Environmental Trust, 14
- California Foundation for the Improvement of Employer-Employee Relations, 21
- California Homeless and Housing Coalition, 71
- California Housing Partnership Corporation, 72
- California Lawyers for the Arts, 55
- California Leadership, 73
- California Shakespeare Festival, 50
- Calvin College, 78
- Carmel Bach Festival, 48
- Cato Institute, 75
- Center for a New Generation, 8
- Center for Assessment and Policy Development, 8



- Center for Clean Air Policy, 14  
 Center for Common Concerns, 71  
 Center for Community Change, 69  
 Center for Governmental Studies, 73  
 Center for Neighborhood Technology, 44  
 Center for Policy Alternatives, 42  
 Center for Population Options, 8  
 Center for Public Resources, Inc., 21  
 Center for Resolution of Disputes, 19  
 Center for Resource Economics, 42  
 Center for Resource Management, 14  
 Center for Strategic and International Studies, 16  
 Center for the Study of Law and Politics, 42  
 Center on Budget and Policy Priorities, 8, 75  
 Centertspace Dance Foundation, Inc., Gary Palmer Dance Company, 52  
 Centre College, 32  
 Centre for Development and Population Activities, 64  
 Centro de Tecnológica Electronica e Informatica, 29  
 Chicago, University of: Center for Latin American Studies, 29; Population Research Center, 60  
 Children Now, 11  
 Children's Creative Response to Conflict, 21  
 Child Trends, Inc., 66  
 Chinatown Neighborhood Improvement Resource Center, 69  
 Chronicle Season of Sharing Fund, 71  
 Chulalongkorn University, Institute of Population Studies, 60  
 Circuit Network, 52  
 City Celebration, 55  
 City University of New York: Bilder Center for Western Hemisphere Studies, 29; John Jay College of Criminal Justice, 17  
 Claflin College, 35  
 Claremont McKenna College, 32  
 Claremont University Center and Graduate School, 35  
 Climate Theatre, 55  
 Coalition to Restore Coastal Louisiana, 14  
 Coleman Children and Youth Services, 11  
 College Entrance Examination Board, 36  
 College of Holy Cross, 32  
 College of Wooster, 32  
 Colorado, University of: Boulder, 17; Denver, 8  
 Colorado College, 32, 34  
 Columbia University: Center for Population and Family Health, 60; Institute of Latin American and Iberian Studies, 29; School of International and Public Affairs, 28  
 Commission on Preservation and Access, 27  
 Committee for Economic Development, 69  
 Committee for the National Institutes for the Environment, 14  
 Committee for Water Policy Consensus, 14  
 Community College Foundation, 9  
 Community Development Corporation of Oakland, 69  
 Community Environment Council, 14  
 Community Foundation of Santa Clara County, 55, 74  
 Community Housing Improvement Systems and Planning Association, Inc., 77  
 Community Housing Partnership, 71  
 Conflict Management Initiatives, 19  
 Connecticut College, 32, 34  
 Contra Costa Conflict Resolution Panels, 19  
 Cooperative Solutions, Inc., 19  
 Cornell University, 43; Population and Development Program, 61  
 Coro Foundation, 73  
 Corporation for Supportive Housing, 72  
 Council of Better Business Bureaus, 21  
 Council on Foreign Relations, 36  
 Council on Foundations, 9  
 Council on Library Resources, 27  
 Crossroads Family Center, 71  
 Cultural Council of Santa Cruz County, 56
- D**  
 Dance Association/Ruth Langridge Dance Company, 52  
 Dance Bay Area, 53  
 Dance Through Time, 53  
 Dance/USA, 53  
 Dancers' Group/Footwork Studio, 53  
 Dartmouth College, 34  
 Della Davidson Dance Company, 53  
 DePauw University, 32  
 Developmental Studies Center, 76  
 Dimensions Dance Theater, 53  
 Dispute Resolution Clearinghouse and Settlement Center, 21  
 Downtown Development Foundation, 21  
 Duke University, 44; Center for International Studies, 27
- E**  
 Earth Island Institute, 45  
 East Bay Center for the Performing Arts, 56  
 East Bay Community Foundation, East Bay Funders, 8  
 East Palo Alto Community Alliance and Neighborhood Development Organization, 69



- East Palo Alto Youth Development Center, 73
- East-West Center, East-West Population Institute, 61
- Ecotrust, 45
- Educators for Social Responsibility, 21
- 80 Langton Street/New Langton Arts, 56
- El Colegio de la Frontera Norte, 29
- El Colegio de Mexico, 29
- El Teatro Campesino, 50
- El Teatro de la Esperanza, 50
- Emory University, 78
- Environmental and Energy Study Institute, 42
- Environmental Data Research Institute, 45
- Environmental Defense Fund, 14
- Environmental Law Institute, 42
- Exitheatre, 50
- F**
- Family Emergency Shelter Coalition, 71
- Family Foundation of North America, 11
- Federacion Mexicana de Asociaciones Privadas de Salud y Desarrollo Comunitario, 64
- Film Arts Foundation, 54
- First Nations Development Institute, 78
- Fisk University, 35
- Five Colleges, Inc., Five College Program in Peace and World Security Studies, 34
- Florida Memorial College, 35
- Foothill-De Anza Colleges Foundation, 56
- Foundation Center, 76
- Foundation for Art in Cinema/San Francisco Cinematheque, 54
- Foundation for Global Community, 16
- Friends of Olympia Station, Inc.: Tandy Beal & Company, 53; New Pickle Circus, 51
- Fundacion Mexicana para La Planeacion Familiar, 64
- G**
- George Coates Performance Works, 51
- George Mason University, 17
- Georgia Institute of Technology, 17
- Graduate Theological Union, 78
- Greater Washington Educational Telecommunications Association, 78
- Greenbelt Alliance, 15
- Grinnell College, 34
- Gustavus Adolphus College, 32
- H**
- Hampshire College, 32
- Hampton University, 35
- Harvard University, Center for International Affairs, 16, 28
- Hawaii, University of, 17
- Hobart and William Smith Colleges, 33
- Homelessness Information Exchange, 71
- Housing for Independent People, 72
- Humanities West, 48
- Huntington Library, 27
- I**
- Independent Colleges of Northern California, 38
- Independent Commission on Population and Quality of Human Life, 66
- Independent Sector, 76
- Indian Dispute Resolution Services, 22
- Innvision, 72
- Institute for Contemporary Studies, International Center for Economic Growth, 30
- Institute for East-West Studies, 16
- Institute for International Economics, 75
- Institute for Multi-Track Diplomacy, 16
- Instituto Tecnologico Autonomo de Mexico, 30
- Instituto Tecnologico y de Estudios Superiores de Monterrey, 30
- Inter-American Dialogue, 30
- Inter American Press Association Technical Center, Inc., 30
- International House, 78
- International Institute for Strategic Studies, 16
- International Peace Academy, 22
- International Planned Parenthood Federation, 64; Western Hemisphere Region, 64
- International Projects Assistance Services, 64
- International Society for Ecological Economics, 45
- International Union for the Scientific Study of Population, 61
- International Women's Health Coalition, 64
- Intersection for the Arts, 56
- Investment Fund for Foundations, 76
- JK**
- Jazz in the City, 56
- Joe Goode Performance Group, 53
- Johns Hopkins University: Population Center, 61; School of Advanced International Studies, 30
- Johnson C. Smith University, 35
- Julia Morgan Center for the Arts, 56
- June Watanabe Dance Company, 53
- Kenyon College, 33
- Kettering Foundation, 16
- Koncepts Cultural Gallery, 56
- Kronos Performing Arts Association, 48
- L**
- Lafayette College, 33
- Lake Forest College, 33

Lead Solutions, 45  
 Life on the Water, 51  
 Lines Contemporary Ballet, 53  
 Literacy South, 77  
 Literacy Volunteers of America, Inc., 77  
 Local Initiatives Support Corporation, 70, 72  
 Los Angeles County/USC Medical Center, Reproductive Health and Research Institute, 65  
 Low-Income Housing Fund, 72  
 Low-Income Housing Information Service, 73

**M**

Magic Theatre, 51  
 Mahidol University, Institute for Population and Social Research, 61  
 Management Institute for Environment and Business, 15  
 Management Sciences for Health, Population Program, 64  
 Margaret Jenkins Dance Company, 53  
 Maryland, University of, College of Behavioral and Social Science, 61  
 Massachusetts, University of, Amherst, 22  
 Mathematical Association of America, 38  
 Meharry Medical College, 8  
 Mentoring Center, 9  
 Mexican American Legal Defense and Educational Fund, 76  
 Michigan, University of, 44, 61; School of Graduate Studies (Rackham Graduate School), 28  
 Midsummer Mozart Festival, 48  
 Mills College, 33  
 Minnesota, University of, 17  
 Minnesota Citizens Council on Crime and Justice, 19  
 Montalvo Association, 56  
 Monterey Institute of International Studies, 27

Musical Traditions, Paul Dresher Ensemble, 48

**N**

Napa Valley Symphony Association, 49  
 National Academy of Sciences, 78; Committee on Population, 61  
 National Association for Foreign Students Affairs, 38  
 National Association of Community Development Loan Funds, 70  
 National Association of Service and Conservation Corps, 10  
 National Conference on Peacemaking and Conflict Resolution, 22  
 National Congress for Community Economic Development, 70  
 National Economic Development and Law Center, 70  
 National Family Planning and Reproductive Health Association, 65  
 National Fish and Wildlife Foundation, 44  
 National Governors' Association, 77  
 National Institute for Chemical Studies, 15  
 National Institute for Dispute Resolution, 22  
 National Public Radio, 78  
 Network, The: Interaction for Conflict Resolution, 22  
 New American Makers, 55  
 New Mexico, University of, 35; The School of Law, 30  
 New Mexico Center for Dispute Resolution, 20  
 North American Institute, 30  
 North Carolina, University of, Carolina Population Center, 62  
 North Dakota, University of, 20  
 North Dakota Consensus Council, 20  
 Northeast Midwest Institute, 42

Northern California Grantmakers, 72, 73

North of Market Planning Coalition, 70

Northwestern University, Kellogg Graduate School of Management, 18

Notre Dame, University of, Helen Kellogg Institute for International Studies, 28

**O**

Oakland Ballet, 53  
 Oakland East Bay Symphony, 49  
 Oakland Ensemble Theatre, 51  
 Oberlin College, 33  
 Oberlin Dance Collective, 54  
 Occidental College, 38  
 Ohio State University, 18  
 Ohio Wesleyan University, 33  
 Old First Center for the Arts, 56  
 One Hundred Black Men of Los Angeles, Inc., 35  
 Opera San Jose, 51  
 Oregon Shakespearean Festival Association, 51  
 Organization for Tropical Studies, 44  
 Overseas Development Council, 66

**P**

Pacific Institute for Studies in Development, Environment, and Security, 42  
 Pacific Rivers Council, 45  
 Partners for Democratic Change, 22  
 Partners of the Americas, 64  
 Pathfinder International, 65  
 Peninsula Ballet Theatre, 54  
 Peninsula Civic Light Opera, 51  
 Peninsula Community Foundation, 10, 11  
 Peninsula Conflict Resolution Center, 22  
 Peninsula Conservation Center Foundation, 70



- Pennsylvania, University of, 35;  
Graduate Group in Demography, 62; Office of International Programs, 28; Wharton School, 15
- Pennsylvania Environmental Council, 20
- Pennsylvania State University, 18;  
Population Research Institute, 62
- Persona Grata Productions, Inc., 51
- Philanthropic Ventures Foundation, Mid-Peninsula Independent School Consortium, 9
- Philharmonia Baroque Orchestra, 49
- Philharmonic Society of Fremont-Newark, 49
- Pittsburgh, University of, University Center for International Studies, 28
- Planned Parenthood Federation of America, Inc., 66; Western Region, 66
- Planning Assistance, 65
- Playwrights Foundation, 51
- Pocket Opera Company, Inc., 51
- Points of Light Foundation, 10
- Pomona College, 34
- Population Action International, 66
- Population Association of America, 62
- Population Council, 62
- Population Reference Bureau, Inc., 62
- Population Resource Center, 66
- Population Services International, 65
- Princeton University, 28, 44; Office of Population Research, 62
- Program for Appropriate Technology in Health, 65
- Project 2000, Coalition for Utah's Future, 15
- Public/Private Ventures, 9
- R**
- Rand Corporation, Family in Economic Development Center, 62
- Ravenswood City School District, 37
- Reed College, 34
- Renew America, 43
- Research Corporation, 38
- Research Libraries Group, Inc., 27
- Resources for the Future, 43
- Rocky Mountain Institute, 43
- Rova Saxophone Quartet, 49
- Royal Institute of International Affairs, 28
- Rust College, 35
- Rutgers—State University of New Jersey, 18
- S**
- St. Augustine's College, 35
- St. Olaf College, 33
- San Diego State University, Institute for Regional Studies, 31
- San Francisco Art Institute, 79
- San Francisco Ballet Association, 54
- San Francisco Bar Association, Volunteer Legal Services Program, 72
- San Francisco Chanticleer, 49
- San Francisco Contemporary Music Players, 49
- San Francisco Early Music Society, 49
- San Francisco Foundation, 10
- San Francisco Girls Chorus, Inc., 49
- San Francisco Opera Association, 52
- San Francisco Performances, 56
- San Francisco Performing Arts Library and Museum, 57
- San Francisco State University, 10, 45
- San Francisco Symphony, 49
- San Francisco Urban Service Project, 10
- San Jose Cleveland Ballet, 54
- San Jose Repertory Company, 52
- San Jose Symphony Orchestra, 49
- Santa Cruz County Symphony Association, 50
- Santa Fe Chamber Music Festival, 50
- Sarah Lawrence College, 33
- Save the Children, 65
- Scripps College, 33
- Sew Productions/Lorraine Hansberry Theatre, 52
- Sex Information and Education Council of the United States, 66
- Shakespeare-San Francisco, 52
- Skidmore College, 33
- Smith College, 33
- Social Research Applications, 9
- Society of Professionals in Dispute Resolution, 22
- Sonoma County Faith-Based Community Organizing Project, 70
- Southampton, University of, Mountbatten Foundation, Inc., 23
- Southern California, University of: Population Research Laboratory, 62; School of International Relations, 28
- Southport Institute for Policy Analysis, 77
- Spanish-Speaking Unity Council, 70
- Spelman College, 35
- Stanford University, 17, 18, 45, 75; Haas Center for Public Service, 10; Institute of International Studies, 31; School of Education, 37
- Stern Grove Festival, 57
- Syracuse University, Maxwell School of Citizenship and Public Affairs, 18
- T**
- Tenderloin Neighborhood Development Corporation, 72
- Texas, University of, Austin: L.B.J. School of Public Affairs, 31; Population Research Center, 63

- Texas, University of, El Paso, Center for Inter-American and Border Studies, 31  
 The.art.re.grup, 57  
 Theater Artaud, 52, 54  
 Theatre Bay Area, 52  
 Theatreworks, 52  
 Tides Foundation, 8, 71; Forest Trust, 15; Institute for Global Communications, 22; Sustainability Roundtables Project, 15  
 Tomas Rivera Center, 36  
 Tougaloo College, 35  
 Trinity University, 37  
 Tufts University, Fletcher School of Law and Diplomacy, 28
- U**  
 Union College, 33  
 United Indian Nations, Inc., 74  
 United Nations Fund for Population, 65  
 United Way of the Bay Area, 71  
 Universidad Autonoma Metropolitana, Unidad Azcapotzalco, 31  
 Universidad de las Americas, Puebla, 31  
 Universidad Nacional Autonoma de Mexico, 31  
 University of the South, 33  
 Urban Institute, 76  
 Urban Strategies Council, 10, 11
- VW**  
 Vassar College, 33  
 Vermont Law School, Environmental Law Center, 15  
 Volunteers of America, 20  
 Washington, University of, 44; Center for Studies in Demography and Ecology, 63  
 Washington and Jefferson College, 33  
 Washington Heights-Inwood Coalition, 20  
 Water Education Foundation, 15  
 Wayne State University, School of Business Administration, 18  
 Wellesley College, 34  
 Wells College, 34  
 Wesleyan University, 34  
 West Bay Opera Association, Inc., 52  
 Western Governors' Association, 16  
 Wheaton College, 34  
 Whitman College, 34  
 Wisconsin, University of, Madison, School of Law, 18  
 Women's Initiative for Self-Employment, 71  
 Woodrow Wilson National Fellowship Foundation, 36  
 Woods Hole Research Center, 43  
 World Affairs Council of Northern California, 36  
 World Forum of Silicon Valley, 36  
 World Neighbors, 65  
 World Resources Institute, 43
- XYZ**  
 Xavier University, 35  
 Yale University, 44  
 Zakros Productions/New Music Theatre, 50  
 Zohco, 54

---

*Printed on Recycled Paper*

---

THE WILLIAM AND FLORA HEWLETT FOUNDATION

*525 Middlefield Road*  
*Menlo Park, California 94025-3495*  
*(415) 329-1070*