
*The William
& Flora
Hewlett
Foundation*

1986

A N N U A L R E P O R T

*The William
& Flora
Hewlett
Foundation*

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Statement of Purpose

The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

To date the Foundation has concentrated its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; and conflict resolution. Some subareas of interest to the Foundation are listed in the Program Descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

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President's Statement

Even a casual reading of the daily newspaper provides ample evidence of the impact of international affairs on our national life: Negotiations with the Soviets on arms control issues; civil wars in Central America; terrorism and the American hostages in Lebanon; the war between Iran and Iraq; the plight of the Palestinians; the growing debt of the developing countries; the record U.S. trade deficit despite a falling dollar; the decline of major U.S. industries such as steel and automobiles in the face of international competition; the global struggle for human rights; the international war against drug trafficking—these examples and many more illustrate our interdependence with the other nations of the world.

International disturbances and the economic forces that affect our lives are nothing new. Global interdependence has steadily increased since World War II. Never before, however, have our national security and our economic welfare depended so much upon our external relations.

It is not easy to be satisfied with our present efforts to cope with the manifold manifestations of the fate we share with the rest of the world. Great uncertainty and confusion exist about arms control and other national security issues, the proper policy to follow with respect to the Soviet Union, our responsibilities to the less developed countries, and the effective integration of our domestic economic policy with those of other countries. There is a tendency to view policies in one area as independent of those in another, or to view a particular issue in parochial or special-interest terms. More importantly, because many of these problems are unpleasant and apparently intractable, many of us withdraw from these entanglements—a predilection for isolation that has been a part of our nation's history from its earliest days.

It is relevant to note that while our relations with the rest of the world have never been more important, our principal vehicles for supporting external relations—the foreign assistance and Department of State budgets—have been significantly

reduced. Despite the increasing influence of the problems of the developing countries on our own economy, the proportion of the federal budget spent on foreign assistance has dropped from 15 percent in 1947 (the heyday of the Marshall Plan) to 4 percent in 1980, and to less than 2 percent today. The Department of State faces its third consecutive year of sharp cuts. During the past twenty-five years the number of nations with which we have foreign relations has doubled, from 82 to 163. In the same period, the total staff of the Department of State has been reduced by 6 percent. The number of foreign service officers who staff embassies has remained virtually the same, while the number of embassies has doubled. Secretary of State George Shultz has expressed his concern that "the United States—through a series of reductions in people, facilities, and programs overseas—is mindlessly creating for itself a strategy of retreat."

There are undoubtedly many reasons that our responses to interdependence are not commensurate with the urgency of the problem. Until recently, the proportion of our gross national product related to foreign trade was negligible. The evaluation of the effectiveness of foreign assistance is a difficult business; but the impression has developed that, by and large, our efforts have been both ineffective and unappreciated.

The influence of the United States as a factor in international affairs has decreased, and this decline has created uncertainty about what our national aspirations may realistically be.

The war in Vietnam, whatever its other consequences, undoubtedly encouraged our tendencies toward isolation from the rest of the world. Our conduct of foreign affairs in the recent past has not inspired a widespread belief that the nation had a consistent and understandable foreign policy. Given the overwhelming evidence that our daily lives and our future as a nation are vitally affected by international affairs, it is important to identify ways in which our capacity to respond effectively can be improved.

There are four areas that appear to require a significant increase in attention. The first is the need to strengthen the scholarship and training capacity of the United States in international studies. This need was recognized in the 1950s with specific statutes dedicated to improving our performance; now these programs are underfunded or not supported at all. Private sources have enabled universities to maintain some capacities, but our knowledge of the culture, the government structure, the economics, and the aspirations of many nations in the world remains inadequate. Until very recently, for example, there were no U.S. universities with a significant number of scholars concerned about Mexico, our nearest less-developed neighbor, whose economic and domestic health is of vital importance to us.

Closely related to the first area, and dependent on it, is the task of increasing the international content of the curriculum, including the teaching of foreign languages at all levels of our educational system, from elementary school through college. Mutually satisfying relations with our nearest neighbors, Canada and Mexico, are crucial to our future well-being, and education about those countries ought to be an early and continuous part of the experience of our children. University scholars have already shown a great deal of interest in developing curricula on international subjects with teachers at the elementary and secondary levels, but the potential for further development is immense. At the college level, pressure from students for more exposure to international studies is growing, and many opportunities exist to help colleges to meet this need.

The third area calling for increased attention is the need to improve the nation's capacity to analyze international issues and to identify public policy options. Major issues of foreign policy, both economic and diplomatic, should be studied and the implications of various options examined by organizations outside of government. History provides evidence that governmental decision making can be improved considerably by the participation of informed and objective outsiders.

The fourth need is to increase the capacity of the public to participate intelligently in the formulation of international policies. This requires more assiduous efforts to increase understanding of these issues, as well as the development of effective means for increasing consensus and support. Although deriving all the proper lessons from the war in Vietnam is no simple matter, one conclusion appears to have general support: The conduct of military and diplomatic efforts without broad public support is fraught with peril and is destined to fail.

The development of economic, diplomatic, and national security policy inevitably involves technical expertise. For these policies to be effective, however, they must be broadly understood and supported. There was a time in our early history when foreign affairs were regarded as the preserve of the Office of the President. This is no longer true; it may not even be desirable. For one thing, the cooperation of informed members of Congress, assisted by their professional staffs, must be obtained if foreign policy is to be developed intelligently and implemented effectively. As James Billington recently noted, “. . . in our kind of democracy international affairs cannot be a spectator sport any more than policymaking can be the preserve of a small group of elites. Many must be involved; many more persuaded; and particular policies must be related to some general understanding of America's place in the world.”* Technical and scholarly sophistication, an educational system whose curriculum includes international content, increased capacity to deal with issues of international policy, and an informed public are essential to an effective national response to the world in which we find ourselves.

In each of these areas, the Hewlett Foundation has found opportunities to be helpful. The need for involvement in international issues is not an argument for the lessening of interest in domestic issues. Indeed, our experience with such matters

* Billington, James H., “Realism and Vision in American Foreign Policy,” *Foreign Affairs*, Vol. 65, No. 3, 1987, p. 630.

as community development and youth unemployment has made clear that many of our domestic problems cannot be solved without significant attention to the nation's economic well-being, which, in turn, is greatly affected by the nation's foreign policy, both economic and diplomatic. This statement does not imply a significant shift in the balance of our current funding pattern. In the ten years from 1977 through 1986, grants with international implications totalled \$49 million; most of these funds were allocated in the four areas described above. We have formed exciting and gratifying partnerships with institutions and organizations in these areas, and we expect this pattern of serious involvement in international grantmaking to continue.

ROGER W. HEYNS
December 1986

THE PROGRAM STATEMENTS that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes.

FIRST, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness is a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

SECOND, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A GREAT MANY excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.

Conflict Resolution

Since 1978 the Foundation has been interested in alternatives to litigation and legislation in the resolution of disputes. Its initial grants dealt primarily with environmental disputes. In 1984 the conflict resolution program was established to support work on differences in a wide variety of settings. The Foundation emphasizes general support grants, intending to devote substantial resources to the development of the field as a whole. It does not, however, provide funding for specific research projects. The program includes grants in three categories.

The first category is support for theory development. The Foundation is particularly interested in interdisciplinary or interuniversity centers that demonstrate a strong academic commitment to systematic study and research on conflict resolution and the ability to contribute to improvements in practice.

The second category is support for mediators and other practitioners of third-party intervention techniques. The Foundation is interested in opportunities to help organizations develop a record of successfully resolving disputes; to assist the development of new ideas and model approaches; to enhance outreach and applications to new areas; and to support evaluations of the effectiveness of conflict resolution processes.

In the third category, the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques or otherwise promote the field generally.

*Program
Description*

Conflict Resolution: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
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Theory Development

■ CENTER FOR ADVANCED STUDY IN THE
BEHAVIORAL SCIENCES

Stanford, California

*For general support of the seminar and
related research activities on organizational
factors useful to the understanding and
management of conflict*

\$95,000 \$95,000

■ UNIVERSITY OF COLORADO,
BOULDER, DEPARTMENT OF
SOCIOLOGY

Boulder, Colorado

*For general support of planning efforts for a
theory development center at the university*

10,000 10,000

■ UNIVERSITY OF HAWAII, DEPARTMENT
OF URBAN AND REGIONAL PLANNING

Honolulu, Hawaii

*For general support of the Program on
Conflict Resolution (matching grant)*

280,000 10,000 270,000

■ UNIVERSITY OF MICHIGAN, CENTER
FOR RESEARCH ON SOCIAL
ORGANIZATIONS

Ann Arbor, Michigan

*For general support of the Interdisciplinary
Program on Conflict Management
Alternatives (matching grant)*

155,000 25,000 130,000

■ UNIVERSITY OF MINNESOTA
Minneapolis, Minnesota

*For general support of the Conflict
Resolution Project (matching grant)*

175,000 175,000

■ NORTHWESTERN UNIVERSITY,
KELLOGG GRADUATE SCHOOL OF
MANAGEMENT, RESEARCH CENTER
FOR DISPUTE RESOLUTION

Evanston, Illinois

For general support (matching grant)

420,000 140,000 280,000

■ Grants newly authorized in 1986 (column 2 above)
are highlighted by red boxes.

Conflict Resolution: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ RUTGERS-STATE UNIVERSITY OF NEW JERSEY, CENTER FOR NEGOTIATION AND CONFLICT RESOLUTION Newark, New Jersey <i>For general support (matching grant)</i> 		250,000	125,000	125,000
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY LAW SCHOOL Stanford, California <i>To explore the feasibility of establishing a conflict resolution theory development program or center</i> 		25,000		25,000
<ul style="list-style-type: none"> ■ SYRACUSE UNIVERSITY, MAXWELL SCHOOL OF CITIZENSHIP AND PUBLIC AFFAIRS Syracuse, New York <i>For general support of the Program on Conflict Analysis and Resolution (matching grant)</i> 		200,000	90,000	110,000
<ul style="list-style-type: none"> ■ UNIVERSITY OF WISCONSIN, INSTITUTE FOR LEGAL STUDIES Madison, Wisconsin <i>For general support of the Disputes Processing Research Program (matching grant)</i> 		300,000	150,000	150,000
<i>Practitioner Organizations</i>				
<ul style="list-style-type: none"> ■ ACCORD ASSOCIATES Boulder, Colorado <i>For general support (matching grant)</i> 	170,000		50,000	120,000
<ul style="list-style-type: none"> ■ ALBAN INSTITUTE Washington, D.C. <i>For general support of conflict resolution work</i> 		225,000	100,000	125,000
<ul style="list-style-type: none"> ■ CALIFORNIA COMMUNITY DISPUTE SERVICES San Francisco, California <i>For general support</i> 		25,000	25,000	

Conflict Resolution: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CENTER FOR COMMUNITY JUSTICE Washington, D.C. <i>For general support</i>		150,000	60,000	90,000
■ CENTER FOR DISPUTE RESOLUTION Denver, Colorado <i>For general support (matching grant)</i>	40,000		10,000	30,000
■ CONFLICT CLINIC, INC. St. Louis, Missouri <i>For general support</i>	50,000			50,000
■ FORUM ON COMMUNITY AND THE ENVIRONMENT Redwood City, California <i>For general support of the Redwood City Neighborhood Boards Program</i>		15,000	15,000	
■ INTERNATIONAL PEACE ACADEMY New York, New York <i>For general support</i>	50,000		50,000	
■ KEYSTONE CENTER Keystone, Colorado <i>To support the establishment of a policy dialogue resource fund for use in the Center's toxic exposure compensation project (matching grant)</i>	5,000		5,000	
■ MEDIATION CENTER Minneapolis, Minnesota <i>For general support</i>		120,000	50,000	70,000
■ NEIGHBORHOOD JUSTICE CENTER OF ATLANTA Atlanta, Georgia <i>For general support</i>	75,000		50,000	25,000
■ NEIGHBORHOOD JUSTICE CENTER OF HONOLULU Honolulu, Hawaii <i>For general support</i>		150,000	65,000	85,000

Conflict Resolution: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ NEW ENGLAND NATURAL RESOURCES CENTER, MEDIATION CENTER Boston, Massachusetts <i>For general support (matching grant)</i>	90,000		90,000	
■ SANTA CLARA COUNTY BAR ASSOCIATION San Jose, California <i>To help support the Neighborhood Small Claims Court Project (matching grant)</i>	5,000	(4,000)*	1,000	
■ UNIVERSITY OF VIRGINIA, INSTITUTE FOR ENVIRONMENTAL NEGOTIATION Charlottesville, Virginia <i>For general support (matching grant)</i>	80,000		80,000	
■ WESTERN NETWORK Santa Fe, New Mexico <i>For general support (matching grant)</i>	70,000		40,000	30,000

Promotion of the Field

■ AMERICAN ARBITRATION ASSOCIATION New York, New York <i>To help support the association's Task Force on Law Schools and Business Schools</i>	10,000		10,000	
■ CENTER FOR PUBLIC RESOURCES New York, New York <i>For general support of educational and outreach activities</i>		150,000	60,000	90,000
■ UNIVERSITY OF GEORGIA Athens, Georgia <i>For the third National Conference on Peacemaking and Conflict Resolution</i>		25,000	25,000	

* Grant cancelled.

Conflict Resolution: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ SALZBURG SEMINAR Cambridge, Massachusetts <i>For general support of sessions on negotiation and conflict resolution</i>		15,000	15,000	
■ SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION Washington, D.C. <i>To help support the 1985 conference</i>	15,000		15,000	
TOTAL CONFLICT RESOLUTION	\$1,270,000	\$2,171,000*	\$1,461,000	\$1,980,000

* 1986 authorizations (\$2,175,000) minus cancellations (\$4,000).

Education

Grants in the education program are made to promote the underlying strengths of recipient institutions rather than to meet their short-term, specific needs. Most of the grants are made in the categories described below. For the few made outside these categories, preference is generally given to umbrella organizations or activities that serve a number of institutions.

The Foundation makes grants to strengthen networks of major research libraries, reflecting the conviction that only through collaboration can libraries maintain cost-effective, high-quality services. The Foundation will not help meet the needs of individual libraries or disciplines.

Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation seeks proposals that promise benefits to presses generally. The Foundation also supports international and area studies at major research universities through grants to endow discretionary funds. Participation in this program is by invitation.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions that focus on relations between the United States and Mexico. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs, address regional and local concerns, and involve local educators and journalists.

Maintaining funds for institutional renewal is difficult in times of budget stringency. The Foundation has made challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and other activities at selected private liberal arts colleges. A second round of supplementary grants to those institutions is underway. *The Foundation makes similar grants to research universities*

*Program
Description*

with strong traditional commitments to improving undergraduate education. Participation in both programs is by invitation.

In conjunction with the Bush Foundation, the Foundation supports programs for capital campaigns and faculty development at private black colleges. The Foundation also supports programs designed to improve the educational achievement of underrepresented minority students.

The Foundation helps strengthen elementary and secondary schools by funding efforts to reform public policy at the state level and by funding broad-based partnerships between schools and universities and colleges. It does not fund individual programs of research, staff and curriculum development, or other service programs.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefitting individual institutions except as these may explicitly relate to other Foundation objectives.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Research Libraries</i>				
■ COUNCIL ON LIBRARY RESOURCES Washington, D.C. <i>For general support</i>		\$900,000	\$300,000	\$600,000
■ RESEARCH LIBRARIES GROUP, INC. Stanford, California <i>To implement a cooperative program to convert card catalog records to computer form</i>	350,000		350,000	
■ TUFTS UNIVERSITY Medford, Massachusetts <i>For a twenty-university study of fund-raising cost-effectiveness</i>		7,000		7,000
<i>Independent Research Libraries</i>				
■ AMERICAN ANTIQUARIAN SOCIETY Worcester, Massachusetts <i>For general support</i>		100,000	100,000	
■ AMERICAN PHILOSOPHICAL SOCIETY Philadelphia, Pennsylvania <i>For general support</i>		100,000	100,000	
■ FOLGER SHAKESPEARE LIBRARY Washington, D.C. <i>For general support</i>		100,000	100,000	
■ HUNTINGTON LIBRARY San Marino, California <i>For general support</i>		100,000	100,000	
■ MASSACHUSETTS HISTORICAL SOCIETY Boston, Massachusetts <i>For general support</i>		100,000	100,000	
■ NEWBERRY LIBRARY Chicago, Illinois <i>For general support</i>		100,000	100,000	
■ Grants newly authorized in 1986 (column 2 above) are highlighted by red boxes.				

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ NEW-YORK HISTORICAL SOCIETY New York, New York <i>For general support</i> 		100,000	100,000	
<i>University Presses</i>				
<ul style="list-style-type: none"> ■ UNITARIAN UNIVERSALIST ASSOCIATION Cambridge, Massachusetts <i>For broadcasting a continental radio series featuring university press authors</i> 		25,000		25,000
<i>Research University International and Area Studies Program</i>				
<i>To establish discretionary fund endowments for international and area studies (matching grants)</i>				
<ul style="list-style-type: none"> ■ BROWN UNIVERSITY Providence, Rhode Island 		200,000	200,000	
<ul style="list-style-type: none"> ■ UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California 	300,000			300,000
<ul style="list-style-type: none"> ■ UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California 	300,000			300,000
<ul style="list-style-type: none"> ■ CORNELL UNIVERSITY Ithaca, New York 	75,000		75,000	
<ul style="list-style-type: none"> ■ HARVARD UNIVERSITY Cambridge, Massachusetts 		200,000		200,000
<ul style="list-style-type: none"> ■ UNIVERSITY OF NOTRE DAME South Bend, Indiana 		200,000		200,000
<ul style="list-style-type: none"> ■ UNIVERSITY OF PENNSYLVANIA Philadelphia, Pennsylvania 	100,000		50,000	50,000
<ul style="list-style-type: none"> ■ PRINCETON UNIVERSITY Princeton, New Jersey 	104,500		36,100	68,400
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY Stanford, California 		500,000		500,000
<ul style="list-style-type: none"> ■ TUFTS UNIVERSITY Medford, Massachusetts 	150,000		100,000	50,000

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ UNIVERSITIES FIELD STAFF INTERNATIONAL Indianapolis, Indiana <i>To partially subsidize new memberships</i>	32,500		10,500	22,000
■ WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS Washington, D.C. <i>To help establish an endowed Director's Discretionary Fund (matching grant)</i>	100,000		100,000	
<i>U.S./Mexico Studies</i>				
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, PROGRAM ON MEXICO Los Angeles, California <i>For general support of the Project on U.S.-Mexico Social, Economic, and Technology Relations</i>		525,000	175,000	350,000
■ UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.-MEXICAN STUDIES La Jolla, California <i>For general support</i>	150,000		150,000	
■ CITY UNIVERSITY OF NEW YORK, BILDNER CENTER New York, New York <i>For the Program on United States-Mexican Relations</i>		150,000	75,000	75,000
■ EL COLEGIO DE LA FRONTERA NORTE Chula Vista, California <i>For systems development</i>		38,500	13,500	25,000
■ EL COLEGIO DE MÉXICO Mexico City, Mexico <i>For a program on U.S.-Mexico relations</i>		200,000	100,000	100,000
■ JOHNS HOPKINS UNIVERSITY, THE SCHOOL OF ADVANCED INTERNATIONAL STUDIES Washington, D.C. <i>For the Program on U.S.-Mexico Studies</i>		250,000	110,000	140,000

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ UNIVERSITY OF NEW MEXICO, THE SCHOOL OF LAW Albuquerque, New Mexico <i>For the U.S.-Mexico Transboundary Resources Institute</i> 		164,000	82,000	82,000
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY, PROJECT ON U.S.-MEXICO RELATIONS Stanford, California <i>For general support</i> 	243,000		143,000	100,000

Liberal Arts Colleges

<ul style="list-style-type: none"> ■ SELF-RENEWAL PROGRAM <i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i> 				
<ul style="list-style-type: none"> ■ AMHERST COLLEGE* Amherst, Massachusetts 	125,000		75,000	50,000
<ul style="list-style-type: none"> ■ AUSTIN COLLEGE* Sherman, Texas 	75,000		25,000	50,000
<ul style="list-style-type: none"> ■ BARD COLLEGE* New York, New York 	75,000		25,000	50,000
<ul style="list-style-type: none"> ■ BARNARD COLLEGE* New York, New York 	125,000			125,000
<ul style="list-style-type: none"> ■ BIRMINGHAM-SOUTHERN COLLEGE* Birmingham, Alabama 	87,500		87,500	
<ul style="list-style-type: none"> ■ BOWDOIN COLLEGE* Brunswick, Maine 	100,000		100,000	
<ul style="list-style-type: none"> ■ BRYN MAWR COLLEGE Bryn Mawr, Pennsylvania 		250,000		250,000
<ul style="list-style-type: none"> ■ CALIFORNIA LUTHERAN COLLEGE Thousand Oaks, California 	150,000		50,000	100,000
<ul style="list-style-type: none"> ■ CARLTON COLLEGE Northfield, Minnesota 		250,000		250,000
<ul style="list-style-type: none"> ■ CHAPMAN COLLEGE Orange, California 		150,000		150,000

* Grants made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CLAREMONT McKENNA COLLEGE* Claremont, California	50,000		25,000	25,000
■ COLGATE UNIVERSITY* Hamilton, New York	25,000		25,000	
■ COLLEGE OF THE HOLY CROSS* Worcester, Massachusetts	50,000		50,000	
■ CONNECTICUT COLLEGE* New London, Connecticut	50,000		50,000	
■ CORNELL COLLEGE* Mount Vernon, Iowa	75,000			75,000
■ DEPAUW UNIVERSITY* Greencastle, Indiana	75,000		25,000	50,000
■ FURMAN UNIVERSITY* Greenville, South Carolina	87,500			87,500
■ GUSTAVUS ADOLPHUS COLLEGE* St. Peter, Minnesota	25,000		25,000	
■ HAMPSHIRE COLLEGE* Amherst, Massachusetts	50,000		25,000	25,000
■ LAWRENCE UNIVERSITY Appleton, Wisconsin		250,000		250,000
■ LEWIS AND CLARK COLLEGE* Portland, Oregon	87,500			87,500
■ LINFIELD COLLEGE McMinnville, Oregon	250,000			250,000
■ MIDDLEBURY COLLEGE Middlebury, Vermont		250,000		250,000
■ MILLS COLLEGE* Oakland, California	75,000		75,000	
■ MOUNT HOLYOKE COLLEGE* South Hadley, Massachusetts	50,000		50,000	
■ MOUNT ST. MARY'S COLLEGE Los Angeles, California	250,000		65,000	185,000
■ MUHLENBERG COLLEGE* Allentown, Pennsylvania	87,500			87,500
■ OBERLIN COLLEGE* Oberlin, Ohio	125,000		75,000	50,000

* Grants made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ OCCIDENTAL COLLEGE Los Angeles, California		250,000		250,000
■ PITZER COLLEGE Claremont, California	100,000			100,000
■ UNIVERSITY OF PUGET SOUND Tacoma, Washington		175,000		175,000
■ UNIVERSITY OF REDLANDS Redlands, California		200,000		200,000
■ RHODES COLLEGE* Memphis, Tennessee	87,500		87,500	
■ ST. JOHN'S COLLEGE* Annapolis, Maryland	75,000			75,000
■ SANTA CLARA UNIVERSITY Santa Clara, California		250,000		250,000
■ SARAH LAWRENCE COLLEGE* Bronxville, New York	50,000		25,000	25,000
■ SCRIPPS COLLEGE* Claremont, California	50,000		25,000	25,000
■ SMITH COLLEGE* Northampton, Massachusetts	75,000		25,000	50,000
■ THE UNIVERSITY OF THE SOUTH* Sewanee, Tennessee	75,000			75,000
■ SWARTHMORE COLLEGE Swarthmore, Pennsylvania		250,000		250,000
■ UNION COLLEGE* Schenectady, New York	25,000		25,000	
■ VASSAR COLLEGE* Poughkeepsie, New York	100,000			100,000
■ WASHINGTON AND JEFFERSON COLLEGE* Washington, Pennsylvania	25,000		25,000	
■ WASHINGTON AND LEE UNIVERSITY* Lexington, Virginia	50,000		50,000	
■ WELLESLEY COLLEGE* Wellesley, Massachusetts	100,000		100,000	

* Grants made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ WELLS COLLEGE* Aurora, New York	50,000		25,000	25,000
■ WESTMONT COLLEGE Santa Barbara, California		250,000		250,000
■ WHEATON COLLEGE* Norton, Massachusetts	37,500		37,500	
■ WHITMAN COLLEGE* Walla Walla, Washington	62,500		62,500	
■ WHITTIER COLLEGE Whittier, California		100,000		100,000
■ WILLAMETTE UNIVERSITY Salem, Oregon	250,000			250,000
■ WOFFORD COLLEGE* Spartanburg, South Carolina	75,000		50,000	25,000

Undergraduate Colleges

■ **RENEWAL PROGRAM**

To help establish discretionary fund endowments for the improvement of undergraduate education (matching grants)

■ BROWN UNIVERSITY Providence, Rhode Island	242,000		242,000	
■ CARNEGIE-MELLON UNIVERSITY Pittsburgh, Pennsylvania	250,000		224,000	26,000
■ UNIVERSITY OF CHICAGO Chicago, Illinois	300,000			300,000
■ COLUMBIA UNIVERSITY New York, New York		300,000		300,000
■ CORNELL UNIVERSITY Ithaca, New York		300,000		300,000
■ DARTMOUTH COLLEGE Hanover, New Hampshire	300,000		300,000	
■ DUKE UNIVERSITY Durham, North Carolina	210,000		108,500	101,500
■ JOHNS HOPKINS UNIVERSITY Baltimore, Maryland	100,000		50,000	50,000

* Grants made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ NORTHWESTERN UNIVERSITY Evanston, Illinois	300,000			300,000
■ PRINCETON UNIVERSITY Princeton, New Jersey	235,100		151,900	83,200
■ RENSSELAER POLYTECHNIC INSTITUTE Troy, New York		300,000		300,000
■ RICE UNIVERSITY Houston, Texas	300,000			300,000
■ TUFTS UNIVERSITY Medford, Massachusetts	300,000			300,000
■ YALE UNIVERSITY New Haven, Connecticut		300,000		300,000

Private Black Colleges

■ THE BUSH FOUNDATION St. Paul, Minnesota <i>For the Black College Alumni Challenge Grant program</i>	144,122	(144,122)*		
■ <i>For the Program of Capital Campaign Challenge Grants for private black colleges (Johnson C. Smith University, Xavier University)</i>			135,000	135,000
■ <i>For the Program of Faculty Development Grants for private black colleges (Johnson C. Smith University, Paine College, Spelman College, Stillman College, Tougaloo College, Tuskegee University, Xavier University)</i>			35,000	35,000
■ ROBERT R. MOTON MEMORIAL INSTITUTE, INC. Washington, D.C. <i>For two management seminars for black college presidents and trustees</i>			11,000	11,000

Minorities in Engineering

■ NATIONAL ACTION COUNCIL FOR MINORITIES IN ENGINEERING, INC. New York, New York <i>For the grants and technical assistance program</i>	315,000		165,000	150,000
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* Grant cancelled.

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
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University-School Partnerships

■ BROWN UNIVERSITY, EDUCATION DEPARTMENT Providence, Rhode Island <i>For a school-university association and collaboration program</i>	259,000		125,000	134,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY, SCHOOL OF EDUCATION Berkeley, California <i>To support the School-University Partnership for Educational Renewal (SUPER)</i>	200,000		200,000	
■ SAN JOSE UNIFIED SCHOOL DISTRICT San Jose, California <i>For general support of the Administrator Training Program</i>		300,000	115,000	185,000
■ STANFORD UNIVERSITY Stanford, California <i>For support of the Study of Stanford and the Schools</i>		250,000	250,000	
■ UNIVERSITY OF WASHINGTON Seattle, Washington <i>For evaluation of school-university partnerships and the National Network for Educational Renewal</i>		25,000		25,000

State-Level Policy Analysis/Public Education

■ CALIFORNIA COMMISSION ON THE TEACHING PROFESSION Sacramento, California <i>For the policy implementation phase and follow-up activities</i>		200,000	170,000	30,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION (PACE) Berkeley, California <i>For general support</i>	550,000		300,000	250,000

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ COMMITTEE FOR ECONOMIC DEVELOPMENT New York, New York <i>For the Three-City Implementation Program of the CED Policy Statement, Investment in Our Children: Business and the Public Schools</i></p>		90,000	90,000	
<i>Other Elementary and Secondary Schools</i>				
<p>■ THE ACHIEVEMENT COUNCIL, INC. Oakland, California <i>For general support</i></p>		525,000	175,000	350,000
<p>■ THE AMERICAN HISTORICAL ASSOCIATION Washington, D.C. <i>To support the establishment of the History Teaching Alliance</i></p>	40,000		40,000	
<p>■ LABOR INSTITUTE FOR HUMAN ENRICHMENT, INC. Washington, D.C. <i>To expand the Visiting Practitioner Program of the American Federation of Teachers</i></p>	120,000			120,000
<p>■ RAVENSWOOD CITY SCHOOL DISTRICT East Palo Alto, California <i>For the creation of the Marva Collins Complex</i></p>		25,000	25,000	
<i>International Education</i>				
<p>■ CENTER FOR INTER-AMERICAN RELATIONS, INC., AMERICAS SOCIETY New York, New York <i>For the project Toward Renewed Economic Growth in Latin America</i></p>		25,000		25,000
<p>■ GLOBAL PERSPECTIVES IN EDUCATION, INC. New York, New York <i>For general support</i></p>	115,000		65,000	50,000

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ POLICY ALTERNATIVES FOR THE CARIBBEAN AND CENTRAL AMERICA Washington, D.C. <i>For general support</i></p>		25,000		25,000
<p>■ STANFORD UNIVERSITY, CENTER FOR RESEARCH IN INTERNATIONAL STUDIES Stanford, California <i>To support the Bay Area Global Education Program</i></p>	125,000		125,000	
<p>■ WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA San Francisco, California <i>To expand services and increase inter- organizational cooperation in the Bay Area</i></p>	67,000		67,000	
<i>Other</i>				
<p>■ AMERICAN COUNCIL ON EDUCATION Washington, D.C. <i>For general support</i></p>	400,000		100,000	300,000
<p>■ CALIFORNIA STATE UNIVERSITY Long Beach, California <i>For an advertising and public relations plan for the California State University and CSU Alumni Council "One in a Million" Campaign</i></p>		200,000	200,000	
<p>■ UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>Toward costs incurred in hosting the Eighth General Conference of the International Association of Universities</i></p>	25,000		25,000	
<p>■ COMMISSION ON COLLEGE RETIREMENT New York, New York <i>For general support</i></p>	25,000		25,000	
<p>■ INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA, INC. San Francisco, California <i>For general support</i></p>		100,000	71,000	29,000

Education: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ INSTITUTE OF INTERNATIONAL EDUCATION New York, New York <i>For the Clearinghouse</i>		25,000		25,000
■ NATIONAL ACADEMY OF EDUCATION Cambridge, Massachusetts <i>For an analysis of educational assessment</i>		75,000	75,000	
■ RESEARCH CORPORATION Tucson, Arizona <i>For a program of competitive basic research grants for faculty at private liberal arts colleges</i>	75,000		75,000	
■ SAN DIEGO YOUTH AND COMMUNITY SERVICES, INC. San Diego, California <i>For a program to stimulate college student volunteerism</i>		25,000		25,000
■ WESTERN ASSOCIATION OF SCHOOLS AND COLLEGES Oakland, California <i>For the renovation of the Accrediting Commission facilities at Mills College</i>		25,000	25,000	
■ WESTERN INTERSTATE COMMISSION FOR HIGHER EDUCATION Boulder, Colorado <i>For a project on the status of minorities in higher education</i>		25,000	25,000	
■ WOODROW WILSON NATIONAL FELLOWSHIP FOUNDATION Princeton, New Jersey <i>For the Black Visiting Scholars program</i>		25,000		25,000
TOTAL EDUCATION	\$10,339,722	\$9,886,378*	\$7,950,500	\$12,275,600

* 1986 authorizations (\$10,030,500) minus cancellations (\$144,122).

Environment

The overall objective of the environment program is to improve decision making on environmental issues. Primarily through general support grants, the Foundation's support of the field as a whole is intended to encourage more intelligent and rewarding uses of the natural environment for education, conservation, and development. The Foundation does not provide funding for specific research projects. The program includes four categories of grants.

In the first category, the Foundation supports organizations that produce policy-oriented studies or disseminate information to United States policy makers at the national, regional, or state levels on a broad range of environmental issues. Foundation support is directed to organizations concerned with questions of domestic importance or problems of international significance if there is a United States policy concern. The Foundation does not support advocacy or litigating organizations.

In the second category, the Foundation supports organizations that study, document, or demonstrate how decision-making procedures regarding natural resource allocation or environmental management could be improved. The Foundation's interest is primarily focused on structural or procedural features that would help to make environmental decision making more effective, yet more protective of the legitimate interests of all parties involved.

The third category consists of support to selected university and college environmental studies programs at the graduate and undergraduate levels. Foundation grants are directed to enhancing the policy relevance of studies and research and to improving the problem-solving teaching and training of students. The Foundation also supports a limited number of general public education efforts, but only in areas where the Foundation has a particular interest.

*Program
Description*

In the fourth category, the Foundation supports organizations that conduct coordinated efforts on a national scale to acquire, preserve, or manage unique, ecologically significant land. The Foundation also supports organizations that work with local land trusts or other organizations toward the same ends.

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Policy Analysis</i>				
■ AMERICAN LAND RESOURCE ASSOCIATION Bethesda, Maryland <i>For general support (matching grant)</i>	\$100,000		\$50,000	\$50,000
■ AMERICAN PLANNING ASSOCIATION Chicago, Illinois <i>For general support (matching grant)</i>		120,000	50,000	70,000
■ ATLANTIC CENTER FOR THE ENVIRONMENT Ipswich, Massachusetts <i>For general support (matching grant)</i>		160,000	70,000	90,000
■ CENTER FOR THE GREAT LAKES Chicago, Illinois <i>For general support (matching grant)</i>	30,000		30,000	
■ CONSERVATION FOUNDATION Washington, D.C. <i>For general support (matching grant)</i>	250,000		150,000	100,000
■ COUNCIL OF STATE POLICY AND PLANNING AGENCIES Washington, D.C. <i>For general support of natural resources work (matching grant)</i>	145,000		80,000	65,000
■ ENVIRONMENTAL AND ENERGY STUDY INSTITUTE Washington, D.C. <i>For general support (matching grant)</i>	50,000		50,000	
■ ENVIRONMENTAL LAW INSTITUTE Washington, D.C. <i>For general support and to help establish a working capital fund (matching grant)</i> <i>For general support</i>	50,000	350,000	50,000 140,000	210,000

■ Grants newly authorized in 1986 (column 2 above) are highlighted by red boxes.

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ FUND FOR RENEWABLE ENERGY AND THE ENVIRONMENT Washington, D.C. <i>For the State of the States Report</i>		25,000		25,000
■ INFORM New York, New York <i>For general support (matching grant)</i>	50,000		20,000	30,000
■ NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado <i>For general support of the energy and natural resources program (matching grant)</i>	150,000		75,000	75,000
■ NORTHEAST-MIDWEST INSTITUTE Washington, D.C. <i>For general support of policy-oriented work in natural resources (matching grant)</i>	50,000		50,000	
■ NORTHERN LIGHTS RESEARCH AND EDUCATION INSTITUTE Missoula, Montana <i>For general support (matching grant)</i>		190,000	90,000	100,000
■ RESOURCES FOR THE FUTURE Washington, D.C. <i>For general support</i>		100,000	100,000	
■ ROCKY MOUNTAIN INSTITUTE Old Snowmass, Colorado <i>For general support (matching grant)</i>	30,000		30,000	
■ WESTERN GOVERNORS' ASSOCIATION Denver, Colorado <i>For general support (matching grant)</i>		300,000	100,000	200,000
■ WORLDWATCH INSTITUTE Washington, D.C. <i>For general support</i>		360,000	120,000	240,000

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Decisionmaking Processes</i>				
■ CALIFORNIA ENVIRONMENTAL TRUST San Francisco, California <i>For general support</i>		150,000	100,000	50,000
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, PUBLIC POLICY PROGRAM Los Angeles, California <i>For general support</i>	40,000		40,000	
■ CENTER FOR NEW DEMOCRATIC PROCESSES Minneapolis, Minnesota <i>For general support</i>		24,000		24,000
■ CLEAN SITES, INC. Alexandria, Virginia <i>For general support</i>	350,000			350,000
■ COMMITTEE FOR WATER POLICY CONSENSUS Concord, California <i>For general support</i>		25,000	25,000	
■ COMMON GROUND: CENTER FOR POLICY NEGOTIATION Boston, Massachusetts <i>For general support</i>		200,000	125,000	75,000
■ COMMUNITY ENVIRONMENTAL COUNCIL INC. OF SANTA BARBARA Santa Barbara, California <i>To help support follow-up activities to the California Environmental Quality Act Study</i>	25,000		25,000	
■ INSTITUTE FOR RESOURCE MANAGEMENT Salt Lake City, Utah <i>For general support (matching grant)</i>	125,000		25,000	100,000

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ KEYSTONE CENTER Keystone, Colorado <i>For general support of the Center's Science and Public Policy Program (matching grant)</i>	125,000		75,000	50,000
■ NEW ENGLAND NATURAL RESOURCES CENTER, FUND FOR NEW ENGLAND Boston, Massachusetts <i>To help support the New Hampshire-Ohio Acid Rain Partnership</i>	23,400		23,400	
■ NORTHWEST RENEWABLE RESOURCES CENTER Seattle, Washington <i>For general support (matching grant)</i>		200,000	90,000	110,000
<i>Environmental Education</i>				
■ CALIFORNIA INSTITUTE OF TECHNOLOGY, ENVIRONMENTAL QUALITY LABORATORY Pasadena, California <i>For general support</i>		260,000	90,000	170,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY, ENERGY AND RESOURCES GROUP Berkeley, California <i>For general support of problem-solving training and policy research</i>	160,000			160,000
■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, ENVIRONMENTAL SCIENCE AND ENGINEERING PROGRAM Los Angeles, California <i>For general support</i>	70,000		70,000	
■ CEIP FUND, INC. Boston, Massachusetts <i>For general support (matching grant)</i>	180,000		90,000	90,000
■ CORNELL UNIVERSITY, CENTER FOR ENVIRONMENTAL RESEARCH Ithaca, New York <i>For general support</i>	70,000			70,000

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ INTERNATIONAL SCHOLARS FOR ENVIRONMENTAL STUDIES New York, New York <i>For support of efforts to develop problem-solving courses and curricula</i></p>		25,000		25,000
<p>■ UNIVERSITY OF MICHIGAN, SCHOOL OF NATURAL RESOURCES Ann Arbor, Michigan <i>For general support (matching grant)</i></p>	50,000			50,000
<p>■ ORGANIZATION FOR TROPICAL STUDIES Durham, North Carolina <i>For general support of new course offerings in tropical ecosystem problem-solving and policy</i></p>		200,000	100,000	100,000
<p>■ PRINCETON UNIVERSITY, CENTER FOR ENERGY AND ENVIRONMENTAL STUDIES Princeton, New Jersey <i>For general support of training and policy research</i></p>	180,000			180,000
<p>■ ROCKY MOUNTAIN BIOLOGICAL LABORATORY Crested Butte, Colorado <i>For general support</i></p>	25,000		25,000	
<p>■ STUDENT CONSERVATION ASSOCIATION, INC. Charlestown, New Hampshire <i>For general support (matching grant)</i></p>	30,000		30,000	
<p>■ UNIVERSITY OF WASHINGTON, INSTITUTE FOR ENVIRONMENTAL STUDIES Seattle, Washington <i>For general support</i></p>	70,000		70,000	
 <i>Land Acquisition and Preservation</i>				
<p>■ BOONE AND CROCKETT CLUB FOUNDATION Washington, D.C. <i>For general support of the Theodore Roosevelt Memorial Ranch program of applied wild-life research</i></p>		100,000	100,000	

Environment: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CENTER FOR PLANT CONSERVATION Jamaica Plain, Massachusetts <i>For general support</i>	125,000		95,000	30,000
■ LAND TRUST EXCHANGE Mount Desert, Maine <i>For general support (matching grant)</i>	50,000		50,000	
■ NATIONAL FISH AND WILDLIFE FOUNDATION Washington, D.C. <i>For general support</i>		25,000		25,000
■ STANFORD UNIVERSITY, CENTER FOR CONSERVATION BIOLOGY Stanford, California <i>For general support</i>		150,000	75,000	75,000
■ TRUST FOR PUBLIC LAND San Francisco, California <i>For general support of the land trust program (matching grant)</i>	100,000		100,000	
<i>Other</i>				
■ CENTER FOR RESOURCE ECONOMICS Washington, D.C. <i>For general support</i>	90,000		60,000	30,000
■ ECOFUNDING New York, New York <i>To help support the California Water Policy Forum</i>	5,000		5,000	
■ SCIENTISTS' INSTITUTE FOR PUBLIC INFORMATION New York, New York <i>For general support of work on environ- mental issues (matching grant)</i>		150,000	75,000	75,000
TOTAL ENVIRONMENT	\$2,798,400	\$3,114,000	\$2,818,400	\$3,094,000

Performing Arts

The Hewlett Foundation's performing arts program makes grants to classical instrumental music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation recently began making grants to groups providing services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation often recommends that matching funds be applied to endowments or cash reserves rather than to current operating expenses to help ensure the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative achievement, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

Application deadlines for each of the foregoing areas of Foundation interest are listed on page 74.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; the humanities; elementary and secondary school programs; college or university proposals; community art classes; ethnic arts, including crafts, folk arts, popular music, and ethnic dance; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events, such as seminars, conferences, festivals, or cultural foreign exchange programs, and does not provide assistance with touring costs for performing companies.

*Program
Description*

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Music</i>				
■ BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support (matching grant)</i>	\$12,500		\$12,500	
■ CABRILLO MUSIC FESTIVAL Aptos, California <i>For operating support, to be matched by funds for endowment (matching grant)</i>	40,000		20,000	20,000
■ CARMEL BACH FESTIVAL, INC. Carmel, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	50,000		25,000	25,000
■ CHAMBER MUSIC AMERICA New York, New York <i>To establish an endowment for the CMA Commissioning Program (matching grant)</i>		150,000		150,000
■ CHAMBER SYMPHONY OF SAN FRANCISCO San Francisco, California <i>For general support, to be matched by funds for a cash reserve (matching grant)</i>	60,000		15,000	45,000
■ GOOD SOUND FOUNDATION Woodside, California <i>For general support</i>		25,000		25,000
■ HIDDEN VALLEY MUSIC SEMINARS Carmel, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	87,500		50,000	37,500
■ HUMANITIES WEST San Francisco, California <i>For general support, to be matched by funds for a cash reserve (matching grant)</i>		45,000	10,000	35,000

■ Grants newly authorized in 1986 (column 2 above) are highlighted by red boxes.

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ KRONOS QUARTET San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	100,000		50,000	50,000
■ MARIN SYMPHONY ASSOCIATION San Rafael, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	50,000		20,000	30,000
■ MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i>		60,000	10,000	50,000
■ NAPA VALLEY SYMPHONY ASSOCIATION Napa, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	50,000		20,000	30,000
■ OAKLAND SYMPHONY Oakland, California <i>For operating support, to be matched by funds for endowment (matching grant)</i>	100,000		100,000	
■ <i>For general support, to be matched by funds for endowment (matching grant)</i>		200,000	50,000	150,000
■ OLD FIRST CONCERTS San Francisco, California <i>For general support</i>	12,500		12,500	
■ PHILHARMONIA BAROQUE ORCHESTRA OF THE WEST Berkeley, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	80,000		10,000	70,000
■ PHILHARMONIC SOCIETY OF FREMONT-NEWARK Fremont, California <i>For general support, to be matched by funds for endowment (matching grant)</i>	29,000		9,000	20,000

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ SAN FRANCISCO CHAMBER ORCHESTRA San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i></p>		90,000	15,000	75,000
<p>■ SAN FRANCISCO CONSERVATORY OF MUSIC San Francisco, California <i>For the Master Class Program, to be matched by funds for endowment (matching grant)</i></p>	33,000		33,000	
<p>■ SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS San Francisco, California <i>For general support, to be matched by funds for endowment (matching grant)</i></p>	60,000		20,000	40,000
<p>■ SAN JOSE SYMPHONY ORCHESTRA San Jose, California <i>For general support, to be matched by funds for endowment (matching grant)</i></p>	75,000		25,000	50,000
<p>■ SANTA CRUZ SYMPHONY Aptos, California <i>For support of musicians' salaries (matching grant)</i></p>	10,000			10,000
<p>■ SINFONIA SAN FRANCISCO San Francisco, California <i>For general support, to be matched by funds for a cash reserve (matching grant)</i></p>		120,000	40,000	80,000
<i>Theatre and Opera</i>				
<p>■ AMERICAN CONSERVATORY THEATRE San Francisco, California <i>For the Advanced Training Program (matching grant)</i></p>	33,000		33,000	

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ BERKELEY REPERTORY THEATRE Berkeley, California <i>For general support, matching funds to be applied to a cash reserve (matching grant)</i>	175,000			175,000
■ BLAKE STREET HAWKEYES Berkeley, California <i>For general support</i>		20,000	20,000	
■ CALIFORNIA THEATRE CENTER Sunnyvale, California <i>For salary support of a financial director (matching grant)</i>	12,500		12,500	
■ For general support		25,000		25,000
■ EUREKA THEATRE COMPANY San Francisco, California <i>For general support (matching grant)</i>	25,000		25,000	
■ For general support (matching grant)		150,000	25,000	125,000
■ GEORGE COATES PERFORMANCE WORKS Berkeley, California <i>For general support (matching grant)</i>	30,000		15,000	15,000
■ JULIAN THEATRE San Francisco, California <i>For general support, matching funds to be applied to a cash reserve (matching grant)</i>	25,000			25,000
■ MAGIC THEATRE San Francisco, California <i>For general support (matching grant)</i>	20,000		20,000	
■ NATIONAL INSTITUTE FOR MUSIC THEATER Washington, D.C. <i>For the Internship Program</i>		75,000	25,000	50,000

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ NEW YORK CITY OPERA New York, New York <i>For general support of the Donald Gramm Fund for American Artists</i>	150,000		50,000	100,000
■ OAKLAND ENSEMBLE THEATRE Oakland, California <i>For general support and a cash reserve fund</i>		60,000	30,000	30,000
■ ONE ACT THEATRE COMPANY San Francisco, California <i>For general support, to be matched for deficit reduction and a cash reserve fund (matching grant)</i>		75,000	12,500	62,500
■ OPERA SAN JOSE San Jose, California <i>For general support</i>	30,000		30,000	
■ OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION Ashland, Oregon <i>For support of the advanced training of young artists program, matching funds to be applied to endowment (matching grant)</i>	100,000		50,000	50,000
■ PEOPLE'S THEATER COALITION San Francisco, California <i>For general support, to be matched for a cash reserve fund (matching grant)</i>		45,000	7,500	37,500
■ PICKLE FAMILY CIRCUS San Francisco, California <i>For general support (matching grant)</i>	102,500		37,500	65,000
■ POCKET OPERA COMPANY, INC. San Francisco, California <i>For general support</i>	100,000		40,000	60,000
■ For general support of the Waterfront Theater Project		25,000		25,000

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ SAN FRANCISCO OPERA CENTER San Francisco, California <i>For general support (matching grant)</i>	62,500		62,500	
■ <i>For training opera singers, to be matched by funds for endowment (matching grant)</i>		450,000	100,000	350,000
■ SAN FRANCISCO REPERTORY San Francisco, California <i>For general support (matching grant)</i>	62,500		25,000	37,500
■ SAN FRANCISCO SCHOOL OF DRAMATIC ARTS San Francisco, California <i>For general support</i>	15,000		15,000	
■ SAN JOSE REPERTORY COMPANY San Jose, California <i>For general support (matching grant)</i>	48,000			48,000
■ SOON 3 San Francisco, California <i>For general support</i>		45,000	22,500	22,500
■ THEATER ARTAUD San Francisco, California <i>For general support (matching grant)</i>	87,500		35,000	52,500
■ THEATRE COMMUNICATIONS CENTER OF THE BAY AREA San Francisco, California <i>For general support</i>	50,000		25,000	25,000
■ THEATREWORKS Palo Alto, California <i>For general support</i>	25,000		25,000	
■ VALLEY INSTITUTE OF THEATRE ARTS Saratoga, California <i>For general support (matching grant)</i>	40,000		20,000	20,000

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Dance</i>				
■ BERKELEY BALLET THEATER Berkeley, California <i>For general support</i>	20,000			20,000
■ CENTERSPACE DANCE FOUNDATION San Francisco, California <i>For general support</i>		75,000	25,000	50,000
■ CIRCUIT San Francisco, California <i>For general support</i>	20,000		20,000	
■ <i>For general support</i>		50,000	25,000	25,000
■ DANCE THROUGH TIME Kentfield, California <i>For general support</i>	25,000		25,000	
■ DANCE/USA Washington, D.C. <i>For general support</i>	40,000		20,000	20,000
■ DANCERS' STAGE COMPANY San Francisco, California <i>For general support</i>		75,000	25,000	50,000
■ DIMENSIONS DANCE THEATER Oakland, California <i>For general support</i>	30,000			30,000
■ MARGARET JENKINS DANCE COMPANY San Francisco, California <i>For general support</i>		120,000	40,000	80,000
■ MIXED BAG PRODUCTIONS San Francisco, California <i>For general support</i>		25,000	25,000	

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ NEW DANCE COMPANY SAN JOSE San Jose, California <i>For general support (matching grant)</i>	50,000		20,000	30,000
■ OAKLAND BALLET Oakland, California <i>For general support (matching grant)</i>	171,000		171,000	
■ OBERLIN DANCE COLLECTIVE San Francisco, California <i>For general support</i>		120,000	40,000	80,000
■ PENINSULA BALLET THEATRE San Mateo, California <i>For artistic development (matching grant)</i>	57,700		38,260	19,440
■ SAN FRANCISCO BALLET ASSOCIATION San Francisco, California <i>For support of the Apprentice and Student Dancer Program (matching grant)</i>	160,000		160,000	
■ <i>For support of the Apprentice and Student Dancer Program and the Student Scholarship Fund</i>		150,000	150,000	
■ SAN FRANCISCO BAY AREA DANCE COALITION San Francisco, California <i>For general support</i>		25,000		25,000
■ SAN FRANCISCO MOVING COMPANY San Francisco, California <i>For general support (matching grant)</i>	60,000		23,000	37,000
■ SAN JOSE CLEVELAND BALLET San Jose, California <i>For general support</i>		18,000		18,000
■ SCHOOL OF AMERICAN BALLET New York, New York <i>For general support (matching grant)</i>	50,000		50,000	

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
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Film and Video

■ BAY AREA VIDEO COALITION San Francisco, California <i>For general support</i>		75,000	50,000	25,000
■ FILM ARTS FOUNDATION San Francisco, California <i>For general support and for the Grants Program (matching grant)</i>		230,000		230,000
■ FOUNDATION FOR ART IN CINEMA San Francisco, California <i>For general support</i>		20,000		20,000

Other

■ ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For general support (matching grant)</i>	50,000			50,000
■ BAY AREA LAWYERS FOR THE ARTS San Francisco, California <i>For operating expenses</i>	45,000		15,000	30,000
■ BAY AREA PARTNERSHIP Oakland, California <i>For the Arts Edge Program</i>		150,000	50,000	100,000
■ BROOKLYN ACADEMY OF MUSIC Brooklyn, New York <i>For support of the Next Wave Festival series</i>	100,000		50,000	50,000
■ BUSINESS VOLUNTEERS FOR THE ARTS/SAN FRANCISCO San Francisco, California <i>For general support (matching grant)</i>	15,000		15,000	

Performing Arts: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CALIFORNIA CONFEDERATION OF THE ARTS Sacramento, California <i>For general support</i>		60,000		60,000
■ CITY CELEBRATION San Francisco, California <i>For general support</i>	10,000		10,000	
■ CULTURAL COUNCIL OF SANTA CRUZ COUNTY Aptos, California <i>For general support (matching grant)</i>	65,000		35,000	30,000
■ FORT MASON FOUNDATION San Francisco, California <i>For capital improvements to the Fort Mason Center</i>		500,000	500,000	
■ JOHN F. KENNEDY CENTER FOR THE PERFORMING ARTS Washington, D.C. <i>For the Regional Touring Fund</i>		250,000	250,000	
■ PERFORMING ARTS SERVICES San Francisco, California <i>For general support</i>		45,000	20,000	25,000
■ SAN FRANCISCO PERFORMANCES San Francisco, California <i>For operating expenses, to be matched by funds for endowment (matching grant)</i>	25,000			25,000
TOTAL PERFORMING ARTS	\$3,036,700	\$3,648,000	\$3,162,260	\$3,522,440

Population

Despite progress in many countries toward reducing birthrates, the significance of population growth as a worldwide problem remains undiminished. If present trends continue, world population will be at least twice its present size in the next century, and within twenty years the population of many countries will have outstripped the food and energy resources available to them. The Hewlett Foundation will therefore continue to allocate substantial resources to activities in the population field, particularly those involving the less-developed countries, where most of the unsustainable population growth will occur.

Within this broad field, the Foundation has specific interests in the following: the training of population experts; policy-related research on population issues, particularly the relationship of socioeconomic factors to fertility; and the support of comprehensive family planning services and other fertility-reducing programs. Efforts to increase understanding of adolescent fertility, male involvement, and the role of cash incentives are of increasing interest, as is work relating specifically to Mexico.

The Foundation plans continued support not only for analyses of the key variables affecting fertility behavior and the way they interact, but also for efforts to evaluate and implement fertility-reducing development policies. The Foundation will favor organizational support for groups that show an awareness of the complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of both societal and personal approaches to population questions. The Foundation will also encourage those that are trying to bridge the gap between research and the implementation of policies and programs.

Program Description

With regard to population issues in the United States, the Foundation supports national organizations concerned with avoiding unwanted pregnancy, particularly among adolescents. Of particular interest are groups that do public policy work, serve clearinghouse roles, and carry out demonstration programs with an evaluation component. Support for locally based organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area.

The Foundation will not consider support for biomedical research on reproduction; nor will it fund population education programs directed toward the general public.

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Social Science Research and Training</i>				
■ ALAN GUTTMACHER INSTITUTE New York, New York <i>For general support</i>	400,000		400,000	
■ BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island <i>For general support</i>	300,000		100,000	200,000
■ UNIVERSITY OF CALIFORNIA, BERKELEY, GRADUATE GROUP IN DEMOGRAPHY Berkeley, California <i>For general support for the Program in Population Research</i>		500,000	100,000	400,000
■ UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, INSTITUTE FOR HEALTH POLICY STUDIES San Francisco, California <i>For general support for the population work of the institute</i>		400,000	133,000	267,000
■ UNIVERSITY OF CHICAGO, COMMITTEE ON DEMOGRAPHIC TRAINING Chicago, Illinois <i>For work on international population issues</i>	200,000		100,000	100,000
■ CHULALONGKORN UNIVERSITY, INSTITUTE OF POPULATION STUDIES Bangkok, Thailand <i>For support of research and training activities</i>		75,000		75,000
■ COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>For general support</i>	560,000			560,000

■ Grants newly authorized in 1986 (column 2 above) are highlighted by red boxes.

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CORNELL UNIVERSITY, INTERNATIONAL POPULATION PROGRAM Ithaca, New York <i>For general support</i>		300,000	100,000	200,000
■ EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE Honolulu, Hawaii <i>For general support</i>	70,000		70,000	
■ EL COLEGIO DE MÉXICO Mexico City, Mexico <i>For the Program of Social Research on Popu- lation in Latin America (matching grant)</i> <i>For the Center for Demographic and Urban Studies</i>	3,398 100,000	(3,398)*		100,000
■ FORDHAM UNIVERSITY, DEPARTMENT OF SOCIOLOGY AND ANTHROPOLOGY Bronx, New York <i>For the international work over three years of the Program in Demography</i>		90,000	30,000	60,000
■ GADJAH MADA UNIVERSITY, POPULATION STUDIES CENTER Yagyakarta, Indonesia <i>For support of training activities</i>		150,000	50,000	100,000
■ HARVARD UNIVERSITY, CENTER FOR POPULATION STUDIES Cambridge, Massachusetts <i>For general support</i>		25,000		25,000
■ INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION Liege, Belgium <i>For general support</i>	50,000		50,000	
■ JOHNS HOPKINS UNIVERSITY, THE POPULATION CENTER Baltimore, Maryland <i>For general support</i>	540,000			540,000

* Grant cancelled.

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ MAHIDOL UNIVERSITY, INSTITUTE FOR POPULATION AND SOCIAL RESEARCH Nakornpathom, Thailand <i>For support of research and training activities</i></p>		75,000	25,000	50,000
<p>■ UNIVERSITY OF MICHIGAN, POPULATION STUDIES CENTER Ann Arbor, Michigan <i>For general support</i></p>	420,000		140,000	280,000
<p>■ UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER Chapel Hill, North Carolina <i>For general support</i></p>	560,000			560,000
<p>■ PENNSYLVANIA STATE UNIVERSITY, POPULATION ISSUES RESEARCH CENTER University Park, Pennsylvania <i>For work on international population issues and the interrelationship of fertility and natural resources</i></p>	200,000		100,000	100,000
<p>■ UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania <i>For general support</i></p>		700,000	160,000	540,000
<p>■ POPULATION COUNCIL New York, New York <i>For general support of nonbiomedical activities</i></p>	600,000		200,000	400,000
<p>■ POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work (matching grant)</i></p>	95,000		65,000	30,000
<p>■ PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support</i></p>	400,000		100,000	300,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ RAND CORPORATION Santa Monica, California <i>For support of the international work of the Labor and Population Program</i>		150,000	50,000	100,000
■ UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support</i>		180,000	60,000	120,000
■ UNIVERSITY OF TEXAS AT AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support</i>		650,000	130,000	520,000
■ UNIVERSIDADE FEDERAL DE MINAS GERAIS, CENTER OF REGIONAL DEVELOPMENT AND PLANNING (CEDEPLAR) Minas Gerais, Brazil <i>For support of population work</i>	150,000		37,000	113,000
■ UNIVERSITY OF WISCONSIN, MADISON, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin <i>For general support</i>	90,000		90,000	
<i>International Family Planning and Development</i>				
■ AMERICAN COLLEGE OF NURSE-MIDWIVES Washington, D.C. <i>For support of overseas family planning activities</i>		140,000	70,000	70,000
■ AMERICAN HOME ECONOMICS ASSOCIATION Washington, D.C. <i>For support of overseas family planning activities</i>		210,000	70,000	140,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ AMERICAN PUBLIC HEALTH ASSOCIATION Washington, D.C. <i>To support expansion and improvement of family planning services with primary health care programs</i>	140,000		70,000	70,000
■ THE ASIA FOUNDATION San Francisco, California <i>For family planning and population programs (matching grant)</i>	40,000		15,000	25,000
■ ASSOCIATION FOR VOLUNTARY SURGICAL CONTRACEPTION, INC. (Formerly ASSOCIATION FOR VOLUNTARY STERILIZATION, INC.) New York, New York <i>For general support of overseas activities (matching grant)</i>	227,000		113,000	114,000
■ CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C. <i>For general support (matching grant)</i>	150,000		75,000	75,000
■ EMORY UNIVERSITY SCHOOL OF MEDICINE, MASTER OF PUBLIC HEALTH PROGRAM Atlanta, Georgia <i>For the international family planning work of the Department of Community Health</i>		25,000	25,000	
■ FAMILY CARE INTERNATIONAL New York, New York <i>For research and planning efforts to develop a network of private health and family planning clinics in developing countries</i>		5,000	5,000	
■ FAMILY HEALTH INTERNATIONAL Research Triangle Park, North Carolina <i>For support of family planning work overseas</i>		210,000	70,000	140,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ GOOD SAMARITAN FOUNDATION Portland, Oregon <i>For family planning work at the Stella Maris Charity Clinic in India</i>		25,000	25,000	
■ INTERNATIONAL COMMITTEE ON THE MANAGEMENT OF POPULATION PROGRAMMES Selangor, Malaysia <i>For general support (matching grant)</i>	92,000		92,000	
■ INTERNATIONAL INSTITUTE OF RURAL RECONSTRUCTION New York, New York <i>For support of family planning work</i>	40,000			40,000
■ INTERNATIONAL PLANNED PARENTHOOD FEDERATION/ WESTERN HEMISPHERE REGION New York, New York <i>To stimulate philanthropic support for family planning and population initiatives (matching grant)</i>	50,000		50,000	
■ INTERNATIONAL PROJECTS ASSISTANCE SERVICES Carrboro, North Carolina <i>For general support (matching grant)</i>		300,000	50,000	250,000
■ INTERNATIONAL WOMEN'S HEALTH COALITION Washington, D.C. <i>For general support (matching grant)</i>	55,000		55,000	
■ MARGARET SANGER CENTER, PLANNED PARENTHOOD OF NEW YORK CITY New York, New York <i>For support of a program in Africa to involve men and boys in family planning</i>		150,000	75,000	75,000
■ MARIMED FOUNDATION Honolulu, Hawaii <i>For support of family planning activities</i>		85,000	65,000	20,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON POPULATION Washington, D.C. <i>For general support</i>		150,000	75,000	75,000
■ NATIONAL COUNCIL FOR INTERNATIONAL HEALTH Washington, D.C. <i>For publication of a monograph based on a family planning workshop for private voluntary organizations</i> <i>For support of family planning and population activities</i>		4,000 120,000	4,000 40,000	80,000
■ OVERSEAS EDUCATION FUND Washington, D.C. <i>For support of family planning work (matching grant)</i>	15,500			15,500
■ PARTNERS OF THE AMERICAS Washington, D.C. <i>For support of family planning and sex education work</i>		210,000	70,000	140,000
■ PARTNERSHIP FOR PRODUCTIVITY Washington, D.C. <i>For support of family planning work</i>		170,000	50,000	120,000
■ PATHFINDER FUND Chestnut Hill, Massachusetts <i>For general support</i>	400,000		200,000	200,000
■ POPULATION SERVICES INTERNATIONAL Washington, D.C. <i>For general support (matching grant)</i>	70,000			70,000
■ PROGRAM FOR THE INTRODUCTION AND ADAPTATION OF CONTRACEPTIVE TECHNOLOGY Seattle, Washington <i>For general support</i>		600,000	200,000	400,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ SAN DIEGO STATE UNIVERSITY San Diego, California <i>For the International Population Center to begin collaborative efforts with El Colegio de la Frontera Norte in Mexico</i>		25,000	5,000	20,000
■ SAVE THE CHILDREN FEDERATION Westport, Connecticut <i>For support of family planning work</i>	160,000		80,000	80,000
■ UNITARIAN UNIVERSALIST SERVICE COMMITTEE Boston, Massachusetts <i>For support of international family planning work</i>	60,000		40,000	20,000
■ WORLD NEIGHBORS Oklahoma City, Oklahoma <i>For support of family planning work (matching grant)</i>		270,000	90,000	180,000
<i>Domestic Activities</i>				
■ CENTER FOR POPULATION OPTIONS Washington, D.C. <i>For general support (matching grant)</i>		75,000	75,000	
■ EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>For general support</i>		40,000	40,000	
■ GIRLS' CLUBS OF AMERICA, INC. New York, New York <i>For the evaluation of programs directed toward avoiding unwanted adolescent pregnancy</i>		64,000	64,000	
■ NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C. <i>For general support</i>	240,000		100,000	140,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ OHIO STATE UNIVERSITY, CENTER FOR HUMAN RESOURCE RESEARCH Columbus, Ohio <i>For the 1986 supplement to the National Longitudinal Survey of Youth</i></p>	25,000		25,000	
<p>■ PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. New York, New York <i>For general support (matching grant)</i></p>		600,000	100,000	500,000
<p>■ PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. San Francisco, California <i>For the development of planned giving programs</i></p>	50,000			50,000
<p>■ PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For the evaluation of the Summer Training and Education Program on adolescent pregnancy</i></p>		100,000	50,000	50,000
<p>■ SOCIAL RESEARCH APPLICATIONS Palo Alto, California <i>For an evaluation of teen pregnancy, pregnancy prevention, and parenting programs (matching grant)</i></p>		25,000		25,000

Education of Leaders

<p>■ AMERICAN ASSEMBLY New York, New York <i>For the cost of the program on international population issues</i></p>	15,000		15,000	
<p>■ BETTER WORLD SOCIETY Washington, D.C. <i>For support to highlight population and family planning issues</i></p>		25,000		25,000

Population: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<p>■ HOUSTON AREA RESEARCH CENTER, WOODLANDS CENTER FOR GROWTH STUDIES The Woodlands, Texas <i>For a symposium on United States popu- lation polity in the U.S. Southwest, Mexico, and Central America (matching grant)</i></p>		15,000		15,000
<p>■ NATIONAL ACADEMY OF SCIENCES, COMMITTEE ON CHILD DEVELOPMENT AND PUBLIC POLICY Washington, D.C. <i>For the dissemination of the final report of the Study on Adolescent Pregnancy and Childbearing</i></p>		20,000		20,000
<p>■ POPULATION CRISIS COMMITTEE Washington, D.C. <i>For support of work to educate leaders about the importance of population matters (matching grant)</i></p>	200,000		115,000	85,000
<p>■ POPULATION INSTITUTE Washington, D.C. <i>For general support (matching grant)</i></p>		150,000	50,000	100,000
<p>■ POPULATION RESOURCE CENTER New York, New York <i>For general support (matching grant)</i></p>	150,000		70,000	80,000
TOTAL POPULATION	\$7,236,898	\$6,785,602*	\$4,773,000	\$9,249,500

* 1986 authorizations (\$6,789,000) minus cancellations (\$3,398).

Regional Grants

Through the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents. There are five categories in this program area: community development, youth employment, community foundation endowment challenge grants, minority leadership development, and selected human services. The first three are the major categories of the program and account for more than 90 percent of the program's budget.

In community development the Foundation funds organizations that conduct programs designed to revitalize neighborhoods by improving living conditions and the climate for business investment. We welcome community development proposals that feature a well-conceived approach to dealing with a range of interrelated economic and social problems in a specific neighborhood and a feasible plan for funding such an approach that includes a strategic role for Foundation grants.

In youth employment, grants are made to encourage, sustain, or evaluate well-designed youth training and placement programs that have the active involvement of potential private employers and show promise of being able to help young people make a successful transition from school to work.

The Hewlett Foundation awards endowment challenge grants to community foundations in or near the Bay Area that submit thoughtful plans to increase their endowment and granting capacity and for which a grant to stimulate gifts from local sources would be helpful.

In the minority leadership development category, the Foundation supports programs that enhance the ability of California minorities to pursue careers, as professionals or volunteers, that involve public or community services.

*Program
Description*

The selected human services category is directed primarily to organizations that serve low-income sections of the Peninsula counties. The proposals that are most likely to be funded in this category are those that propose new approaches to certain social problems, where short-term Foundation support is critical and the prospects for other forms of long-term financing is good.

The Foundation will consider different types of grants—general, program, or project support. The Foundation welcomes opportunities to fund programs with other grantmakers.

Program funds dictate that only one in every ten requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's need to focus its resources.

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<i>Community Development</i>				
■ CENTER FOR COMMUNITY CHANGE Washington, D.C. <i>For general support, with a portion earmarked for the Oakland office</i>		255,000	135,000	120,000
■ CENTER FOR POLICY DEVELOPMENT (Formerly ARABELLA MARTINEZ INSTITUTE) Berkeley, California <i>For a study of community development corporations</i>		25,000	25,000	
■ CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER San Francisco, California <i>For general support (matching grant)</i>	144,000		79,000	65,000
■ COMMUNITY DEVELOPMENT INSTITUTE East Palo Alto, California <i>For general support</i>		200,000	80,000	120,000
■ COMMUNITY HOUSING IMPROVEMENT SYSTEMS AND PLANNING ASSOCIATION Salinas, California <i>For administrative support associated with rehabilitating a headquarters building</i>		23,500	23,500	
■ COMMUNITY INFORMATION EXCHANGE Washington, D.C. <i>For the California portion of a nationwide computerized information network for community development organizations</i>		25,000	25,000	
■ EAST BAY ASIAN LOCAL DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>		100,000	40,000	60,000

■ Grants newly authorized in 1986 (column 2 above) are highlighted by red boxes.

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ GREATER RICHMOND COMMUNITY DEVELOPMENT CORPORATION Richmond, California <i>For general support</i>	55,000			55,000
■ JUBILEE WEST INC. Oakland, California <i>For general support</i>	50,000		25,000	25,000
■ LA RAZA GRAPHICS CENTER San Francisco, California <i>For general support</i>	33,000		33,000	
■ LOCAL INITIATIVES SUPPORT CORPORATION San Francisco, California <i>For support of an administrative office in San Francisco (matching grant)</i>	150,000		10,000	140,000
■ MISSION HOUSING DEVELOPMENT CORPORATION San Francisco, California <i>For general support</i>		200,000		200,000
■ NATIONAL CONGRESS FOR COMMUNITY ECONOMIC DEVELOPMENT Washington, D.C. <i>For general support</i>		25,000	25,000	
■ NORTH OF MARKET PLANNING COALITION San Francisco, California <i>For general support</i>	60,000		30,000	30,000
■ OAKLAND BUSINESS DEVELOPMENT CORPORATION Oakland, California <i>For general support (matching grant)</i>	79,800		70,250	9,550
■ REALITY HOUSE WEST San Francisco, California <i>For general support</i>	20,000		20,000	

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ SAN JOSE DEVELOPMENT CORPORATION San Jose, California <i>For general support</i> 		215,000	75,000	140,000
<ul style="list-style-type: none"> ■ SPANISH SPEAKING UNITY COUNCIL Oakland, California <i>For general support</i> 	80,000		40,000	40,000
<ul style="list-style-type: none"> ■ TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION San Francisco, California <i>For general support</i> 	50,000		50,000	
<ul style="list-style-type: none"> ■ TRI-CITY ECONOMIC DEVELOPMENT CORPORATION Union City, California <i>For general support</i> 	30,000		30,000	
<i>Youth Employment</i>				
<ul style="list-style-type: none"> ■ ADELANTE Berkeley, California <i>For support of the youth employment program</i> 	125,000		62,500	62,500
<ul style="list-style-type: none"> ■ ARRIBA JUNTOS San Francisco, California <i>For support of the young single mothers employment training program</i> 	25,000		25,000	
<ul style="list-style-type: none"> ■ BAY AREA URBAN LEAGUE, INC. San Francisco, California <i>For the youth employment training center</i> 	50,000		50,000	
<ul style="list-style-type: none"> ■ UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION Berkeley, California <i>For an evaluation and for technical assistance to Peninsula Academies replications in ten high schools</i> 		25,000	25,000	
<ul style="list-style-type: none"> <i>For an evaluation of Peninsula Academies replications in California</i> 		100,000	100,000	

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ EAST BAY CONSERVATION CORPS Oakland, California <i>For general support</i>		200,000	68,000	132,000
■ HUMAN ENVIRONMENT CENTER Washington, D.C. <i>For support of the urban youth conservation corps program</i>		150,000	75,000	75,000
■ MANPOWER DEMONSTRATION RESEARCH CORPORATION New York, New York <i>For support of JOBSTART, a national youth employment program</i>	300,000		100,000	200,000
■ NEW WAYS TO WORK Oakland, California <i>To help support the Job Sharing for Youth Project</i>	25,000		25,000	
■ OAKLAND YOUTHWORKS Oakland, California <i>For general support</i>		150,000	50,000	100,000
■ OPPORTUNITIES INDUSTRIALIZATION CENTER WEST Menlo Park, California <i>For support of the first year costs of the new printing program</i>	25,000		25,000	
■ PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For general support</i>		150,000	75,000	75,000
■ SAN FRANCISCO RENAISSANCE San Francisco, California <i>For an employment training program to reduce welfare dependency among young mothers</i>		25,000	25,000	
■ SAN JOSE STATE UNIVERSITY, SCHOOL OF EDUCATION San Jose, California <i>For the Remedial Education and Academic Development for Survival project</i>	46,000			46,000

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ YOUTH FOR SERVICE San Francisco, California <i>For support of the Telecommunications Training Program (matching grant)</i>	75,000		45,000	30,000

Community Foundation Endowments

■ COMMUNITY FOUNDATION FOR MONTEREY COUNTY Monterey, California <i>To increase endowment and grantmaking capacity (matching grant)</i>	79,000		79,000	
■ EAST BAY COMMUNITY FOUNDATION Oakland, California <i>To increase endowment and grantmaking capacity (matching grant)</i>	80,000		80,000	
■ GREATER SANTA CRUZ COUNTY COMMUNITY FOUNDATION Aptos, California <i>To increase endowment and grantmaking capacity (matching grant)</i>		500,000	128,325	371,675
■ PENINSULA COMMUNITY FOUNDATION Burlingame, California <i>To increase endowment and grantmaking capacity (matching grant)</i>		500,000	62,200	437,800

Selected Human Services

■ AMERICAN RED CROSS, GOLDEN GATE CHAPTER San Francisco, California <i>For flood relief services in Northern California</i>		25,000	25,000	
■ COLEMAN ADVOCATES FOR CHILDREN AND YOUTH San Francisco, California <i>For general support</i>		100,000	34,000	66,000

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ CITY OF EAST PALO ALTO Palo Alto, California <i>For planning the Youth Development Center project</i>		25,000	12,500	12,500
■ EPISCOPAL SANCTUARY San Francisco, California <i>For support of the capital and other needs of the food and shelter program</i>	25,000		25,000	
■ HERBERT HOOVER BOYS' AND GIRLS' CLUB Menlo Park, California <i>For general support and capital improvements (matching grant)</i>	30,000		30,000	
■ NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For flood relief services in Northern California</i>		50,000	50,000	
■ POLK STREET TOWN HALL San Francisco, California <i>For general support of the Larkin Street Youth Center</i>		25,000	25,000	
■ SANTA CLARA VALLEY URBAN LEAGUE SPONSORING COMMITTEE San Jose, California <i>To support efforts to establish a Santa Clara affiliate of the National Urban League</i>		25,000	25,000	
■ STANFORD MID-PENINSULA URBAN COALITION Stanford, California <i>For general support</i>	33,000		33,000	
■ WILEY MANUEL LAW FOUNDATION Oakland, California <i>To support the Oakland Persistent Poverty Project</i>		25,000	25,000	

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ YMCA CAPITAL FUND Palo Alto, California <i>To help cover fundraising campaign costs</i>		25,000		25,000

Minority Leadership Development

■ A BETTER CHANCE, INC. Oakland, California <i>For support of its western office in Oakland</i>	25,000		25,000	
■ CORO FOUNDATION San Francisco, California <i>To support minorities in the Coro Fellowship Program</i>	29,000		29,000	
■ NATIONAL URBAN FELLOWS New York, New York <i>To support a new western office and to increase the number of California Hispanics in the Fellowship Program</i>	60,000		30,000	30,000

Other

■ FRIENDS OF THE SAN FRANCISCO LIBRARY San Francisco, California <i>For prearchitectural planning for a new library</i>		20,000	20,000	
■ PUBLIC MEDIA CENTER San Francisco, California <i>Support for technical assistance programs to Bay Area nonprofit organizations</i>	25,000		25,000	
■ SAN FRANCISCO AFRICAN AMERICAN HISTORICAL AND CULTURAL SOCIETY San Francisco, California <i>For general support of the Bay Area portion of the Women of Courage project</i>		3,000	3,000	

Regional Grants: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY Stanford, California <i>For general support of the Public Service Center</i> 		200,000	68,000	132,000
<ul style="list-style-type: none"> ■ SUPPORT CENTER/CTD (Formerly COMMUNITY TRAINING AND DEVELOPMENT) San Francisco, California <i>For general support of the management improvement program</i> 	12,500		12,500	
TOTAL REGIONAL	\$1,821,300	\$3,391,500	\$2,412,775	\$2,800,025

Special Projects

Special Projects: Organizations (by Category)

Unpaid
Grants
12/31/85

Grants
Authorized
1986

Payments
Made
1986

Unpaid
Grants
12/31/86

Public Policy

- AMERICAN POLITICAL SCIENCE
ASSOCIATION, PROJECT '87
Washington, D.C.

For general support

\$300,000

\$150,000

\$150,000

- ASPEN INSTITUTE FOR HUMANISTIC
STUDIES
Washington, D.C.

*For general support of the Inter-American
Dialogue*

150,000

150,000

- BROOKINGS INSTITUTION
Washington, D.C.

For general support

800,000

200,000

600,000

- CLAREMONT UNIVERSITY CENTER,
TOMAS RIVERA CENTER
Claremont, California

For general support

300,000

100,000

200,000

- COUNCIL ON FOREIGN RELATIONS
New York, New York

For general support of the Studies Program

200,000

200,000

- HARVARD UNIVERSITY, CENTER FOR
BUSINESS AND GOVERNMENT
Cambridge, Massachusetts

For general support

50,000

50,000

- Grants newly authorized in 1986 (column 2 above)
are highlighted by red boxes.

Special Projects: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C. <i>For general support</i>	200,000		100,000	100,000
■ JOINT CENTER FOR POLITICAL STUDIES Washington, D.C. <i>For general support</i>		375,000	125,000	250,000
■ NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the discretionary fund</i>	200,000		100,000	100,000
■ NATIONAL BUREAU OF ECONOMIC RESEARCH, INC. Cambridge, Massachusetts <i>For general support</i>	200,000		100,000	100,000
■ NATIONAL CONFERENCE ON SOCIAL WELFARE Washington, D.C. <i>For the Project on the Federal Social Role</i>		25,000	25,000	
■ OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For general support</i>	250,000		125,000	125,000
■ PUBLIC AGENDA FOUNDATION New York, New York <i>For the project on The Public and the Nation's Nuclear Arms Policy</i>		500,000	500,000	
■ ROOSEVELT CENTER FOR AMERICAN POLICY STUDIES Washington, D.C. <i>For general support</i>	200,000		100,000	100,000
■ UNIVERSITY OF SOUTHERN CALIFORNIA, SACRAMENTO PUBLIC AFFAIRS CENTER Sacramento, California <i>For the publication California Policy Choices</i>	66,000		66,000	

Special Projects: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ STANFORD UNIVERSITY, CENTER FOR ECONOMIC POLICY RESEARCH Stanford, California <i>For general support</i>	100,000		100,000	
■ TRILATERAL COMMISSION New York, New York <i>For general support</i>		175,000	58,000	117,000
■ URBAN INSTITUTE Washington, D.C. <i>For general support</i>	125,000		125,000	
■ UNIVERSITY OF VIRGINIA, MILLER CENTER FOR PUBLIC AFFAIRS Charlottesville, Virginia <i>For general support</i>	50,000		50,000	
■ YALE UNIVERSITY, INSTITUTION FOR SOCIAL AND POLICY STUDIES New Haven, Connecticut <i>For general support of the Program on Nonprofit Organizations</i>	125,000		75,000	50,000
<i>Nonprofit Service Organizations</i>				
■ FOUNDATION CENTER New York, New York <i>For general support, including the San Francisco office</i>	60,000		30,000	30,000
■ NATIONAL CHARITIES INFORMATION BUREAU New York, New York <i>For the Standards Review Project</i>		25,000		25,000
■ UNIVERSITY OF SAN FRANCISCO, INSTITUTE FOR NONPROFIT ORGANIZATION MANAGEMENT San Francisco, California <i>For general support</i>		50,000	25,000	25,000

Special Projects: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ VOLUNTEER Arlington, Virginia <i>For general support (matching grant)</i> 	50,000		50,000	

Prosocial Development

<ul style="list-style-type: none"> ■ CALIFORNIA STATE UNIVERSITY, SCHOOL OF EDUCATION AND HUMAN DEVELOPMENT Fresno, California <i>For support of the Clovis Project</i> 		24,600	24,600	
<ul style="list-style-type: none"> ■ DEVELOPMENTAL STUDIES CENTER San Ramon, California <i>For Foundation-related expenses</i> 	28,657		4,873	23,784
<ul style="list-style-type: none"> ■ <i>For the fifth demonstration year of the Child Development Project</i> 		1,306,674	653,337	653,337

Arms Control/National Security

<ul style="list-style-type: none"> ■ UNIVERSITY OF CALIFORNIA, LOS ANGELES, CENTER FOR INTERNATIONAL AND STRATEGIC STUDIES Los Angeles, California <i>For general support</i> 	300,000			300,000
<ul style="list-style-type: none"> ■ CORNELL UNIVERSITY Ithaca, New York <i>For the project on Crisis Stability and Nuclear War</i> 		20,000	20,000	
<ul style="list-style-type: none"> ■ GEORGETOWN UNIVERSITY, CENTER FOR RESEARCH IN INTERNATIONAL STUDIES Washington, D.C. <i>For general support</i> 	100,000		100,000	
<ul style="list-style-type: none"> ■ INTERNATIONAL INSTITUTE FOR STRATEGIC STUDIES London, England <i>For general support</i> 	166,000		84,000	82,000

Special Projects: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
<ul style="list-style-type: none"> ■ MASSACHUSETTS INSTITUTE OF TECHNOLOGY, ARMS CONTROL AND DEFENSE POLICY PROGRAM Cambridge, Massachusetts <i>For general support</i> 	600,000			600,000
<ul style="list-style-type: none"> ■ STANFORD UNIVERSITY, ARMS CONTROL AND DISARMAMENT PROJECT Stanford, California <i>For general support</i> 	150,000		150,000	
<i>Other</i>				
<ul style="list-style-type: none"> ■ AMERICAN POLITICAL SCIENCE ASSOCIATION Washington, D.C. <i>For the James Madison Fellowship Program</i> 		250,000	125,000	125,000
<ul style="list-style-type: none"> ■ BEIRUT UNIVERSITY COLLEGE New York, New York <i>For the endowment campaign</i> 		100,000	100,000	
<ul style="list-style-type: none"> ■ CALIFORNIA COMMISSION ON CAMPAIGN FINANCING Los Angeles, California <i>For general support</i> 		250,000	125,000	125,000
<ul style="list-style-type: none"> ■ GERMAN MARSHALL FUND OF THE UNITED STATES Washington, D.C. <i>For planning for the Fortieth Anniversary of the Marshall Plan</i> 		25,000		25,000
<ul style="list-style-type: none"> ■ HARVARD UNIVERSITY Cambridge, Massachusetts <i>For the permanent endowment fund campaign of Phillips Brooks House Association (matching grant)</i> 	50,000			50,000

Special Projects: Organizations (by Category)	Unpaid Grants 12/31/85	Grants Authorized 1986	Payments Made 1986	Unpaid Grants 12/31/86
■ INSTITUTE FOR JOURNALISM EDUCATION Berkeley, California <i>For general support (matching grant)</i>	67,000		33,000	34,000
■ RESEARCH CORPORATION Tucson, Arizona <i>For support of research grants in science for liberal arts college faculty</i>		300,000	100,000	200,000
TOTAL SPECIAL PROJECTS	\$ 4,587,657	\$ 3,726,274	\$ 3,723,810	\$ 4,590,121
SUBTOTAL: 1986 GROSS AUTHORIZATIONS AND PAYMENTS		\$32,874,274	\$26,301,745	
<i>Less Cancellations</i>		(151,520)		
<i>Less Refunds</i>		(6,523)	(6,523)	
GRAND TOTAL: ALL PROGRAM AREAS	\$31,090,677	\$32,716,231	\$26,295,222	\$37,511,686

Advice to Applicants

Because the foregoing Program Descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt. But because the Foundation prefers to conduct its affairs with a small staff, a more detailed response will in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the following schedule, it will make every effort to do so.

	<u>Application Submitted by:</u>	<u>Application Reviewed in:</u>
Music	January 1	April
Theatre	April 1	July
Dance	July 1	October
Film and Video		
Service Organizations	July 1	October

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through support of organizations active in its main programs. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests that seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

1. A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
2. A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceased.
3. The identity and qualifications of the key personnel to be involved.
4. A list of members of the governing body.

-
5. Evidence of tax-exempt status.
 6. A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider for support grants or loans to individuals; grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fundraising drives. It will not make grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including those declined at the staff level.

Financial Statements

THE WILLIAM AND FLORA HEWLETT FOUNDATION

Balance Sheet

	December 31	
	1986	1985
<i>ASSETS</i>		
Investments, at market value:		
Hewlett-Packard Company common stock	\$348,734,000	\$333,616,000
Fixed income securities	209,565,000	173,499,000
Money market fund	1,114,000	578,000
	<u>559,413,000</u>	<u>507,693,000</u>
Cash	570,000	83,000
Interest, dividends, and security sales receivable	4,992,000	5,803,000
Office equipment and other assets	226,000	218,000
	<u>\$565,201,000</u>	<u>\$513,797,000</u>
 <i>LIABILITIES AND FOUNDATION PRINCIPAL</i>		
Accounts payable and accrued liabilities	\$ 129,000	\$ 111,000
Federal excise tax payable currently	556,000	476,000
Grants payable	37,512,000	31,091,000
Deferred federal excise tax	5,330,000	5,287,000
	<u>43,527,000</u>	<u>36,965,000</u>
Foundation principal	<u>521,674,000</u>	<u>476,832,000</u>
	<u>\$565,201,000</u>	<u>\$513,797,000</u>

See accompanying notes to financial statements on pp. 80-81

*Statement of Income, Expenses, and
Changes in Foundation Principal*

	Year Ended December 31	
	1986	1985
Revenue:		
Interest	\$ 17,494,000	\$ 18,321,000
Dividends	1,887,000	2,276,000
	<u>19,381,000</u>	<u>20,597,000</u>
Expenses:		
Administrative expenses	1,553,000	1,370,000
Investment management expenses	401,000	361,000
	<u>1,954,000</u>	<u>1,731,000</u>
Excess of revenue over expenses	17,427,000	18,866,000
Realized gain on sale of investments	30,682,000	25,135,000
Unrealized increase in market value of investments	30,046,000	24,741,000
Federal excise tax on investment income	(597,000)	(539,000)
	77,558,000	68,203,000
Grants authorized	<u>(32,716,000)</u>	<u>(33,190,000)</u>
Excess of income over expenses for the year	44,842,000	35,013,000
Foundation principal at beginning of year	476,832,000	441,819,000
Foundation principal at end of year	<u>\$521,674,000</u>	<u>\$476,832,000</u>

See accompanying notes to financial statements on pp. 80-81.

*Statement of Changes in
Financial Position*

	Year Ended December 31	
	1986	1985
Sources of cash:		
Excess of revenue over expenses	\$17,427,000	\$18,866,000
Net liquidation of securities, including gain thereon	9,819,000	11,253,000
Other	10,000	159,000
	<u>27,256,000</u>	<u>30,278,000</u>
Uses of cash:		
Payments on grants	26,295,000	29,852,000
Payment of federal excise tax on prior year income	474,000	505,000
	<u>26,769,000</u>	<u>30,357,000</u>
Increase (Decrease) in cash	<u>\$ 487,000</u>	<u>\$ (79,000)</u>

See accompanying notes to financial statements on pp. 80-81.

Notes to Financial Statements
December 31, 1986 and 1985

NOTE 1
Investments

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year. Realized gains (losses) on sales of investments are determined based on cost.

The cost of investments held at year end is as follows:

	<u>1986</u>	<u>1985</u>
Hewlett-Packard Company common stock	\$145,352,000	\$158,443,000
Fixed income securities	193,999,000	159,770,000
Money market fund	1,114,000	578,000
	<u>\$340,465,000</u>	<u>\$318,791,000</u>

The Foundation held 8,327,980 shares of Hewlett-Packard Company stock (approximately 3% of that Company's total outstanding shares) with a market price of \$41.875 per share at December 31, 1986. At December 31, 1985 the Foundation held 9,077,980 shares with a market price of \$36.75 per share.

The fixed income portfolio at December 31, 1986 consisted primarily of U.S. Government and government agencies securities.

NOTE 2
Grants Payable

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments generally over a three-year period. Grants authorized but unpaid at December 31, 1986 are payable as follows:

<u>Year Payable</u>	<u>Amount</u>
1987	\$24,019,000
1988	10,205,000
1989 and thereafter	3,288,000
	<u>\$37,512,000</u>

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to nonqualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

NOTE 3
Federal Excise Tax

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. However, the Foundation is classified as a private foundation and is subject to a federal excise tax on net investment income.

(Note 3, continued)

Starting in 1985, foundations may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation's payout was sufficient in both 1986 and 1985 to qualify for the reduced tax rate.

Deferred federal excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The provisions for federal excise tax were as follows:

	<u>1986</u>	<u>1985</u>
Current	\$554,000	\$495,000
Deferred	43,000	44,000
	<u>\$597,000</u>	<u>\$539,000</u>

REPORT OF INDEPENDENT ACCOUNTANTS

MARCH 4, 1987

*To the Board of Directors of
The William and Flora Hewlett Foundation*

In our opinion, the accompanying balance sheet and the related statements of income, expenses and changes in Foundation principal and of changes in financial position present fairly the financial position of The William and Flora Hewlett Foundation at December 31, 1986 and 1985, and the results of its operations and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles consistently applied. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

555 CALIFORNIA STREET
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