
*The William
& Flora
Hewlett
Foundation*

1987

A N N U A L R E P O R T

*The William
& Flora
Hewlett
Foundation*

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Statement of Purpose



The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

To date the Foundation has concentrated its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; and conflict resolution. Some subareas of interest to the Foundation are listed in the program descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

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President's Statement



he Foundation's first annual report in 1977 contains this language: "Our goal has been to define programs and establish objectives that show promise of realizing the aspiration of the founders: to promote the well-being of mankind. We began from the assumption that making ours an effective democratic society, a society whose institutions *work*, is essential to

human welfare not only in the United States but throughout the world." Similar language has appeared in many subsequent reports, usually accompanied by appropriate disclaimers that our performance was equal to the elegance of the aspiration. We continue, nevertheless, our commitment to making the democracy work primarily through helping to develop, maintain, and strengthen institutions important to our common life. Institutions that are effective—that satisfy the needs of their members within the context of a concern for the public good—are essential to the well-being of our citizens and ultimately to the stability of the society.

This overall concern with the effectiveness of our society has, however, led us inevitably into social problems of great complexity. The problems of the inner city, for example, have revealed themselves to be the result of a mix of racism, class structure, migration patterns, drug use, changes in the broader economy that have affected employment patterns, and the deterioration of important social institutions such as the family, the church, and the schools; social welfare policy is relevant but by no means central to the condition of "the truly disadvantaged."

As the improvement of our elementary and secondary school system has moved up on the nation's list of desirable goals, the public has become increasingly aware of the complicated nature of the issues involved in that arena. What may be, in the minds of some, simple matters of inadequately trained and poorly motivated teachers instead turn out to involve a multitude of factors. The proper locus of decision making, the adequacy of district and local school management,

the necessary levels of financing, the proper training of teachers, and the relationship between the schools and the institutions involved in teacher training—these and many other matters must be taken into account. In addition, many problems that schools are asked to deal with actually originate outside the school system and require the attention of other agencies, such as those dealing with social services and with health.

A third area of public concern, local community development, once was a movement singularly intended to produce new commerce and jobs, new housing, and other social and economic advances in low-income neighborhoods. It has now taken on a life of its own. As nonprofit organizations in this area develop successful for-profit subsidiaries, as human service organizations add community development tasks to their mission and vice versa, the freeze-frame picture of community development of two decades ago has become decidedly blurred. Our notions of what is going on, or what should be going on, are ripe for re-examination. As funders, we must race to catch up with the complex reality we helped to stimulate.

These social problems, along with others we face in the late 1980's, are complex in many ways. They are difficult to understand, even if, as is rarely the case, our knowledge about them is adequate. They involve many variables: economic, political, and religious, as well as social. It is difficult to distinguish between causes and symptoms. Even when we have a substantial intellectual grasp of a problem, its solution frequently depends on social skills not present or easily acquired, on habits of cooperation not noted for their strength. In short, complex problems challenge our society's skills with respect to both diagnosis and treatment.

The observation that significant social problems are complex is not new, of course. But it is possible to contend with some assurance that the complexity has grown as the elements in our society have become more interdependent. Our common life is influenced by conditions at a great distance from us; national policy geared to deal with problems in one locality can affect conditions in another. In either case—whether our problems have become more complex or whether it is merely a matter of belated recognition of their complexity—the implications for philanthropy are considerable.

The first implication arises out of the observation that our knowledge of virtually all of these problems is inadequate. If efforts to solve or even to ameliorate them are to succeed, attempts to understand them more fully than we do at present must be recognized and supported. Obviously, not all sources of funds should be transformed into social science foundations; but the opportunity to advance understanding in some way is almost always present and can be seized more often than it is. Providing funds to evaluate the success of an intervention will not only increase the likelihood of more intelligent replication but also increase our overall understanding. It is ironic that research on our most important and costly social problems is among the least supported. An important product of increased understanding, in addition to its diagnostic value, is the guidance it gives to sources of help. The search for useful ways to help is made easier by greater understanding of the total problem. The field of family planning, for example, is one in which many governments are working, with sums of money hundreds of times larger than our resources. Through a careful analysis of the situation, the Foundation has identified the support of pilot projects as being within our capacity and not adequately financed by other major funders.

A second implication of complexity is the emphasis it gives to the need for collaboration. This may involve assistance in forging new partnerships among organizations or creating new mechanisms for cooperation and coordination. By and large, the foundation world is quite capable of intelligent support of institutions and organizations with limited, specific purposes. We have been much less sensitive to the need to encourage these structures to develop the capacity to work effectively and cooperatively with others. The habits of cooperation among social agencies, or between health agencies and schools, or between economic development groups and other relevant agencies, are not strong.

Indeed, these agencies understandably often perceive one another as competitors for support. Such direct or unintended encouragement of independence and isolation is counterproductive; it conflicts with the insights that arise from our growing understanding of these complex problems. Examples of the relatively less effective efforts of individual agencies need not be limited to private organizations. An examination of the behavior of agencies within a governmental unit and the behavior of governments—local, regional, state, and national—reveals similar needs for mechanisms of effective collaboration.

It is a serious question whether the transportation problems of a large urban area can be solved by a single governmental unit. Strengthening the capacity for regional planning with respect to environmental issues and economic development is a sound philanthropic response to the complexity of these problems.

Third, the fact of complexity also mandates patience on the part of the funder. Solutions will be a long time in coming; incremental rather than dramatic improvements will be the rule. Significant and important players, if the problems are to be solved, must make long-range commitments in terms of resources and personnel, and they are likely to be most effective if they have reason to expect that their sources of support intend to stay with the problem and with them. This is not an argument for a reduction in vigilance on the part of the foundation, nor is it intended to encourage a sloppy performance on the part of the grantee. It is an argument for the development of a sense of partnership between foundation and client, a willingness to share risks and the intention, circumstances permitting, to stay the course. The periodic renewal that is necessary and desirable cannot, however, each time be an entirely new go/no-go decision. If for valid reasons, the partnership must be terminated, the termination cannot be abrupt, or conducted in a manner that is insensitive to the obligation to the community that both the agency and the funder have developed.

Fourth, no simple relationship exists between the complexity of a problem and the size of a grant aimed at it. With a little effort, it is possible to find useful ways to aid an enormous problem with a well-aimed small grant. There is a general tendency among foundations to limit the size of their grants out of a laudable desire to help a larger number of worthy targets. This tendency is strengthened in the case of complex problems: the uncertainty about success creates an understandable caution, which in turn affects the amount of money to be put at risk. The tendency particularly to be guarded against, however, is to under-support efforts to deal with complex problems.

Finally, implicit in a foundation's commitment to the solution of a complex problem is the need to develop a large number of criteria for the evaluation of the effort. Single criteria (e.g., the improvement of the schools' retention rate) are important and worth watching, but must be supplemented by many others. It is predictable that some of

these indices will show the effects of change sooner than others. Improvement in the development and collection of social indicators is itself an important objective for philanthropy. Efforts to improve complicated pathologies often suffer from inadequate and incomplete measures of social conditions.

I have listed what I conceive to be the implications for philanthropy and, more particularly, for a foundation, of this phenomenon of social complexity. But I would like to think that there are also discernible implications for clients engaged in serious efforts to deal with these same complex problems. This analysis suggests that it is advantageous to have in prospect, or already developed, significant partnerships with other obviously relevant parties. The more adequately the total situation is described, the more clearly opportunities to help will stand out. The presence of a system, a mechanism for a coordinated attack on a problem of obvious importance, will enormously increase both the number of sources of support as well as the total amount.

The Foundation's commitment to making our democracy work has led inevitably to its being involved in problems of enormous complexity: the problems of the inner city, family planning, and the public schools, to mention only a few. This involvement has led to some of the insights mentioned above. We confidently expect that continued exchanges with the agencies with which we work on these problems will increase the precision of our observations and the usefulness of our participation.

ROGER W. HEYNS
December 1987



THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.

FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness is a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.

Conflict Resolution



ince 1978 the Foundation has been interested in encouraging improvements in the ways our society resolves disputes. Its initial grants dealt primarily with environmental conflicts. In 1984 the Foundation established the conflict resolution program to support work across disciplines, and in a wide variety of settings.

The Foundation emphasizes general support grants, intending to devote resources to the development of the field as a whole. It does not provide funding for specific research projects, nor is support generally provided for start-up efforts. Grants are made in three categories.

The first includes support for theory development. The Foundation is particularly interested in university-based centers that demonstrate both a strong academic commitment to systematic, interdisciplinary research on conflict resolution and also an ability to contribute to improvements in dispute resolution practice.

The second category consists of grants to mediation and other practitioner organizations. The Foundation is primarily interested in opportunities to help effective and stable groups increase their capacity for growth and outreach. Grants support the development of new approaches or new applications, the achievement of greater sophistication or organizational maturity, the conduct of evaluations of program effectiveness, and numerous other efforts to enhance the overall impact of practitioner organizations on the field and on the larger communities in which they work.

In the third category the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques or otherwise promote the field as a whole.

Program Description

Conflict Resolution: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Theory Development</i>				
■ CENTER FOR ADVANCED STUDY IN THE BEHAVIORAL SCIENCES Stanford, California <i>For support of the project on organizational factors useful to the understanding and management of conflict</i>	\$12,500		\$12,500	
■ GEORGE MASON UNIVERSITY, DEPARTMENT OF SOCIOLOGY AND ANTHROPOLOGY Fairfax, Virginia <i>For general support of the Center for Conflict Resolution</i>	390,000		120,000	270,000
■ HARVARD UNIVERSITY Cambridge, Massachusetts <i>For general support of the Program on Negotiation</i>	450,000		150,000	300,000
UNIVERSITY OF HAWAII, DEPARTMENT OF URBAN AND REGIONAL PLANNING Honolulu, Hawaii <i>For general support of the Program on Conflict Resolution (matching grant)</i>		270,000	150,000	120,000
UNIVERSITY OF MICHIGAN, CENTER FOR RESEARCH ON SOCIAL ORGANIZATIONS Ann Arbor, Michigan <i>For general support of the Interdisciplinary Program on Conflict Management Alter- natives (matching grant)</i>		130,000	130,000	
UNIVERSITY OF MINNESOTA Minneapolis, Minnesota <i>For general support of the Conflict Resolution Project (matching grant)</i>		175,000	125,000	50,000
NORTHWESTERN UNIVERSITY, KELLOGG GRADUATE SCHOOL OF MANAGEMENT Evanston, Illinois <i>For general support (matching grant)</i>		280,000	160,000	120,000

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Conflict Resolution: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
RUTGERS—STATE UNIVERSITY OF NEW JERSEY, CENTER FOR NEGOTIATION AND CONFLICT RESOLUTION Newark, New Jersey <i>For general support (matching grant)</i>		125,000	125,000	
STANFORD UNIVERSITY LAW SCHOOL Stanford, California <i>To explore the feasibility of establishing a conflict resolution theory development program or center</i>		25,000	25,000	
SYRACUSE UNIVERSITY, MAXWELL SCHOOL OF CITIZENSHIP AND PUBLIC AFFAIRS Syracuse, New York <i>For general support of the Program on Conflict Analysis and Resolution (matching grant)</i>		110,000	110,000	
UNIVERSITY OF WISCONSIN, MADISON, INSTITUTE FOR LEGAL STUDIES Madison, Wisconsin <i>For general support of the Disputes Processing Research Program (matching grant)</i>		150,000	150,000	
<i>Practitioner Organizations</i>				
ACCORD ASSOCIATES Boulder, Colorado <i>For general support (matching grant)</i>		120,000	80,000	40,000
ALBAN INSTITUTE Washington, D.C. <i>For general support of conflict resolution work</i>		125,000	75,000	50,000
CENTER FOR DISPUTE RESOLUTION Denver, Colorado <i>For general support (matching grant)</i>		30,000	30,000	
CENTER FOR DISPUTE SETTLEMENT Washington, D.C. <i>For general support</i>		90,000	50,000	40,000

Conflict Resolution: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
CONFLICT CLINIC, INC. Fairfax, Virginia <i>For general support</i>		50,000	50,000	
MEDIATION CENTER Minneapolis, Minnesota <i>For general support</i>		70,000		70,000
■ MEDIATION INSTITUTE Seattle, Washington <i>For general support</i>	200,000		100,000	100,000
NEIGHBORHOOD JUSTICE CENTER OF ATLANTA Atlanta, Georgia <i>For general support</i>		25,000	25,000	
NEIGHBORHOOD JUSTICE CENTER OF HONOLULU Honolulu, Hawaii <i>For general support (matching grant)</i>		85,000	45,000	40,000
■ NEW ENGLAND NATURAL RESOURCES CENTER, MEDIATION CENTER Boston, Massachusetts <i>For general support</i>	150,000		80,000	70,000
■ PENINSULA CONFLICT RESOLUTION CENTER Redwood City, California <i>For general support</i>	90,000		50,000	40,000
■ UNIVERSITY OF VIRGINIA, INSTITUTE FOR ENVIRONMENTAL NEGOTIATION Charlottesville, Virginia <i>For general support</i>	150,000		60,000	90,000
■ WASHINGTON HEIGHTS-INWOOD COALITION New York, New York <i>For general support of the Community Mediation Program</i>	120,000		40,000	80,000

Conflict Resolution: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
WESTERN NETWORK Santa Fe, New Mexico <i>For general support (matching grant)</i>		30,000	30,000	
<i>Promotion of the Field</i>				
■ AMERICAN BAR ASSOCIATION, FUND FOR JUSTICE AND EDUCATION Los Angeles, California <i>For general support of the Standing Committee on Dispute Resolution</i>	225,000		100,000	125,000
CENTER FOR PUBLIC RESOURCES New York, New York <i>For general support of educational and outreach activities</i>		90,000	50,000	40,000
■ INTERNATIONAL PEACE ACADEMY New York, New York <i>For general support</i>	200,000		75,000	125,000
■ NATIONAL INSTITUTE FOR DISPUTE RESOLUTION Washington, D.C. <i>For general support of leadership and program activities</i>	300,000		300,000	
■ SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION (SPIDR) Detroit, Michigan <i>For general support</i>	60,000		25,000	35,000
■ TRINITY FORUM FOR INTERNATIONAL SECURITY AND CONFLICT RESOLUTION Santa Fe, New Mexico <i>To support preparation of a report on the conflict resolution processes and techniques used in the June 1987 symposium of experts on peace and security issues</i>	15,000		15,000	
TOTAL CONFLICT RESOLUTION	\$2,362,500	\$1,980,000	\$2,537,500	\$1,805,000

Education



rants in the education program are made to promote the underlying strengths of recipient institutions rather than to meet their short-term, specific needs. Most of the grants are made in the categories described below. For the few made outside these categories, preference is generally given to umbrella organizations or to activities that serve a number of institutions.

The Foundation makes grants to strengthen networks of major research libraries, reflecting the conviction that only through collaboration can libraries maintain cost-effective, high-quality services. The Foundation will not help meet the needs of individual libraries or disciplines.

Program Description

Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation seeks proposals that promise benefits to presses generally. The Foundation also supports international and area studies at major research universities through grants to endow discretionary funds. Participation in this program is by invitation.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions that focus on relations between the United States and Mexico. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs, address regional and local concerns, and involve local educators and journalists.

Maintaining funds for institutional renewal is difficult in times of budget stringency. The Foundation has made challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and for other activities at selected private liberal arts colleges. A second round of supplementary grants to those institutions is

underway. The Foundation makes similar grants to research universities with strong traditional commitments to improving undergraduate education. Participation in both programs is by invitation.

In conjunction with the Bush Foundation, the Foundation supports programs for capital campaigns and faculty development at private black colleges. The Foundation also supports programs designed to improve the educational achievement of underrepresented minority students.

The Foundation helps strengthen elementary and secondary schools by funding efforts to reform public policy at the state level and by funding broad-based partnerships between schools and universities and colleges. It does not fund individual programs of research, staff and curriculum development, or other service programs.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefitting individual institutions except as these may explicitly relate to other Foundation objectives.

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Research Libraries</i>				
■ UNIVERSITY OF CALIFORNIA, BERKELEY, CENTER FOR LATIN AMERICAN STUDIES Berkeley, California <i>For a project on multilateral challenges for debtor/creditor relations</i>	\$25,000		\$25,000	
COUNCIL ON LIBRARY RESOURCES Washington, D.C. <i>For general support</i>		600,000		600,000
■ <i>For general support of the Commission on Preservation and Access</i>	300,000		300,000	
■ RESEARCH LIBRARIES GROUP, INC. Stanford, California <i>For general support of research and development for Research Libraries Information Network</i>	750,000		250,000	500,000
■ STANFORD UNIVERSITY Stanford, California <i>For a study of the indirect cost system for university research</i>	25,000		25,000	
TUFTS UNIVERSITY Medford, Massachusetts <i>For a twenty-university study of fund- raising cost effectiveness</i>		7,000	7,000	
<i>Independent Research Libraries</i>				
■ HAGLEY MUSEUM AND LIBRARY Wilmington, Delaware <i>For general support</i>	100,000		100,000	
■ LIBRARY COMPANY OF PHILADELPHIA Philadelphia, Pennsylvania <i>For general support</i>	100,000		100,000	

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<ul style="list-style-type: none"> ■ NEW YORK PUBLIC LIBRARY New York, New York <i>For general support</i> 	100,000		100,000	
<ul style="list-style-type: none"> ■ PIERPONT MORGAN LIBRARY New York, New York <i>For general support</i> 	100,000		100,000	
<i>University Presses</i>				
<ul style="list-style-type: none"> ■ ASSOCIATION OF AMERICAN UNIVERSITY PRESSES, INC. New York, New York <i>For a study of emerging typesetting methodologies</i> 	75,000		25,000	50,000
UNITARIAN UNIVERSALIST ASSOCIATION, CAMBRIDGE FORUM Boston, Massachusetts <i>For broadcasting a continental radio series featuring university press authors</i>		25,000	25,000	
<i>Research Universities: International and Area Studies Program</i>				
<i>To establish discretionary fund endowments for international and area studies (matching grants)</i>				
UNIVERSITY OF CALIFORNIA, BERKELEY, INSTITUTE OF INTERNATIONAL STUDIES Berkeley, California		300,000	90,700	209,300
UNIVERSITY OF CALIFORNIA, LOS ANGELES, INTERNATIONAL STUDIES AND OVERSEAS PROGRAM Los Angeles, California		300,000		300,000
HARVARD UNIVERSITY, CENTER FOR INTERNATIONAL AFFAIRS Cambridge, Massachusetts		200,000		200,000
UNIVERSITY OF NOTRE DAME, HELEN KELLOGG INSTITUTE FOR INTERNATIONAL STUDIES South Bend, Indiana		200,000	75,000	125,000

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
UNIVERSITY OF PENNSYLVANIA, OFFICE OF INTERNATIONAL PROGRAMS Philadelphia, Pennsylvania		50,000		50,000
■ UNIVERSITY OF PITTSBURGH Pittsburgh, Pennsylvania	200,000			200,000
PRINCETON UNIVERSITY, COUNCIL ON INTERNATIONAL AND REGIONAL STUDIES Princeton, New Jersey		68,400	29,600	38,800
STANFORD UNIVERSITY, INSTITUTE OF INTERNATIONAL STUDIES Stanford, California		500,000		500,000
TUFTS UNIVERSITY, THE FLETCHER SCHOOL OF LAW AND DIPLOMACY Medford, Massachusetts		50,000	50,000	
■ WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS Washington, D.C.	300,000			300,000
UNIVERSITIES FIELD STAFF INTERNATIONAL Indianapolis, Indiana <i>To partially subsidize new memberships</i>		22,000		22,000
<i>U.S./Mexico Studies</i>				
■ AMERICAS SOCIETY, INC., MEXICO-U.S. BUSINESS COMMITTEE New York, New York <i>For research on U.S.-Mexico economic relations</i>		25,000	25,000	
■ BAY AREA INSTITUTE San Francisco, California <i>For general support of Pacific News Service's activities concerned with the U.S. and Latin worlds</i>		150,000	50,000	100,000
■ BROWN UNIVERSITY Providence, Rhode Island <i>For the program on Mexico</i>		25,000	25,000	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
UNIVERSITY OF CALIFORNIA, LOS ANGELES, PROGRAM ON MEXICO Los Angeles, California <i>For general support of the Project on U.S. - Mexico Social, Economic, and Technology Relations</i>		350,000		350,000
■ UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.- MEXICAN STUDIES La Jolla, California <i>For general support</i>	525,000		175,000	350,000
CITY UNIVERSITY OF NEW YORK, BILDNER CENTER New York, New York <i>For the Program on U.S.-Mexican Relations (matching grant)</i>		75,000		75,000
■ COLUMBIA UNIVERSITY New York, New York <i>For the program on U.S.-Mexico relations in the 1990's</i>	220,000		110,000	110,000
EL COLEGIO DE LA FRONTERA NORTE Chula Vista, California <i>For systems development</i>		25,000	25,000	
EL COLEGIO DE MÉXICO Mexico, D.F., Mexico <i>For a program on U.S.-Mexico relations</i>		100,000		100,000
JOHNS HOPKINS UNIVERSITY, THE SCHOOL OF ADVANCED INTERNATIONAL STUDIES Washington, D.C. <i>For the program on U.S.-Mexico studies</i>		140,000	140,000	
■ MERIDIAN HOUSE INTERNATIONAL, WORLD AFFAIRS PROGRAM Washington, D.C. <i>For general support of the U.S.-Mexico program</i>	15,000		15,000	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
UNIVERSITY OF NEW MEXICO, THE SCHOOL OF LAW Albuquerque, New Mexico <i>For the U.S.-Mexico Transboundary Resources Institute</i>		82,000		82,000
■ UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF INTERNATIONAL RELATIONS Los Angeles, California <i>For general support of the Mexico- California program</i>	25,000		25,000	
■ UNIVERSITY OF SOUTHERN CALIFORNIA, SCHOOL OF JOURNALISM Los Angeles, California <i>For the Center for International Journalism</i>	16,500		16,500	
STANFORD UNIVERSITY, PROJECT ON U.S.-MEXICO RELATIONS Stanford, California <i>For general support</i>		100,000		100,000
■ UNIVERSIDAD DE LAS AMERICAS Puebla, Mexico <i>For the U.S.-Mexico studies program</i>	200,000		100,000	100,000
<i>Liberal Arts Colleges: Self-Renewal Program</i>				
<i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i>				
AMHERST COLLEGE Amherst, Massachusetts		50,000	50,000	
AUSTIN COLLEGE Sherman, Texas		50,000	50,000	
BARD COLLEGE New York, New York		50,000		50,000
BARNARD COLLEGE New York, New York		125,000	125,000	
■ BELOIT COLLEGE Beloit, Wisconsin	250,000			250,000
BRYN MAWR COLLEGE Bryn Mawr, Pennsylvania		250,000	100,000	150,000

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
CALIFORNIA LUTHERAN UNIVERSITY Thousand Oaks, California		100,000		100,000
CARLETON COLLEGE Northfield, Minnesota		250,000	61,000	189,000
CHAPMAN COLLEGE Orange, California		150,000		150,000
CLAREMONT McKENNA COLLEGE Claremont, California		25,000	25,000	
■ COLGATE UNIVERSITY Hamilton, New York	250,000			250,000
CORNELL COLLEGE Mount Vernon, Iowa		75,000		75,000
DEPAUW UNIVERSITY Greencastle, Indiana		50,000	25,000	25,000
FURMAN UNIVERSITY Greenville, South Carolina		87,500		87,500
■ GETTYSBURG COLLEGE Gettysburg, Pennsylvania	250,000			250,000
■ HAMILTON COLLEGE Clinton, New York	250,000		125,600	124,400
HAMPSHIRE COLLEGE Amherst, Massachusetts		25,000	25,000	
■ HOPE COLLEGE Holland, Michigan	250,000		96,000	154,000
■ KALAMAZOO COLLEGE Kalamazoo, Michigan	250,000		250,000	
LAWRENCE UNIVERSITY Appleton, Wisconsin		250,000	100,000	150,000
LEWIS AND CLARK COLLEGE Portland, Oregon		87,500	87,500	
LINFIELD COLLEGE McMinnville, Oregon		250,000	41,000	209,000
MIDDLEBURY COLLEGE Middlebury, Vermont		250,000	250,000	
MOUNT ST. MARY'S COLLEGE Los Angeles, California		185,000	90,000	95,000
MUHLENBERG COLLEGE Allentown, Pennsylvania		87,500	87,500	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
OBERLIN COLLEGE Oberlin, Ohio		50,000	25,000	25,000
OCCIDENTAL COLLEGE Los Angeles, California		250,000		250,000
PITZER COLLEGE Claremont, California		100,000	30,000	70,000
UNIVERSITY OF PUGET SOUND Tacoma, Washington		175,000		175,000
UNIVERSITY OF REDLANDS Redlands, California		200,000	43,000	157,000
ST. JOHN'S COLLEGE Annapolis, Maryland		75,000	25,000	50,000
■ ST. LAWRENCE UNIVERSITY Canton, New York	250,000			250,000
SANTA CLARA UNIVERSITY Santa Clara, California		250,000		250,000
SARAH LAWRENCE COLLEGE Bronxville, New York		25,000	25,000	
SCRIPPS COLLEGE Claremont, California		25,000	25,000	
SMITH COLLEGE Northampton, Massachusetts		50,000	50,000	
THE UNIVERSITY OF THE SOUTH Sewanee, Tennessee		75,000	75,000	
SWARTHMORE COLLEGE Swarthmore, Pennsylvania		250,000	250,000	
■ TRINITY COLLEGE Hartford, Connecticut	250,000			250,000
VASSAR COLLEGE Poughkeepsie, New York		100,000	100,000	
WELLS COLLEGE Aurora, New York		25,000	25,000	
■ WESLEYAN UNIVERSITY Middletown, Connecticut	250,000			250,000
WESTMONT COLLEGE Santa Barbara, California		250,000	40,000	210,000
WHITTIER COLLEGE Whittier, California		100,000		100,000

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
WILLAMETTE UNIVERSITY Salem, Oregon		250,000	250,000	
■ WILLIAMS COLLEGE Williamstown, Massachusetts	250,000			250,000
WOFFORD COLLEGE Spartanburg, South Carolina		25,000	25,000	

Undergraduate Colleges: Self-Renewal Program

To help establish discretionary fund endowments for the improvement of undergraduate education (matching grants)

CARNEGIE-MELLON UNIVERSITY Pittsburgh, Pennsylvania		26,000	26,000	
UNIVERSITY OF CHICAGO Chicago, Illinois		300,000	86,800	213,200
COLUMBIA UNIVERSITY New York, New York		300,000	130,000	170,000
CORNELL UNIVERSITY Ithaca, New York		300,000		300,000
DUKE UNIVERSITY Durham, North Carolina		101,500	101,500	
■ HARVARD UNIVERSITY Cambridge, Massachusetts	300,000			300,000
JOHNS HOPKINS UNIVERSITY Baltimore, Maryland		50,000	50,000	
■ UNIVERSITY OF MICHIGAN Ann Arbor, Michigan	300,000			300,000
NORTHWESTERN UNIVERSITY Evanston, Illinois		300,000	300,000	
PRINCETON UNIVERSITY Princeton, New Jersey		83,200	29,200	54,000
RENSSELAER POLYTECHNIC INSTITUTE Troy, New York		300,000		300,000
RICE UNIVERSITY Houston, Texas		300,000	120,000	180,000
■ UNIVERSITY OF ROCHESTER Rochester, New York	300,000			300,000

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ STANFORD UNIVERSITY Stanford, California	300,000			300,000
TUFTS UNIVERSITY Medford, Massachusetts		300,000		300,000
YALE UNIVERSITY New Haven, Connecticut		300,000		300,000

Private Black Colleges

■ THE BUSH FOUNDATION St. Paul, Minnesota <i>For the Program of Capital Campaign Challenge Grants for private black colleges (Stillman College, Bethune-Cookman College, Morris Brown College)</i>	165,000		165,000	
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Minority Achievement

■ A BETTER CHANCE, INC. Oakland, California <i>For general support</i>	120,000		50,000	70,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY, COLLEGE OF ENGINEERING SPECIAL PROGRAM Berkeley, California <i>For the Center for Underrepresented Engineering Students</i>	270,000		270,000	
■ MARCUS A. FOSTER EDUCATIONAL INSTITUTE Oakland, California <i>For general support</i>	300,000		100,000	200,000
NATIONAL ACTION COUNCIL FOR MINORITIES IN ENGINEERING, INC. New York, New York <i>For the grants and technical assistance program</i>		150,000	150,000	
■ PROJECT INTERFACE Oakland, California <i>To match a challenge grant for math- science achievement</i>	25,000		25,000	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>International Education</i>				
■ AFRICA NEWS SERVICE, INC. Durham, North Carolina <i>For general support</i>	25,000		25,000	
AMERICAS SOCIETY, INC., CENTER FOR INTER-AMERICAN RELATIONS New York, New York <i>For the project entitled "Toward Renewed Economic Growth in Latin America"</i>		25,000	25,000	
GLOBAL PERSPECTIVES IN EDUCATION, INC. New York, New York <i>For general support</i>		50,000	50,000	
POLICY ALTERNATIVES FOR THE CARIBBEAN AND CENTRAL AMERICA Washington, D.C. <i>For general support</i>		25,000	25,000	
■ STANFORD UNIVERSITY, BAY AREA GLOBAL EDUCATION PROGRAM Stanford, California <i>To support a program of international education in California public schools</i>	525,000		175,000	350,000
<i>State-Level Policy Analysis/ Public Education</i>				
UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION (PACE) Berkeley, California <i>For general support</i>		250,000	250,000	
CALIFORNIA SENATE RULES COMMITTEE, CALIFORNIA COMMISSION ON THE TEACHING PROFESSION Sacramento, California <i>For the policy implementation phase and follow-up activities (matching grant)</i>	(5,000)*	30,000	25,000	

* Grant cancelled.

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Other Elementary and Secondary Schools</i>				
THE ACHIEVEMENT COUNCIL, INC. Oakland, California <i>For general support</i>		350,000	175,000	175,000
■ AMERICAN INSTITUTES FOR RESEARCH Palo Alto, California <i>For evaluation of Marva Collins Complex</i>	150,000		37,500	112,500
BROWN UNIVERSITY, EDUCATION DEPARTMENT Providence, Rhode Island <i>For a school-university association and collaboration program</i>		134,000		134,000
LABOR INSTITUTE FOR HUMAN ENRICHMENT, INC. Washington, D.C. <i>To expand the Visiting Practitioner Program of the American Federation of Teachers</i>		120,000		120,000
■ MILLS COLLEGE Oakland, California <i>For the College-School Partnership with the John Swett Elementary School</i>	24,400		24,400	
SAN JOSE UNIFIED SCHOOL DISTRICT San Jose, California <i>For general support of the Administrator Training Program</i>		185,000	185,000	
■ STANFORD UNIVERSITY, SCHOOL OF EDUCATION Stanford, California <i>For the Stanford/Schools Collaborative</i>	450,000		200,000	250,000
UNIVERSITY OF WASHINGTON, CENTER FOR EDUCATIONAL RENEWAL Seattle, Washington <i>For evaluation of school-university partnerships and the National Network for Educational Renewal</i>		25,000	25,000	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Other</i>				
AMERICAN COUNCIL ON EDUCATION Washington, D.C. <i>For general support</i>		300,000	100,000	200,000
■ ASSOCIATION OF AMERICAN UNIVERSITIES Washington, D.C. <i>To increase public understanding of and support for enhancing the national competence in foreign languages and international studies</i>	25,000		25,000	
■ UNIVERSITY OF CALIFORNIA, BERKELEY, UNIVERSITY RESEARCH EXPEDITIONS PROGRAM Berkeley, California <i>For improvements to the accounting system</i>	6,500		6,500	
INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA, INC. San Francisco, California <i>For general support (matching grant)</i>		29,000	29,000	
■ <i>For general support (matching grant)</i>	150,000		27,000	123,000
INSTITUTE OF INTERNATIONAL EDUCATION New York, New York <i>For the Clearinghouse</i>		25,000	25,000	
■ MATH SCIENCE NETWORK Oakland, California <i>For general support</i>	10,000		10,000	
SAN DIEGO YOUTH AND COMMUNITY SERVICES, INC. San Diego, California <i>For a program to stimulate college student volunteerism</i>		25,000	25,000	

Education: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY, CENTER FOR ECONOMIC POLICY RESEARCH Stanford, California <i>For the project entitled "Problems and Prospects for Higher Education in an Era of Demographic Change and Fiscal Stringency"</i> 	25,000		25,000	
<ul style="list-style-type: none"> ■ WHEATON COLLEGE Norton, Massachusetts <i>For planning the transition to a new model of coeducation</i> 	25,000		25,000	
WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION Princeton, New Jersey <i>For the Black Visiting Scholars program</i>		25,000	25,000	
TOTAL EDUCATION	\$9,267,400*	\$12,275,600	\$7,733,300	\$13,809,700

* 1987 authorizations (\$9,272,400) minus cancellation (\$5,000).



he goals of the environment program are to improve decision making on environmental issues and to encourage more intelligent and rewarding uses of the natural environment for education, conservation, and development. The Foundation emphasizes general support grants and does not typically make grants for specific research or demonstration projects.

The program includes four categories of grants.

In the first category the Foundation supports organizations that produce policy-oriented studies or that disseminate information on a broad range of environmental issues to United States policy makers at the national, regional, or state levels. Foundation support is directed to organizations concerned with questions of domestic importance or problems of international significance if there is a United States policy concern. The Foundation does not support advocacy or litigating organizations, however.

In the second category the Foundation makes grants to organizations that study, document, or demonstrate how environmental decision-making processes could be improved. The Foundation's interest is primarily focused on convening and facilitating organizations, as well as on those groups exploring new ways of effectively approaching environmental programs by collaborative action that protects the legitimate interests of all parties involved.

The third category consists of grants to selected university and college environmental studies programs at the graduate and undergraduate levels. Foundation grants are directed to enhancing the policy relevance of studies and research and to improving the problem-solving teaching and training of students. The Foundation also supports a limited number of general public education efforts, but only in areas in which the Foundation has a particular interest.

Program Description

In the fourth category the Foundation supports organizations that conduct coordinated efforts on a national scale to acquire, preserve, or manage unique, ecologically significant land. The Foundation also supports organizations that work with local land trusts or other groups toward the same ends.

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Policy Analysis</i>				
AMERICAN LAND RESOURCE ASSOCIATION				
Bethesda, Maryland				
<i>For general support (matching grant)</i>				
		\$50,000	\$50,000	
AMERICAN PLANNING ASSOCIATION				
Chicago, Illinois				
<i>For general support (matching grant)</i>				
		70,000		70,000
■	CENTER FOR THE GREAT LAKES			
	Chicago, Illinois			
	<i>For general support (matching grant)</i>			
	90,000			90,000
CONSERVATION FOUNDATION				
Washington, D.C.				
<i>For general support (matching grant)</i>				
		100,000	100,000	
■	COUNCIL OF STATE GOVERNMENTS			
	Lexington, Kentucky			
	<i>To support environmental policy research</i>			
	25,000		25,000	
COUNCIL OF STATE POLICY AND PLANNING AGENCIES				
Washington, D.C.				
<i>For general support of natural resources work (matching grant)</i>				
		65,000		65,000
■	ENVIRONMENTAL AND ENERGY STUDY INSTITUTE			
	Washington, D.C.			
	<i>For general support</i>			
	300,000		130,000	170,000
ENVIRONMENTAL LAW INSTITUTE				
Washington, D.C.				
<i>For general support</i>				
		210,000	120,000	90,000
FUND FOR RENEWABLE ENERGY AND THE ENVIRONMENT				
Washington, D.C.				
<i>For the State of the States Report</i>				
		25,000	25,000	

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
INFORM New York, New York <i>For general support (matching grant)</i>		30,000	30,000	
■ <i>For general support</i>	150,000		50,000	100,000
NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado <i>For general support of the energy and natural resources program (matching grant)</i>		75,000	75,000	
NORTHERN LIGHTS RESEARCH AND EDUCATION INSTITUTE Missoula, Montana <i>For general support</i>		100,000	60,000	40,000
QUEBEC LABRADOR FOUNDATION, INC., ATLANTIC CENTER FOR THE ENVIRONMENT Ipswich, Massachusetts <i>For general support (matching grant)</i>		90,000	50,000	40,000
■ RESOURCES FOR THE FUTURE Washington, D.C. <i>For general support of the Center for Risk Management</i>	300,000		150,000	150,000
■ ROCKY MOUNTAIN INSTITUTE Old Snowmass, Colorado <i>For general support</i>	200,000		80,000	120,000
WESTERN GOVERNORS' ASSOCIATION Denver, Colorado <i>For general support (matching grant)</i>		200,000	125,000	75,000
WORLDWATCH INSTITUTE Washington, D.C. <i>For general support</i>		240,000	120,000	120,000

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Decision-Making Processes</i>				
■ 1000 FRIENDS OF OREGON Portland, Oregon <i>For general support (matching grant)</i>	180,000		70,000	110,000
CALIFORNIA ENVIRONMENTAL TRUST San Francisco, California <i>For general support</i>		50,000	50,000	
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, DEPARTMENT OF HUMANITIES AND SOCIAL SCIENCES Los Angeles, California <i>For general support of the Public Policy Program's work on environmental decision- making processes</i>	150,000		50,000	100,000
CENTER FOR NEW DEMOCRATIC PROCESSES Minneapolis, Minnesota <i>For general support</i>		24,000	12,000	12,000
CLEAN SITES, INC. Alexandria, Virginia <i>For general support</i>		350,000	250,000	100,000
COMMON GROUND, CENTER FOR POLICY NEGOTIATION Boston, Massachusetts <i>For general support</i>		75,000	75,000	
■ FLORIDA DEFENDERS OF THE ENVIRONMENT Tallahassee, Florida <i>To help support the project on finding negotiated approaches to agricultural water management issues affecting the Everglades ecosystem</i>	25,000		25,000	
INSTITUTE FOR RESOURCE MANAGEMENT Salt Lake City, Utah <i>For general support (matching grant)</i>	100,000		100,000	

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
KEYSTONE CENTER Keystone, Colorado <i>For general support of the science and public policy program (matching grant)</i>		50,000	50,000	
■ NATIONAL INSTITUTE FOR CHEMICAL STUDIES Charleston, West Virginia <i>For general support</i>	300,000		125,000	175,000
NORTHWEST RENEWABLE RESOURCES CENTER Seattle, Washington <i>For general support (matching grant)</i>		110,000	70,000	40,000
■ PARTNERS FOR LIVABLE PLACES Washington, D.C. <i>For support of the Beyond Confrontation program</i>	25,000		25,000	
<i>Environmental Education</i>				
CALIFORNIA INSTITUTE OF TECHNOLOGY Pasadena, California <i>For general support of the Environmental Quality Laboratory</i>		170,000	90,000	80,000
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For general support of problem-solving training and policy research at the Energy and Resources Group</i>		160,000	160,000	
■ UNIVERSITY OF CALIFORNIA, DAVIS Davis, California <i>For general support of the Public Service Research and Dissemination Program's activities in environmental policy research and policy-making curriculum</i>	250,000		90,000	160,000

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
CEIP FUND, INC. Boston, Massachusetts <i>For general support (matching grant)</i>		90,000	90,000	
CORNELL UNIVERSITY, CENTER FOR ENVIRONMENTAL RESEARCH Ithaca, New York <i>For general support</i>		70,000	70,000	
INTERNATIONAL SCHOLARS FOR ENVIRONMENTAL STUDIES New York, New York <i>For support of efforts to develop problem- solving courses and curricula</i>		25,000	25,000	
■ LAND INSTITUTE Salina, Kansas <i>For general support of research and teaching programs</i>	25,000		25,000	
UNIVERSITY OF MICHIGAN, SCHOOL OF NATURAL RESOURCES Ann Arbor, Michigan <i>For general support (matching grant)</i>		50,000	50,000	
■ <i>For general support of activities in policy research and curriculum</i>	300,000		100,000	200,000
ORGANIZATION FOR TROPICAL STUDIES Durham, North Carolina <i>For general support of new course offerings in tropical ecosystem problem-solving and policy</i>		100,000		100,000
PRINCETON UNIVERSITY, CENTER FOR ENERGY AND ENVIRONMENTAL STUDIES Princeton, New Jersey <i>For general support of training and policy research</i>		180,000	90,000	90,000
■ UNIVERSITY OF WISCONSIN, INSTITUTE FOR ENVIRONMENTAL STUDIES Madison, Wisconsin <i>For general support of activities in policy research and problem-solving curriculum</i>	275,000		125,000	150,000

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Land Acquisition and Preservation</i>				
CENTER FOR PLANT CONSERVATION Jamaica Plain, Massachusetts				
<i>For general support (matching grant)</i>		30,000	30,000	
■ LAND TRUST EXCHANGE Bar Harbor, Maine				
<i>For general support</i>	250,000		100,000	150,000
NATIONAL FISH AND WILDLIFE FOUNDATION Washington, D.C.				
<i>For general support</i>		25,000	25,000	
STANFORD UNIVERSITY, CENTER FOR CONSERVATION BIOLOGY Stanford, California				
<i>For general support</i>		75,000		75,000
■ TRUST FOR PUBLIC LAND San Francisco, California				
<i>For general support of the local land trust program</i>	195,000		75,000	120,000
<i>Other</i>				
■ CALIFORNIA ACADEMY OF SCIENCES San Francisco, California				
<i>For general support of the research division</i>	500,000		100,000	400,000
CENTER FOR RESOURCE ECONOMICS Washington, D.C.				
<i>For general support</i>		30,000	30,000	
■ HARVARD UNIVERSITY, J. F. KENNEDY SCHOOL OF GOVERNMENT Cambridge, Massachusetts				
<i>To help support the intern program at the Energy and Environmental Policy Center</i>	21,800		21,800	

Environment: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<ul style="list-style-type: none"> ■ PENINSULA OPEN SPACE TRUST Menlo Park, California <i>To help support the acquisition of the Cowell Foundation Ranch property</i> 	150,000		150,000	
<p>SCIENTISTS' INSTITUTE FOR PUBLIC INFORMATION New York, New York <i>For general support of work on environmental issues (matching grant)</i></p>		75,000	50,000	25,000
TOTAL ENVIRONMENT	\$3,711,800	\$3,094,000	\$3,588,800	\$3,217,000

Performing Arts



The Hewlett Foundation's performing arts program makes grants to classical music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation also makes grants to groups providing a variety of services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

Program Description

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation often recommends that matching funds be applied to endowments or cash reserves rather than to current operating expenses to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative achievement, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

Application deadlines for each of the foregoing areas of Foundation interest are listed on page 80.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; the humanities; elementary and secondary school programs; college or university proposals; community art classes; ethnic arts, including crafts, folk arts, popular music, and ethnic dance; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events, such as seminars, conferences, festivals, or cultural foreign exchange programs, and does not provide assistance with touring costs for performing companies.

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Music</i>				
■ BAY AREA WOMEN'S PHILHARMONIC San Francisco, California <i>For general support</i>	\$25,000		\$25,000	
■ BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support, to be matched by funds for deficit elimination, and for a cash reserve or endowment (matching grant)</i>	120,000		40,000	80,000
CABRILLO MUSIC FESTIVAL Aptos, California <i>For operating support, to be matched by funds for endowment (matching grant)</i>		20,000	20,000	
CARMEL BACH FESTIVAL, INC. Carmel, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		25,000	25,000	
CHAMBER MUSIC AMERICA New York, New York <i>To establish an endowment for the Commissioning Program (matching grant)</i>		150,000	50,000	100,000
CHAMBER SYMPHONY OF SAN FRANCISCO San Francisco, California <i>For general support, to be matched by funds for a cash reserve (matching grant)</i>		45,000	30,000	15,000
GOOD SOUND FOUNDATION Woodside, California <i>For general support</i>		25,000	25,000	
HIDDEN VALLEY MUSIC SEMINARS Carmel Valley, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		37,500		37,500

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
HUMANITIES WEST San Francisco, California <i>For general support, with a portion to be matched for a cash reserve fund (matching grant)</i>		35,000	10,000	25,000
KRONOS QUARTET San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		50,000	5,000	45,000
MARIN SYMPHONY ASSOCIATION San Rafael, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		30,000		30,000
■ MEET THE COMPOSER New York, New York <i>For general support</i>	150,000		75,000	75,000
MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		50,000	20,000	30,000
NAPA VALLEY SYMPHONY ASSOCIATION Napa, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		30,000	20,000	10,000
OAKLAND SYMPHONY Oakland, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	(150,000)*	150,000		
PHILHARMONIA BAROQUE ORCHESTRA OF THE WEST San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		70,000	20,000	50,000

* Grant cancelled.

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
PHILHARMONIC SOCIETY OF FREMONT-NEWARK Fremont, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		20,000	20,000	
■ ROVA SAXOPHONE QUARTET San Francisco, California <i>For general support</i>	22,500		22,500	
SAN FRANCISCO CHAMBER ORCHESTRA San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		75,000	15,000	60,000
■ SAN FRANCISCO CONSERVATORY OF MUSIC San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	500,000			500,000
SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		40,000	40,000	
■ SAN FRANCISCO SYMPHONY San Francisco, California <i>For general support (matching grant)</i>	150,000		75,000	75,000
SAN JOSE SYMPHONY ORCHESTRA San Jose, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		50,000	50,000	
SANTA CRUZ SYMPHONY Aptos, California <i>For support of musicians' salaries (matching grant)</i>		10,000	10,000	
SINFONIA SAN FRANCISCO San Francisco, California <i>For general support, to be matched by funds for a cash reserve (matching grant)</i>		80,000	40,000	40,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Theatre and Opera</i>				
<ul style="list-style-type: none"> ■ AMERICAN CONSERVATORY THEATRE San Francisco, California <i>For the Advanced Artist Training Program (matching grant)</i> 	180,000			180,000
<ul style="list-style-type: none"> ■ ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For the Amateur Performing Arts Grants Program</i> 	90,000		50,000	40,000
<ul style="list-style-type: none"> ■ BERKELEY REPERTORY THEATRE Berkeley, California <i>For general support, matching funds to be applied to a cash reserve (matching grant)</i> 		175,000	175,000	
<ul style="list-style-type: none"> ■ BERKELEY SHAKESPEARE FESTIVAL Berkeley, California <i>For planning efforts involved in moving to a new facility</i> 	75,000		75,000	
<ul style="list-style-type: none"> ■ CALIFORNIA THEATRE CENTER Sunnyvale, California <i>For general support</i> 		25,000	25,000	
<ul style="list-style-type: none"> ■ CALIFORNIA THEATRE COUNCIL Los Angeles, California <i>For general support</i> 	25,000		25,000	
<ul style="list-style-type: none"> ■ EUREKA THEATRE COMPANY San Francisco, California <i>For general support (matching grant)</i> 		125,000	75,000	50,000
<ul style="list-style-type: none"> ■ EXITHEATRE San Francisco, California <i>For general support</i> 	10,000		10,000	
<ul style="list-style-type: none"> ■ FEEDBACK PRODUCTIONS, INC., MAKE-A-CIRCUS San Francisco, California <i>For general support</i> 	22,500		22,500	

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ FRIENDS OF THE PALO ALTO CHILDREN'S THEATRE Palo Alto, California <i>For partial support of the Golden Anniversary Fund campaign costs</i>	25,000		25,000	
GEORGE COATES PERFORMANCE WORKS Berkeley, California <i>For general support (matching grant)</i>		15,000	15,000	
JULIAN THEATRE San Francisco, California <i>For general support, matching funds to be applied to a cash reserve (matching grant)</i>		25,000		25,000
■ MARIN THEATRE COMPANY Mill Valley, California <i>For general support</i>	15,000		15,000	
■ MOTHER LODE MUSICAL THEATRE TROUPE Kentfield, California <i>For general support</i>	10,000		10,000	
NATIONAL INSTITUTE FOR MUSIC THEATER Washington, D.C. <i>For the Internship Program</i>		50,000	25,000	25,000
NEW YORK CITY OPERA New York, New York <i>For general support of the Donald Gramm Fund for American Artists</i>		100,000	50,000	50,000
■ NIGHTLETTER THEATER San Francisco, California <i>For partial support of an administrative director position</i>	12,000		12,000	
OAKLAND ENSEMBLE THEATRE Oakland, California <i>For general support and a cash reserve fund</i>		30,000	15,000	15,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
ONE ACT THEATRE COMPANY San Francisco, California <i>For general support, to be matched for deficit reduction and a cash reserve fund (matching grant)</i>		62,500	25,000	37,500
■ OPERA AMERICA Washington, D.C. <i>For the Opera for the 80's and Beyond program</i>	25,000		25,000	
■ OPERA SAN JOSE San Jose, California <i>For general support</i>	120,000		40,000	80,000
OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION Ashland, Oregon <i>For support of the advanced training of young artists program, matching funds to be applied to endowment (matching grant)</i>		50,000	50,000	
PEOPLE'S THEATER COALITION San Francisco, California <i>For general support, to be matched for a cash reserve fund (matching grant)</i>		37,500	15,000	22,500
PICKLE FAMILY CIRCUS San Francisco, California <i>For general support (matching grant)</i>		65,000	42,500	22,500
■ PLAYWRIGHTS UNLTD. Mill Valley, California <i>For general support</i>	25,000		25,000	
POCKET OPERA COMPANY, INC. San Francisco, California <i>For general support (matching grant)</i>		60,000	40,000	20,000
<i>For general support of the Waterfront Theater Project (matching grant)</i>		25,000	25,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
SAN FRANCISCO OPERA CENTER San Francisco, California <i>For training opera singers, to be matched by funds for endowment (matching grant)</i>		350,000		350,000
SAN FRANCISCO REPERTORY San Francisco, California <i>For general support (matching grant)</i>		37,500	12,500	25,000
■ SAN JOSE CIVIC LIGHT OPERA San Jose, California <i>For general support</i>	10,000		10,000	
SAN JOSE REPERTORY COMPANY San Jose, California <i>For general support (matching grant)</i>		48,000	32,000	16,000
■ SHAKESPEARE-SAN FRANCISCO San Francisco, California <i>For general support</i>	75,000		25,000	50,000
■ SNAKE THEATRE, NIGHTFIRE DIVISION Sausalito, California <i>For general support</i>	25,000		25,000	
SOON 3 San Francisco, California <i>For general support</i>		22,500	22,500	
THEATER ARTAUD San Francisco, California <i>For general support (matching grant)</i>		52,500	35,000	17,500
THEATRE BAY AREA San Francisco, California <i>For general support</i>		25,000	25,000	
VALLEY INSTITUTE OF THEATRE ARTS Saratoga, California <i>For general support (matching grant)</i>		20,000	20,000	

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Dance</i>				
BERKELEY BALLET THEATER Berkeley, California <i>For general support</i>		20,000	20,000	
■ BERKELEY CONSERVATORY BALLET Berkeley, California <i>For general support</i>	15,000		15,000	
CENTERSPACE DANCE FOUNDATION San Francisco, California <i>For general support</i>		50,000		50,000
CIRCUIT NETWORK San Francisco, California <i>For general support</i>		25,000		25,000
■ DANCE NOTATION BUREAU New York, New York <i>For general support</i>	25,000		25,000	
■ DANCE THROUGH TIME Kentfield, California <i>For artistic support and for a joint marketing and development project</i>	150,000		100,000	50,000
DANCE/USA Washington, D.C. <i>For general support</i>		20,000	20,000	
■ DANCERS' GROUP/FOOTWORK STUDIO San Francisco, California <i>For general support and a cash reserve fund</i>	25,000		25,000	
DANCERS' STAGE COMPANY San Francisco, California <i>For general support</i>		50,000	25,000	25,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
DIMENSIONS DANCE THEATER Oakland, California <i>For general support</i>		30,000	15,000	15,000
MARGARET JENKINS DANCE COMPANY San Francisco, California <i>For general support</i>		80,000	40,000	40,000
■ MARIN BALLET San Rafael, California <i>For general support</i>	25,000			25,000
NEW DANCE COMPANY SAN JOSE San Jose, California <i>For general support (matching grant)</i>		30,000	10,000	20,000
OBERLIN DANCE COLLECTIVE San Francisco, California <i>For general support</i>		80,000	40,000	40,000
PENINSULA BALLET THEATRE San Mateo, California <i>For artistic development (matching grant)</i>		19,440	19,440	
■ <i>For artistic salaries (matching grant)</i>	40,000		20,000	20,000
■ SAN FRANCISCO BALLET ASSOCIATION San Francisco, California <i>For support of the Scholarship Program and Apprentice and Student Dancer Program (matching grant)</i>	250,000		62,500	187,500
SAN FRANCISCO BAY AREA DANCE COALITION San Francisco, California <i>For general support</i>		25,000	25,000	
■ <i>For general support and for a regranting program for individual dance artists (matching grant)</i>	150,000		25,000	125,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
SAN FRANCISCO MOVING COMPANY San Francisco, California <i>For general support (matching grant)</i>		37,000	37,000	
SAN JOSE CLEVELAND BALLET San Jose, California <i>For general support</i>		18,000	18,000	
■ ZOHAR DANCE COMPANY Palo Alto, California <i>For general support and a cash reserve fund</i>	25,000		25,000	
<i>Film and Video</i>				
BAY AREA VIDEO COALITION San Francisco, California <i>For general support</i>		25,000	25,000	
FILM ARTS FOUNDATION San Francisco, California <i>For general support and for the Grants Program (matching grant)</i>		230,000	190,000	40,000
FOUNDATION FOR ART IN CINEMA San Francisco, California <i>For general support</i>		20,000	20,000	
■ <i>For evaluation and planning activities for the San Francisco Cinematheque</i>	20,000		20,000	
<i>Other</i>				
ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For general support (matching grant)</i>		50,000	50,000	
BAY AREA LAWYERS FOR THE ARTS San Francisco, California <i>For operating expenses</i>		30,000	15,000	15,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
BAY AREA PARTNERSHIP Oakland, California <i>For the Arts Edge Program</i>		100,000	50,000	50,000
BROOKLYN ACADEMY OF MUSIC Brooklyn, New York <i>For support of the Next Wave Festival</i>		50,000	50,000	
CALIFORNIA CONFEDERATION OF THE ARTS Sacramento, California <i>For general support</i>		60,000	20,000	40,000
■ CITY CELEBRATION San Francisco, California <i>For general support to be matched by funds for a cash reserve (matching grant)</i>	125,000		55,000	70,000
CULTURAL COUNCIL OF SANTA CRUZ COUNTY Aptos, California <i>For general support (matching grant)</i>		30,000	25,000	5,000
■ INTERSECTION FOR THE ARTS San Francisco, California <i>For general support to be matched by funds for a cash reserve (matching grant)</i>	90,000		30,000	60,000
■ MARIN ARTS COUNCIL San Rafael, California <i>For general support</i>	20,000		20,000	
■ NORTHERN CALIFORNIA GRANTMAKERS, ARTS LOAN FUND San Francisco, California <i>For support of the Arts Loan Fund Credit Line/Cash Reserve Program</i>	110,000		110,000	
PERFORMING ARTS SERVICES San Francisco, California <i>For general support</i>		25,000	15,000	10,000

Performing Arts: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
SAN FRANCISCO PERFORMANCES				
San Francisco, California				
<i>For operating expenses, to be matched by funds for endowment (matching grant)</i>				
		25,000	25,000	
■ THE ART.RE.GRUP				
San Francisco, California				
<i>For general support, primarily for the Audience Research and Targeting Service project</i>				
	25,000		25,000	
TOTAL PERFORMING ARTS				
	\$2,657,000*	\$3,522,440	\$3,068,440	\$3,111,000

* 1987 authorizations (\$2,807,000) minus cancellations (\$150,000).

Population



Despite progress in many countries toward reducing birthrates, the significance of population growth as a worldwide problem remains undiminished. If present trends continue, world population will be at least twice its present size in the next century, and within twenty years the population of many countries will have outstripped the food and energy resources available to them. The Hewlett Foundation will therefore continue to allocate substantial resources to activities in the population field, particularly those involving the less-developed countries, where most of the unsustainable population growth will occur.

Within this broad field, the Foundation has specific interests in the following: the training of population experts; policy-related research on population issues, particularly the relationship of socioeconomic factors to fertility; and the support of comprehensive family planning services and other fertility-reducing programs. Efforts to increase understanding of adolescent fertility, male involvement, and the role of cash incentives are of increasing interest, as is work related specifically to Mexico.

The Foundation plans continued support not only for analyses of the key variables affecting fertility behavior and the way they interact, but also for efforts to evaluate and implement fertility-reducing development policies. The Foundation will favor organizational support for groups that show an awareness of the complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of both societal and personal approaches to population questions. The Foundation will also encourage those that are trying to bridge the gap between research and the implementation of policies and programs.

Program Description

With regard to population issues in the United States, the Foundation supports national organizations concerned with avoiding unwanted pregnancy, particularly among adolescents. Of particular interest are groups that do public policy work, serve clearinghouse roles, and carry out demonstration programs with an evaluation component. Support for locally based organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area.

The Foundation will not consider support for biomedical research on reproduction; nor will it fund population education programs directed toward the general public.

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Social Science Research and Training</i>				
■ ALAN GUTTMACHER INSTITUTE New York, New York <i>For general support</i>	\$1,000,000		\$400,000	\$600,000
BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island <i>For general support</i>		200,000		200,000
UNIVERSITY OF CALIFORNIA, BERKELEY, GRADUATE GROUP IN DEMOGRAPHY Berkeley, California <i>For general support of the Program in Population Research</i>		400,000		400,000
UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, INSTITUTE FOR HEALTH POLICY STUDIES San Francisco, California <i>For general support for the population work of the institute</i>		267,000	133,000	134,000
UNIVERSITY OF CHICAGO, COMMITTEE ON DEMOGRAPHIC TRAINING Chicago, Illinois <i>For work on international population issues</i>		100,000	100,000	
CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES Bangkok, Thailand <i>For support of research and training activities</i>		75,000	38,000	37,000
COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>For general support</i>		560,000	140,000	420,000

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
CORNELL UNIVERSITY, INTERNATIONAL POPULATION PROGRAM Ithaca, New York <i>For general support</i>		200,000		200,000
■ EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE Honolulu, Hawaii <i>For general support</i>	270,000		90,000	180,000
EL COLEGIO DE MÉXICO Mexico City, Mexico <i>For the Center for Demographic and Urban Development Studies</i>		100,000	50,000	50,000
■ FLORIDA STATE UNIVERSITY, CENTER FOR THE STUDY OF POPULATION Tallahassee, Florida <i>For general support</i>	120,000		40,000	80,000
FORDHAM UNIVERSITY, DEPARTMENT OF SOCIOLOGY AND ANTHROPOLOGY Bronx, New York <i>For the international work of the Program in Demography</i>		60,000	30,000	30,000
GADJAH MADA UNIVERSITY, POPULATION STUDIES CENTER Yogyakarta, Indonesia <i>For support of training activities</i>		100,000		100,000
HARVARD UNIVERSITY, CENTER FOR POPULATION STUDIES Cambridge, Massachusetts <i>For general support</i>		25,000	25,000	
■ INDIANA UNIVERSITY, POPULATION INSTITUTE FOR RESEARCH AND TRAINING Bloomington, Indiana <i>To extend population activities</i>	22,000		22,000	

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION Liege, Belgium <i>For general support</i>	150,000		50,000	100,000
JOHNS HOPKINS UNIVERSITY, POPULATION CENTER Baltimore, Maryland <i>For general support</i>		540,000	135,000	405,000
MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH Nakornpathom, Thailand <i>For support of research and training activities</i>		50,000		50,000
UNIVERSITY OF MICHIGAN, POPULATION STUDIES CENTER Ann Arbor, Michigan <i>For general support</i>		280,000	140,000	140,000
■ NATIONAL ARCHIVES Washington, D.C. <i>For the Margaret Sanger Papers project</i>	20,000		20,000	
UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER Chapel Hill, North Carolina <i>For general support</i>		560,000	140,000	420,000
PENNSYLVANIA STATE UNIVERSITY, POPULATION ISSUES RESEARCH CENTER University Park, Pennsylvania <i>For work on international population issues and the interrelationship of fertility and natural resources</i>		100,000	100,000	
UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania <i>For general support</i>		540,000		540,000

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ POPULATION ASSOCIATION OF AMERICA Washington, D.C. <i>For outreach and education work on population issues</i>	93,000		31,000	62,000
POPULATION COUNCIL New York, New York <i>For general support of nonbiomedical activities</i>		400,000	400,000	
POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work (matching grant)</i>		30,000	30,000	
■ For policy analysis work	225,000		75,000	150,000
PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support</i>		300,000	100,000	200,000
RAND CORPORATION Santa Monica, California <i>For support of the international work of the Labor and Population Program</i>		100,000	50,000	50,000
UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support</i>		120,000	60,000	60,000
■ STANFORD UNIVERSITY, INSTITUTE OF POPULATION AND RESOURCES Stanford, California <i>For general support</i>	150,000		75,000	75,000
UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support</i>		520,000		520,000

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
UNIVERSIDADE FEDERAL DE MINAS GERAIS, CENTER OF REGIONAL DEVELOPMENT AND PLANNING (CEDEPLAR) Minas Gerais, Brazil <i>For support of population work</i>		113,000	60,760	52,240
■ UNIVERSITY OF WASHINGTON, CENTER FOR STUDIES IN DEMOGRAPHY AND ECOLOGY Seattle, Washington <i>For general support</i>	22,000		22,000	
■ UNIVERSITY OF WISCONSIN, MADISON, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin <i>For general support</i>	500,000		100,000	400,000
■ YALE UNIVERSITY, ECONOMIC DEMOGRAPHY PROGRAM New Haven, Connecticut <i>For general support</i>	225,000		45,000	180,000
<i>International Family Planning and Development</i>				
AMERICAN COLLEGE OF NURSE-MIDWIVES Washington, D.C. <i>For general support of overseas family planning activities</i>		70,000	70,000	
AMERICAN HOME ECONOMICS ASSOCIATION Washington, D.C. <i>For support of overseas family planning activities</i>		140,000	70,000	70,000
AMERICAN PUBLIC HEALTH ASSOCIATION Washington, D.C. <i>To support expansion and improvement of family planning services with primary health care programs</i>		70,000	70,000	

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ ASHOKA SOCIETY Arlington, Virginia <i>For the support of fellows particularly interested in family planning</i>	25,000		25,000	
THE ASIA FOUNDATION San Francisco, California <i>For family planning and population programs (matching grant)</i>	(25,000)*	25,000		
ASSOCIATION FOR VOLUNTARY SURGICAL CONTRACEPTION, INC. New York, New York <i>For general support of overseas activities (matching grant)</i>		114,000	114,000	
■ UNIVERSITY OF CALIFORNIA, SAN FRANCISCO San Francisco, California <i>For a project to assist the Autonomous Metro- politan University of Xochimilco to develop and implement a monitoring system relating to reproductive health and child survival in zones of high risk in Mexico City</i>	25,000		25,000	
■ CARE New York, New York <i>For a population awareness project in Kenya</i>	6,000		6,000	
■ CENTER TO PREVENT CHILDHOOD MALNUTRITION Bethesda, Maryland <i>To carry out and evaluate two projects to reduce fertility among adolescents and young women of child-bearing age</i>	24,700		24,700	
CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C. <i>For general support (matching grant)</i>		75,000	75,000	
■ <i>For general support (matching grant)</i>	300,000		60,000	240,000

* Grant cancelled.

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<p>■ CENTRO DE ORIENTACIÓN PARA ADOLESCENTES Codigo Postal 04000, Mexico <i>For activities designed to increase financial stability</i></p>	120,000			120,000
<p>■ FAMILY CARE INTERNATIONAL New York, New York <i>To help cover the costs of establishing fee-for-service family planning and health care clinics in Mexico City and Nairobi</i></p>	150,000		75,000	75,000
<p>FAMILY HEALTH INTERNATIONAL Research Triangle Park, North Carolina <i>For support of family planning work overseas</i></p>		140,000		140,000
<p>■ FEDERACIÓN MEXICANA DE ASOCIACIONES PRIVADAS DE PLANIFICACIÓN FAMILIAR El Paso, Texas <i>To support activities that cannot be funded by other sources that will lead to greater self-sufficiency of the organization</i></p>	150,000		50,000	100,000
<p>■ FUNDACIÓN MEXICANA PARA LA PLANEACIÓN FAMILIAR, A.C. Codigo Postal 14000, D.F., Mexico <i>To develop an information management system, primarily to track programs and evaluation efforts</i></p>	150,000		50,000	100,000
<p>■ INSTITUTE FOR DEVELOPMENT TRAINING Chapel Hill, North Carolina <i>For family planning work</i></p>	80,000		40,000	40,000
<p>■ INSTITUTE OF CULTURAL AFFAIRS New York, New York <i>To develop curriculum for field workers and to provide training for selected field workers in Egypt, the Ivory Coast, and Kenya</i></p>	120,000		40,000	80,000
<p>■ INTERNATIONAL COUNCIL ON MANAGEMENT OF POPULATION PROGRAMMES Kuala Lumpur, Malaysia <i>For general support (matching grant)</i></p>	210,000		100,000	110,000

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
INTERNATIONAL INSTITUTE OF RURAL RECONSTRUCTION New York, New York <i>For support of family planning work</i>		40,000	40,000	
■ <i>For support of family planning work</i>	180,000		60,000	120,000
INTERNATIONAL PLANNED PARENTHOOD FEDERATION/ WESTERN HEMISPHERE REGION New York, New York <i>To stimulate philanthropic support for family planning and population initiatives (matching grant)</i>	450,000		150,000	300,000
INTERNATIONAL PROJECTS ASSISTANCE SERVICES Carrboro, North Carolina <i>For general support (matching grant)</i>		250,000	150,000	100,000
■ INTERNATIONAL WOMEN'S HEALTH COALITION New York, New York <i>For general support</i>	220,000		50,000	170,000
MARGARET SANGER CENTER, PLANNED PARENTHOOD OF NEW YORK CITY New York, New York <i>For support of a program in Africa to involve men and boys in family planning</i>		75,000		75,000
MARIMED FOUNDATION Honolulu, Hawaii <i>For support of family planning activities</i>		20,000	20,000	
■ MEXICAN ACADEMY OF MEDICAL DEMOGRAPHY RESEARCH Cuauhtemoc, Mexico <i>For the planning stage of a project to use pharmacies as outlets for family planning information and delivery</i>	15,000		15,000	

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON POPULATION Washington, D.C. <i>For general support</i>		75,000		75,000
NATIONAL COUNCIL FOR INTERNATIONAL HEALTH Washington, D.C. <i>For support of family planning and population activities</i>		80,000		80,000
OVERSEAS EDUCATION FUND Washington, D.C. <i>For support of family planning work (matching grant)</i>		15,500	15,500	
PARTNERS OF THE AMERICAS Washington, D.C. <i>For support of family planning and sex education work</i>		140,000	70,000	70,000
PARTNERSHIP FOR PRODUCTIVITY Washington, D.C. <i>For support of family planning work</i>	(120,000)*	120,000		
PATHFINDER FUND Boston, Massachusetts <i>For general support</i>		200,000	200,000	
■ PLANNING ASSISTANCE New York, New York <i>To hire a family planning program expert</i>	100,000		50,000	50,000
■ POPULATION SERVICES EUROPE London, England <i>For general support</i>	135,000		45,000	90,000
POPULATION SERVICES INTERNATIONAL Washington, D.C. <i>For general support (matching grant)</i>		70,000		70,000

* Grant cancelled.

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
PROGRAM FOR THE INTRODUCTION AND ADAPTATION OF CONTRACEPTIVE TECHNOLOGY Seattle, Washington <i>For general support</i>		400,000	200,000	200,000
SAN DIEGO STATE UNIVERSITY San Diego, California <i>For the International Population Center to begin collaborative efforts with El Colegio de la Frontera Norte in Mexico (matching grant)</i>		20,000	17,500	2,500
SAVE THE CHILDREN FEDERATION Westport, Connecticut <i>For support of family planning work</i>		80,000	80,000	
UNITARIAN UNIVERSALIST SERVICE COMMITTEE Boston, Massachusetts <i>For support of international family planning work</i>		20,000	20,000	
WORLD NEIGHBORS Oklahoma City, Oklahoma <i>For support of family planning work (matching grant)</i>		180,000	90,000	90,000
<i>Domestic Activities</i>				
■ CENTER FOR POPULATION OPTIONS Washington, D.C. <i>For general support</i>		240,000	80,000	160,000
■ EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>For general support</i>		400,000	180,000	220,000
■ GIRLS' CLUBS OF AMERICA, INC. New York, New York <i>For the evaluation of programs on the prevention of adolescent pregnancy</i>		120,000	60,000	60,000

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ NATIONAL COALITION OF HISPANIC HEALTH AND HUMAN SERVICES ORGANIZATIONS Washington, D.C. <i>For a symposium on teenage pregnancy in the Hispanic community</i>	15,000		15,000	
NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C. <i>For general support (matching grant)</i>		140,000	90,000	50,000
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. San Francisco, California <i>For the development of planned giving programs</i>		50,000	50,000	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. New York, New York <i>For general support (matching grant)</i>		500,000	200,000	300,000
■ PLANNED PARENTHOOD FEDERATION OF AMERICA/WESTERN REGION San Francisco, California <i>For a collaborative program of management training for the Planned Parenthood affiliates in California (matching grant)</i>	100,000			100,000
PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For evaluation of the Summer Training and Education Program on adolescent pregnancy</i>		50,000	50,000	
SOCIAL RESEARCH APPLICATIONS Los Altos Hills, California <i>For an evaluation of teen pregnancy, pregnancy prevention, and parenting programs (matching grant)</i>		25,000	10,000	15,000

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Education of Leaders</i>				
BETTER WORLD SOCIETY Washington, D.C. <i>For support to highlight population and family planning issues</i>		25,000	25,000	
■ GLOBAL COMMITTEE OF PARLIAMENTARIANS ON POPULATION AND DEVELOPMENT New York, New York <i>For general support</i>	150,000		70,000	80,000
■ GLOBAL STUDIES CENTER Arlington, Virginia <i>For general support</i>	175,000		100,000	75,000
HOUSTON AREA RESEARCH CENTER, WOODLANDS CENTER FOR GROWTH STUDIES The Woodlands, Texas <i>For a symposium on United States popula- tion policy in the U.S. Southwest, Mexico, and Central America (matching grant)</i>		15,000	15,000	
■ MARCH OF DIMES San Francisco, California <i>For the California State Conference on Adolescent Pregnancy and Parenting</i>	3,000		3,000	
NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON CHILD DEVELOPMENT AND PUBLIC POLICY Washington, D.C. <i>For the dissemination of the final report of the Study on Adolescent Pregnancy and Childbearing</i>		20,000	20,000	
POPULATION CRISIS COMMITTEE Washington, D.C. <i>For support of work to educate leaders about the importance of population matters (matching grant)</i>		85,000	85,000	

Population: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
POPULATION INSTITUTE Washington, D.C. <i>For general support (matching grant)</i>		100,000	50,000	50,000
POPULATION RESOURCE CENTER New York, New York <i>For general support (matching grant)</i>		80,000	80,000	
■ UNITED NATIONS CHILDREN'S FUND New York, New York <i>For partial support of a project on better health for women and children through family planning</i>	25,000		25,000	
■ UNITED NATIONS FUND FOR POPULATION ACTIVITIES New York, New York <i>For local language versions of the 1987 "State of the World Population Report" in India and Indonesia</i>	10,000		10,000	
TOTAL POPULATION	\$6,350,700*	\$9,249,500	\$6,087,460	\$9,512,740

* 1987 authorizations (\$6,495,700) minus cancellations (\$145,000).

Regional Grants



through the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents. There are four categories in this program area: community development, youth employment, selected human services, and minority leadership development. The first three are the major categories of the program and account for more than 90 percent of the program's budget.

In community development the Foundation funds organizations that conduct programs designed to revitalize neighborhoods by improving living conditions and the climate for business investment. We welcome community development proposals that feature a well-conceived approach to dealing with a range of interrelated economic and social problems in a specific neighborhood and a feasible plan for funding such an approach that includes a strategic role for Foundation grants.

In youth employment grants are made to encourage, sustain, or evaluate well-designed youth training and placement programs that have the active involvement of potential private employers and show promise of being able to help young people make a successful transition from school to work.

The selected human services category is directed primarily to organizations that serve low-income sections of the Peninsula counties. The proposals that are most likely to be funded in this category are those that propose new approaches to certain social problems, where short-term Foundation support is critical and the prospects for other forms of long-term financing are good.

In the minority leadership development category, the Foundation supports programs that enhance the ability of California minorities to pursue careers, as professionals or volunteers, that involve public or community services.

Program Description

The Foundation will consider different types of grants—general, program, or project support. The Foundation welcomes opportunities to fund programs with other grantmakers.

Program funds dictate that only one in every ten requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's need to focus its resources.

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Community Development</i>				
<ul style="list-style-type: none"> ■ BLACK REPERTORY GROUP Berkeley, California <i>To cover costs associated with moving to a new facility</i> 	\$25,000		\$25,000	
<ul style="list-style-type: none"> ■ UNIVERSITY OF CALIFORNIA, BERKELEY, OAKLAND METROPOLITAN FORUM Berkeley, California <i>For first-year support</i> 	20,000		20,000	
CENTER FOR COMMUNITY CHANGE Washington, D.C. <i>For general support, with a portion earmarked for the Oakland office</i>		120,000	60,000	60,000
CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER San Francisco, California <i>For general support (matching grant)</i>		65,000	65,000	
COMMUNITY DEVELOPMENT INSTITUTE Palo Alto, California <i>For general support</i>		120,000	80,000	40,000
<ul style="list-style-type: none"> ■ DEVELOPMENT TRAINING INSTITUTE Baltimore, Maryland <i>For support of Northern California community development staff in the institute's programs</i> 	100,000		33,000	67,000
EAST BAY ASIAN LOCAL DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>		60,000	30,000	30,000
GREATER RICHMOND COMMUNITY DEVELOPMENT CORPORATION Richmond, California <i>For general support</i>		55,000	55,000	

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
JUBILEE WEST, INC. Oakland, California <i>For general support</i>		25,000	25,000	
LOCAL INITIATIVES SUPPORT CORPORATION San Francisco, California <i>For support of an administrative office in San Francisco (matching grant)</i>		140,000	140,000	
MISSION HOUSING DEVELOPMENT CORPORATION San Francisco, California <i>For general support</i>		200,000	22,000	178,000
■ NEIGHBORHOOD HOUSING SERVICES, MENLO PARK Menlo Park, California <i>For general support</i>	20,000		20,000	
■ NEW SCHOOL FOR SOCIAL RESEARCH, CENTER FOR THE STUDY OF COMMUNITY-BASED DEVELOPMENT New York, New York <i>For support of Bay Area organizations in a national study of community development corporations</i>	50,000		50,000	
NORTH OF MARKET PLANNING COALITION San Francisco, California <i>For general support</i>		30,000	30,000	
OAKLAND BUSINESS DEVELOPMENT CORPORATION Oakland, California <i>For general support (matching grant)</i>		9,550	9,550	
■ <i>For general support</i>	150,000		50,000	100,000
■ REALITY HOUSE WEST San Francisco, California <i>For general support</i>	150,000		50,000	100,000
SAN JOSE DEVELOPMENT CORPORATION San Jose, California <i>For general support</i>		140,000	70,000	70,000

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ SOUTH BERKELEY NEIGHBORHOOD DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>	25,000		25,000	
SPANISH SPEAKING UNITY COUNCIL Oakland, California <i>For general support</i>		40,000	40,000	
■ YWCA OF OAKLAND Oakland, California <i>For support of planning for the renovation program for the Y's headquarters building</i>	25,000		25,000	
<i>Youth Employment</i>				
ADELANTE Berkeley, California <i>For support of the youth employment program</i>		62,500	62,500	
■ ARRIBA JUNTOS San Francisco, California <i>For the young single mothers employment training program</i>	25,000		25,000	
■ COMMUNITY FOUNDATION OF SANTA CLARA COUNTY / SAN JOSE CONSERVATION CORPS San Jose, California <i>For general support</i>	300,000		100,000	200,000
EAST BAY CONSERVATION CORPS Oakland, California <i>For general support</i>		132,000	66,000	66,000
HUMAN ENVIRONMENT CENTER Washington, D.C. <i>For support of the urban youth conservation corps</i>		75,000	75,000	
MANPOWER DEMONSTRATION RESEARCH CORPORATION New York, New York <i>For support of JOBSTART, a national youth employment program</i>		200,000	100,000	100,000

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ MARCUS A. FOSTER EDUCATIONAL INSTITUTE Oakland, California <i>For support of the Classroom-to-Workplace Program</i>	25,000		25,000	
■ MID-PENINSULA YOUTH AND COMMUNITY SERVICES East Palo Alto, California <i>For general support of the Youth Enterprises Recycling program</i>	100,000		100,000	
■ NOVATO YOUTH CENTER Novato, California <i>For renovation costs of the center's building</i>	25,000		25,000	
OAKLAND YOUTHWORKS Oakland, California <i>For general support</i>		100,000	50,000	50,000
■ OPPORTUNITIES INDUSTRIALIZATION CENTER WEST Menlo Park, California <i>For general support of the typesetting program</i>	150,000		50,000	100,000
PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For general support</i>		75,000	75,000	
SAN JOSE STATE UNIVERSITY, SCHOOL OF EDUCATION San Jose, California <i>For the Remedial Education and Academic Development for Survival project</i>		46,000	24,000	22,000
YOUTH FOR SERVICE San Francisco, California <i>For support of Telecommunications Training Program (matching grant)</i>	(30,000)*	30,000		

* Grant cancelled.

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Community Foundation Endowments</i>				
■ COMMUNITY FOUNDATION FOR MONTEREY COUNTY Salinas, California <i>To increase endowment and grantmaking capacity (matching grant)</i>	500,000		118,000	382,000
■ COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California <i>To increase endowment and grantmaking capacity (matching grant)</i>	500,000		329,000	171,000
■ EAST BAY COMMUNITY FOUNDATION Oakland, California <i>To increase endowment and grantmaking capacity (matching grant)</i>	500,000		108,000	392,000
GREATER SANTA CRUZ COUNTY COMMUNITY FOUNDATION Capitola, California <i>To increase endowment and grantmaking capacity (matching grant)</i>		371,675	216,675	155,000
PENINSULA COMMUNITY FOUNDATION Burlingame, California <i>To increase endowment and grantmaking capacity (matching grant)</i>		437,800	274,800	163,000
<i>Selected Human Services</i>				
■ AID TO ADOPTION OF SPECIAL KIDS San Francisco, California <i>For support of a new adoption program for hard-to-place children</i>	25,000		25,000	
COLEMAN ADVOCATES FOR CHILDREN AND YOUTH San Francisco, California <i>For general support</i>		66,000	33,000	33,000

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
CITY OF EAST PALO ALTO East Palo Alto, California <i>For planning the Youth Development Center project</i>		12,500	12,500	
■ <i>For general support of the East Palo Alto Youth Development Center</i>	100,000		100,000	
■ EDEN YOUTH CENTER Hayward, California <i>For general support</i>	25,000		25,000	
■ HERBERT HOOVER BOYS' AND GIRLS' CLUB Menlo Park, California <i>For general support and capital needs of the new Redwood City clubhouse</i>	140,000		80,000	60,000
■ MID-PENINSULA YWCA Palo Alto, California <i>For support of development staff</i>	25,000		25,000	
■ NATIONAL URBAN COALITION Washington, D.C. <i>For general support</i>	25,000		25,000	
■ NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For support of the Task Force on Legalization of Immigrants</i>	25,000		25,000	
PALO ALTO AREA YMCA, YMCA CAPITAL FUND Palo Alto, California <i>To help cover fundraising campaign costs</i>		25,000	25,000	
■ PENINSULA COMMUNITY FOUNDATION Burlingame, California <i>For the East Palo Alto Girls' Project Consortium</i>	25,000		25,000	
■ SAINT ANTHONY'S CHURCH Menlo Park, California <i>For renovation of dining facilities for the poor</i>	25,000		25,000	

Regional Grants: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ SOCIAL ADVOCATES FOR YOUTH Mountain View, California <i>Toward purchase of Casa SAY</i>	20,000		20,000	
■ URBAN STRATEGIES COUNCIL Oakland, California <i>For general support</i>	400,000		134,000	266,000
<i>Minority Leadership Development</i>				
■ CALIFORNIA TOMORROW San Francisco, California <i>For general support</i>	150,000		75,000	75,000
NATIONAL URBAN FELLOWS New York, New York <i>To support a new western office and to increase the number of California Hispanics in the Fellowship Program</i>		30,000	30,000	
<i>Other</i>				
STANFORD UNIVERSITY Stanford, California <i>For general support of the Public Service Center</i>		132,000	66,000	66,000
■ SUPPORT CENTER/CTD San Francisco, California <i>For management assistance to Bay Area nonprofit organizations</i>	25,000		12,500	12,500
■ VOLUNTEER CENTER OF SAN MATEO COUNTY San Mateo, California <i>For general support</i>	25,000		25,000	
TOTAL REGIONAL	\$3,695,000*	\$2,800,025	\$3,536,525	\$2,958,500

* 1987 authorizations (\$3,725,000) minus cancellation (\$30,000).

Special Projects

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Public Policy</i>				
AMERICAN POLITICAL SCIENCE ASSOCIATION, PROJECT '87 Washington, D.C. <i>For general support</i>		\$150,000	\$150,000	
ASPEN INSTITUTE FOR HUMANISTIC STUDIES Washington, D.C. <i>For general support of the Inter-American Dialogue</i>		150,000	75,000	75,000
BROOKINGS INSTITUTION Washington, D.C. <i>For general support</i>		600,000	200,000	400,000
CLAREMONT UNIVERSITY CENTER, TOMAS RIVERA CENTER Claremont, California <i>For general support</i>		200,000	100,000	100,000
COUNCIL ON FOREIGN RELATIONS New York, New York <i>For general support of the Studies Program</i>		200,000	200,000	
HARVARD UNIVERSITY, CENTER FOR BUSINESS AND GOVERNMENT Cambridge, Massachusetts <i>For general support</i>		50,000	50,000	

- Grants newly authorized in 1987 (column 1 above) are highlighted by green boxes.

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C. <i>For general support</i>		100,000	100,000	
JOINT CENTER FOR POLITICAL STUDIES Washington, D.C. <i>For general support</i>		250,000	125,000	125,000
■ MASSACHUSETTS INSTITUTE OF TECHNOLOGY, COMMISSION ON INDUSTRIAL PRODUCTIVITY Cambridge, Massachusetts <i>For general support</i>	375,000		375,000	
■ NATIONAL ACADEMY OF PUBLIC ADMINISTRATION Washington, D.C. <i>For general support</i>	275,000		92,000	183,000
NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the discretionary fund</i>		100,000	100,000	
NATIONAL BUREAU OF ECONOMIC RESEARCH, INC. Cambridge, Massachusetts <i>For general support</i>		100,000	100,000	
■ NATIONAL CONFERENCE ON SOCIAL WELFARE Washington, D.C. <i>For completion of the Project on the Federal Social Role</i>	25,000		25,000	
OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For general support</i>		125,000	125,000	
ROOSEVELT CENTER FOR AMERICAN POLICY STUDIES Washington, D.C. <i>For general support</i>		100,000	100,000	

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ STANFORD UNIVERSITY, CENTER FOR ECONOMIC POLICY RESEARCH Stanford, California <i>For general support</i>	375,000		150,000	225,000
TRILATERAL COMMISSION New York, New York <i>For general support</i>		117,000		117,000
■ URBAN INSTITUTE Washington, D.C. <i>For general support</i>	1,000,000		200,000	800,000
YALE UNIVERSITY, INSTITUTE FOR SOCIAL AND POLICY STUDIES New Haven, Connecticut <i>For general support of the Program on Nonprofit Organizations</i>		50,000	50,000	
<i>Nonprofit Service Organizations</i>				
■ ASSOCIATION OF GOVERNING BOARDS OF UNIVERSITIES AND COLLEGES Washington, D.C. <i>To establish a Center for Nonprofit Directorship</i>	150,000		50,000	100,000
FOUNDATION CENTER New York, New York <i>For general support, including support for the San Francisco office</i>		30,000		30,000
NATIONAL CHARITIES INFORMATION BUREAU New York, New York <i>For the Standards Review Project</i>		25,000	25,000	
UNIVERSITY OF SAN FRANCISCO, INSTITUTE FOR NONPROFIT ORGANIZATION MANAGEMENT San Francisco, California <i>For general support</i>		25,000	25,000	

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
<i>Prosocial Development</i>				
DEVELOPMENTAL STUDIES CENTER San Ramon, California				
<i>For Foundation-related expenses</i>		23,784	5,616	18,168
<i>For the fifth demonstration year of the Child Development Project</i>		653,337	653,337	
■ <i>For the Child Development Project</i>	1,364,360		682,180	682,180
<i>Arms Control/National Security</i>				
UNIVERSITY OF CALIFORNIA, LOS ANGELES, CENTER FOR INTERNATIONAL AND STRATEGIC STUDIES Los Angeles, California				
<i>For general support</i>		300,000	100,000	200,000
INTERNATIONAL INSTITUTE FOR STRATEGIC STUDIES London, England				
<i>For general support</i>		82,000	82,000	
MASSACHUSETTS INSTITUTE OF TECHNOLOGY, ARMS CONTROL AND DEFENSE POLICY PROGRAM Cambridge, Massachusetts				
<i>For general support</i>		600,000	200,000	400,000
■ STANFORD UNIVERSITY, CENTER FOR INTERNATIONAL SECURITY AND ARMS CONTROL Stanford, California				
<i>For general support</i>	800,000		200,000	600,000
<i>Other</i>				
■ ACADEMY FOR STATE AND LOCAL GOVERNMENT, ELECTION CENTER Washington, D.C.				
<i>For general support</i>	100,000		60,000	40,000
■ AMERICAN LEADERSHIP FORUM Houston, Texas				
<i>For general support</i>	300,000		300,000	

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
AMERICAN POLITICAL SCIENCE ASSOCIATION Washington, D.C. <i>For the James Madison Fellowship Program</i>		125,000	125,000	
■ AMERICAN UNIVERSITY OF BEIRUT New York, New York <i>For institutional development</i>	150,000		150,000	
CENTER FOR RESPONSIVE GOVERNMENT, CALIFORNIA COMMISSION ON CAMPAIGN FINANCING Los Angeles, California <i>For general support of the Commission</i>		125,000	125,000	
■ COLUMBIA UNIVERSITY/CENTER FOR UNITED STATES-CHINA ARTS EXCHANGE New York, New York <i>For general support of the exchange program</i>	150,000		150,000	
■ FRIENDS OF THE SAN FRANCISCO PUBLIC LIBRARY San Francisco, California <i>For expenses in connection with the search for a new director of the library</i>	20,000		20,000	
GERMAN MARSHALL FUND OF THE UNITED STATES Washington, D.C. <i>For planning for the Fortieth Anniversary of the Marshall Plan</i>		25,000	25,000	
■ GRADUATE THEOLOGICAL UNION Berkeley, California <i>To help identify the union's constituencies</i>	10,000		10,000	
HARVARD UNIVERSITY Cambridge, Massachusetts <i>For the permanent endowment fund campaign of Phillips Brooks House Association (matching grant)</i>		50,000		50,000
INSTITUTE FOR JOURNALISM EDUCATION Berkeley, California <i>For general support (matching grant)</i>		34,000	34,000	

Special Projects: Organizations (by Category)	Grants Authorized 1987	Unpaid Grants 12/31/86	Payments Made 1987	Unpaid Grants 12/31/87
■ NATIONAL COMMISSION ON THE PUBLIC SERVICE Washington, D.C. <i>For general support</i>	25,000		25,000	
■ NATIONAL JAPANESE AMERICAN HISTORICAL SOCIETY San Francisco, California <i>To help complete projects related to an exhibit in connection with the bicentennial of the U.S. Constitution</i>	25,000		25,000	
■ PENINSULA COMMUNITY FOUNDATION Burlingame, California <i>To assist Peninsula community leaders in planning activities in connection with the commemoration of the U.S. Constitution</i>	15,000		15,000	
RESEARCH CORPORATION Tucson, Arizona <i>For support of research grants in science for liberal arts college faculty</i>		200,000	100,000	100,000
■ VOLUNTEER Arlington, Virginia <i>For general support</i>	200,000		40,000	160,000
■ YENCHING EDUCATIONAL FOUNDATION Los Angeles, California <i>For general support of Yenching Library's bibliographic system</i>	150,000		150,000	
TOTAL SPECIAL PROJECTS	\$5,509,360	\$4,590,121	\$5,694,133	\$4,405,348
SUBTOTAL: 1987 GROSS AUTHORIZATIONS AND PAYMENTS	\$33,883,760		\$32,246,158	
<i>Less Cancellations</i>	<i>(330,000)</i>			
<i>Less Refunds</i>	<i>(9,399)</i>		<i>(9,399)</i>	
GRAND TOTAL: ALL PROGRAM AREAS	\$33,544,361	\$37,511,686	\$32,236,759	\$38,819,288

Advice to Applicants



Because the foregoing program descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt. But because the Foundation prefers to conduct its affairs with a small staff, a more detailed response will in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Music	January 1	April
Theatre	April 1	July
Dance	July 1	October
Film/Video Service Organizations	July 1	October

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through support of organizations active in its main programs. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests that seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

1. A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
2. A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceases.
3. The identity and qualifications of the key personnel to be involved.
4. A list of members of the governing body.

-
5. Evidence of tax-exempt status.
 6. A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider for support grants or loans to individuals; grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fund-raising drives. It will not make grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

Financial Statements

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Balance Sheet

	December 31	
	1987	1986
<i>ASSETS</i>		
Investment assets at market value:		
Hewlett-Packard Company common stock	\$410,662,000	\$348,734,000
Other equities	22,567,000	0
Fixed income securities	219,849,000	209,565,000
Money market fund	3,309,000	1,114,000
Receivables for interest, dividends and pending security transactions	4,521,000	4,992,000
	<u>660,908,000</u>	<u>564,405,000</u>
Cash	84,000	570,000
Office equipment and other assets	193,000	226,000
	<u>\$661,185,000</u>	<u>\$565,201,000</u>
 <i>LIABILITIES AND FOUNDATION PRINCIPAL</i>		
Accounts payable and accrued liabilities	\$ 259,000	\$ 129,000
Federal excise tax payable currently	22,000	556,000
Grants payable	38,819,000	37,512,000
Deferred federal excise tax	5,628,000	5,330,000
	<u>44,728,000</u>	<u>43,527,000</u>
Foundation principal	<u>616,457,000</u>	<u>521,674,000</u>
	<u>\$661,185,000</u>	<u>\$565,201,000</u>

See accompanying notes to financial statements on pp. 86-87.

*Statement of Income, Expenses, and
Changes in Foundation Principal*

	Year Ended December 31	
	1987	1986
Revenue:		
Interest	\$ 20,665,000	\$ 17,494,000
Dividends	2,020,000	1,887,000
	<u>22,685,000</u>	<u>19,381,000</u>
Expenses:		
Administrative expenses	1,783,000	1,553,000
Investment management expenses	513,000	401,000
	<u>2,296,000</u>	<u>1,954,000</u>
Excess of revenue over expenses	20,389,000	17,427,000
Realized gain on sale of investments	44,708,000	30,682,000
Unrealized increase in market value of investments	64,267,000	30,046,000
Federal excise tax on investment income	<u>(1,037,000)</u>	<u>(597,000)</u>
	128,327,000	77,558,000
Grants authorized	<u>(33,544,000)</u>	<u>(32,716,000)</u>
Excess of income over expenses for the year	94,783,000	44,842,000
Foundation principal at beginning of year	<u>521,674,000</u>	<u>476,832,000</u>
Foundation principal at end of year	<u><u>\$616,457,000</u></u>	<u><u>\$521,674,000</u></u>

See accompanying notes to financial statements on pp. 86-87.

*Statement of Changes in
Financial Position*

	Year Ended December 31	
	1987	1986
<i>SOURCES OF CASH</i>		
Excess of revenue over expenses	\$20,389,000	\$17,427,000
Net liquidation of securities, including gain thereon	12,470,000	9,819,000
Other	163,000	10,000
	33,022,000	27,256,000
 <i>USES OF CASH</i>		
Payments on grants	\$32,236,000	\$26,295,000
Payment of federal excise tax on income	1,272,000	474,000
	33,508,000	26,769,000
 (Decrease) Increase in cash	\$ (486,000)	\$ 487,000

See accompanying notes to financial statements on pp. 86-87.

Notes to Financial Statements
December 31, 1987 and 1986

NOTE 1
Investments

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year. Realized gains (losses) on sales of investments are determined based on cost.

The cost of investments held at year end is as follows:

	<u>1987</u>	<u>1986</u>
Hewlett-Packard Company common stock	\$123,047,000	\$145,352,000
All other	<u>254,646,000</u>	<u>200,105,000</u>
	<u>\$377,693,000</u>	<u>\$345,457,000</u>

The Foundation held 7,050,000 shares of Hewlett-Packard Company stock (approximately 2.8% of that Company's total outstanding shares) with a market price of \$58.25 per share at December 31, 1987. At December 31, 1986, the Foundation held 8,327,980 shares with a market price of \$41.875 per share.

The fixed income portfolio at December 31, 1987 consisted primarily of U.S. Government and government agencies securities.

NOTE 2
Grants Payable

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments, generally over a three-year period. Grants authorized but unpaid at December 31, 1987 are payable as follows:

<u>Year Payable</u>	<u>Amount</u>
1988	\$25,988,000
1989	10,459,000
1990 and thereafter	<u>2,372,000</u>
	<u>\$38,819,000</u>

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to nonqualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

NOTE 3

Federal Excise Tax

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. However, the Foundation is classified as a private foundation and is subject to a federal excise tax on net investment income. Foundations may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation's payout was sufficient in both 1987 and 1986 to qualify for the reduced tax rate.

Deferred federal excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The provisions for federal excise tax were as follows:

	<u>1987</u>	<u>1986</u>
Current	\$ 738,000	\$ 554,000
Deferred	<u>299,000</u>	<u>43,000</u>
	<u>\$1,037,000</u>	<u>\$ 597,000</u>

REPORT OF INDEPENDENT ACCOUNTANTS

MARCH 2, 1988

*To the Board of Directors of
The William and Flora Hewlett Foundation*

In our opinion, the accompanying balance sheet and the related statements of income, expenses and changes in Foundation principal and of changes in financial position present fairly the financial position of The William and Flora Hewlett Foundation at December 31, 1987 and 1986, and the results of its operations and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles consistently applied. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

555 CALIFORNIA STREET
SAN FRANCISCO, CA 94104

Price Waterhouse

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