

*The William  
& Flora  
Hewlett  
Foundation*

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*1992*

A N N U A L   R E P O R T

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*The William  
& Flora  
Hewlett  
Foundation*

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# *Statement of Purpose*

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**T**he Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

The Foundation concentrates its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; conflict resolution; and children, youth, and families. Some subareas of interest to the Foundation are listed in the program descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, non-profit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

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*IT IS FITTING that a tribute to outgoing President Roger Heyns appear in this annual report of the William and Flora Hewlett Foundation. For the past fifteen years every record of our progress has been a statement of his outstanding leadership; every profile of our growth has reflected his strengths. He took the Foundation from a small, provincial organization to one of the prominent foundations in the country. Through his work and effort, he vastly expanded its activities, while building a strong and knowledgeable staff to carry out its aims.*

*On behalf of the Foundation as a whole—Board and staff—I wish to thank Dr. Heyns for the lasting contributions he has made to this institution. His vision as president has ensured that the Foundation will maintain leadership in its areas of interest for years to come. I am delighted that he has agreed to continued service as a director on our Board.*

*We warmly welcome David Pierpont Gardner as he assumes the presidency of the Foundation. The knowledge and experience he brings are certain to enrich the position and to extend our tradition of excellent leadership.*

WILLIAM R. HEWLETT  
Chairman

# *President's Statement*

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**B**eing president of this Foundation for the past fifteen years has been enormously gratifying, a source of daily satisfaction. I have chosen to use this, my final president's statement, to acknowledge my appreciation to those who have been responsible for making these years so rewarding: the grantee community, the Board, the staff, and the Foundation's chairman.

## *The Grantee Community*

Over the past fifteen years, the Foundation's annual granting level has risen from \$2.5 million to \$35 million, enabling an enormous increase in the kinds of issues we could address and the number of applicants we could support. Throughout the entire period, I have been impressed with the quality of our applicants. Almost without exception, they have been working on serious and important problems with enthusiasm and energy. We have found them to be candid in their presentations. Knowing the value we attach to required Foundation reports, they have responsibly provided timely and complete information, not always an easy task for struggling organizations. Finally, despite the fact that we have been able to fund fewer than 10 percent of their proposals, our applicants have been remarkably gracious, even when responding to a decision to decline.

While I would be naive to contend that all these complex relations have gone smoothly and without complaint, I want to record my overall pleasure with the dedication and performance of the applicant community with whom we have dealt. In a very fundamental way, a foundation's reputation rests on the effectiveness of its grantees. While it is staff responsibility to seek out strong proposals that are consistent with Foundation interests, ultimate success results from the grantees' intelligent and earnest efforts. The satisfactions of foundation life must be indirect: our most gratifying and important accomplishments have been those of our grantees.

## *The Board*

The Board of Directors has played a key role in establishing the practices and policies that characterize the Foundation's operation. There is nothing startling about that bare fact; directors are indeed

responsible for these duties. Yet, this Board's approach has been especially *significant*. Directors have taken the definition of the Foundation's program interests very seriously, recognizing that the clarity of their intentions affects the efficiency of our application and evaluation procedures. Furthermore, the Board has involved the staff in identifying problems and analyzing options for dealing with them. This iterative process—staff papers, followed by Board reaction, followed by statements of Foundation interests—has led to a clear general understanding of the Foundation's direction.

Early on, the Board made the important policy decision to focus on institution-building. As a consequence, the Foundation has been particularly receptive to requests for general, as opposed to project, support. This is by no means a common foundation practice. It is easier and often more interesting to support individual projects; certainly such grants are often more attention-getting. The Board's interest in institution-building also puts a heavy emphasis on large grants of multi-year duration. A final characteristic of Board policy, consistent with those just cited, has been its willingness to trust the judgment of the leadership of the organizations which we fund. Most of the multi-year, general support grants aimed at institution-building allow recipients to exercise discretion in their use. We have impressive evidence that the discretion has been well used. I am proud of the courage and wisdom the Board has manifested in establishing these policies.

We have been fortunate to include on our Board chief executives of major corporations, leaders of the legal profession, and faculty members from distinguished universities. They have attended meetings regularly, well-prepared and ready to participate vigorously. Experience on the boards of other organizations has given them particular skill in differentiating between management and policy issues. Overall, their deep commitment to identifying program interests, developing policies and practices, and monitoring staff performance has been executed with grace and intelligence.

One segment of the Board deserves special mention: members of the Hewlett family. Each of the five children of William and Flora Hewlett has been, at one time or another, a director on the Board. Stereotypes of family members on philanthropic boards are often not flattering; it is because these stereotypes emphatically do not apply to these young people that I want to single them out.



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They have used the Foundation to learn about effective philanthropy, participated actively in Board discussions, and remained identified with the purposes of their fellow Board members. They have been scrupulous not to claim special influence on Foundation decisions. Through their approach toward their work in the Foundation, the Hewlett children have won my appreciation and admiration.

### *The Staff*

With strong endorsement from the Board, we have been able to attract dedicated and imaginative people to our staff, both program officers and administrative personnel. Clear objectives set by the Board have helped staff members to identify fully with the Foundation's purposes and permitted the delegation to them of important program responsibilities.

As a consequence, a generous, constructive partnership has developed between staff and Board that has enormously increased the Foundation's effectiveness. It has helped us to avoid the "we-they" attitude known to divide staff and Board elsewhere. Perhaps there is no better index of this rapport than the fact that, in fifteen years, the Board has returned for further staff study fewer than a half a dozen recommendations out of the hundreds presented each year.

Along with this staff-Board partnership, we have enjoyed a steady, reliable self-renewal process through the practice of term appointments for program officers. This policy is not without its difficulties; saying good-bye to respected colleagues is not easy. Each new appointment, however, has brought us new visions and made us aware of new possibilities. I have been grateful each day for our staff's stimulating ideas, for their excellent relations among each other, and for the importance they attach to working effectively with applicants and grantees.

### *The Chairman*

A very significant number of our grantees' current activities continue the interest that William and Flora Hewlett embraced when the Foundation was established. This is not to say that every grant has had Mr. Hewlett's enthusiastic endorsement. He has chosen to share

responsibility for decisions about the use of his private funds in the public interest. He has chosen people with whom to share this responsibility and worked closely with his fellow directors in establishing the Foundation's program interests. Finally, he has scrupulously observed all policies and practices agreed upon by the Board. Never in fifteen years has he asked that Board policy be bent to accommodate a particular interest of his.

Nor has he micromanaged the Foundation. He is available for consultation, serious in his role as chairman, but consistently opposed to any temptation or invitation to manage the Foundation. One of Mr. Hewlett's characteristics has particularly influenced the Foundation. He, in his substantial private philanthropy efforts, is a particularly anonymous donor. This posture has affected the Foundation as well. I think there have been some outstanding contributions of the Foundation to the effort to make the institutions of our society work more effectively. These are perhaps more obscure than they otherwise would have been because of his unobtrusive style.

It has been a rare privilege for me to work with Mr. Hewlett. Over the past fifty years, I have been privileged to work with a large number of talented and valuable people. None has been more impressive than this wonderful man. The past fifteen years in partnership with him in building the Foundation have been enormously rewarding, and I am grateful, particularly to him.

### *The New President*

No one can work earnestly in developing an institution from its inception without being interested in one's successor. I am understandably delighted with the Board's selection of David Pierpont Gardner as the Foundation's next president. His breadth of knowledge and interests in the fields in which the Foundation works, his capacity to build a team, and his ability to work effectively with a Board—these are but a few of his many talents that make it a delight to pass on the presidency to him. As this essay indicates, I can also assure him that partnerships of enormous strength and value await him.

ROGER W. HEYNS

# *Programs*

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*THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.*

*FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness are a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.*

*SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.*

*A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.*

# *Children, Youth, and Families*

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**T**he children, youth, and families program focuses primarily on the San Francisco Bay Area and California, also making a few grants selectively to national organizations whose work is of potential benefit to the Foundation's California grantees. Grants for direct services are largely directed toward Bay Area organizations. In the area of indirect services, such as coordination, technical assistance, research, policy development, and coalition-building, the Foundation supports organizations throughout the state, provided their local efforts have a broader potential impact through program replication or policy development.

Grantmaking in the program is concentrated in five areas: family support, teenage pregnancy prevention, the enhancement of educational and employment opportunities, schools and communities, and policy analysis.

In the area of family support, the program funds organizations that address the needs of families, not just individuals. Grantmaking aims to increase families' economic stability and cohesion, their ability to participate in the broader community, and parents' ability to nurture the healthy development of their children.

When funding programs to prevent teenage pregnancy, the Foundation places emphasis on programs that address family and community factors affecting adolescent behavior, as well as teens' sexual behavior and use of contraceptives. Policy-relevant demonstration projects with a strong evaluation component are of particular interest.

Support of enhanced educational and employment opportunities focuses on educational programs that improve the academic skills of children and younger adolescents to deter them from dropping out, and on comprehensive employment programs for adolescents that provide job placement and follow-up as well as training. In addition to direct services, the Foundation is particularly interested in demonstration projects, independent evaluations, and policy analysis.

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## *Program Description*

Grantmaking in the area of schools and communities has two components. The first encourages the initiation or improvement of collaborations between schools, community agencies, and families to help improve the academic performance of at-risk youth. The second component supports the involvement of school-age youth in community projects through volunteer service programs, with a special interest in programs that integrate service into the school curriculum. The children, youth, and families program does not support school restructuring, curriculum reform, or reform of the teaching profession.

The adequacy of public policies related to children, youth, and families, particularly the disadvantaged, is a subject of renewed and growing interest. The Foundation supports national, state, and local policy organizations, with a particular interest in policy research and the dissemination of information to policymakers and the general public.

Children, Youth, and Families: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<b>Family Support</b>				
■ CALIFORNIA FAMILY ACTION Oakland, California <i>For general support</i>	\$50,000		\$50,000	
■ CENTER FOR A NEW GENERATION Stanford, California <i>For general support</i>	90,000		90,000	
■ EAST BAY COMMUNITY FOUNDATION, EAST BAY FUNDERS Oakland, California <i>For general support</i>	300,000		100,000	200,000
■ OMI NEIGHBORS IN ACTION San Francisco, California <i>For general support</i>	25,000		25,000	
<b>Teenage Pregnancy Prevention</b>				
■ MEHARRY MEDICAL COLLEGE Nashville, Tennessee <i>For the "I Have a Future" teen pregnancy prevention program</i>	285,000			285,000
<b>School-to-Work or School-to-School Transition</b>				
■ BAYSHORE EMPLOYMENT SERVICE East Palo Alto, California <i>For the Bayshore Workers program</i>	60,000		30,000	30,000
■ NEW WAYS TO WORK San Francisco, California <i>For general support of the New Ways Workers program</i>	35,000		35,000	
<b>PUBLIC/PRIVATE VENTURES</b>				
■ Philadelphia, Pennsylvania <i>For general support</i>	250,000		125,000	125,000
■ <i>For the Urban Corps Expansion Project</i>	400,000			400,000
■ YOUTHBUILD SAN FRANCISCO San Francisco, California <i>For general support</i>	105,000		105,000	

■ Grants newly authorized in 1992 are highlighted by square boxes.

<b>Children, Youth, and Families: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<i>School-Community Linkages</i>				
■ <b>BOYS AND GIRLS CLUB OF THE PENINSULA</b> Menlo Park, California <i>For educational activities</i>	225,000		100,000	125,000
■ <b>CONSTITUTIONAL RIGHTS FOUNDATION</b> Los Angeles, California <i>For general support of Youth Service California</i>	125,000			125,000
■ <b>ENCAMPMENT FOR CITIZENSHIP</b> Berkeley, California <i>For general support</i>	20,000		20,000	
■ <b>MENTORING CENTER</b> Oakland, California <i>For general support</i>	50,000		25,000	25,000
■ <b>NATIONAL ASSOCIATION OF SERVICE AND CONSERVATION CORPS</b> Washington, D.C. <i>For general support</i>	300,000		100,000	200,000
■ <b>POINTS OF LIGHT FOUNDATION</b> Washington, D.C. <i>For general support of the Communities as Places of Learning Project</i>	50,000			50,000
■ <b>SAN FRANCISCO FOUNDATION</b> San Francisco, California <i>For general support of the School-Linked Services Consortium</i>	500,000		500,000	
■ <b>SAN FRANCISCO STATE UNIVERSITY</b> San Francisco, California <i>For general support of the Bay Area Homelessness Program</i>	250,000		125,000	125,000
■ <b>URBAN STRATEGIES COUNCIL</b> Oakland, California <i>For general support of the Interagency Group for School-Linked Services</i>	125,000		75,000	50,000
<i>Policy Analysis</i>				
■ <b>COLEMAN CHILDREN AND YOUTH SERVICES</b> San Francisco, California <i>For general support</i>	150,000		50,000	100,000



Children, Youth, and Families: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<p>■ UNIVERSITY OF WISCONSIN, MADISON, ROBERT M. LAFOLLETTE INSTITUTE OF PUBLIC AFFAIRS Madison, Wisconsin <i>For general support of the States of Welfare project</i></p>	32,000		32,000	
<i>Other</i>				
<p>■ NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For general support of the Summer Youth Project</i></p>	30,000		30,000	
<b>TOTAL CHILDREN, YOUTH, AND FAMILIES</b>	<b>\$3,457,000</b>		<b>\$1,617,000</b>	<b>\$1,840,000</b>

# Conflict Resolution

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## Program Description

Since 1978 the Foundation has been interested in encouraging improvements in the ways our society resolves disputes. Its initial grants dealt primarily with environmental conflicts. In 1984 the Foundation established the conflict resolution program to support work across disciplines and in a wide variety of settings.

The Foundation favors general support grants that build the institutional capacity of promising conflict resolution organizations. The Foundation does not generally provide funding for specific projects or research, nor is support typically given for start-up efforts. Grants are made in five categories.

The first is support for theory development. The Foundation is particularly interested in university-based centers that demonstrate both a strong academic commitment to systematic, interdisciplinary research on conflict resolution and also an ability to contribute to the improvement of conflict resolution practice.

The second category consists of grants to mediation and other practitioner organizations. The Foundation is primarily interested in opportunities to help effective and stable groups increase their capacity for growth and outreach. Grants support the development of new approaches or new applications of conflict resolution methods, the achievement of greater organizational maturity, the evaluation of program effectiveness, and numerous other efforts to enhance the overall impact of practitioner organizations on the field and on the larger communities in which they work.

In the third category, the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques or otherwise promote the field as a whole.

The fourth category supports efforts at policymaking reform and large-scale conflict prevention that anticipate and pre-empt clashes among stakeholders. Recognizing that the origins of conflict can often be traced to defects in methods of communication and participation in policymaking, the Foundation assists organizations that demonstrate means of improving the processes of decision-making on issues of major public importance. The Foundation's interest is primarily focused on facilitating and convening organi-

zations that are exploring new ways of approaching contentious public policy issues more effectively through collaborative action that protects the legitimate interests of all involved parties. This area of interest was formerly expressed through the environment program of the Foundation, and it is expected that this category of funding will remain largely committed to organizations working on environmental issues.

Finally, the Foundations supports a limited number of organizations that are working on the international application of conflict resolution techniques and the development of practice-relevant theory related to *ethnic, ideological, religious, racial, and other inter-group conflicts* around the world.

Following is a timetable for submission of applications to the Foundation in the foregoing five categories of interest:

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Practitioner Organizations	October 1	January
International Organizations	January 1	April
Theory Organizations	January 1	April
Training and Promotional Organizations	July 1	October
Public Policy Decisionmaking Organizations	July 1	October

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>Theory Development</b>				
■ <b>UNIVERSITY OF COLORADO, BOULDER</b> Boulder, Colorado <i>For general support of the Conflict Resolution Consortium</i>	\$210,000		\$80,000	\$130,000
<b>GEORGE MASON UNIVERSITY</b> Fairfax, Virginia <i>For general support of the Institute for Conflict Analysis and Resolution (Awarded in 1990 for \$270,000)</i>		90,000	90,000	
■ <b>GEORGIA INSTITUTE OF TECHNOLOGY</b> Atlanta, Georgia <i>For general support of the Inter-University Consortium on Multi-Party Conflict</i>	200,000		105,000	95,000
<b>UNIVERSITY OF HAWAII</b> Honolulu, Hawaii <i>For general support of the Program on Conflict Resolution (Awarded in 1991 for \$200,000)</i>		200,000		200,000
<b>UNIVERSITY OF MICHIGAN</b> Ann Arbor, Michigan <i>For general support of the Program on Conflict Management Alternatives (Awarded in 1991 for \$200,000)</i>		200,000	200,000	
<b>UNIVERSITY OF MINNESOTA</b> Minneapolis, Minnesota <i>For general support of the Conflict and Change Center (Awarded in 1991 for \$200,000)</i>		200,000		200,000
■ <b>OHIO STATE UNIVERSITY</b> Columbus, Ohio <i>For general support of the Consortium for Dispute Resolution</i>	200,000		100,000	100,000
<b>PENNSYLVANIA STATE UNIVERSITY</b> University Park, Pennsylvania <i>For general support of the Center for Research in Conflict and Negotiation (Awarded in 1990 for \$270,000)</i>		90,000	90,000	
■ <b>RUTGERS-STATE UNIVERSITY OF NEW JERSEY</b> Newark, New Jersey <i>For the Center for Negotiation and Conflict Resolution</i>	210,000		70,000	140,000

■ Grants newly authorized in 1992 are highlighted by square boxes.

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>■ STANFORD UNIVERSITY</b> Stanford, California <i>For general support of the  Center on Conflict and Negotiation</i>	300,000			300,000
<b>SYRACUSE UNIVERSITY</b> Syracuse, New York <i>For general support of the Program on  the Analysis and Resolution of Conflicts  (Awarded in 1990 for \$300,000)</i>		100,000	100,000	
<b>WAYNE STATE UNIVERSITY</b> Detroit, Michigan <i>For general support of the Program on  Mediating Theory and Democratic Systems  (Awarded in 1991 for \$160,000)</i>		70,000	70,000	
<b>UNIVERSITY OF WISCONSIN, MADISON</b> Madison, Wisconsin <i>For general support of the Disputes  Processing Research Program  (Awarded in 1990 for \$240,000)</i>		140,000	80,000	60,000

### *Practitioner Organizations*

<b>ALBAN INSTITUTE</b> Washington, D.C. <i>For general support of conflict  management activities  (Awarded in 1990 for \$120,000)</i>		70,000	40,000	30,000
<b>■ AMERICAN JEWISH JOINT  DISTRIBUTION COMMITTEE</b> New York, New York <i>For general support of conflict resolution  training for Jerusalem civic leaders</i>	30,000			30,000
<b>■ BERKELEY DISPUTE RESOLUTION  SERVICE</b> Berkeley, California <i>For general support</i>	80,000		40,000	40,000
<b>CALIFORNIA COMMUNITY DISPUTE  SERVICES</b> San Francisco, California <i>For general support  (Awarded in 1991 for \$150,000)</i>		70,000	40,000	30,000
<b>CENTER FOR DISPUTE SETTLEMENT</b> Washington, D.C. <i>For general support  (Awarded in 1989 for \$180,000)</i>		60,000	60,000	

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>CENTER FOR MEDIATION OF DISPUTES</b> Cincinnati, Ohio <i>For general support (Awarded in 1990 for \$75,000)</i>		20,000	20,000	
■ <b>CONFLICT MANAGEMENT INITIATIVES</b> Evanston, Illinois <i>To establish conflict resolution centers in South Africa</i>	30,000			30,000
<b>INTERNATIONAL PEACE ACADEMY</b> New York, New York <i>For general support (Awarded in 1991 for \$250,000)</i>		130,000		130,000
<b>MEDIATION CENTER FOR DISPUTE RESOLUTION</b> Saint Paul, Minnesota <i>For general support (Awarded in 1990 for \$120,000)</i>		30,000	30,000	
■ <b>MINNESOTA CITIZENS COUNCIL ON CRIME AND JUSTICE</b> Minneapolis, Minnesota <i>For general support of the Mediation Services Program</i>	75,000		50,000	25,000
<b>NEW MEXICO CENTER FOR DISPUTE RESOLUTION</b> Santa Fe, New Mexico <i>For general support (Awarded in 1990 for \$90,000)</i>		20,000	20,000	
■ <b>UNIVERSITY OF NORTH DAKOTA</b> Grand Forks, North Dakota <i>For general support of the Conflict Resolution Center</i>	50,000		30,000	20,000
■ <b>NORTH DAKOTA CONSENSUS COUNCIL</b> Bismarck, North Dakota <i>For general support</i>	200,000		125,000	75,000
<b>NORTHERN CALIFORNIA MEDIATION CENTER</b> Corte Madera, California <i>For general support (Awarded in 1990 for \$80,000)</i>		40,000	40,000	
<b>PENNSYLVANIA ENVIRONMENTAL COUNCIL</b> Philadelphia, Pennsylvania <i>For general support of Penn ACCORD, Center for Environmental Dispute Resolution (Awarded in 1991 for \$100,000)</i>		40,000	40,000	
■ <b>VOLUNTEERS OF AMERICA</b> Everett, Washington <i>For general support of the Dispute Resolution Center of Snohomish County</i>	60,000		20,000	40,000

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>WASHINGTON HEIGHTS-INWOOD COALITION</b> New York, New York <i>For general support of the mediation program (Awarded in 1991 for \$120,000)</i>		80,000	40,000	40,000
<i>Promotion of the Field</i>				
<b>ACADEMY OF FAMILY MEDIATORS</b> Eugene, Oregon <i>For general support (Awarded in 1991 for \$120,000)</i>		60,000	30,000	30,000
<b>ADMINISTRATIVE CONFERENCE OF THE UNITED STATES</b> Washington, D.C. <i>For general support of alternative dispute resolution activities (Awarded in 1991 for \$150,000)</i>		70,000		70,000
<b>AMERICAN BAR ASSOCIATION FUND FOR JUSTICE AND EDUCATION</b> Washington, D.C. <i>For general support of the Standing Committee on Dispute Resolution (Awarded in 1991 for \$200,000)</i>		120,000	70,000	50,000
■ <b>BOSTON UNIVERSITY</b> Boston, Massachusetts <i>For the Program for Health Care Negotiation and Conflict Resolution</i>	80,000		60,000	20,000
■ <b>CALIFORNIA FOUNDATION FOR THE IMPROVEMENT OF EMPLOYER-EMPLOYEE RELATIONS</b> Sacramento, California <i>For general support</i>	100,000			100,000
<b>CENTER FOR PUBLIC RESOURCES, INC.</b> New York, New York <i>For general support of the Legal Program (Awarded in 1991 for \$300,000)</i>		150,000	100,000	50,000
■ <b>COUNCIL OF BETTER BUSINESS BUREAUS</b> Arlington, Virginia <i>For general support of alternative dispute resolution activities</i>	75,000		40,000	35,000
■ <b>INDIAN DISPUTE RESOLUTION SERVICES</b> Berkeley, California <i>For general support</i>	100,000		100,000	

<b>Conflict Resolution: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>UNIVERSITY OF MASSACHUSETTS, AMHERST</b> Amherst, Massachusetts <i>For general support of the National Association for Mediation in Education (Awarded in 1991 for \$160,000)</i>		106,000	53,000	53,000
<b>■ NATIONAL CONFERENCE ON PEACEMAKING AND CONFLICT RESOLUTION</b> Fairfax, Virginia <i>For general support</i>	80,000			80,000
<b>■ NATIONAL INSTITUTE FOR DISPUTE RESOLUTION</b> Washington, D.C. <i>For general support</i>	400,000		400,000	
<b>■ NATIONAL LEAGUE OF CITIES INSTITUTE</b> Washington, D.C. <i>For general support of the Program for Community Problem Solving</i>	150,000		100,000	50,000
<b>THE NETWORK: INTERACTION FOR CONFLICT RESOLUTION</b> Waterloo, Ontario, Canada <i>For general support (Awarded in 1991 for \$120,000)</i>		80,000	40,000	40,000
<b>■ PARTNERS FOR DEMOCRATIC CHANGE</b> San Francisco, California <i>For general support</i>	100,000		75,000	25,000
<b>■ PRISONER AND COMMUNITY TOGETHER, INC., INSTITUTE OF JUSTICE</b> Valparaiso, Indiana <i>For general support of the U.S. Association for Victim-Offender Mediation</i>	15,000		15,000	
<b>■ SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION</b> Washington, D.C. <i>For general support</i>	100,000		35,000	65,000
<b>Other</b>				
<b>■ CENTER FOR DISPUTE SETTLEMENT</b> Washington, D.C. <i>To assist the Test Design Project in evaluating mediator qualifications</i>	5,000		5,000	
<b>TOTAL CONFLICT RESOLUTION</b>	<b>\$2,850,000</b>	<b>\$2,236,000</b>	<b>\$2,703,000</b>	<b>\$2,383,000</b>



**G**rants in the education program are made to promote the underlying strengths of recipient institutions rather than to meet their short-term, specific needs. Most of the grants are made in the categories described below. For the few made outside these categories, preference is given to umbrella organizations or to activities that serve a number of institutions.

The Foundation helps strengthen elementary and secondary schools by funding efforts to reform public policy at the state level. It does not fund individual programs of research, staff and curriculum development, or other service programs.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions in the United States and Mexico that focus on relations between these countries. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs, and address regional and local concerns.

The Foundation also supports international and area studies at major research universities and at selective private liberal arts colleges. Participation in these programs is by invitation.

Maintaining funds for institutional renewal is difficult in times of budget stringency. The Foundation has made challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and for other activities at selective private liberal arts colleges. A second round of supplementary grants to those institutions is underway. The Foundation makes similar grants to research universities with strong commitments to improving undergraduate education. Participation in both programs is by invitation.

In conjunction with the Bush Foundation, the Foundation supports programs for capital campaigns and faculty development at private black colleges. The Foundation also supports programs designed to improve the educational achievement of underrepresented minority students in higher education.

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## *Program Description*

A limited number of grants are made to strengthen networks of major research libraries, reflecting the conviction that only through collaboration can such libraries maintain cost-effective, high-quality services. The Foundation does not help meet the needs of individual libraries or disciplines. Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation welcomes proposals that promise to benefit university presses generally.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefiting individual institutions except as these may explicitly relate to other Foundation objectives.

**Education:  
Organizations  
(by Category)****Grants  
Authorized  
1992****Unpaid  
Grants  
1/1/92****Payments  
Made  
1992****Unpaid  
Grants  
12/31/92**

### *Research Libraries*

**COMMISSION ON PRESERVATION  
AND ACCESS**

Washington, D.C.

*For general support**(Awarded in 1991 for \$450,000)*

\$300,000

\$300,000

**COUNCIL ON LIBRARY RESOURCES**

Washington, D.C.

*For general support**(Awarded in 1991 for \$300,000)*

200,000

200,000

**RESEARCH LIBRARIES GROUP, INC.**

Mountain View, California

*For general support of research and  
development for Research Libraries  
Information Network**(Awarded in 1991 for \$750,000)*

500,000

500,000

### *Research Universities: International and Area Studies Program*

*Challenge grants to endow discretionary funds for area  
and other international studies (matching grants)***UNIVERSITY OF CALIFORNIA, SAN DIEGO,  
GRADUATE SCHOOL OF INTERNATIONAL  
RELATIONS/PACIFIC STUDIES**

La Jolla, California

*(Awarded in 1989 for \$200,000)*

60,000

60,000

**DUKE UNIVERSITY, CENTER FOR  
INTERNATIONAL STUDIES**

Durham, North Carolina

*(Awarded in 1989 for \$200,000)*

200,000

181,000

19,000

**MONTEREY INSTITUTE OF INTERNATIONAL  
STUDIES**

Monterey, California

*(Awarded in 1990 for \$300,000)*

300,000

300,000

**ROYAL INSTITUTE OF INTERNATIONAL  
AFFAIRS**

London, United Kingdom

*(Awarded in 1990 for \$300,000)*

112,000

112,000

**UNIVERSITY OF SOUTHERN CALIFORNIA,  
SCHOOL OF INTERNATIONAL RELATIONS**

Los Angeles, California

*(Awarded in 1989 for \$200,000)*

130,000

130,000

■ Grants newly authorized in 1992 are highlighted by square boxes.

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<i>Challenge grants to increase discretionary fund endowments for area and international studies (matching grants)</i>				
<b>COLUMBIA UNIVERSITY, SCHOOL OF INTERNATIONAL AND PUBLIC AFFAIRS</b> New York, New York (Awarded in 1988 for \$300,000)		300,000	183,000	117,000
<b>GEORGETOWN UNIVERSITY, SCHOOL OF FOREIGN SERVICE</b> Washington, D.C. (Awarded in 1989 for \$300,000)		100,000	100,000	
■ <b>HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL AFFAIRS</b> Cambridge, Massachusetts	300,000			300,000
<b>UNIVERSITY OF MICHIGAN, SCHOOL OF GRADUATE STUDIES (RACKHAM GRADUATE SCHOOL)</b> Ann Arbor, Michigan (Awarded in 1988 for \$300,000)		250,000	25,000	225,000
<b>UNIVERSITY OF NOTRE DAME, HELEN KELLOGG INSTITUTE FOR INTERNATIONAL STUDIES</b> South Bend, Indiana (Awarded in 1990 for \$300,000)		300,000	63,000	237,000
<b>UNIVERSITY OF PENNSYLVANIA, OFFICE OF INTERNATIONAL PROGRAMS</b> Philadelphia, Pennsylvania (Awarded in 1991 for \$300,000)		300,000	55,000	245,000
■ <b>UNIVERSITY OF PITTSBURGH, UNIVERSITY CENTER FOR INTERNATIONAL STUDIES</b> Pittsburgh, Pennsylvania	300,000			300,000
<b>PRINCETON UNIVERSITY</b> Princeton, New Jersey (Awarded in 1991 for \$300,000)		300,000		300,000
■ <b>ROYAL INSTITUTE OF INTERNATIONAL AFFAIRS</b> London, England	300,000			300,000
■ <b>UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS</b> Los Angeles, California	300,000			300,000
<b>TUFTS UNIVERSITY, FLETCHER SCHOOL OF LAW AND DIPLOMACY</b> Medford, Massachusetts (Awarded in 1989 for \$300,000)		158,000	37,000	121,000
<b>UNIVERSITY OF WISCONSIN, MADISON, INTERNATIONAL STUDIES AND PROGRAMS</b> Madison, Wisconsin (Awarded in 1988 for \$300,000)	(300,000)*	300,000		

\*Grant cancelled.

Education: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<b><i>U.S./Mexico Studies</i></b>				
■ AMERICAS SOCIETY New York, New York <i>For the New Issues in United States-Mexico Relations project</i>	30,000		30,000	
BAY AREA INSTITUTE, PACIFIC NEWS SERVICE San Francisco, California <i>For general support of the program on U.S.-Mexico relations (Awarded in 1991 for \$225,000)</i>		150,000	75,000	75,000
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, LATIN AMERICAN CENTER Los Angeles, California <i>For the program on U.S.-Mexico relations</i>	525,000			525,000
UNIVERSITY OF CALIFORNIA, LOS ANGELES, PROGRAM ON MEXICO Los Angeles, California <i>For the program on U.S.-Mexico relations (Awarded in 1990 for \$525,000)</i>		175,000	175,000	
UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.-MEXICAN STUDIES La Jolla, California <i>For the program on U.S.-Mexico relations (Awarded in 1990 for \$525,000)</i>		175,000	175,000	
CENTRO DE TECNOLOGIA ELECTRONICA E INFORMATICA Mexico City, Mexico <i>For the Mexico-U.S. Technology program (Awarded in 1991 for \$120,000)</i>		80,000	40,000	40,000
UNIVERSITY OF CHICAGO, CENTER FOR LATIN AMERICAN STUDIES Chicago, Illinois <i>For general support of the Mexican Studies Program (Awarded in 1991 for \$300,000)</i>		200,000		200,000
■ CITY UNIVERSITY OF NEW YORK, BILDNER CENTER FOR WESTERN HEMISPHERE STUDIES New York, New York <i>For the program on U.S.-Mexico relations</i>	450,000		150,000	300,000
COLUMBIA UNIVERSITY, INSTITUTE OF LATIN AMERICAN AND IBERIAN STUDIES New York, New York <i>To support programs on U.S.-Mexico relations (Awarded in 1989 for \$300,000)</i>		100,000	100,000	

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>EL COLEGIO DE LA FRONTERA NORTE</b> Chula Vista, California <i>For the program on U.S.-Mexico relations (Awarded in 1991 for \$300,000)</i>		200,000	100,000	100,000
<b>EL COLEGIO DE MEXICO</b> Mexico City, Mexico <i>For the U.S.-Mexico Program (Awarded in 1989 for \$300,000)</i>		100,000	100,000	
<b>INSTITUTE FOR CONTEMPORARY STUDIES, INTERNATIONAL CENTER FOR ECONOMIC GROWTH</b> San Francisco, California <i>To support collaborative studies between ICEG and Mexican institutions on the Mexican economy (Awarded in 1991 for \$100,000)</i>		50,000		50,000
■ <b>INTER AMERICAN PRESS ASSOCIATION TECHNICAL CENTER, INC.</b> Miami, Florida <i>To plan a series of press seminars on the proposed U.S.-Canada-Mexico trade agreement</i>	25,000		25,000	
■ <b>JOHNS HOPKINS UNIVERSITY, SCHOOL OF ADVANCED INTERNATIONAL STUDIES</b> Washington, D.C. <i>For general support of the Program on U.S.-Mexico Relations</i>	300,000		100,000	200,000
■ <b>UNIVERSITY OF NEW MEXICO, THE SCHOOL OF LAW</b> Albuquerque, New Mexico <i>For the International Transboundary Resources Center</i>	300,000		100,000	200,000
■ <b>NORTH AMERICAN INSTITUTE</b> Santa Fe, New Mexico <i>For general support</i>	50,000		50,000	
<b>SAN DIEGO STATE UNIVERSITY, INSTITUTE FOR REGIONAL STUDIES</b> San Diego, California <i>For the Program on Public Policy and Border Environmental Issues (Awarded in 1991 for \$100,000)</i>		50,000		50,000
<b>STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES</b> Stanford, California <i>For general support of the Project on U.S.-Mexico Relations (Awarded in 1988 for \$450,000)</i>		75,000	75,000	

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>UNIVERSITY OF TEXAS, AUSTIN, L.B.J. SCHOOL OF PUBLIC AFFAIRS</b> Austin, Texas <i>For the U.S.-Mexican Studies Program</i>	300,000		100,000	200,000
■ <b>UNIVERSITY OF TEXAS, EL PASO, CENTER FOR INTER-AMERICAN AND BORDER STUDIES</b> El Paso, Texas <i>For general support</i>	25,000			25,000
■ <b>UNIVERSIDAD AUTONOMA METROPOLITANA, UNIDAD AZCAPOTZALCO</b> Azcapotzalco, Mexico <i>For the U.S.-Mexico collaborative research program</i>	200,000		100,000	100,000
<b>UNIVERSIDAD DE GUADALAJARA, INSTITUTO DE ESTUDIOS ECONOMICOS Y REGIONALES</b> Guadalajara, Mexico <i>For the program on U.S.-Mexico relations (Awarded in 1991 for \$200,000)</i>		100,000	100,000	
<b>UNIVERSIDAD DE LAS AMERICAS, PUEBLA</b> Puebla, Mexico <i>For the program on U.S.-Mexico studies (Awarded in 1991 for \$300,000)</i>		200,000	100,000	100,000

### *Liberal Arts Colleges: Self-Renewal Program*

*To help endow presidential discretionary funds at liberal arts colleges (matching grants)*

<b>ALLEGHENY COLLEGE</b> Meadville, Pennsylvania <i>(Awarded in 1990 for \$250,000)</i>		177,000	27,000	150,000
<b>BATES COLLEGE</b> Lewiston, Maine <i>(Awarded in 1991 for \$250,000)</i>		250,000	115,000	135,000
<b>BENNINGTON COLLEGE</b> Bennington, Vermont <i>(Awarded in 1991 for \$250,000)</i>		149,000	71,000	78,000
■ <b>BIRMINGHAM-SOUTHERN COLLEGE</b> Birmingham, Alabama	250,000			250,000
<b>BOWDOIN COLLEGE</b> Brunswick, Maine <i>(Awarded in 1991 for \$250,000)</i>		250,000	70,000	180,000
<b>BUCKNELL UNIVERSITY</b> Lewisburg, Pennsylvania <i>(Awarded in 1990 for \$250,000)</i>		250,000	83,000	167,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>CENTRE COLLEGE</b> Danville, Kentucky	250,000			250,000
■ <b>CLAREMONT MCKENNA COLLEGE</b> Claremont, California	250,000			250,000
<b>COLLEGE OF WOOSTER</b> Wooster, Ohio (AwarDED in 1990 for \$250,000)		111,000	53,000	58,000
<b>COLORADO COLLEGE</b> Colorado Springs, Colorado (AwarDED in 1990 for \$250,000)		162,000		162,000
<b>DENISON UNIVERSITY</b> Granville, Ohio (AwarDED in 1990 for \$250,000)		204,000	204,000	
■ <b>DEPAUW UNIVERSITY</b> Greencastle, Indiana	250,000			250,000
<b>DICKINSON COLLEGE</b> Carlisle, Pennsylvania (AwarDED in 1990 for \$250,000)		33,000	33,000	
<b>GUSTAVUS ADOLPHUS COLLEGE</b> Saint Peter, Minnesota (AwarDED in 1991 for \$250,000)		225,000	35,000	190,000
<b>HAMPSHIRE COLLEGE</b> Amherst, Massachusetts (AwarDED in 1989 for \$250,000)		113,000		113,000
<b>HARVEY MUDD COLLEGE</b> Claremont, California (AwarDED in 1989 for \$250,000)		67,000	67,000	
<b>HAVERFORD COLLEGE</b> Haverford, Pennsylvania (AwarDED in 1990 for \$250,000)		250,000	250,000	
<b>HOBART AND WILLIAM SMITH COLLEGES</b> Geneva, New York (AwarDED in 1991 for \$250,000)		218,000	121,000	97,000
<b>KENYON COLLEGE</b> Gambier, Ohio (AwarDED in 1990 for \$250,000)		183,000	86,000	97,000
■ <b>LAFAYETTE COLLEGE</b> Easton, Pennsylvania	250,000		76,000	174,000
<b>LAKE FOREST COLLEGE</b> Lake Forest, Illinois (AwarDED in 1990 for \$250,000)		250,000	161,000	89,000



<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>LEHIGH UNIVERSITY</b> Bethlehem, Pennsylvania (Awarded in 1989 for \$250,000)		87,000	87,000	
<b>MACALESTER COLLEGE</b> Saint Paul, Minnesota (Awarded in 1989 for \$250,000)		96,000	96,000	
<b>MOUNT HOLYOKE COLLEGE</b> South Hadley, Massachusetts (Awarded in 1989 for \$250,000)		215,000	215,000	
<b>OHIO WESLEYAN UNIVERSITY</b> Delaware, Ohio (Awarded in 1991 for \$250,000)		250,000	50,000	200,000
<b>REED COLLEGE</b> Portland, Oregon (Awarded in 1989 for \$250,000)		162,000	162,000	
<b>ST. OLAF COLLEGE</b> Northfield, Minnesota (Awarded in 1990 for \$250,000)		184,000	152,000	32,000
<b>SARAH LAWRENCE COLLEGE</b> Bronxville, New York (Awarded in 1991 for \$250,000)		250,000	97,000	153,000
<b>SKIDMORE COLLEGE</b> Saratoga Springs, New York (Awarded in 1989 for \$250,000)		179,000	68,000	111,000
■ <b>SMITH COLLEGE</b> Northampton, Massachusetts	250,000			250,000
■ <b>UNION COLLEGE</b> Schenectady, New York	250,000			250,000
■ <b>UNIVERSITY OF THE SOUTH</b> Sewanee, Tennessee	250,000			250,000
<b>WASHINGTON AND JEFFERSON COLLEGE</b> Washington, Pennsylvania (Awarded in 1991 for \$250,000)		250,000	178,000	72,000
<i>To support multidisciplinary international policy studies</i>				
■ <b>BRYN MAWR COLLEGE</b> Bryn Mawr, Pennsylvania <i>For the tri-college program at Bryn Mawr, Haverford, and Swarthmore Colleges</i>	300,000		150,000	150,000
<b>CARLETON COLLEGE</b> Northfield, Minnesota (Awarded in 1990 for \$75,000)		37,000	37,000	

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>COLBY COLLEGE</b> Waterville, Maine (Awarded in 1990 for \$75,000)		37,000	37,000	
<b>CONNECTICUT COLLEGE</b> New London, Connecticut (Awarded in 1990 for \$75,000)		37,000	37,000	
<b>EARLHAM COLLEGE</b> Richmond, Indiana (Awarded in 1989 for \$75,000)		37,000	37,000	
■ <b>FIVE COLLEGES, INC., FIVE COLLEGE PROGRAM IN PEACE AND WORLD SECURITY STUDIES</b> Amherst, Massachusetts	300,000		150,000	150,000
<b>GRINNELL COLLEGE</b> Grinnell, Iowa (Awarded in 1989 for \$75,000)		37,000	37,000	
<b>HAVERFORD COLLEGE</b> Haverford, Pennsylvania (Awarded in 1990 for \$75,000)		37,000	37,000	
<b>MIDDLEBURY COLLEGE</b> Middlebury, Vermont (Awarded in 1989 for \$75,000)		37,000	37,000	
■ <b>POMONA COLLEGE</b> Claremont, California <i>For collaborative studies at Pomona and Scripps Colleges</i>	225,000			225,000
<b>WESLEYAN UNIVERSITY</b> Middletown, Connecticut (Awarded in 1990 for \$75,000)		37,000		37,000
<b>WILLIAMS COLLEGE</b> Williamstown, Massachusetts (Awarded in 1990 for \$75,000)		37,000	37,000	

### *Undergraduate Colleges: Self-Renewal Program*

<b>UNIVERSITY OF PENNSYLVANIA</b> Philadelphia, Pennsylvania <i>To create a discretionary fund endowment for the improvement of undergraduate education (matching grant)</i> (Awarded in 1991 for \$300,000)		300,000	120,000	180,000
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## *Private Black Colleges*

■ **BUSH FOUNDATION**

Saint Paul, Minnesota

*For the Program of Faculty Development  
Grants for private black colleges and  
universities (Dillard University, Fisk University,  
Florida Memorial College, Hampton University,  
Johnson C. Smith University, Morehouse College,  
Morris College, Rust College, St. Augustine's College,  
Spelman College, Talladega College,  
Tougaloo College, and Xavier University)*

415,000

415,000

## *Minority Achievement*

**ACHIEVEMENT COUNCIL**

Oakland, California

*For general support  
(Awarded in 1990 for \$525,000)*

175,000

175,000

■ **ARIZONA STATE UNIVERSITY,  
DEPARTMENT OF ANTHROPOLOGY**

Tempe, Arizona

*For general support of the Indian  
Heritage Project*

25,000

25,000

**CLAREMONT UNIVERSITY CENTER AND  
GRADUATE SCHOOL**

Claremont, California

*For the Hispanic Teacher Mentoring Project  
(Awarded in 1991 for \$250,000)*

160,000

80,000

80,000

■ **HERITAGE COLLEGE**

Toppenish, Washington

*To support programs to improve the  
educational achievement of  
Native American students*

50,000

50,000

■ **UNIVERSITY OF NEW MEXICO**

Albuquerque, New Mexico

*To support planning to increase enrollment  
and retention of Native American students*

25,000

25,000

■ **TOMAS RIVERA CENTER**

Claremont, California

*For general support*

300,000

100,000

200,000

**WOODROW WILSON NATIONAL  
FELLOWSHIP FOUNDATION**

Princeton, New Jersey

*For general support of the Program in Public  
Policy and International Affairs  
(Awarded in 1991 for \$150,000)*

75,000

75,000

<b>Education: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>International Education</b>				
■ <b>ALLIANCE FOR EDUCATION IN GLOBAL AND INTERNATIONAL STUDIES</b> Stanford, California <i>To support program planning</i>	25,000		25,000	
■ <b>ASPEN INSTITUTE FOR HUMANISTIC STUDIES</b> Washington, D.C. <i>For general support of the Inter-American Dialogue</i>	100,000			100,000
<b>COUNCIL ON FOREIGN RELATIONS</b> New York, New York <i>For the Studies Program for U.S. foreign policy (Awarded in 1990 for \$300,000)</i>		100,000	100,000	
<b>STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES</b> Stanford, California <i>For general support of the California International Studies Project (Awarded in 1990 for \$350,000)</i>		175,000	175,000	
<b>WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA</b> San Francisco, California <i>For general support (Awarded in 1991 for \$300,000)</i>		200,000	100,000	100,000
<b>WORLD FORUM OF SILICON VALLEY</b> San Jose, California <i>For general support (Awarded in 1990 for \$150,000)</i>		50,000	50,000	
■ <b>WORLD WITHOUT WAR COUNCIL</b> Berkeley, California <i>To support leadership and program development efforts</i>	25,000		25,000	
<b>Public Education/General</b>				
<b>UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION</b> Berkeley, California <i>For general support (Awarded in 1991 for \$600,000)</i>		350,000	200,000	150,000
<b>RAVENSWOOD CITY SCHOOL DISTRICT</b> East Palo Alto, California <i>For the library improvement program (Awarded in 1991 for \$200,000)</i>		100,000		100,000

Education: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
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## University-School Partnerships

### MILLS COLLEGE

Oakland, California

*For the Mills College-John Swett  
Demonstration School Partnership  
(Awarded in 1990 for \$50,000)*

25,000      25,000

### STANFORD UNIVERSITY, SCHOOL OF EDUCATION

Stanford, California

*For general support of the Stanford/  
Schools Collaborative  
(Awarded in 1990 for \$300,000)*

200,000      100,000      100,000

### ■ TRINITY UNIVERSITY

San Antonio, Texas

*For general support of the Alliance for  
Better Schools*

300,000      300,000

## Other

### AMERICAN COUNCIL ON EDUCATION

Washington, D.C.

*For general support  
(Awarded in 1990 for \$300,000)*

200,000      100,000      100,000

### INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA

San Francisco, California

*For general support (matching grant)  
(Awarded in 1990 for \$200,000)*

50,000      50,000

### ■ JOHNSON FOUNDATION

Racine, Wisconsin

*For the Wingspread initiative on higher  
education*

50,000      50,000

### ■ RESEARCH CORPORATION

Tucson, Arizona

*To support faculty research in the  
natural sciences at liberal arts colleges*

450,000      150,000      300,000

### SOUTHERN AFRICAN FREEDOM THROUGH EDUCATION FOUNDATION

Berkeley, California

*For general support  
(Awarded in 1990 for \$75,000)*

25,000      25,000

### TOTAL EDUCATION

\$7,695,000\*      \$12,548,000      \$7,909,000      \$12,334,000

\*1992 authorizations (\$7,995,000) minus cancellations (\$300,000).

# Environment

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## Program Description

The primary goal of the environment program is to encourage the development of sound environmental policy at the state, regional, and national levels. To this end, the Foundation supports organizations that produce policy-oriented studies or that disseminate information on a broad range of environmental issues of concern to U.S. policymakers. Foundation support is directed to organizations working on issues of domestic importance or problems of international significance if there is a U.S. policy concern. Successful candidates for support generally present the following characteristics: (1) a reputation for objectivity, (2) an interdisciplinary staff, (3) the capacity to work on a range of issues of national or regional significance, (4) a variety of widely read publications, and (5) a strong record of influence with decisionmakers and impacts on policy. The Foundation emphasizes general support grants and does not typically support specific research or demonstration projects. Applications for support to environmental policy organizations should be submitted by April 1 for disposition by July.

Beyond the Foundation's primary interest in environmental policy, three additional elements round out the environment program. First, the Foundation makes a limited number of grants to selective university and college environmental studies programs at the graduate and undergraduate levels and to university consortiums focused on specific problem areas. Proposals are solicited by invitation only, and this program will sunset in 1994.

Second, in 1993, the Foundation has allocated a limited pool of funds for exploratory grants to organizations working on the integration of economic development and environmental protection through demonstration projects and policy research. Applications in this area are by invitation only.

Third, in rare cases, the Foundation will consider support of efforts on a national scale to acquire or preserve unique, ecologically significant land.

Finally, we would note that a former funding category of the environmental program was support to convening and facilitating organizations working to improve the processes of environmental

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decisionmaking. This interest has been transferred to the Foundation's conflict resolution program and its scope enlarged to address public policy issues in addition to the environment.

In order to avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following areas: advocacy; basic research; capital construction; community organizing; conferences, symposia, or workshops; environmental education (K-12 or adult); litigation; museum facilities, exhibits, or programs; media projects; or public information campaigns. Similarly, the Foundation does not make awards to individuals, organizations outside the United States, or local land trusts.

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>Policy Analysis</b>				
■ <b>ALLIANCE TO SAVE ENERGY</b> Washington, D.C. <i>For general support</i>	\$100,000		\$60,000	\$40,000
<b>AMERICAN FARMLAND TRUST</b> Washington, D.C. <i>For general support of environmental policy work (Awarded in 1990 for \$150,000)</i>		40,000	40,000	
■ <b>CENTER FOR POLICY ALTERNATIVES</b> Washington, D.C. <i>For general support of the environmental program</i>	90,000		40,000	50,000
■ <b>CENTER FOR RESOURCE ECONOMICS</b> Washington, D.C. <i>For general support of Island Press</i>	100,000		60,000	40,000
■ <b>ENVIRONMENTAL AND ENERGY STUDY INSTITUTE</b> Washington, D.C. <i>For general support</i>	150,000		70,000	80,000
■ <b>ENVIRONMENTAL LAW INSTITUTE</b> Washington, D.C. <i>For general support</i>	150,000		50,000	100,000
<b>INFORM</b> New York, New York <i>For general support (Awarded in 1990 for \$180,000)</i>		60,000	60,000	
■ <b>PACIFIC INSTITUTE FOR STUDIES IN DEVELOPMENT, ENVIRONMENT, AND SECURITY</b> Berkeley, California <i>For general support</i>	100,000		50,000	50,000
<b>RENEW AMERICA</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$120,000)</i>		60,000	40,000	20,000
■ <b>RESOURCES FOR THE FUTURE</b> Washington, D.C. <i>For general support (matching grant)</i>	250,000			250,000

■ Grants newly authorized in 1992 are highlighted by square boxes.



<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>ROCKY MOUNTAIN INSTITUTE</b> Old Snowmass, Colorado <i>For general support (Awarded in 1990 for \$200,000)</i>		50,000	50,000	
<b>WOODS HOLE RESEARCH CENTER</b> Woods Hole, Massachusetts <i>For general support (Awarded in 1990 for \$150,000)</i>		50,000	50,000	
■ <b>WORLD RESOURCES INSTITUTE</b> Washington, D.C. <i>For general support</i>	300,000		100,000	200,000

### *Decisionmaking Processes*

■ <b>CALIFORNIA ENVIRONMENTAL AND ECONOMIC RECOVERY COALITION</b> Sacramento, California <i>To support continuing negotiations on California growth management</i>	40,000			40,000
■ <b>CALIFORNIA ENVIRONMENTAL TRUST</b> San Francisco, California <i>For general support</i>	130,000			130,000
<b>CENTER FOR CLEAN AIR POLICY</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$150,000)</i>		80,000	60,000	20,000
■ <b>CENTER FOR RESOURCE MANAGEMENT</b> Denver, Colorado <i>For general support</i>	130,000			130,000
<b>CLEAN SITES, INC.</b> Alexandria, Virginia <i>For general support (Awarded in 1991 for \$225,000)</i>		100,000	100,000	
■ <b>COALITION TO RESTORE COASTAL LOUISIANA</b> Baton Rouge, Louisiana <i>For general support</i>	100,000		50,000	50,000
■ <b>COMMITTEE FOR WATER POLICY CONSENSUS</b> Concord, California <i>For general support of the State Water Conservation Coalition</i>	100,000		70,000	30,000
<b>COMMUNITY ENVIRONMENT COUNCIL</b> Santa Barbara, California <i>For general support of activities to improve environmental decisionmaking processes (Awarded in 1991 for \$90,000)</i>		50,000	25,000	25,000

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>ENVIRONMENTAL DEFENSE FUND</b> New York, New York <i>For general support of the Alternative Decisionmaking Program (Awarded in 1991 for \$225,000)</i>		150,000	75,000	75,000
■ <b>GLACIER INSTITUTE</b> Kalispell, Montana <i>To explore the feasibility of establishing a permanent local institution for ecosystem management planning and conflict resolution</i>	20,000		20,000	
<b>GREENBELT ALLIANCE</b> San Francisco, California <i>For general support of activities to improve regional environmental decisionmaking processes (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
<b>NATIONAL INSTITUTE FOR CHEMICAL STUDIES</b> Charleston, West Virginia <i>For general support (Awarded in 1990 for \$200,000)</i>		50,000	50,000	
<b>NATURAL RESOURCES DEFENSE COUNCIL</b> New York, New York <i>For general support of negotiation and alternative dispute resolution activities (Awarded in 1991 for \$150,000)</i>		75,000	75,000	
<b>NORTHERN LIGHTS RESEARCH AND EDUCATION INSTITUTE</b> Missoula, Montana <i>For general support (Awarded in 1990 for \$120,000)</i>		20,000	20,000	
<b>NORTHWEST RENEWABLE RESOURCES CENTER</b> Seattle, Washington <i>For general support (matching grant) (Awarded in 1989 for \$160,000)</i>		20,000	20,000	
<b>ONE THOUSAND FRIENDS OF OREGON</b> Portland, Oregon <i>For general support (Awarded in 1991 for \$250,000)</i>		150,000	150,000	
<b>UNIVERSITY OF PENNSYLVANIA, WHARTON SCHOOL</b> Philadelphia, Pennsylvania <i>For general support of the Risk and Decision Processes Center (Awarded in 1991 for \$150,000)</i>		90,000	50,000	40,000

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>PROJECT 2000, COALITION FOR UTAH'S FUTURE</b> Salt Lake City, Utah <i>For general support of activities to improve environmental decisionmaking processes (Awarded in 1991 for \$150,000)</i>		60,000	60,000	
<b>SAN FRANCISCO BAY-- DELTA AQUATIC HABITAT INSTITUTE</b> Richmond, California <i>For general support (Awarded in 1990 for \$200,000)</i>		60,000	60,000	
■ <b>TIDES FOUNDATION, FOREST TRUST</b> San Francisco, California <i>For the National Forest Planning and Policy Program</i>	80,000			80,000
■ <b>VERMONT LAW SCHOOL, ENVIRONMENTAL LAW CENTER</b> South Royalton, Vermont <i>For general support of the National Commission on Superfund</i>	200,000			200,000
■ <b>UNIVERSITY OF VIRGINIA, INSTITUTE FOR ENVIRONMENTAL NEGOTIATION</b> Charlottesville, Virginia <i>For general support</i>	20,000		20,000	
■ <b>WATER EDUCATION FOUNDATION</b> Sacramento, California <i>To support the Three-Way Process and for general support of educational activities</i>	200,000		175,000	25,000
■ <b>WESTERN GOVERNORS' ASSOCIATION</b> Denver, Colorado <i>For general support of environmental work</i>	80,000			80,000

### *Environmental Education*

<b>UNIVERSITY OF CALIFORNIA, BERKELEY</b> Berkeley, California <i>For general support of the Energy and Resources Group and to help endow a discretionary trust fund (matching grant) (Awarded in 1990 for \$100,000)</i>		50,000		50,000
<b>UNIVERSITY OF CALIFORNIA, DAVIS</b> Davis, California <i>To help endow a discretionary trust fund for the Public Service Research and Dissemination Program (matching grant) (Awarded in 1991 for \$250,000)</i>		250,000		250,000

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<p>■ <b>UNIVERSITY OF CALIFORNIA, LOS ANGELES</b> Los Angeles, California <i>To help endow a discretionary trust fund for the Environmental Science / Engineering Program (matching grant)</i></p>	250,000			250,000
<p><b>DUKE UNIVERSITY</b> Durham, North Carolina <i>For general support of the School of Forestry and Environmental Studies (Awarded in 1991 for \$150,000)</i></p>		75,000	75,000	
<p><b>UNIVERSITY OF MICHIGAN</b> Ann Arbor, Michigan <i>To help endow a discretionary trust fund for the School of Natural Resources (matching grant) (Awarded in 1990 for \$250,000)</i></p>		150,000	25,000	125,000
<p><b>ORGANIZATION FOR TROPICAL STUDIES</b> Durham, North Carolina <i>For the Decisionmakers Program (Awarded in 1990 for \$240,000)</i></p>		160,000	80,000	80,000
<p><b>PRINCETON UNIVERSITY</b> Princeton, New Jersey <i>To help endow a discretionary trust fund for the Center for Energy and Environmental Studies (matching grant) (Awarded in 1991 for \$250,000)</i></p>		250,000		250,000
<p><b>UNIVERSITY OF WASHINGTON</b> Seattle, Washington <i>To help endow a discretionary trust fund for the Institute for Marine Studies and the Institute for Environmental Studies (matching grant) (Awarded in 1990 for \$250,000)</i></p>		250,000		250,000
<p><b>YALE UNIVERSITY</b> New Haven, Connecticut <i>For general support of the School of Forestry and Environmental Studies (Awarded in 1991 for \$150,000)</i></p>		75,000	75,000	
<p><b>Land Acquisition and Preservation</b></p>				
<p><b>AMERICAN RIVERS</b> Washington, D.C. <i>For activities designed to protect ecologically significant rivers (Awarded in 1990 for \$100,000)</i></p>		30,000	30,000	

<b>Environment: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>LAND TRUST ALLIANCE</b> Washington, D.C. <i>For general support (Awarded in 1990 for \$150,000)</i>		40,000	40,000	
<b>NATIONAL FISH AND WILDLIFE FOUNDATION</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$100,000)</i>		60,000	30,000	30,000
<b>OREGON RIVERS COUNCIL</b> Eugene, Oregon <i>For activities designed to protect ecologically significant rivers (Awarded in 1990 for \$90,000)</i>		30,000	30,000	
<b>Other</b>				
■ <b>ENVIRONMENTAL DATA RESEARCH INSTITUTE</b> Rochester, New York <i>For general support</i>	20,000			20,000
■ <b>INTERNATIONAL SOCIETY FOR ECOLOGICAL ECONOMICS</b> Solomons, Maryland <i>For general support</i>	20,000			20,000
■ <b>JOINT APPEAL BY RELIGION AND SCIENCE FOR THE ENVIRONMENT</b> New York, New York <i>For general support</i>	20,000		20,000	
■ <b>LINDSAY MUSEUM</b> Walnut Creek, California <i>For the capital campaign</i>	40,000		40,000	
■ <b>STANFORD UNIVERSITY</b> Stanford, California <i>For general support of the Center for Conservation Biology</i>	250,000			250,000
<b>TUFTS UNIVERSITY</b> Medford, Massachusetts <i>For the Program for the Study of Sustainable Change and Development (Awarded in 1991 for \$35,000)</i>		35,000	35,000	
<b>TOTAL ENVIRONMENT</b>	\$2,940,000	\$2,670,000	\$2,280,000	\$3,330,000

# Performing Arts

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**T**he Hewlett Foundation's performing arts program makes grants to classical music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation supports presenting organizations, arts councils that serve Bay Area communities, and service organizations that assist arts organizations in all disciplines. It also makes grants to groups providing a variety of services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation often recommends that a portion of the matching funds be applied to endowments or cash reserves rather than to current operating expenses to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative achievement, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application

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## *Program Description*

of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Music	January 1	April
Theatre	April 1	July
Dance	July 1	October
Film/Video Service Organizations	July 1	October

Presenting organizations, arts councils, and multidisciplinary service organizations should contact the Foundation to determine the appropriate deadline.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; radio, television documentaries or other films and videos; the humanities; elementary and secondary school programs; college or university proposals; community art classes; folk arts, including crafts and popular music; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events, such as seminars, conferences, festivals, or cultural foreign exchange programs, and does not provide assistance with touring costs for performing companies.

Performing Arts: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<b>Music</b>				
■ AMERICAN BACH SOLOISTS Belvedere, California <i>For general support</i>	\$20,000		\$20,000	
■ BAY AREA WOMEN'S PHILHARMONIC San Francisco, California <i>For general support</i>	105,000		45,000	60,000
BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support</i> <i>(Awarded in 1990 for \$150,000)</i>		50,000	50,000	
CABRILLO MUSIC FESTIVAL Aptos, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$105,000)</i>		70,000	35,000	35,000
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For general support of the Young Musicians Program (matching grant)</i> <i>(Awarded in 1990 for \$100,000)</i>		70,000	20,000	50,000
CARMEL BACH FESTIVAL Carmel-by-the-Sea, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$100,000)</i>		65,000	35,000	30,000
■ CHAMBER MUSIC AMERICA New York, New York <i>For training seminars and the Commissioning Showcase concert in San Francisco</i>	20,000		20,000	
■ EARLY MUSIC AMERICA New York, New York <i>For general support</i>	10,000		10,000	
■ HUMANITIES WEST San Francisco, California <i>For general support</i>	60,000		20,000	40,000
■ KRONOS PERFORMING ARTS ASSOCIATION San Francisco, California <i>For general support</i>	120,000		40,000	80,000
■ MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For general support</i>	60,000		30,000	30,000

■ Grants newly authorized in 1992 are highlighted by square boxes.



<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>MUSICAL TRADITIONS, PAUL DRESHER ENSEMBLE</b> San Francisco, California <i>For general support</i>	90,000		30,000	60,000
■ <b>OAKLAND EAST BAY SYMPHONY</b> Oakland, California <i>For general support</i>	60,000		30,000	30,000
■ <b>PATAPHYSICAL BROADCASTING FOUNDATION, KUSP</b> Santa Cruz, California <i>For broadcasts of the Cabrillo Music Festival</i>	4,500		4,500	
<b>PHILHARMONIA BAROQUE ORCHESTRA</b> San Francisco, California <i>For general support (matching grant) (Awarded in 1990 for \$150,000)</i>		50,000	50,000	
■ <b>PHILHARMONIC SOCIETY OF FREMONT-NEWARK</b> Fremont, California <i>For general support</i>	50,000		25,000	25,000
■ <b>ROVA SAXOPHONE QUARTET</b> San Francisco, California <i>For general support</i>	10,000		10,000	
■ <b>SAN FRANCISCO CHAMBER SYMPHONY</b> San Francisco, California <i>For general support</i>	25,000		25,000	
<b>SAN FRANCISCO CHANTICLEER</b> San Francisco, California <i>For general support (Awarded in 1990 for \$120,000)</i>		40,000	40,000	
<b>SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS</b> San Francisco, California <i>For general support (matching grant) (Awarded in 1991 for \$105,000)</i>		75,000	43,000	32,000
■ <b>SAN FRANCISCO EARLY MUSIC SOCIETY</b> Berkeley, California <i>For general support</i>	10,000		10,000	
■ <b>SAN FRANCISCO GIRLS CHORUS, INC.</b> San Francisco, California <i>For general support of the professional training programs</i>	50,000		25,000	25,000
■ <b>SAN FRANCISCO SYMPHONY</b> San Francisco, California <i>For youth education programs (matching grant)</i>	450,000		75,000	375,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>SAN JOSE SYMPHONY ORCHESTRA</b> San Jose, California <i>For general support (Awarded in 1991 for \$375,000)</i>		225,000	125,000	100,000
<b>SANTA CRUZ COUNTY SYMPHONY ASSOCIATION</b> Santa Cruz, California <i>For general support (Awarded in 1991 for \$45,000)</i>		30,000	15,000	15,000
<b>SANTA FE CHAMBER MUSIC FESTIVAL</b> Santa Fe, New Mexico <i>For general support to be matched for endowment (matching grant) (Awarded in 1989 for \$180,000)</i>		65,000	20,000	45,000
<b><i>Theatre and Opera</i></b>				
<b>AMERICAN CONSERVATORY THEATER</b> San Francisco, California <i>For the Advanced Artist Training Program (matching grant) (Awarded in 1991 for \$140,000)</i>		70,000	70,000	
<b>BERKELEY REPERTORY THEATRE</b> Berkeley, California <i>For general support (matching grant) (Awarded in 1991 for \$200,000)</i>		100,000		100,000
■ <b>CALIFORNIA SHAKESPEARE FESTIVAL</b> Berkeley, California <i>For general support</i>	100,000		50,000	50,000
■ <b>EL TEATRO CAMPESINO</b> San Juan Bautista, California <i>For general support</i>	50,000		25,000	25,000
■ <b>EUREKA THEATRE COMPANY</b> San Francisco, California <i>For general support</i>	10,000		10,000	
■ <b>FEEDBACK PRODUCTIONS, INC.</b> San Francisco, California <i>For general support of Tale Spinners Theater</i>	5,000		5,000	
■ <b>GEORGE COATES PERFORMANCE WORKS</b> San Francisco, California <i>For general support</i>	110,000		55,000	55,000
■ <b>LIFE ON THE WATER</b> San Francisco, California <i>For general support</i>	90,000		55,000	35,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>MAGIC THEATRE</b> San Francisco, California <i>For general support</i>	45,000		45,000	
■ <b>OAKLAND ENSEMBLE THEATRE</b> Oakland, California <i>For general support</i>	60,000		30,000	30,000
<b>OPERA SAN JOSE</b> San Jose, California <i>For general support with a particular emphasis on the Resident Artists Program (Awarded in 1990 for \$150,000)</i>		50,000	50,000	
■ <b>OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION</b> Ashland, Oregon <i>For general support</i>	165,000		55,000	110,000
■ <b>PENINSULA CIVIC LIGHT OPERA</b> San Mateo, California <i>For general support</i>	40,000		20,000	20,000
■ <b>PERSONA GRATA PRODUCTIONS, INC.</b> San Francisco, California <i>For general support</i>	5,000		5,000	
<b>PICKLE FAMILY CIRCUS</b> San Francisco, California <i>For general support (Awarded in 1991 for \$90,000)</i>		45,000	45,000	
■ <b>PLAYWRIGHTS FOUNDATION</b> San Francisco, California <i>For general support</i>	10,000		10,000	
<b>POCKET OPERA COMPANY, INC.</b> San Francisco, California <i>For general support (Awarded in 1990 for \$120,000)</i>		40,000	40,000	
<b>SAN FRANCISCO OPERA ASSOCIATION</b> San Francisco, California <i>For general support of the Opera Center (matching grant) (Awarded in 1990 for \$400,000)</i>		50,000	50,000	
<b>SAN JOSE CIVIC LIGHT OPERA</b> San Jose, California <i>For general support (Awarded in 1990 for \$30,000)</i>		10,000	10,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>SAN JOSE REPERTORY COMPANY</b> San Jose, California <i>For general support (matching grant)</i> <i>(Awarded in 1991 for \$50,000)</i>		25,000	25,000	
■ <i>For general support</i>	50,000		50,000	
■ <b>SEW PRODUCTIONS/LORRAINE HANSBERRY THEATRE</b> San Francisco, California <i>For general support</i>	25,000		25,000	
<b>SHAKESPEARE-SAN FRANCISCO</b> San Francisco, California <i>For the Free Shakespeare in the Park program</i> <i>(Awarded in 1990 for \$120,000)</i>		40,000	40,000	
<b>THEATER ARTAUD</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1991 for \$120,000)</i>		80,000	40,000	40,000
<b>THEATRE BAY AREA</b> San Francisco, California <i>For general support</i> <i>(Awarded in 1991 for \$40,000)</i>		20,000	20,000	
■ <b>THEATREWORKS</b> Palo Alto, California <i>For general support</i>	105,000		50,000	55,000
■ <b>UPSTART STAGE</b> Berkeley, California <i>For general support</i>	5,000		5,000	
■ <b>WEST BAY OPERA ASSOCIATION, INC.</b> Palo Alto, California <i>For general support</i>	60,000		30,000	30,000

## *Dance*

■ <b>BLACK CHOREOGRAPHERS MOVING TOWARD THE TWENTY-FIRST CENTURY</b> Berkeley, California <i>To support the distribution of "BCM: A National Dialogue"</i>		4,500	4,500	
■ <b>CIRCUIT NETWORK</b> San Francisco, California <i>For general support</i>	40,000		20,000	20,000
<b>DANCE BAY AREA</b> San Francisco, California <i>For general support (matching grant)</i> <i>(Awarded in 1990 for \$135,000)</i>		40,000	15,000	25,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>DANCE THROUGH TIME</b> San Francisco, California <i>For general support</i>	50,000		25,000	25,000
■ <b>DANCE/USA</b> Washington, D.C. <i>For general support</i>	30,000		30,000	
<b>DANCERS' GROUP/FOOTWORK STUDIO</b> San Francisco, California <i>For general support (Awarded in 1990 for \$60,000)</i>		20,000	20,000	
<b>DIMENSIONS DANCE THEATER</b> Oakland, California <i>For general support (Awarded in 1990 for \$45,000)</i>		15,000	15,000	
■ <b>ELLEN WEBB DANCE FOUNDATION</b> Oakland, California <i>For general support of the Talking Dance project</i>	6,000		6,000	
■ <b>FIRST IMPRESSIONS PERFORMANCES</b> Los Angeles, California <i>For the San Francisco performances of "Black Choreographers Moving toward the 21st Century III"</i>	25,000		25,000	
<b>FRIENDS OF OLYMPIA STATION, INC., TANDY BEAL &amp; COMPANY</b> Santa Cruz, California <i>For general support (Awarded in 1991 for \$40,000)</i>		20,000	20,000	
<b>JOE GOODE PERFORMANCE GROUP</b> San Francisco, California <i>For general support (Awarded in 1991 for \$40,000)</i>		20,000	20,000	
<b>LINES DANCE COMPANY</b> San Francisco, California <i>For general support (Awarded in 1991 for \$75,000)</i>		15,000	15,000	
■ <b>MARGARET JENKINS DANCE COMPANY</b> San Francisco, California <i>For general support</i>	80,000		40,000	40,000
<b>OAKLAND BALLET</b> Oakland, California <i>For general support (matching grant) (Awarded in 1991 for \$200,000)</i>		100,000	50,000	50,000
■ <b>OBERLIN DANCE COLLECTIVE</b> San Francisco, California <i>For general support</i>	120,000		40,000	80,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
■ <b>PENINSULA BALLET THEATRE</b> San Mateo, California <i>For general support</i>	40,000		20,000	20,000
■ <b>SAN FRANCISCO BALLET ASSOCIATION</b> San Francisco, California <i>For general support of the Ballet School (matching grant)</i>	300,000		150,000	150,000
<b>SAN FRANCISCO MOVING COMPANY, DELLA DAVIDSON DANCE COMPANY</b> San Francisco, California <i>For general support (Awarded in 1990 for \$60,000)</i>		20,000	20,000	
<b>SAN JOSE CLEVELAND BALLET</b> San Jose, California <i>For general support (matching grant) (Awarded in 1991 for \$175,000)</i>		25,000	25,000	
■ <i>For general support (matching grant)</i>	75,000		25,000	50,000
<b>SCHOOL OF AMERICAN BALLET, INC.</b> New York, New York <i>For general support (matching grant) (Awarded in 1991 for \$100,000)</i>		25,000	25,000	
<b>ZOHCO</b> Palo Alto, California <i>For general support (Awarded in 1990 for \$90,000)</i>		30,000		30,000
<b><i>Film and Video</i></b>				
■ <b>BAY AREA VIDEO COALITION</b> San Francisco, California <i>For general support</i>	50,000		25,000	25,000
■ <b>BLACK FILMMAKERS HALL OF FAME</b> Oakland, California <i>For general support of master classes and workshops</i>	10,000		10,000	
<b>FILM ARTS FOUNDATION</b> San Francisco, California <i>For general support (Awarded in 1990 for \$90,000)</i>		30,000	30,000	
■ <b>FOUNDATION FOR ART IN CINEMA/ SAN FRANCISCO CINEMATHEQUE</b> San Francisco, California <i>For general support</i>	60,000		20,000	40,000

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<i>Supporting Services</i>				
■ <b>AMERICAN MUSIC THEATER FESTIVAL</b> Philadelphia, Pennsylvania <i>For general support</i>	15,000		15,000	
<b>ARTS COUNCIL OF SANTA CLARA COUNTY</b> San Jose, California <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
<b>BROOKLYN ACADEMY OF MUSIC</b> Brooklyn, New York <i>For general support of the Next Wave Festival (Awarded in 1991 for \$180,000)</i>		120,000	60,000	60,000
<b>UNIVERSITY OF CALIFORNIA, BERKELEY, CAL PERFORMANCES</b> Berkeley, California <i>For general support (Awarded in 1991 for \$200,000)</i>		100,000	100,000	
■ <i>For Dance Theatre of Harlem's SchoolTime series</i>	10,000		10,000	
<b>CALIFORNIA CONFEDERATION OF THE ARTS</b> Sacramento, California <i>For general support (Awarded in 1990 for \$75,000)</i>		25,000	25,000	
■ <b>CALIFORNIA LAWYERS FOR THE ARTS</b> San Francisco, California <i>For general support of the San Francisco office</i>	60,000		20,000	40,000
<b>CITY CELEBRATION</b> San Francisco, California <i>For general support (Awarded in 1990 for \$120,000)</i>		40,000	40,000	
■ <b>COMMUNITY FOUNDATION OF SANTA CLARA COUNTY</b> San Jose, California <i>For the Silicon Valley Arts Fund and the Partners Regranting Program (matching grant)</i>	575,000		75,000	500,000
<b>CULTURAL COUNCIL OF SANTA CRUZ COUNTY</b> Aptos, California <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
■ <b>80 LANGTON STREET/ NEW LANGTON ARTS</b> San Francisco, California <i>For general support</i>	10,000		10,000	

<b>Performing Arts: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>FOOTHILL-DE ANZA COLLEGES FOUNDATION</b> Los Altos Hills, California <i>For general support of the Festival of the Arts</i>	30,000		15,000	15,000
<b>HEADLANDS ART CENTER</b> Sausalito, California <i>For general support of the music series</i>	10,000		10,000	
<b>INTERSECTION FOR THE ARTS</b> San Francisco, California <i>For general support</i>	50,000		25,000	25,000
<b>JAZZ IN THE CITY</b> San Francisco, California <i>For the Jazz Masters Series (Awarded in 1991 for \$70,000)</i>		35,000	35,000	
<b>MONTALVO CENTER FOR THE ARTS</b> Saratoga, California <i>For the Emerging Artists Series (Awarded in 1991 for \$50,000)</i>		25,000	25,000	
<b>OLD FIRST CENTER FOR THE ARTS</b> San Francisco, California <i>For the Old First Concerts (Awarded in 1990 for \$45,000)</i>		15,000	15,000	
<b>SAN FRANCISCO PERFORMANCES</b> San Francisco, California <i>For general support (matching grant) (Awarded in 1991 for \$215,000)</i>		145,000	95,000	50,000
<b>SAN FRANCISCO PERFORMING ARTS LIBRARY AND MUSEUM</b> San Francisco, California <i>For general support</i>	100,000		50,000	50,000
<b>STERN GROVE FESTIVAL</b> San Francisco, California <i>For general support (Awarded in 1991 for \$60,000)</i>		40,000	20,000	20,000
<b>THE.ART.RE.GRUP</b> San Francisco, California <i>For general support of The Lab</i>	20,000		20,000	
<b>TOTAL PERFORMING ARTS</b>	<b>\$3,850,000</b>	<b>\$2,275,000</b>	<b>\$3,228,000</b>	<b>\$2,897,000</b>



Population growth continues to be a significant worldwide problem, despite the positive impact organized family planning programs have had. In addressing the issue of population growth, the Foundation has two primary interests: the development of research, policy, and program expertise in developing countries and the international delivery of family planning services. U.S. population issues are also of concern but represent a smaller proportion of the annual program budget.

Within its priorities, the Foundation plans to continue to support a range of programs. Specific international interests are in the following areas: the training of population experts from developing countries, primarily at university-based population centers in the United States; policy-related research on population issues, particularly the relationship of social and economic factors to fertility; and the support of family planning programs not eligible for U.S. government funds. There are no geographic limitations on support of research, international family planning projects, or foreign students. Both internationally and domestically, topics of special interest include adolescent fertility, male involvement in family planning, and the role of cash incentives in encouraging use of contraception. There is also an interest in family planning programs in Mexico.

With regard to population issues in the United States, the Foundation is primarily interested in organizations that inform policymakers both here and abroad about the importance of population issues and the relevance of demographic change to other social, economic, and political developments. Support for local organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area. Whenever possible, grants to Planned Parenthood affiliates will address regional, rather than institution-specific, concerns.

The Foundation generally provides organizational, rather than project, support and does not fund investigator-initiated research. Grants will favor support of groups that show an awareness of the

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## *Program Description*

complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of social, cultural, and personal approaches to population questions. The Foundation will also encourage those organizations that are trying to bridge the gap between research and the implementation of policies and programs. Grants will be made primarily to U.S.-based organizations.

The Foundation does not support bio-medical research on reproduction or population education programs directed toward the general public.

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b><i>Social Science Research and Training</i></b>				
<b>ALAN GUTTMACHER INSTITUTE</b> New York, New York <i>For general support (Awarded in 1990 for \$1,250,000)</i>		\$416,000		\$416,000
<b>BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER</b> Providence, Rhode Island <i>For general support (Awarded in 1989 for \$700,000)</i>		420,000	140,000	280,000
<b>UNIVERSITY OF CALIFORNIA, BERKELEY</b> Berkeley, California <i>For general support of the Graduate Group in Demography's Program in Population Research (Awarded in 1986 for \$500,000)</i>		100,000	100,000	
<i>For general support (Awarded in 1991 for \$500,000)</i>		500,000		500,000
<b>UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, CENTER FOR REPRODUCTIVE HEALTH POLICY RESEARCH</b> San Francisco, California <i>For the Family Planning Training Program (Awarded in 1989 for \$540,000)</i>		135,000		135,000
<b>UNIVERSITY OF CHICAGO, POPULATION RESEARCH CENTER</b> Chicago, Illinois <i>For general support (Awarded in 1988 for \$500,000)</i>		200,000	100,000	100,000
<b>CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES</b> Bangkok, Thailand <i>For general support (Awarded in 1991 for \$75,000)</i>		50,000	25,000	25,000
<b>COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH</b> New York, New York <i>For general support (Awarded in 1990 for \$750,000)</i>		600,000	150,000	450,000

■ Grants newly authorized in 1992 are highlighted by square boxes.

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>CORNELL UNIVERSITY, POPULATION AND DEVELOPMENT PROGRAM</b> Ithaca, New York <i>For general support (Awarded in 1988 for \$560,000)</i>		140,000		140,000
■ <b>EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE</b> Honolulu, Hawaii <i>For fertility-related research and training</i>	180,000		60,000	120,000
<b>EL COLEGIO DE MEXICO</b> Mexico City, Mexico <i>For the Center for Demographic and Urban Development Studies (Awarded in 1989 for \$150,000)</i>		50,000	50,000	
<b>INDIANA UNIVERSITY, POPULATION INSTITUTE FOR RESEARCH AND TRAINING</b> Bloomington, Indiana <i>For general support (Awarded in 1991 for \$60,000)</i>		30,000	30,000	
<b>INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION</b> Liege, Belgium <i>For general support (Awarded in 1990 for \$135,000)</i>		85,000	45,000	40,000
■ <b>JOHNS HOPKINS UNIVERSITY, CENTER FOR COMMUNICATIONS PROGRAMS</b> Baltimore, Maryland <i>For the Draper Fellowships for students from developing countries interested in family planning</i>	20,000		20,000	
<b>JOHNS HOPKINS UNIVERSITY, POPULATION CENTER</b> Baltimore, Maryland <i>For general support (Awarded in 1990 for \$750,000)</i>		600,000	150,000	450,000
<b>MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH</b> Nakhornpathom, Thailand <i>To support training, faculty development, and publications, and to enhance library and computing capacity (Awarded in 1990 for \$150,000)</i>		100,000	50,000	50,000
■ <b>UNIVERSITY OF MARYLAND, COLLEGE OF BEHAVIORAL AND SOCIAL SCIENCE</b> College Park, Maryland <i>For the Center on Population, Gender, and Social Inequality</i>	240,000		80,000	160,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>UNIVERSITY OF MICHIGAN</b> Ann Arbor, Michigan <i>For general support of the Population Studies Center and the Center for Population Planning (Awarded in 1989 for \$900,000)</i>		420,000	60,000	360,000
<b>NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON POPULATION</b> Washington, D.C. <i>To support activities related to developing countries (Awarded in 1991 for \$250,000)</i>		250,000	125,000	125,000
<b>UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER</b> Chapel Hill, North Carolina <i>For general support of population research and training (Awarded in 1990 for \$750,000)</i>		450,000		450,000
<b>UNIVERSITY OF PENNSYLVANIA, GRADUATE GROUP IN DEMOGRAPHY</b> Philadelphia, Pennsylvania <i>To support training and research (Awarded in 1991 for \$750,000)</i>		750,000	300,000	450,000
<b>PENNSYLVANIA STATE UNIVERSITY, POPULATION RESEARCH INSTITUTE</b> University Park, Pennsylvania <i>For general support (Awarded in 1988 for \$500,000)</i>		100,000	100,000	
■ <i>For general support</i>	390,000			390,000
<b>POPULATION ASSOCIATION OF AMERICA</b> Washington, D.C. <i>For general support (Awarded in 1990 for \$105,000)</i>		35,000	35,000	
<b>POPULATION COUNCIL</b> New York, New York <i>For general support of the Research Division (Awarded in 1991 for \$900,000)</i>		600,000	300,000	300,000
<b>POPULATION REFERENCE BUREAU, INC.</b> Washington, D.C. <i>For general support (Awarded in 1990 for \$300,000)</i>		100,000	100,000	
<b>PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH</b> Princeton, New Jersey <i>For general support of population research and training (Awarded in 1990 for \$500,000)</i>		300,000	100,000	200,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>RAND CORPORATION</b>				
Santa Monica, California				
<i>For general support of the Labor and Population Program (Awarded in 1990 for \$270,000)</i>				
		90,000	90,000	
<b>UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY</b>				
Los Angeles, California				
<i>For general support (Awarded in 1991 for \$80,000)</i>				
		80,000	80,000	
■ <i>For general support of research and training</i>	240,000			240,000
<b>UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER</b>				
Austin, Texas				
<i>For general support (Awarded in 1986 for \$650,000)</i>				
		130,000	130,000	
■ <i>For general support of research in or on developing countries and for foreign student training</i>	650,000		130,000	520,000
<b>UNIVERSIDADE FEDERALE DE MINAS GERAIS, CENTER FOR REGIONAL DEVELOPMENT AND PLANNING (CEDEPLAR)</b>				
Minas Gerais, Brazil				
<i>For the demography program (Awarded in 1989 for \$150,000)</i>				
		50,000	50,000	
<b>UNIVERSITY OF WASHINGTON, CENTER FOR STUDIES IN DEMOGRAPHY AND ECOLOGY</b>				
Seattle, Washington				
<i>For general support of population research and training (Awarded in 1990 for \$270,000)</i>				
		180,000	90,000	90,000
■ <b>UNIVERSITY OF WISCONSIN, MADISON, CENTER FOR DEMOGRAPHY AND ECOLOGY</b>				
Madison, Wisconsin				
<i>To train graduate students in demography from developing countries</i>				
	45,000		45,000	
<b>YALE UNIVERSITY, ECONOMIC GROWTH CENTER</b>				
New Haven, Connecticut				
<i>For general support of the demography program (Awarded in 1987 for \$225,000)</i>				
		45,000	45,000	

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b><i>International Family Planning and Development Activities</i></b>				
<b>ACADEMIA MEXICANA DE INVESTIGACION EN DEMOGRAFIA MEDICA</b> Mexico City, Mexico <i>For general support (Awarded in 1991 for \$180,000)</i>		60,000		60,000
<b>AFRICAN MEDICAL AND RESEARCH FOUNDATION</b> New York, New York <i>For the Family Health Unit in East Africa (Awarded in 1991 for \$540,000)</i>		360,000	180,000	180,000
<b>AMERICAN COLLEGE OF NURSE MIDWIVES</b> Washington, D.C. <i>To support international family planning activities (Awarded in 1990 for \$285,000)</i>		170,000	95,000	75,000
■ <b>ASIA FOUNDATION</b> San Francisco, California <i>For general support of a family planning program in Nepal</i>	400,000		200,000	200,000
■ <b>ASSOCIATION FOR VOLUNTARY SURGICAL CONTRACEPTION, INC.</b> New York, New York <i>To initiate or continue programs in several countries, primarily in Latin America and sub-Saharan Africa (matching grant)</i>	500,000		170,000	330,000
<b>CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES</b> Washington, D.C. <i>For general support of family planning activities (Awarded in 1991 for \$500,000)</i>		333,000	167,000	166,000
■ <b>FEDERACION MEXICANA DE ASOCIACIONES PRIVADAS DE SALUD Y DESARROLLO COMUNITARIO</b> El Paso, Texas <i>For general support of family planning information and services for adolescents</i>	65,000		40,000	25,000
<b>FUNDACION MEXICANA PARA LA PLANEACION FAMILIAR</b> Mexico City, Mexico <i>For general support (Awarded in 1991 for \$300,000)</i>		200,000	100,000	100,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>GOOD SAMARITAN FOUNDATION</b> Portland, Oregon <i>For family planning work using incentive programs at the Stella Maris Charity Clinic in India (Awarded in 1988 for \$195,000)</i>		65,000	65,000	
<b>INTERNATIONAL PLANNED PARENTHOOD FEDERATION</b> London, England <i>For the Challenges of the '90s project (Awarded in 1991 for \$540,000)</i>		380,000	240,000	140,000
<b>INTERNATIONAL PLANNED PARENTHOOD FEDERATION/WESTERN HEMISPHERE REGION</b> New York, New York <i>For general support (Awarded in 1990 for \$315,000)</i>		157,000	157,000	
■ <i>For general support of adolescent projects</i>	300,000			300,000
<b>INTERNATIONAL PROJECTS ASSISTANCE SERVICES</b> Carrboro, North Carolina <i>For general support (Awarded in 1989 for \$600,000)</i>		100,000	100,000	
<b>INTERNATIONAL WOMEN'S HEALTH COALITION</b> New York, New York <i>For general support (Awarded in 1990 for \$360,000)</i>		240,000	120,000	120,000
■ <b>MANAGEMENT SCIENCES FOR HEALTH, POPULATION PROGRAM</b> Newton, Massachusetts <i>For an experimental project to increase the rates of contraceptive use in three developing countries</i>	570,000			570,000
<b>PATHFINDER INTERNATIONAL</b> Watertown, Massachusetts <i>For general support (Awarded in 1991 for \$750,000)</i>		500,000		500,000
<b>PLANNING ASSISTANCE</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$300,000)</i>		200,000	100,000	100,000
■ <b>POPULATION SERVICES INTERNATIONAL</b> Washington, D.C. <i>For general support</i>	770,000		193,000	577,000



<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>PROGRAM FOR APPROPRIATE TECHNOLOGY IN HEALTH</b>				
Seattle, Washington				
<i>For the Small Grants Program (Awarded in 1989 for \$400,000)</i>				
		133,000	133,000	
■ <i>For general support of family planning activities</i>	1,050,000		350,000	700,000
<b>SAVE THE CHILDREN</b>				
Westport, Connecticut				
<i>For a family planning project in The Gambia</i>				
	185,000			185,000
<b>UNITARIAN UNIVERSALIST SERVICE COMMITTEE</b>				
Cambridge, Massachusetts				
<i>To support international family planning activities (Awarded in 1990 for \$275,000)</i>				
		75,000	75,000	
<b>WORLD NEIGHBORS</b>				
Oklahoma City, Oklahoma				
<i>For integrated community-based programs of agricultural development and reproductive health care (matching grant) (Awarded in 1989 for \$285,000)</i>				
		95,000	95,000	

## *Domestic Family Planning Activities*

<b>LOS ANGELES COUNTY/USC MEDICAL CENTER, REPRODUCTIVE HEALTH AND RESEARCH INSTITUTE</b>				
Los Angeles, California				
<i>For general support of the Hispanic Teen Mother project (Awarded in 1991 for \$365,000)</i>				
		365,000		365,000
■ <b>NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION</b>				
Washington, D.C.				
<i>For general support</i>	150,000		60,000	90,000
■ <b>PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.</b>				
New York, New York				
<i>For general support of domestic activities (matching grant)</i>	450,000			450,000

<b>Population: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<p>■ <b>PLANNED PARENTHOOD OF SAN MATEO COUNTY</b> San Mateo, California <i>To expand community education services to teenagers and parents by constructing a Resource Center</i></p>	100,000		100,000	
<p><i>International/Domestic Family Planning Activities</i></p>				
<p><b>PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.</b> New York, New York <i>For general support of domestic and international programs (matching grant) (Awarded in 1989 for \$600,000)</i></p>		100,000	100,000	
<p><i>Education of Policymakers</i></p>				
<p>■ <b>ASSOCIATION OF REPRODUCTIVE HEALTH PROFESSIONALS</b> Washington, D.C. <i>For the task force overseeing the National Campaign to Reduce Unintended Pregnancy Through Improved Contraceptive Usage and Sexual Responsibility</i></p>	10,000		10,000	
<p><b>CHILD TRENDS, INC.</b> Washington, D.C. <i>For institutional development (Awarded in 1991 for \$250,000)</i></p>		166,000	83,000	83,000
<p>■ <b>INDEPENDENT COMMISSION ON POPULATION AND QUALITY OF HUMAN LIFE</b> Paris, France <i>For general support</i></p>	200,000			200,000
<p><b>POPULATION CRISIS COMMITTEE</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$225,000)</i></p>		125,000	75,000	50,000
<p><b>POPULATION RESOURCE CENTER</b> Princeton, New Jersey <i>For general support (Awarded in 1991 for \$300,000)</i></p>		180,000		180,000
<b>TOTAL POPULATION</b>	<b>\$6,515,000</b>	<b>\$11,010,000</b>	<b>\$5,788,000</b>	<b>\$11,737,000</b>

# Regional Grants

**T**hrough the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents. There are four categories in this program: community development, homelessness, affordable housing, and minority leadership development. The first three are the major categories of the program and account for more than 90 percent of the budget.

In the community development category, the Foundation funds community-based organizations that conduct programs to revitalize neighborhoods by improving living conditions and the climate for economic development. The Foundation welcomes community development proposals that feature a practical, strategic approach to dealing with a range of interrelated economic and social problems in a specific neighborhood, and a feasible plan for carrying out that approach. The Foundation also funds regional or national community development support organizations whose work is of benefit to community development corporations in the Bay Area.

In the area of homelessness, proposals will be considered that have long-term impact on the problem; have a regional focus; improve knowledge in the field; and are nested within a coordinated, systematic approach to solving the problem. In substantive terms, proposals will be considered in the areas of prevention of homelessness; amelioration for those who do become homeless; provision of permanent solutions, i.e., helping to ensure that the development of permanent housing is linked to ongoing social services for residents who need them; and planning and coordination.

In the area of affordable housing, the Foundation does not make capital grants. Rather, proposals will be considered that focus on policy, planning, coordination, or consensus-building; on operating costs of model demonstration projects that link social services to permanent housing; and on capacity-building programs for community-based housing development corporations.

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## *Program Description*

In the minority leadership development category, the Foundation supports programs that enhance the ability of California minorities to pursue careers, as professionals or volunteers, that involve public or community services, with particular emphasis on multiethnic or multicultural training for a multicultural society.

Though the Foundation will consider requests for either general or project support, most funds are awarded to organizations for general support. The Foundation welcomes opportunities to fund programs with other grantmakers.

Limited program funds dictate that only a few of the requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's determination to focus its resources.

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>Community Development</b>				
■ <b>ASIAN AMERICAN SERVICE INSTITUTE FOR ASSISTING NEIGHBORHOODS</b> San Francisco, California <i>For general support of the San Francisco Mercado Project</i>	\$35,000		\$35,000	
■ <b>ASIAN NEIGHBORHOOD DESIGN</b> San Francisco, California <i>For general support</i>	75,000		40,000	35,000
<b>UNIVERSITY OF CALIFORNIA, BERKELEY, UNIVERSITY/OAKLAND METROPOLITAN FORUM</b> Berkeley, California <i>For general support and for the Community Planning for Employment project (Awarded in 1991 for \$300,000)</i>		150,000	100,000	50,000
■ <b>CALIFORNIA COMMUNITY ECONOMIC DEVELOPMENT ASSOCIATION</b> Oakland, California <i>For general support</i>	100,000		50,000	50,000
■ <b>CALIFORNIA REINVESTMENT COMMITTEE</b> San Francisco, California <i>For general support</i>	50,000		50,000	
■ <b>CENTER FOR COMMUNITY CHANGE</b> Washington, D.C. <i>For general support of the Bay Area and national offices</i>	250,000		100,000	150,000
<b>CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER</b> San Francisco, California <i>For the Chinatown-Embarcadero Planning Project (Awarded in 1991 for \$100,000)</i>		60,000	30,000	30,000
<b>COMMUNITY FOUNDATION OF SANTA CLARA COUNTY</b> San Jose, California <i>For the Developing Futures program (Awarded in 1991 for \$50,000)</i>		25,000	25,000	
■ <b>DEVELOPMENT TRAINING INSTITUTE, INC.</b> Baltimore, Maryland <i>For the California training framework planning process</i>	25,000		25,000	

■ Grants newly authorized in 1992 are highlighted by square boxes.

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>LA RAZA SILKSCREEN CENTER, INC.</b> San Francisco, California <i>For general support (Awarded in 1989 for \$100,000)</i>		30,000	30,000	
<b>LOCAL INITIATIVES SUPPORT CORPORATION</b> New York, New York <i>For general support of the national and Bay Area offices and for the National Community Development Initiative (Awarded in 1991 for \$480,000)</i>		320,000	160,000	160,000
■ <b>MEXICAN HERITAGE CORPORATION</b> San Jose, California <i>For general support</i>	50,000		50,000	
<b>MISSION ECONOMIC AND CULTURAL ASSOCIATION</b> San Francisco, California <i>For general support (Awarded in 1990 for \$150,000)</i>		25,000	25,000	
<b>NATIONAL ASSOCIATION OF COMMUNITY DEVELOPMENT LOAN FUNDS</b> Philadelphia, Pennsylvania <i>For general support (Awarded in 1991 for \$75,000)</i>		35,000		35,000
■ <b>NATIONAL COMMUNITY REINVESTMENT COALITION</b> Washington, D.C. <i>For general support</i>	50,000		50,000	
■ <b>NATIONAL CONGRESS FOR COMMUNITY ECONOMIC DEVELOPMENT</b> Washington, D.C. <i>For general support</i>	75,000		40,000	35,000
■ <b>NATIONAL ECONOMIC DEVELOPMENT AND LAW CENTER</b> Berkeley, California <i>For general support</i>	125,000		65,000	60,000
<b>OAKLAND BUSINESS DEVELOPMENT CORPORATION</b> Oakland, California <i>For general support (Awarded in 1990 for \$175,000)</i>		55,000	55,000	
■ <b>PENINSULA CONSERVATION CENTER FOUNDATION</b> Palo Alto, California <i>For general support</i>	30,000			30,000

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>■ SONOMA COUNTY FAITH-BASED COMMUNITY ORGANIZING PROJECT</b> Sebastopol, California <i>For general support</i>	50,000		25,000	25,000
<b>SOUTH BERKELEY NEIGHBORHOOD DEVELOPMENT CORPORATION</b> Berkeley, California <i>For general support (Awarded in 1990 for \$120,000)</i>		30,000	30,000	
<b>SPANISH-SPEAKING UNITY COUNCIL</b> Oakland, California <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000	50,000	
<b>■ TIDES FOUNDATION</b> San Francisco, California <i>For general support of the Materials for the Future Foundation</i>	200,000		200,000	

### *Youth Employment*

<b>SAN JOSE CONSERVATION CORPS</b> San Jose, California <i>For general support (Awarded in 1991 for \$175,000)</i>		75,000	75,000	
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### *Homelessness*

<b>ALAMEDA COUNTY HEALTH CARE SERVICES</b> Oakland, California <i>For the Homeless Families Program (Awarded in 1990 for \$150,000)</i>		75,000	75,000	
<b>■ ALAMEDA COUNTY HOMELESS ACTION CENTER</b> Berkeley, California <i>For general support</i>	25,000		25,000	
<b>ASSOCIATION OF BAY AREA GOVERNMENTS</b> Oakland, California <i>For the Home Base Project (Awarded in 1991 for \$175,000)</i>		75,000	75,000	

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>■ BERKELEY ECUMENICAL MINISTRIES FOUNDATION</b> Berkeley, California <i>For general support of the Chaplaincy to the Homeless</i>	30,000		30,000	
<b>UNIVERSITY OF CALIFORNIA, BERKELEY, COOPERATIVE EXTENSION</b> Half Moon Bay, California <i>For general support of the Theatre of the Homeless (Awarded in 1991 for \$13,000)</i>		13,000	13,000	
<b>CALIFORNIA HOMELESS COALITION</b> Sacramento, California <i>For general support (Awarded in 1991 for \$150,000)</i>		75,000	75,000	
<b>CENTER FOR INDEPENDENT LIVING</b> Berkeley, California <i>For general support of the Jobs for Homeless Consortium (Awarded in 1991 for \$50,000)</i>		50,000	50,000	
<b>CHRONICLE SEASON OF SHARING FUND</b> San Francisco, California <i>For general support (Awarded in 1991 for \$30,000)</i>		30,000	30,000	
<b>■ For general support</b>	30,000			30,000
<b>■ COMMUNITY HOUSING PARTNERSHIP</b> San Francisco, California <i>For general support</i>	75,000		40,000	35,000
<b>■ EDEN INFORMATION AND REFERRAL SERVICE</b> Hayward, California <i>For the Homeless Phone Line</i>	25,000		25,000	
<b>■ GOLDEN GATE COMMUNITY, INC.</b> San Francisco, California <i>For general support of the Oak Street Enterprises program</i>	25,000		25,000	
<b>HOMELESSNESS INFORMATION EXCHANGE</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000	25,000	25,000
<b>■ INCOME RIGHTS PROJECT</b> San Francisco, California <i>For general support</i>	30,000		30,000	



<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>■ NORTHERN CALIFORNIA GRANTMAKERS</b> San Francisco, California <i>For general support of the Task Force on Homelessness</i>	200,000		200,000	
<b>■ SAN FRANCISCO BAR ASSOCIATION, VOLUNTEER LEGAL SERVICES PROGRAM</b> San Francisco, California <i>For the Homeless Advocacy Project</i>	100,000		50,000	50,000
<b>■ SUNNYVALE COMMUNITY SERVICES</b> Sunnyvale, California <i>For the Conexiones Project</i>	30,000		30,000	
<b>■ TRAVELERS AID SOCIETY OF ALAMEDA COUNTY</b> Oakland, California <i>For the Homeplace Family Center project</i>	50,000		25,000	25,000
<b>■ UNITED WAY OF THE BAY AREA</b> San Francisco, California <i>For general support of the Job Finders Network</i>	30,000		30,000	
<b>YOUTH AND FAMILY ASSISTANCE</b> Redwood City, California <i>For general support of the Daybreak Shelter (Awarded in 1990 for \$50,000)</i>		25,000	25,000	
<b>Housing</b>				
<b>■ BAY AREA COUNCIL</b> San Francisco, California <i>For the Bay Area housing development approval process</i>	7,000		7,000	
<b>BRIDGE HOUSING CORPORATION</b> San Francisco, California <i>For the capacity-building project for local nonprofit housing development organizations (Awarded in 1990 for \$150,000)</i>		50,000	50,000	
<b>■ CORPORATION FOR SUPPORTIVE HOUSING</b> New York, New York <i>For general support of the Bay Area office</i>	200,000		100,000	100,000
<b>HOUSING FOR INDEPENDENT PEOPLE</b> San Jose, California <i>To support housing development work in association with Special User Development Services (Awarded in 1991 for \$150,000)</i>		75,000		75,000

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>LOW-INCOME HOUSING FUND</b>				
San Francisco, California				
<i>For general support and for the Recoverable Grants program</i>				
<i>(Awarded in 1991 for \$100,000)</i>				
		37,000	37,000	
<b>LOW-INCOME HOUSING INFORMATION SERVICE</b>				
Washington, D.C.				
<i>For general support</i>				
<i>(Awarded in 1991 for \$75,000)</i>				
		35,000		35,000
■	<i>For general support of the National Housing Policy Initiative</i>			
	100,000		100,000	
<b>NEIGHBORHOOD FUNDERS GROUP</b>				
Westport, Connecticut				
<i>For retreats</i>				
	13,000		13,000	
<b>NONPROFIT HOUSING ASSOCIATION OF NORTHERN CALIFORNIA</b>				
San Francisco, California				
<i>For general support</i>				
	50,000		50,000	

### *Selected Human Services*

<b>CHILDREN NOW</b>				
Oakland, California				
<i>For general support</i>				
<i>(Awarded in 1991 for \$175,000)</i>				
		75,000	75,000	
<b>EAST BAY COMMUNITY FOUNDATION</b>				
Oakland, California				
<i>For the Youth and Education Program</i>				
<i>(Awarded in 1991 for \$50,000)</i>				
		50,000	50,000	
<b>EAST PALO ALTO YOUTH DEVELOPMENT CENTER</b>				
East Palo Alto, California				
<i>For general support</i>				
<i>(Awarded in 1991 for \$250,000)</i>				
		150,000	100,000	50,000
■	<b>NORTHERN CALIFORNIA GRANTMAKERS</b>			
San Francisco, California				
<i>For general support of the AIDS Task Force</i>				
	200,000		100,000	100,000
<b>URBAN STRATEGIES COUNCIL</b>				
Oakland, California				
<i>For general support</i>				
<i>(Awarded in 1990 for \$400,000)</i>				
		134,000	134,000	

<b>Regional Grants: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>Minority Leadership Development</b>				
■ <b>AMERICAN LEADERSHIP FORUM</b> Palo Alto, California <i>To redefine the role of the national office</i>	25,000		25,000	
<b>AMERICAN LEADERSHIP FORUM</b> Los Altos Hills, California <i>For general support of the Silicon Valley Chapter (Awarded in 1991 for \$50,000)</i>		25,000	25,000	
<b>CORO FOUNDATION</b> San Francisco, California <i>For general support (Awarded in 1991 for \$90,000)</i>		60,000	30,000	30,000
<b>Other</b>				
<b>CENTER FOR GOVERNMENTAL STUDIES</b> Los Angeles, California <i>For general support of the California Citizens' Budget Commission (Awarded in 1991 for \$150,000)</i>		75,000	75,000	
<b>CONSTITUTIONAL RIGHTS FOUNDATION</b> Los Angeles, California <i>For general support of Youth Service California (Awarded in 1990 for \$80,000)</i>		30,000	30,000	
<b>TOTAL REGIONAL GRANTS</b>	<b>\$2,360,000</b>	<b>\$2,044,000</b>	<b>\$3,189,000</b>	<b>\$1,215,000</b>

## Special Projects

Special Projects: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<b>Public Policy</b>				
AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH Washington, D.C. <i>For general support (Awarded in 1991 for \$150,000)</i>		\$100,000	\$50,000	\$50,000
BROOKINGS INSTITUTION Washington, D.C. <i>For general support (Awarded in 1990 for \$800,000)</i>		400,000	200,000	200,000
CATO INSTITUTE Washington, D.C. <i>For general support (Awarded in 1991 for \$150,000)</i>		100,000	50,000	50,000
CENTER ON BUDGET AND POLICY PRIORITIES Washington, D.C. <i>For general support (Awarded in 1991 for \$225,000)</i>		150,000		150,000
■ INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C. <i>For general support</i>	300,000		150,000	150,000
JOINT CENTER FOR POLITICAL AND ECONOMIC STUDIES Washington, D.C. <i>For general support (Awarded in 1989 for \$375,000)</i>		75,000	75,000	

- Grants newly authorized in 1992 are highlighted by square boxes.

<b>Special Projects: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>NATIONAL BUREAU OF ECONOMIC RESEARCH</b> Cambridge, Massachusetts <i>For general support (Awarded in 1989 for \$300,000)</i>		100,000	100,000	
<b>RAND CORPORATION</b> Santa Monica, California <i>For general support (Awarded in 1989 for \$300,000)</i>		100,000	100,000	
<b>UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF PUBLIC ADMINISTRATION</b> Sacramento, California <i>For the California Policy Choices program (Awarded in 1988 for \$310,000)</i>		70,000	70,000	
<b>STANFORD UNIVERSITY</b> Stanford, California <i>For general support of the Center for Economic Policy Research (Awarded in 1990 for \$300,000)</i>		100,000	100,000	
<b><i>Nonprofit Service Organizations</i></b>				
<b>FOUNDATION CENTER</b> New York, New York <i>For general support (Awarded in 1990 for \$150,000)</i>		55,000	55,000	
■ <b>INDEPENDENT SECTOR</b> Washington, D.C. <i>For general support</i>	300,000		100,000	200,000
<b>INVESTMENT FUND FOR FOUNDATIONS</b> Washington, D.C. <i>For general support (Awarded in 1991 for \$100,000)</i>		50,000		50,000
<b><i>Prosocial Development</i></b>				
■ <b>DEVELOPMENTAL STUDIES CENTER</b> San Ramon, California <i>For general support of the Child Development Project</i>	1,000,000		1,000,000	

Special Projects: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<b>International Security</b>				
UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>For general support of the Center for International and Strategic Affairs (Awarded in 1990 for \$300,000)</i>		200,000	100,000	100,000
CENTER FOR STRATEGIC AND INTERNATIONAL STUDIES Washington, D.C. <i>For general support (Awarded in 1991 for \$350,000)</i>		200,000		200,000
■ INSTITUTE FOR EAST-WEST SECURITY STUDIES New York, New York <i>For general support</i>	300,000		100,000	200,000
■ STANFORD UNIVERSITY Stanford, California <i>For general support of the Center for International Security and Arms Control</i>	600,000		200,000	400,000
<b>Literacy</b>				
■ APPLIED BEHAVIORAL AND COGNITIVE SCIENCES, INC. El Cajon, California <i>For general support of the Consortium for Workforce Education and Lifelong Learning</i>	450,000		150,000	300,000
■ BUSINESS COUNCIL FOR EFFECTIVE LITERACY, INC. New York, New York <i>For general support</i>	300,000		100,000	200,000
CENTER FOR APPLIED LINGUISTICS Washington, D.C. <i>For general support of the National Clearinghouse on Literacy Education (Awarded in 1990 for \$300,000)</i>		100,000	100,000	
CENTER FOR WORKING LIFE Oakland, California <i>For the Worklife Education Resource Center (Awarded in 1991 for \$150,000)</i>		90,000	90,000	

<b>Special Projects: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>LITERACY SOUTH</b> Raleigh, North Carolina <i>For general support (Awarded in 1990 for \$375,000)</i>		125,000	125,000	
■ <b>LITERACY VOLUNTEERS OF AMERICA, CALIFORNIA</b> Berkeley, California <i>For general support</i>	30,000		30,000	
<b>LITERACY VOLUNTEERS OF AMERICA, INC.</b> Syracuse, New York <i>For general support of the national office (Awarded in 1991 for \$420,000)</i>		280,000	140,000	140,000
■ <b>NATIONAL GOVERNORS' ASSOCIATION</b> Washington, D.C. <i>For general support of the State Literacy Exchange</i>	150,000		75,000	75,000
■ <b>SOUTHPORT INSTITUTE FOR POLICY ANALYSIS</b> Washington, D.C. <i>For general support</i>	400,000		100,000	300,000
<b>SOUTHWESTERN UNIVERSITY</b> Georgetown, Texas <i>For general support of the Partners in Reading project (Awarded in 1989 for \$150,000)</i>		50,000	50,000	
<b>WORK IN AMERICA INSTITUTE</b> Scarsdale, New York <i>For the Job-Linked Literacy Program study (Awarded in 1989 for \$300,000)</i>		100,000	100,000	

## *Earthquake Recovery*

### **COMMUNITY HOUSING IMPROVEMENT SYSTEMS AND PLANNING ASSOCIATION, INC.**

Salinas, California

*For general support of earthquake  
recovery and development projects  
(Awarded in 1990 for \$125,000)*

75,000      50,000      25,000

### **EL PAJARO COMMUNITY DEVELOPMENT CORPORATION**

Watsonville, California

*For general support of earthquake  
recovery and development programs  
(Awarded in 1990 for \$120,000)*

30,000      30,000

Special Projects: Organizations (by Category)	Grants Authorized 1992	Unpaid Grants 1/1/92	Payments Made 1992	Unpaid Grants 12/31/92
<i>Other</i>				
<b>AMERICAN ACADEMY OF ARTS AND SCIENCES</b> Cambridge, Massachusetts <i>For general support (Awarded in 1989 for \$600,000)</i>		240,000		240,000
<b>AMERICAN CONSERVATORY THEATER</b> San Francisco, California <i>For general support (Awarded in 1991 for \$500,000)</i>		300,000	200,000	100,000
■ <b>AMERICAN UNIVERSITY OF BEIRUT</b> New York, New York <i>For general support</i>	150,000			150,000
■ <b>BEIRUT UNIVERSITY COLLEGE</b> New York, New York <i>For general support</i>	50,000		50,000	
■ <b>CALIFORNIA FIRST AMENDMENT COALITION</b> Carmichael, California <i>To extend services and to increase understanding of constitutional and legislative guarantees</i>	50,000		50,000	
<b>CENTER FOR RESPONSIVE GOVERNMENT</b> Los Angeles, California <i>For general support of the California Commission on Campaign Financing (Awarded in 1991 for \$375,000)</i>		250,000	250,000	
■ <b>EMORY UNIVERSITY</b> Atlanta, Georgia <i>For general support of the Carter Center</i>	450,000		172,000	278,000
<b>EXPLORATORIUM</b> San Francisco, California <i>For partial support of planning efforts for a capital campaign (Awarded in 1988 for \$500,000)</i>		201,000	201,000	
■ <b>GRADUATE THEOLOGICAL UNION</b> Berkeley, California <i>To create a presidential discretionary fund endowment (matching grant)</i>	200,000			200,000



<b>Special Projects: Organizations (by Category)</b>	<b>Grants Authorized 1992</b>	<b>Unpaid Grants 1/1/92</b>	<b>Payments Made 1992</b>	<b>Unpaid Grants 12/31/92</b>
<b>NATIONAL PUBLIC RADIO</b> Washington, D.C. <i>For general support</i> <i>(Awarded in 1991 for \$225,000)</i>		150,000	75,000	75,000
■ <b>UNIVERSITY OF SAN FRANCISCO, DEPARTMENT OF MODERN AND CLASSICAL LANGUAGES</b> San Francisco, California <i>For the Pedagogical Conference for Latinists</i>	3,000		3,000	
<b>TOTAL SPECIAL PROJECTS</b>	<b>\$4,733,000</b>	<b>\$3,691,000</b>	<b>\$4,591,000</b>	<b>\$3,833,000</b>
<b>SUBTOTAL: 1992 GROSS AUTHORIZATIONS AND PAYMENTS</b>	<b>\$34,700,000</b>		<b>\$31,305,000</b>	
<i>Less Cancellations</i>	(300,000)			
<i>Less Refunds</i>	<u>(2,793)</u>		<u>(2,793)</u>	
<b>GRAND TOTAL: ALL PROGRAM AREAS</b>	<b>\$34,397,207</b>	<b>\$36,474,000</b>	<b>\$31,302,207</b>	<b>\$39,569,000</b>

## *Advice to Applicants*

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**B**ecause the foregoing program descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt, but because the Foundation prefers to operate with a small staff, a more detailed response may in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through support of organizations active in its main programs. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests that seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

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Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

- A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
- A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceases.
- The identity and qualifications of the key personnel to be involved.
- A list of members of the governing body.
- Evidence of tax-exempt status.
- A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fund-raising drives. It will not make grants or loans to individuals or grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

# Financial Statements

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## THE WILLIAM AND FLORA HEWLETT FOUNDATION

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### Balance Sheet

	December 31	
	1992	1991
<i>ASSETS</i>		
Investment assets at market value:		
Hewlett-Packard Company common stock	\$240,580,000	\$254,619,000
Other equities	205,388,000	156,118,000
Fixed income securities	359,557,000	317,196,000
Money market fund	13,310,000	3,402,000
Receivables for interest and dividends (Payables)/receivables for pending security transactions	7,119,000	5,300,000
	<u>(10,703,000)</u>	<u>13,739,000</u>
	815,251,000	750,374,000
Cash	25,000	32,000
Program related loan receivable	4,000,000	2,000,000
Other assets	320,000	307,000
	<u>\$819,596,000</u>	<u>\$752,713,000</u>
 <i>LIABILITIES AND FOUNDATION PRINCIPAL</i>		
Accounts payable and other liabilities	\$ 575,000	\$ 685,000
Grants payable	39,569,000	36,474,000
Federal excise tax payable currently	351,000	
Deferred federal excise tax	4,170,000	3,884,000
	<u>44,665,000</u>	<u>41,043,000</u>
Foundation principal	774,931,000	711,670,000
	<u>\$819,596,000</u>	<u>\$752,713,000</u>

See accompanying notes to financial statements on pp. 82-83.

## Statement of Income, Expenses, and Changes in Foundation Principal

	Year Ended December 31	
	1992	1991
Revenue:		
Interest	\$ 26,637,000	\$ 23,524,000
Dividends	7,940,000	6,302,000
	<u>34,577,000</u>	<u>29,826,000</u>
Expenses:		
Administrative expenses	2,782,000	2,196,000
Investment management expenses	1,986,000	1,335,000
	<u>4,768,000</u>	<u>3,531,000</u>
Excess of revenue over expenses	29,809,000	26,295,000
Net gain on investment portfolio	70,506,000	205,115,000
Federal excise tax expense on investment income	(2,657,000)	(1,968,000)
	<u>97,658,000</u>	<u>229,442,000</u>
Grants authorized	(34,397,000)	(34,868,000)
Excess of income over expenses for the year	63,261,000	194,574,000
Foundation principal at beginning of year	<u>711,670,000</u>	<u>517,096,000</u>
Foundation principal at end of year	<u>\$ 774,931,000</u>	<u>\$ 711,670,000</u>

See accompanying notes to financial statements on pp. 82–83.

## Statement of Changes in Cash

	Year Ended December 31	
	1992	1991
<i>SOURCES OF CASH</i>		
Excess of revenue over expenses	\$29,809,000	\$26,295,000
Net liquidation of securities, including gain thereon	5,796,000	14,130,000
Other	122,000	152,000
	<u>35,727,000</u>	<u>40,577,000</u>
<i>USES OF CASH</i>		
Payments on grants	31,305,000	37,450,000
Program related loan	2,000,000	2,000,000
Payment of federal excise tax on income	2,302,000	1,136,000
Capital asset additions	127,000	14,000
	<u>35,734,000</u>	<u>40,600,000</u>
Decrease in cash	<u>(\$7,000)</u>	<u>(\$23,000)</u>

See accompanying notes to financial statements on pp. 82–83.

*Notes to Financial Statements*  
*December 31, 1992 and 1991*

**NOTE 1**  
*Investments*

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year, or on the date acquired if purchased or contributed to the Foundation during the year. Realized gains (losses) on sales are determined based on cost, with cost being determined on a specific identification basis.

The Foundation held 3,443,000 shares of Hewlett-Packard Company stock (approximately 1.4% of that Company's total outstanding shares) with a market price of \$69.875 per share at December 31, 1992. At December 31, 1991, the Foundation held 4,467,000 shares with a market price of \$57.00 per share.

The fixed income portfolio at December 31, 1992, consisted primarily of U.S. Government and government agencies securities.

The cost of investments held at the end of each year was \$585,213,000 in 1992 and \$549,509,000 in 1991. Net gain on investment portfolio includes realized gains of \$41,333,000 in 1992 and \$62,241,000 in 1991.

**NOTE 2**  
*Grants Payable*

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments generally over a three-year period. Grants authorized but unpaid at December 31, 1992, are payable as follows:

<u>Year Payable</u>	<u>Amount</u>
1993	\$24,045,000
1994	13,886,000
1995 and thereafter	1,638,000
	<u>\$39,569,000</u>

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to non-qualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

**NOTE 3**  
*Federal Excise Tax*

The William and Flora Hewlett Foundation is a private foundation and qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Private foundations are subject to a federal excise tax on net investment income and may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation has provided for the 1992 excise tax at the 2% rate; in 1991 it qualified for the 1% rate.

Deferred federal excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The provisions for federal excise tax were as follows:

	<u>1992</u>	<u>1991</u>
Current	\$2,371,000	\$1,415,000
Deferred	286,000	553,000
	<u>\$2,657,000</u>	<u>\$1,968,000</u>

**REPORT OF INDEPENDENT ACCOUNTANTS**

*To the Board of Directors of  
The William and Flora Hewlett Foundation*

FEBRUARY 26, 1993

In our opinion, the accompanying balance sheet and the related statements of income, expenses and changes in Foundation principal and of changes in cash present fairly, in all material respects, the financial position of The William and Flora Hewlett Foundation (the Foundation) at December 31, 1992 and 1991, and the results of its operations and its changes in cash for the years then ended in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Foundation's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

PRICE WATERHOUSE  
SAN JOSE, CALIFORNIA

*Price Waterhouse*



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