

THE
WILLIAM
AND
FLORA
HEWLETT
FOUNDATION

1985

ANNUAL REPORT

THE
WILLIAM
AND
FLORA
HEWLETT
FOUNDATION

■ ANNUAL REPORT 1985

■ 525 Middlefield Road
Menlo Park, California 94025
415/329-1070

BOARD OF DIRECTORS

William R. Hewlett
Chairman

Walter B. Hewlett
Vice Chairman

Roger W. Heyns
President

Robert Minge Brown

Robert F. Erburu

Eleanor H. Gimon

Arjay Miller

Lyle M. Nelson

William D. Ruckelshaus (*As of July 1985*)

ADMINISTRATIVE STAFF

Roger W. Heyns
President

Marianne Pallotti
Vice President, Corporate Secretary

William F. Nichols
Treasurer (As of September 1985)

C. Ted Perry
Treasurer (Through June 1985)

Robert C. Barrett
Program Officer

Hugh C. Burroughs
Program Officer

Theodore E. Lobman
Program Officer (Through July 1985)

Anne Firth Murray
Program Officer

Eric B. Peterson
Program Officer

Clint E. Smith
Program Officer (As of January 1986)

Catharine Garcia
Program Assistant

Carol Holt
Librarian

Toni O'Hare
Program Assistant

Kathlyn N. Paxton
Manager of Financial and Grant Systems

Patricia Poore
*Receptionist
Staff Assistant*

Marilyn Russell
Program Assistant

Priscilla W. Tommei
Accountant

Dyke Brown
Consultant


The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

To date the Foundation has concentrated its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; and more recently, conflict resolution. Some sub-areas of interest to the Foundation are listed in the Program Descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a modest proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

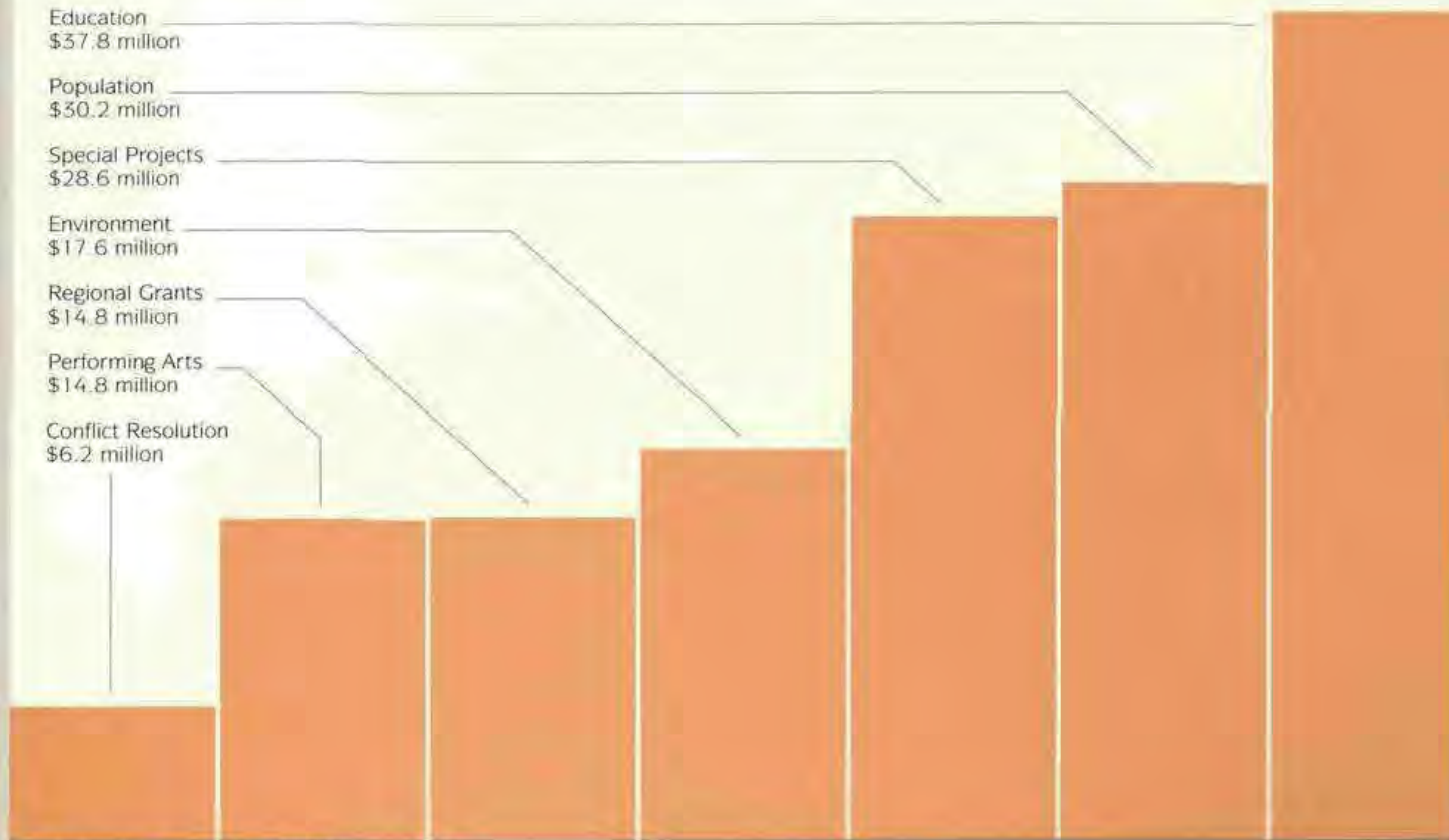
In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation. ■

PREFACE	3
PRESIDENT'S STATEMENT	6
PROGRAM DESCRIPTIONS	12
Conflict Resolution	14
Education	20
Environment	32
Performing Arts	40
Population	52
Regional Grants	62
Special Projects	72
AUTHORIZATIONS AND DISBURSEMENTS	
Conflict Resolution	16
Education	22
Environment	34
Performing Arts	42
Population	54
Regional Grants	64
Special Projects	73
ADVICE TO APPLICANTS	78
FINANCIAL STATEMENTS	80
INDEX	85



"Our goal has been to define programs and establish objectives that show promise of realizing the aspirations of the founders: to promote the well-being of mankind. We began from the assumption that making ours an effective democratic society, a society whose institutions work, is essential to human welfare not only in the United States but throughout the world."

■ *The William and Flora Hewlett Foundation
Annual Report, 1977*

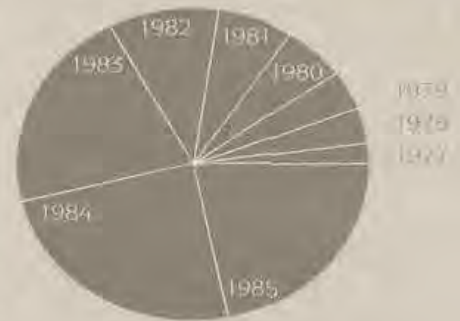


PRESIDENT'S STATEMENT

Each year the Foundation's annual report attempts to examine whether we have indeed kept our original intention in mind and assesses the methods we have used to serve that purpose. This publication is our account to the public for the grants we make. It also describes our program interests to the applicant community and informs applicants about our procedures and policies. This year's report has an additional purpose. It is to report on the Foundation's *grantmaking since 1977, during which the Foundation distributed \$150 million.*

We recognized at the outset that the areas in which we could effectively function had to be limited and restricted our attention to the fields of education, environment, population, performing arts, and urban communities (regional grants). An early interest in conflict resolution was initially included in the environment program and was then established as a separate program in 1984. From the start, the Foundation established a special projects category to give the Foundation flexibility to respond to proposals of special interest to the Board which did not fall within existing programs.

1977-1985: \$150 million



The accompanying chart shows the allocations of funds in the designated programs and the special projects category. While the Foundation's annual granting level gradually increased during the period covered, from \$3 million in 1977 to its present \$33 million, the proportion of grants awarded in the different programs remained relatively constant.

While our broad program interests have not changed substantially, there has been an increase in focus and a definition of specific objectives as the subcategories within each program have been developed, reduced, and refined. Each of the program descriptions appearing later in this report includes text that reveals the program's purposes and decisionmaking rationale. Each program description also includes a chart which describes the interests of that program, the level of effort, the type of recipients, or the kind of activities supported. These charts, however, do not reveal the larger intentions of the Foundation that permeate all of the program areas. It is the purpose of the remaining paragraphs to provide this perspective.

As the opening statement implies, the Foundation has a special interest in the strengthening of institutions. The majority of grants have been for the general support of institutions important in the area of Foundation interests, as opposed to project support. In some instances, the grants have been for the support of the institution as a whole; in others they have been directed to a particular unit or activity of the organization. The general support grants place a great deal of faith in the judgment of the leadership and the decision-making apparatus of the organization. Our efforts have been to assist institutions and organizations with problems they have identified and which seem to us important. Thus, support has been given to increase the stability of performing arts organizations, to improve the management of nonprofit organizations, or to strengthen international scholarship and training on university campuses. Approximately \$84 million, more than half of the Foundation's total grants, have been to established institutions and organizations across all program areas.



▶ \$84 million: Established Institutions

The largest single category of institutional recipients has been research universities and liberal arts colleges. These have been the subject of direct attention of the education program. The Foundation's objectives in conflict resolution, the environment, and population have also been served by these institutions. Grants to colleges and universities, both direct and in association with other Foundation interests, total just over \$50 million, a third of the total for the nine-year period.

This institutional emphasis does not mean, however, that we are satisfied to support already flourishing institutions. A large amount of support has been given to new and fragile institutions that are deemed to be necessary and desirable. Illustrations here include grants to establish the National Institute for Dispute Resolution, to provide initial core support for new community development and youth employment organizations, and to assist the development of national security research and policy centers. Grants totaling approximately \$19 million have been made for this institution-building purpose. Taken together with the institutional grants described above, \$103 million, more than two-thirds of the \$150 million total, have been for institutional support.

The Foundation's interest in using its resources to increase the effectiveness of our society has also led to efforts to improve decisionmaking on important issues of public policy. Again, we have had to make some choices, since decisionmaking occurs in a wide variety of settings and involves complex processes. Our efforts have been directed toward one step in the process, namely, the development of public policy options. Improved public understanding depends upon the nation's capacity for high-quality public policy research. We have, in pursuing these goals, supported institutions and organizations with a record of objective policy research and a capacity to participate effectively and appropriately in the decisionmaking process. Some of these grants have gone to organizations working in areas of program interest such as environment, population, and the urban community. Other recipients have a broader agenda of issues important to the nation. In all cases, consistent with our policy



\$19 million: Institution Building ◀



\$103 million: Institutional Support ◀



▶ \$48 million: Public Policy Research

of trusting the organization's leadership and its decisionmaking process, the grants have been for general support. Of the \$150 million in total grants, almost \$40 million, or slightly more than a quarter of the funds, have been directed toward public policy research. If we include the efforts in this area funded through the conflict resolution and environment programs, the total reaches \$48 million.



▶ \$13 million: Minority Issues

The Foundation has chosen to deal with certain issues important to minorities within our established programs. Thus, the extent of our effort directed toward this population may not be reflected adequately in the graphs shown in this report. While other Foundation efforts are intended to be useful to minority groups, slightly more than \$13 million has been allocated to activities with direct relevance to this community. These include grants to community development organizations, youth employment projects, historically Black colleges, social services to children, and the program to increase minority representation in science and engineering.



▶ \$33 million: Grants Allocated with Matching Requirements

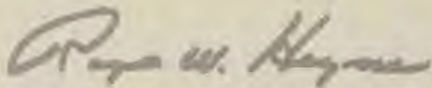
The Foundation has had a consistent interest in strengthening America's habit of philanthropy. One method has been the use of the matching requirement. This requirement may not actually increase private giving, since it is possible that it only diverts donations from one target to another. The Foundation utilizes the matching requirement only when the recipient believes it would be helpful in increasing private support. Often the requirement has been that the match be met by new or increased donations. Whether one regards the result as stimulating additional donations or as evidence of the leveraging of foundation grants, during the 1977 to 1985 period, 23 percent of the grants have required a match. The \$33 million granted with matching requirements produced approximately \$60 million of additional funds through 1985. If all current matches are met, and our experience has been that almost all of them are, the figure will be more than \$66 million.

The preceding paragraphs suggest a preoccupation with domestic affairs. Concealed in the categories we use to describe our grants are substantial efforts that reflect the Foundation's international in-

terests. Almost 90 percent of the total amount granted through the population program is spent on overseas activities, including the support of organizations providing family planning services in less-developed countries and for U.S. population centers with particular emphasis on population problems overseas and the training of foreign students. The second largest component of the education program is for the support of international scholarship and training activities in research universities. The education program also includes grants to increase public understanding of international affairs.

Another set of grants with international significance is the support of national security/arms control studies. A number of special projects have also been in support of organizations primarily involved in international affairs. The total Foundation funds granted for international activities in all areas is approximately \$40 million, slightly more than a quarter of the total since 1977.

The development and strengthening of institutions important to society and improving the effectiveness of the nation's decisionmaking processes are the overriding goals of the Foundation. They have been referred to often in previous annual reports, accompanied by appropriate disclaimers about our own limitations. We do not assume that our resources alone are adequate for the tasks we are pursuing. We recognize that we have chosen certain fields in which to work and hence have limited the institutions with which we deal. This description of our grants, however, together with those contained in other sections of the report, attest to the fact that these broad goals have been consistently pursued in all of our programs and have helped to inform our efforts. ■



Roger W. Heyns
December 1985



\$40 million: International Issues ■

The program statements that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes. First, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness is a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

Second, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A great many excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives. ■





Since 1978 the Foundation has been interested in alternatives to litigation and legislation in the resolution of disputes. Its initial grants dealt primarily with environmental disputes. In 1984 the conflict resolution program was established to support dispute resolution in a wide variety of settings. The Foundation emphasizes general support and does not provide funding for specific research projects. The program includes grants in three categories.

The first consists of support for organizations whose work improves theory in the conflict resolution area. The Foundation is particularly interested in interdisciplinary or inter-university units that demonstrate a strong academic commitment to systematic study and research on conflict resolution and the ability to contribute to improvements in practice.



The second category consists of support for mediators and other practitioners of third-party intervention techniques. The Foundation is interested in opportunities to help organizations develop a record of successfully resolving disputes, to assist the development of new ideas and prototypic approaches, and to support evaluations of the effectiveness of conflict resolution techniques.

In the third category the Foundation provides support to organizations that train or educate potential users about conflict resolution techniques, or otherwise promote the field generally. ■

1977-1985: \$6.2 million



CONFLICT RESOLUTION

	Unpaid Grants 31 December 1984	1985 Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	------------------------------	--------------------------	--------------------------------------

THEORY DEVELOPMENT

▶ CENTER FOR LAW AND HUMAN VALUES New York, New York <i>For general support</i>		\$25,000	\$25,000	
HARVARD UNIVERSITY, HARVARD LAW SCHOOL Cambridge, Massachusetts <i>For general support of the Program on Negotiation</i>	\$320,000		320,000	
▶ UNIVERSITY OF HAWAII, DEPARTMENT OF URBAN AND REGIONAL PLANNING Honolulu, Hawaii <i>For general support of the Program on Conflict Resolution (matching grant)</i>		420,000	140,000	\$280,000
▶ UNIVERSITY OF MICHIGAN, CENTER FOR RESEARCH ON SOCIAL ORGANIZATIONS Ann Arbor, Michigan <i>For general support of the Interdisciplinary Program on Conflict Management Alternatives (matching grant)</i>		280,000	125,000	155,000
▶ UNIVERSITY OF MINNESOTA Minneapolis, Minnesota <i>For general support of the Conflict Resolution Project (matching grant)</i>		300,000	125,000	175,000

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

PRACTITIONER ORGANIZATIONS

▶ ACCORD Boulder, Colorado <i>For general support (matching grant)</i>		240,000	70,000	170,000
CENTER FOR DISPUTE RESOLUTION Denver, Colorado <i>For general support (matching grant)</i>	70,000		30,000	40,000
▶ COMMUNITY BOARDS PROGRAM Chicago, Illinois <i>For the review committee evaluation of the Program's effectiveness</i>		15,000	15,000	
CONCILIATION FORUMS OF OAKLAND Oakland, California <i>For general support (matching grant)</i>	5,000		5,000	
▶ CONFLICT CLINIC, INC. St. Louis, Missouri <i>For general support</i>		150,000	100,000	50,000
ENVIRONMENTAL MEDIATION INTERNATIONAL Washington, D.C. <i>For general support</i>	20,000		20,000	
▶ FORUM ON COMMUNITY AND THE ENVIRONMENT Washington, D.C. <i>To help support planning for expansion</i>		25,000	25,000	
INTERNATIONAL PEACE ACADEMY New York, New York <i>For general support</i>	100,000		50,000	50,000
KEYSTONE CENTER Keystone, Colorado <i>To support the establishment of a policy dialogue resource fund for use in Keystone's toxic exposure compensation project (matching grant)</i>	5,000			5,000
MEDIATION INSTITUTE Seattle, Washington <i>For general support (matching grant)</i>	70,000		70,000	
▶ NEIGHBORHOOD JUSTICE CENTER OF ATLANTA Atlanta, Georgia <i>For general support</i>		150,000	75,000	75,000

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
NEIGHBORHOOD JUSTICE CENTER OF HONOLULU Honolulu, Hawaii <i>To help support environmental dispute resolution activities</i>	35,000		35,000	
NEW ENGLAND NATURAL RESOURCES CENTER Boston, Massachusetts <i>For general support of the Mediation Center (matching grant)</i>	140,000		50,000	90,000
▶ NEW YORK ACADEMY OF SCIENCES, SCIENCE AND PUBLIC POLICY New York, New York <i>For general support of the Academy's Science and Decisionmaking Project</i>		25,000	25,000	
SANTA CLARA COUNTY BAR ASSOCIATION San Jose, California <i>To help support the Neighborhood Small Claims Court project (matching grant)</i>	5,000			5,000
UNIVERSITY OF VIRGINIA Charlottesville, Virginia <i>For general support of the Institute for Environmental Negotiation (matching grant)</i>	80,000			80,000
▶ WESTERN NETWORK Santa Fe, New Mexico <i>For general support (matching grant)</i>		120,000	50,000	70,000

PROMOTION OF THE FIELD

AMERICAN ARBITRATION ASSOCIATION New York, New York <i>To help support the Association's Task Force on Law Schools and Business Schools</i>	10,000		10,000	
▶ <i>To help support the Association's Task Force on Law Schools and Business Schools</i>		10,000		10,000
INSTITUTE OF JUDICIAL ADMINISTRATION, INC. New York, New York <i>To support the Institute's Dispute Resolution Assistance Center</i>	25,000		25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
▶ NATIONAL INSTITUTE FOR DISPUTE RESOLUTION Washington, D.C. <i>For general support</i>		600,000	600,000	
▶ SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION Washington, D.C. <i>To help support the 1985 conference</i>		15,000		15,000
OTHER				
▶ NORTHERN KENTUCKY UNIVERSITY Falls Church, Virginia <i>For general support of the study on the history and methods of the Federal Mediation and Conciliation Service</i>		15,000	15,000	
TOTAL CONFLICT RESOLUTION	\$885,000	\$2,390,000	\$2,005,000	\$1,270,000



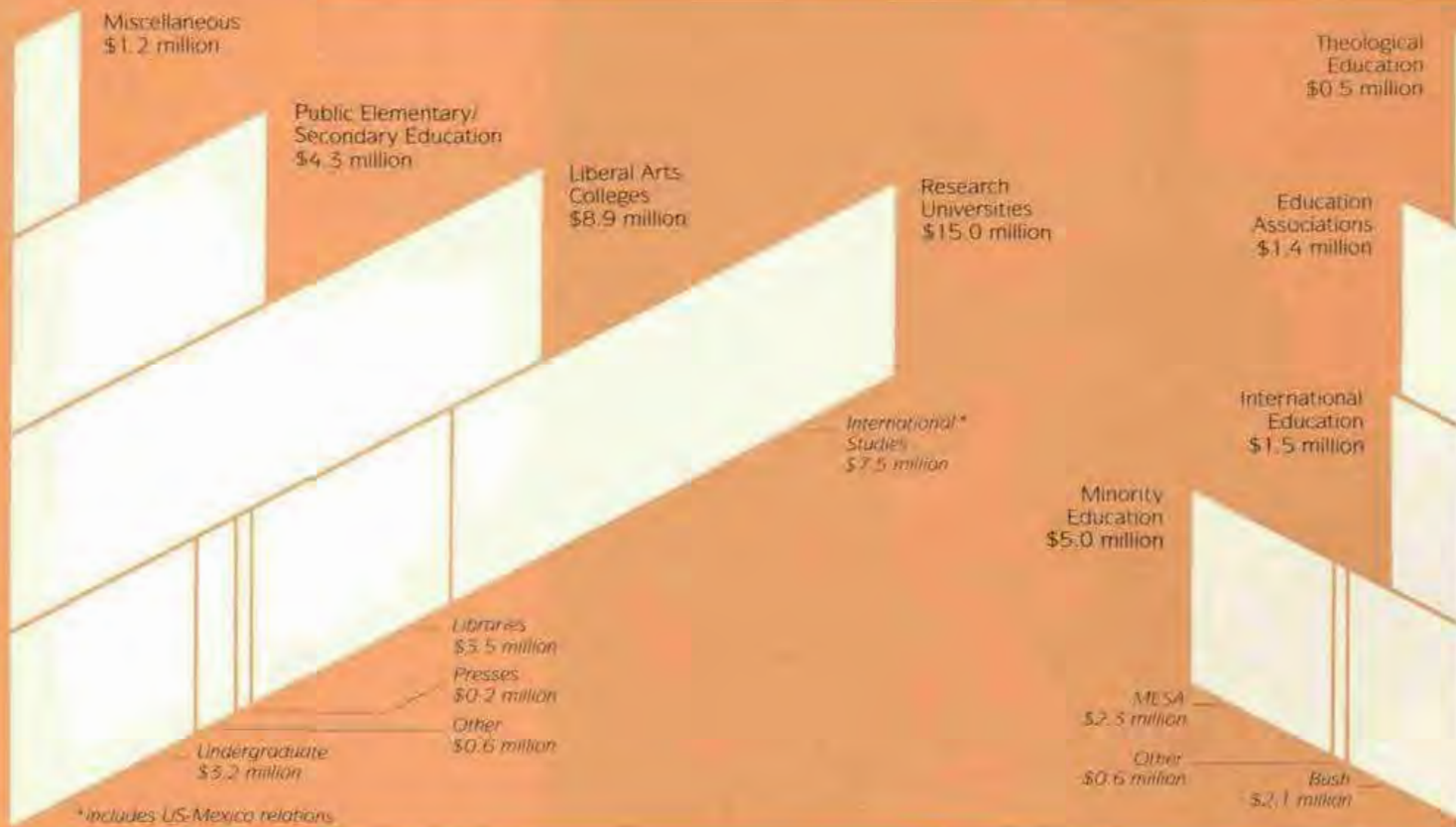
Grants in the education program are made to promote the underlying strengths of recipient institutions rather than to meet their short-term, specific needs. Most of the grants are made in the categories described below. For the few made outside these categories, preference is generally given to umbrella organizations or activities that serve a number of institutions.

The Foundation makes grants to strengthen networks of major research libraries reflecting the conviction that only through collaboration can libraries maintain cost-effective, quality services. The Foundation will not help meet the needs of individual libraries or disciplines. Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation seeks proposals that promise benefits to presses generally. The Foundation also supports international and area

studies at major research universities through grants to endow discretionary funds. Participation in this program is by invitation.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions that focus on relations between the United States and Mexico. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs, address regional and local concerns, and involve local educators and journalists.

Maintaining funds for institutional renewal is difficult in times of budget stringency. The Foundation makes challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and other activities at selective private liberal arts colleges.



EDUCATION

The Foundation makes similar grants to universities with strong traditional commitments to improving undergraduate education. Participation in both programs is by invitation.

In conjunction with The Bush Foundation, the Foundation supports a program of challenge grants to private Black colleges for their capital campaigns. The Foundation also plans to work with The Bush Foundation in the development of a new program to fund grants for faculty development at Black colleges.

To help increase the number of minority engineers and scientists, the Foundation supports MESA (Mathematics, Engineering, Science Achievement), a program that increases the motivation and preparation of pre-college students at more than 120 high schools in California.

The Foundation helps strengthen elementary and secondary schools by

funding efforts to reform public policy at the state level and by funding broad-based partnerships between schools and universities and colleges, in contrast to individual programs of research, staff and curriculum development, or other service programs. In 1986 most of the grants in this category are expected to be in California.

Although the Foundation has an interest in theological education, for the next few years only activities that serve a number of institutions simultaneously will be considered.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefitting individual institutions except as these may explicitly relate to other Foundation objectives. ■

1977-1985: \$37.8 million



EDUCATION

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

RESEARCH LIBRARIES

COUNCIL ON LIBRARY RESOURCES Washington, D.C. <i>For general support</i>	\$200,000		\$200,000	
RESEARCH LIBRARIES GROUP, INC. Stanford, California <i>To implement a cooperative program to convert card catalog records to computer form</i>	700,000		350,000	\$350,000

UNIVERSITY PRESSES

▶ DARTMOUTH COLLEGE, UNIVERSITY PRESS OF NEW ENGLAND Hanover, New Hampshire <i>For the Book Review Editors File</i>		\$25,000	25,000	
--	--	----------	--------	--

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

UNIVERSITY INTERNATIONAL STUDIES

RESEARCH UNIVERSITY INTERNATIONAL AND AREA STUDIES PROGRAM <i>To establish discretionary fund endowments for international and area studies (matching grants)</i>				
▶ UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California		300,000		300,000
▶ UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California		300,000		300,000
CORNELL UNIVERSITY Ithaca, New York	125,000		50,000	75,000
GEORGETOWN UNIVERSITY Washington, D.C.	174,100		174,100	
UNIVERSITY OF INDIANA Bloomington, Indiana	200,000		200,000	
JOHNS HOPKINS UNIVERSITY Washington, D.C.	125,000		125,000	
UNIVERSITY OF PENNSYLVANIA Philadelphia, Pennsylvania	150,000		50,000	100,000
PRINCETON UNIVERSITY Princeton, New Jersey	200,000		95,500	104,500
TUFTS UNIVERSITY Medford, Massachusetts	150,000			150,000
UNIVERSITIES FIELD STAFF INTERNATIONAL Indianapolis, Indiana <i>To partially subsidize new memberships</i>	32,500			32,500
WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS Washington, D.C. <i>To help establish an endowed Director's Discretionary Fund (matching grant)</i>	134,000		34,000	100,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

U.S./MEXICO STUDIES

<p>▶ UNIVERSITY OF CALIFORNIA, LOS ANGELES, ENVIRONMENTAL SCIENCE AND ENGINEERING Los Angeles, California</p> <p><i>To plan an integrated research program on environmental issues of importance to the United States and Mexico</i></p>		25,000	25,000	
<p>UNIVERSITY OF CALIFORNIA, SAN DIEGO, CENTER FOR U.S.-MEXICAN STUDIES La Jolla, California</p> <p><i>For general support</i></p>	300,000		150,000	150,000
<p>▶ CENTRO DE ESTUDIOS FRONTERIZOS DEL NORTE DE MEXICO Tijuana, Mexico</p> <p><i>For the support of data systems development</i></p>		130,000	130,000	
<p>STANFORD UNIVERSITY, FOOD RESEARCH INSTITUTE Stanford, California</p> <p><i>For the Consortium of U.S. Programs on Mexico</i></p>	46,000		46,000	
<p>▶ STANFORD UNIVERSITY, PROJECT ON U.S.-MEXICO RELATIONS Stanford, California</p> <p><i>For general support</i></p>		450,000	207,000	243,000

LIBERAL ARTS COLLEGES

<p>SELF RENEWAL PROGRAM</p> <p><i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i></p>				
<p>ALBION COLLEGE* Albion, Michigan</p>	25,000		25,000	
<p>ALLEGHENY COLLEGE* Meadville, Pennsylvania</p>	62,500		62,500	
<p>▶ AMHERST COLLEGE* Amherst, Massachusetts</p>		125,000		125,000
<p>AUSTIN COLLEGE* Sherman, Texas</p>	75,000			75,000
<p>BARD COLLEGE* New York, New York</p>	75,000			75,000

* Grant made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
BARNARD COLLEGE* New York, New York	125,000			125,000
BATES COLLEGE* Lewiston, Maine	25,000		25,000	
BIRMINGHAM-SOUTHERN COLLEGE* Birmingham, Alabama	87,500			87,500
BOWDOIN COLLEGE* Brunswick, Maine	100,000			100,000
BUCKNELL UNIVERSITY* Lewisburg, Pennsylvania	100,000		100,000	
▶ CALIFORNIA LUTHERAN COLLEGE Thousand Oaks, California		150,000		150,000
CENTRE COLLEGE* Danville, Kentucky	75,000		75,000	
CLAREMONT McKENNA COLLEGE* Claremont, California	50,000			50,000
COE COLLEGE* Cedar Rapids, Iowa	50,000		50,000	
COLGATE UNIVERSITY* Hamilton, New York	25,000			25,000
COLLEGE OF THE HOLY CROSS* Worcester, Massachusetts	100,000		50,000	50,000
COLORADO COLLEGE* Colorado Springs, Colorado	37,500		37,500	
CONNECTICUT COLLEGE* New London, Connecticut	75,000		25,000	50,000
▶ CORNELL COLLEGE* Mount Vernon, Iowa		75,000		75,000
▶ DEPAUW UNIVERSITY* Greencastle, Indiana		75,000		75,000
DICKINSON COLLEGE* Carlisle, Pennsylvania	37,500		37,500	
▶ FURMAN UNIVERSITY* Greenville, South Carolina		87,500		87,500
GUSTAVUS ADOLPHUS COLLEGE* St. Peter, Minnesota	25,000			25,000
HAMPSHIRE COLLEGE* Amherst, Massachusetts	75,000		25,000	50,000
HOBART AND WILLIAM SMITH COLLEGES* Geneva, New York	87,500		87,500	
KENYON COLLEGE* Gambier, Ohio	50,000		50,000	
LAKE FOREST COLLEGE* Lake Forest, Illinois	25,000		25,000	
▶ LEWIS AND CLARK COLLEGE* Portland, Oregon		87,500		87,500

* Grant made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985

▶ New grant, 1985

	Unpaid Grants 31 December 1984	1985		Unpaid Grants 31 December 1985
		Grants Authorized	Payments Made	
▶ LINFIELD COLLEGE McMinnville, Oregon		250,000		250,000
MILLS COLLEGE* Oakland, California	75,000			75,000
MOUNT HOLYOKE COLLEGE* South Hadley, Massachusetts	50,000			50,000
▶ MOUNT ST. MARY'S COLLEGE Los Angeles, California		250,000		250,000
▶ MUHLENBERG COLLEGE* Allentown, Pennsylvania		87,500		87,500
▶ OBERLIN COLLEGE* Oberlin, Ohio		125,000		125,000
OHIO WESLEYAN UNIVERSITY* Delaware, Ohio	100,000		100,000	
▶ PITZER COLLEGE Claremont, California		100,000		100,000
▶ RHODES COLLEGE* Memphis, Tennessee		87,500		87,500
ST. JOHN'S COLLEGE* Annapolis, Maryland	75,000			75,000
SARAH LAWRENCE COLLEGE* Bronxville, New York	75,000		25,000	50,000
SCRIPPS COLLEGE* Claremont, California	75,000		25,000	50,000
SMITH COLLEGE* Northampton, Massachusetts	125,000		50,000	75,000
UNION COLLEGE* Schoenectady, New York	75,000		50,000	25,000
THE UNIVERSITY OF THE SOUTH* Sewanee, Tennessee	75,000			75,000
VASSAR COLLEGE* Poughkeepsie, New York	125,000		25,000	100,000
WASHINGTON AND JEFFERSON COLLEGE* Washington, Pennsylvania	50,000		25,000	25,000
WASHINGTON AND LEE UNIVERSITY* Lexington, Virginia	100,000		50,000	50,000
WELLESLEY COLLEGE* Wellesley, Massachusetts	125,000		25,000	100,000

* Grant made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985

▶ New grant, 1985

	Unpaid Grants 31 December 1984	1985 Grants Authorized	Payments Made	Unpaid Grants 31 December 1985
WELLS COLLEGE* Aurora, New York	75,000		25,000	50,000
WHEATON COLLEGE* Norton, Massachusetts	62,500		25,000	37,500
WHITMAN COLLEGE* Walla Walla, Washington	87,500		25,000	62,500
▶ WILLAMETTE UNIVERSITY Salem, Oregon		250,000		250,000
▶ WOFFORD COLLEGE* Spartanburg, South Carolina		75,000		75,000

UNDERGRADUATE COLLEGES

RENEWAL PROGRAM <i>To help establish discretionary fund endowments for the improvement of undergraduate education (matching grants)</i>				
BRANDEIS UNIVERSITY Waltham, Massachusetts	175,000		175,000	
BROWN UNIVERSITY Providence, Rhode Island	300,000		58,000	242,000
CARNEGIE-MELLON UNIVERSITY Pittsburgh, Pennsylvania	300,000		50,000	250,000
▶ UNIVERSITY OF CHICAGO Chicago, Illinois		300,000		300,000
DARTMOUTH COLLEGE Hanover, New Hampshire	300,000			300,000
DUKE UNIVERSITY Durham, North Carolina	300,000		90,000	210,000
JOHNS HOPKINS UNIVERSITY Baltimore, Maryland	200,000		100,000	100,000
NORTHWESTERN UNIVERSITY Evanston, Illinois	300,000			300,000
PRINCETON UNIVERSITY Princeton, New Jersey	300,000		64,900	235,100
▶ RICE UNIVERSITY Houston, Texas		300,000		300,000
TUFTS UNIVERSITY Medford, Massachusetts	300,000			300,000

* Grant made in conjunction with the Andrew W. Mellon Foundation through a program completed in 1985

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

PRIVATE BLACK COLLEGES

THE BUSH FOUNDATION

St. Paul, Minnesota

*For the Black College Alumni
Challenge grant program*

144,122

144,122

▶ *For the Program of Capital
Campaign Challenge Grants for
private Black colleges (Johnson C.
Smith University, Talladega College,
Tougaloo College, and Xavier
University)*

296,250

296,250

MINORITIES IN ENGINEERING

UNIVERSITY OF CALIFORNIA, BERKELEY, MESA PROGRAM

Berkeley, California

*To support 1984-85 programs in
Washington, Arizona, New Mexico,
and Colorado*

110,000

110,000

▶ *For general support*

150,000

150,000

▶ NATIONAL ACTION COUNCIL FOR MINORITIES IN ENGINEERING, INC.

New York, New York

*For the grants and technical
assistance program*

515,000

200,000

315,000

UNIVERSITY-SCHOOL PARTNERSHIPS

▶ BROWN UNIVERSITY, EDUCATION DEPARTMENT

Providence, Rhode Island

*For a university-school association
and collaboration program*

359,000

100,000

259,000

UNIVERSITY OF CALIFORNIA, BERKELEY, SCHOOL OF EDUCATION

Berkeley, California

*To support the "School-University
Partnership for Educational Renewal"*

400,000

200,000

200,000

▶ MILLS COLLEGE

Oakland, California

*For support of collaborative projects
by eleven colleges and local schools*

126,000

126,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
▶ SAN JOSE UNIFIED SCHOOL DISTRICT San Jose, California <i>To plan collaboration with one or more universities</i>		25,000	25,000	
▶ STANFORD UNIVERSITY, SCHOOL OF EDUCATION Stanford, California <i>For completion of the Study of Stanford and the Schools</i>		150,000	150,000	

STATE-LEVEL POLICY ANALYSIS/PUBLIC EDUCATION

▶ UNIVERSITY OF CALIFORNIA, BERKELEY, POLICY ANALYSIS FOR CALIFORNIA EDUCATION (PACE) Berkeley, California <i>For general support</i>		900,000	350,000	550,000
SENATE RULES COMMITTEE Sacramento, California <i>For the California Commission on the Teaching Profession</i>	266,000		266,000	
▶ <i>For the California Commission on the Teaching Profession</i>		113,000	113,000	

OTHER ELEMENTARY AND SECONDARY SCHOOLS

▶ ACHIEVEMENT COUNCIL, INC. Oakland, California <i>For general support</i>		125,000	125,000	
▶ THE AMERICAN HISTORICAL ASSOCIATION Washington, D.C. <i>To support the establishment of the History Teaching Alliance</i>		100,000	60,000	40,000
▶ CALIFORNIA TEACHERS ASSOCIATION, INSTITUTE FOR TEACHERS Burlingame, California <i>For support of local discussion groups to address issues in the teaching profession</i>		10,000	10,000	
▶ UNIVERSITY OF CALIFORNIA, BERKELEY, LAWRENCE HALL OF SCIENCE Berkeley, California <i>For planning a new building</i>		25,000	25,000	

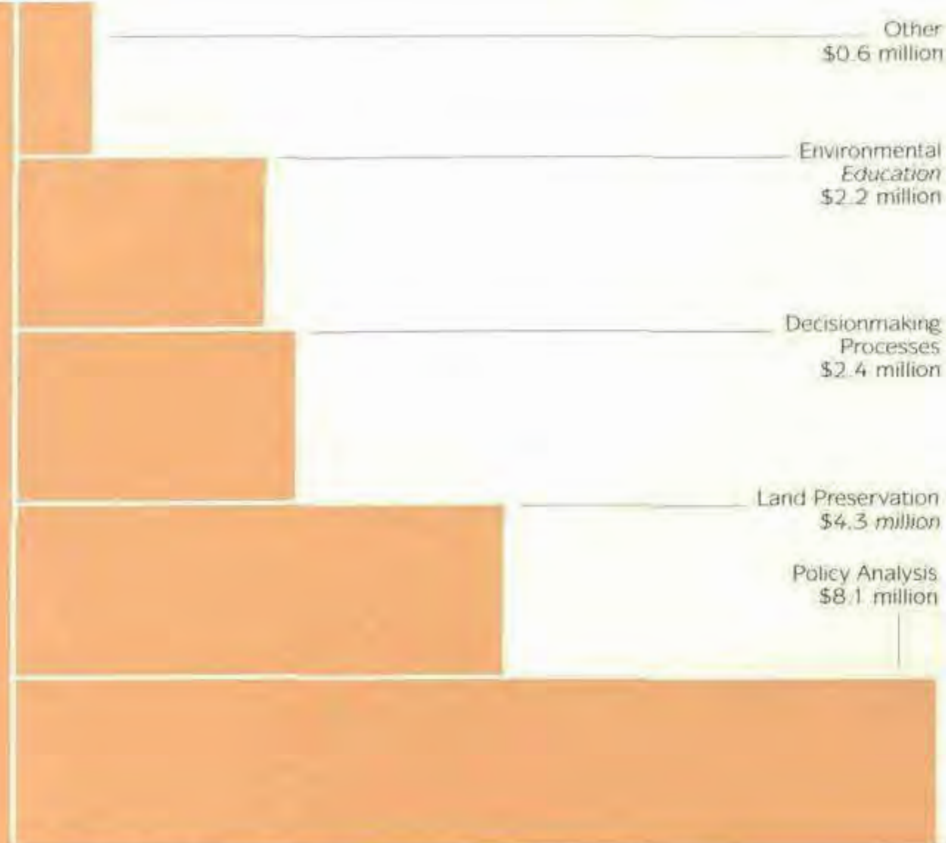
	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
LABOR INSTITUTE FOR HUMAN ENRICHMENT, INC. Washington, D.C.				
▶ <i>To expand the Visiting Practitioner Program of the American Federation of Teachers</i>		180,000	60,000	120,000
<i>To support Teachers' Forums on the Teaching Profession at sixteen sites in California</i>	10,000		10,000	
▶ SAN FRANCISCO UNIFIED SCHOOL DISTRICT San Francisco, California				
<i>To support the Targeted Schooling Program of staff development and school improvement</i>		25,000	25,000	
INTERNATIONAL EDUCATION				
▶ GLOBAL PERSPECTIVES IN EDUCATION, INC. New York, New York				
<i>For general support</i>		200,000	85,000	115,000
▶ SAN DIEGO STATE UNIVERSITY, CENTER FOR LATIN AMERICAN STUDIES San Diego, California				
<i>For general support of the Latin American Studies Education Resources (LASER) Program</i>		25,000	25,000	
STANFORD UNIVERSITY, CENTER FOR RESEARCH IN INTERNATIONAL STUDIES Stanford, California				
<i>To support the Bay Area Global Education Program</i>	250,000		125,000	125,000
WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA San Francisco, California				
<i>To expand services and increase inter-organizational cooperation in the Bay Area</i>	135,000		68,000	67,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
OTHER				
▶ AMERICAN COUNCIL ON EDUCATION Washington, D.C. <i>For general support</i>		500,000	100,000	400,000
▶ CALIFORNIA COALITION FOR FAIR SCHOOL FINANCE Menlo Park, California <i>For general support</i>		25,000	25,000	
▶ UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>Toward costs incurred in hosting the Eighth General Conference of the International Association of Universities</i>		25,000		25,000
COMMISSION ON COLLEGE RETIREMENT New York, New York <i>For general support</i>	150,000		150,000	
▶ <i>For general support</i>		25,000		25,000
INDEPENDENT COLLEGES OF NORTHERN CALIFORNIA San Francisco, California <i>To stimulate contributions to the Thirtieth Anniversary Campaign (matching grant)</i>	50,000		50,000	
▶ MATH/SCIENCE NETWORK Oakland, California <i>For general support</i>		10,000	10,000	
RESEARCH CORPORATION Tucson, Arizona <i>For a program of competitive basic research grants for faculty at private liberal arts colleges</i>	150,000		75,000	75,000
▶ WESTERN ASSOCIATION OF SCHOOLS AND COLLEGES Oakland, California <i>For remodelling and expansion of the offices</i>		25,000	25,000	
TOTAL EDUCATION	\$9,414,222	\$7,589,250	\$6,663,750	\$10,339,722



The overall objective of the environment program is to improve decision-making on environmental issues. Primarily through general support grants, the Foundation intends to devote substantial resources to the field as a whole, hoping thereby to encourage more intelligent, rewarding uses of man's natural environment for education, conservation, and development. The Foundation emphasizes general support and does not provide funding for specific research projects. The program includes four categories of grants.

In the first category, the Foundation supports organizations that produce policy-oriented studies or disseminate information to United States policymakers at the national, regional, or state levels on a broad range of environmental issues. Foundation support is directed to organizations



ENVIRONMENT

concerned with questions of domestic importance or problems of international significance if there is a United States policy concern. The Foundation does not support advocacy or litigating organizations.

In the second category, the Foundation supports organizations that study or document how decisionmaking procedures regarding natural resource allocation or environmental management could be improved. The Foundation's interest is primarily focused on permit or project approval processes, environmental assessment requirements, or other structural or procedural features that would help to make environmental decisionmaking more expeditious, yet more protective of the legitimate interests of all involved parties.

The third category consists of support to selected university and college environmental studies programs at the graduate and undergraduate levels. Foundation grants are directed to enhancing the policy relevance of studies and research and to improving the ability of students to manage resources through problemsolving teaching and training. The Foundation also supports a limited number of general public education efforts, but only in areas where the Foundation has a particular interest.

In the fourth category, the Foundation supports organizations that conduct coordinated efforts on a national scale to acquire, preserve, or manage unique, ecologically significant land. The Foundation also supports organizations that work with local land trusts or other organizations toward the same ends. ■

1977–1985: \$17.6 million



ENVIRONMENT

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

POLICY ANALYSIS

<p>▶ AMERICAN LAND RESOURCE ASSOCIATION Bethesda, Maryland <i>For general support (matching grant)</i></p>		\$200,000	\$100,000	\$100,000
<p>AMERICAN PLANNING ASSOCIATION Chicago, Illinois <i>To help support its environmental policy-oriented work.</i></p>	\$48,000		48,000	
<p>CENTER FOR THE GREAT LAKES Chicago, Illinois <i>For general support (matching grant)</i></p>	70,000		40,000	30,000
<p>CONSERVATION FOUNDATION Washington, D.C. <i>For general support (matching grant)</i></p>	250,000			250,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
COUNCIL OF STATE PLANNING AGENCIES Washington, D.C. <i>For general support of natural resources work (matching grant)</i>		210,000	65,000	145,000
ENVIRONMENTAL AND ENERGY STUDY INSTITUTE Washington, D.C. <i>For general support (matching grant)</i>	120,000		70,000	50,000
ENVIRONMENTAL LAW INSTITUTE Washington, D.C. <i>For general support and to help establish a working capital fund (matching grant)</i>	350,000		300,000	50,000
INFORM New York, New York <i>For general support (matching grant)</i>	135,000		85,000	50,000
NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado <i>For general support of the energy and natural resources program (matching grant)</i>		250,000	100,000	150,000
NEW ENGLAND CONGRESSIONAL INSTITUTE Washington, D.C. <i>For environmental policy-related work (matching grant)</i>	50,000		50,000	
NORTHEAST-MIDWEST INSTITUTE Washington, D.C. <i>For general support of policy- oriented work in natural resources (matching grant)</i>	100,000		50,000	50,000
ROCKY MOUNTAIN INSTITUTE Old Snowmass, Colorado <i>For general support (matching grant)</i>	80,000		50,000	30,000
WORLDWATCH INSTITUTE Washington, D.C. <i>For general support</i>	100,000		100,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

DECISIONMAKING PROCESSES

▶ UNIVERSITY OF CALIFORNIA, LOS ANGELES, PUBLIC POLICY PROGRAM Los Angeles, California <i>For general support</i>		100,000	60,000	40,000
▶ CLEAN SITES, INC. Alexandria, Virginia <i>For general support</i>		750,000	400,000	350,000
▶ COMMUNITY ENVIRONMENTAL COUNCIL INC. OF SANTA BARBARA Santa Barbara, California <i>To help support follow-up activities to the California Environmental Quality Act Study</i>		25,000		25,000
INSTITUTE FOR CALIFORNIA REAL ESTATE RESEARCH (formerly CALIFORNIA ASSOCIATION OF REALTORS) Los Angeles, California <i>To support a study on Public Regulation of Land Use and Private Property Rights</i>	20,000		20,000	
▶ INSTITUTE FOR RESOURCE MANAGEMENT Salt Lake City, Utah <i>For general support (matching grant)</i>		225,000	100,000	125,000
▶ KEYSTONE CENTER Keystone, Colorado <i>For general support of the Center's Science and Public Policy Program (matching grant)</i>		250,000	125,000	125,000
▶ NEW ENGLAND NATURAL RESOURCES CENTER FUND FOR NEW ENGLAND Boston, Massachusetts <i>To help support the New Hampshire- Ohio Acid Rain Partnership</i>		23,400		23,400
▶ TAHOE REGIONAL PLANNING AGENCY Zephyr Cove, Nevada <i>For general support of the agency's consensus-building approach to decisionmaking on an amended regional plan</i>		25,000	25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

ENVIRONMENTAL EDUCATION

CALIFORNIA INSTITUTE OF TECHNOLOGY Pasadena, California <i>For general support of the Environmental Quality Laboratory</i>	70,000		70,000	
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For general support of the Energy and Resources Group</i>	70,000		70,000	
<i>For general support of problemsolving training and policy research at the Energy and Resources Group</i>		240,000	80,000	160,000
UNIVERSITY OF CALIFORNIA, BERKELEY, SYSTEMWIDE ADMINISTRATION Berkeley, California <i>To help support the production of brochures on the Natural Land and Water Reserves System (matching grant)</i>	2,000		2,000	
UNIVERSITY OF CALIFORNIA, DAVIS Davis, California <i>For general support of the Public Service Research and Dissemination Program</i>	70,000		70,000	
UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>For general support of the Environmental Science and Engineering Program</i>	140,000		70,000	70,000
CEIP FUND, INC. Boston, Massachusetts <i>For general support (matching grant)</i>		230,000	50,000	180,000
CORNELL UNIVERSITY Ithaca, New York <i>For general support of the Center for Environmental Research</i>	140,000		70,000	70,000
EDUCATIONAL EXCHANGE FOUNDATION New York, New York <i>To help support the project on training of American Indian natural resource managers</i>	20,000		20,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
UNIVERSITY OF MICHIGAN Ann Arbor, Michigan <i>For general support of the School for Natural Resources (matching grant)</i>	110,000		60,000	50,000
PRINCETON UNIVERSITY Princeton, New Jersey <i>For general support of the Center for Energy and Environmental Studies</i>	70,000		70,000	
▶ <i>For general support of training and policy research at the Center for Energy and Environmental Studies</i>		260,000	80,000	180,000
▶ ROCKY MOUNTAIN BIOLOGICAL LABORATORY Crested Butte, Colorado <i>For general support</i>		25,000		25,000
STANFORD UNIVERSITY, CENTER FOR CONSERVATION BIOLOGY Palo Alto, California <i>To help support a survey of institutions, organizations, programs, and key individuals involved in research and education on preserving biological diversity</i>	15,000		15,000	
STUDENT CONSERVATION ASSOCIATION, INC. Charlestown, New Hampshire <i>For general support (matching grant)</i>	80,000		50,000	30,000
UNIVERSITY OF WASHINGTON Seattle, Washington <i>For general support of the Institute for Environmental Studies</i>	140,000		70,000	70,000
UNIVERSITY OF WISCONSIN, MADISON Madison, Wisconsin <i>For general support of the Institute for Environmental Studies</i>	140,000		140,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

LAND ACQUISITION AND PRESERVATION

▶ CENTER FOR PLANT CONSERVATION Jamaica Plain, Massachusetts <i>For general support</i>		225,000	100,000	125,000
LAND TRUST EXCHANGE Mount Desert, Maine <i>For general support (matching grant)</i>	100,000		50,000	50,000
▶ NATIONAL PARKS AND CONSERVATION ASSOCIATION Washington, D.C. <i>To help support the Ecological/ Habitat activities of the Association's National Park Trust</i>		25,000	25,000	
TRUST FOR PUBLIC LAND San Francisco, California <i>For general support of the land trust program (matching grant)</i>	150,000		50,000	100,000

OTHER

▶ CENTER FOR RESOURCE ECONOMICS Washington, D.C. <i>For general support</i>		120,000	30,000	90,000
▶ ECOFUNDING New York, New York <i>To help support the California Water Policy Forum</i>		5,000		5,000
▶ NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For general support of the Sixth General Assembly of the Scientific Committee on Problems of the Environment (matching grant)</i>		15,000	15,000	
▶ PENINSULA COMMUNITY FOUNDATION Burlingame, California <i>To help support planning for the California Fund for the Environment</i>		15,000	15,000	

TOTAL ENVIRONMENT	\$2,640,000	\$3,218,400	\$3,060,000	\$2,798,400
--------------------------	-------------	-------------	-------------	-------------



The Hewlett Foundation's performing arts program makes grants to classical instrumental music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation recently began making grants to groups providing services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.

In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching requirement. The Foundation recommends that matching funds be applied to an endowment or a cash



Music
\$4.9 million

Theatre and Opera
\$4.2 million

Dance
\$2.9 million

Other
\$2.5 million

Film and Video
\$0.3 million

PERFORMING ARTS

reserve rather than current operating expenses to assist in the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative excellence, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

The application deadlines for each of the foregoing areas of Foundation interest are listed in the Advice to Applicants, page 78.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; the humanities; elementary and secondary school programs; college or university proposals; community art classes, ethnic arts including crafts, folk arts, popular music, and ethnic

dance; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events such as seminars, conferences, festivals, or cultural foreign exchange programs; nor assistance with touring costs for performing companies. ■

1977–1985: \$14.8 million



PERFORMING ARTS

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

MUSIC

<p>▶ AMERICAN SYMPHONY ORCHESTRA LEAGUE Washington, D.C. <i>For the 1985 American Symphony Orchestra League National Conference held in San Francisco</i></p>		\$5,000	\$5,000	
<p>▶ BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support (matching grant)</i></p>		25,000	12,500	\$12,500
<p>CABRILLO MUSIC FESTIVAL Aptos, California <i>For general support, to be matched by funds for endowment</i></p>	\$40,000			40,000
<p>CARMEL BACH FESTIVAL, INC. Carmel, California <i>For general support, to be matched by funds for endowment</i></p>	50,000			50,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
CHAMBER SYMPHONY OF SAN FRANCISCO San Francisco, California <i>For general support, to be matched by funds for a cash reserve</i>		90,000	30,000	60,000
HIDDEN VALLEY MUSIC SEMINARS Carmel, California <i>For general support, to be matched by funds for endowment</i>		100,000	12,500	87,500
KRONOS QUARTET San Francisco, California <i>For general support, to be matched by funds for endowment</i>	100,000			100,000
MARIN SYMPHONY ASSOCIATION San Rafael, California <i>For general support, to be matched by funds for endowment</i>		60,000	10,000	50,000
MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For support of a general manager, to be matched by funds for endowment</i>	15,000		15,000	
NAPA VALLEY SYMPHONY ASSOCIATION Napa, California <i>For general support, to be matched by funds for endowment</i>		60,000	10,000	50,000
OAKLAND SYMPHONY Oakland, California <i>For operating support, to be matched by funds for endowment</i>	250,000		150,000	100,000
OLD FIRST CONCERTS San Francisco, California <i>For general support</i>		25,000	12,500	12,500
PHILHARMONIA BAROQUE ORCHESTRA OF THE WEST Berkeley, California <i>For general support, to be matched by funds for endowment</i>		100,000	20,000	80,000

	Unpaid Grants 31 December 1984	1985 Grants Authorized	Payments Made	Unpaid Grants 31 December 1985
PHILHARMONIC SOCIETY OF FREMONT-NEWARK Fremont, California <i>For general support, to be matched by funds for endowment</i>	43,200		14,200	29,000
SAN FRANCISCO CONSERVATORY OF MUSIC San Francisco, California <i>For the Master Class Program, to be matched by funds for endowment</i>	50,125		17,125	33,000
SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS San Francisco, California ▶ <i>For general support, to be matched by funds for endowment</i> <i>For support of administrative costs, to be matched by funds for endowment</i>	10,000	60,000	10,000	60,000
▶ SAN JOSE SYMPHONY ORCHESTRA San Jose, California <i>For general support to be matched by funds for endowment</i>		150,000	75,000	75,000
SANTA CRUZ SYMPHONY Aptos, California <i>For support of musicians' salaries (matching grant)</i>	18,000		8,000	10,000
▶ SINFONIA SAN FRANCISCO San Francisco, California <i>For general support of the 1986 concert series</i>		25,000	25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

THEATRE AND OPERA

AMERICAN CONSERVATORY THEATRE San Francisco, California <i>For the Theatre's Advanced Training Program (matching grant)</i>	49,500		16,500	33,000
BERKELEY REPERTORY THEATRE Berkeley, California <i>For general support, matching funds to be applied for a cash reserve</i>	250,000		75,000	175,000
BERKELEY SHAKESPEARE FESTIVAL Berkeley, California <i>For general support</i>	30,000		30,000	
CALIFORNIA THEATRE CENTER San Jose, California <i>For salary support of a Financial Director (matching grant)</i>	25,000		12,500	12,500
EUREKA THEATRE COMPANY San Francisco, California <i>For partial salary support of key personnel to broaden the Theatre's funding base (matching grant)</i>	15,000		15,000	
▶ <i>For general support (matching grant)</i>		50,000	25,000	25,000
▶ GEORGE COATES PERFORMANCE WORKS Berkeley, California <i>For general support (matching grant)</i>		45,000	15,000	30,000
HILLBARN THEATRE Foster City, California <i>For general support</i>	15,000		15,000	
JULIAN THEATRE San Francisco, California <i>For general support, matching funds to be used for a cash reserve</i>	25,000			25,000
MAGIC THEATRE San Francisco, California <i>For general support</i>	40,000		40,000	
▶ <i>For general support (matching grant)</i>		40,000	20,000	20,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
NATIONAL INSTITUTE FOR MUSICAL THEATRE (formerly NATIONAL OPERA INSTITUTE) Washington, D.C. <i>For the Internship Program</i>	20,000		20,000	
NEW YORK CITY OPERA New York, New York <i>For general support of the Donald Gramm Fund for American Artists</i>	200,000		50,000	150,000
▶ OAKLAND ENSEMBLE THEATRE Oakland, California <i>For general support</i>		22,500	22,500	
ONE ACT THEATRE COMPANY OF SAN FRANCISCO San Francisco, California <i>For salary support of the Development Director</i>	12,425		12,425	
▶ OPERA SAN JOSE San Jose, California <i>For general support</i>		60,000	30,000	30,000
▶ OPERA WEST FOUNDATION San Francisco, California <i>To help implement the Lamplighters' three-year development plan</i>		17,000	17,000	
OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION Ashland, Oregon <i>For support of the advanced training of young artists program, matching funds to be applied to endowment</i>	150,000		50,000	100,000
PICKLE FAMILY CIRCUS San Francisco, California <i>To assist the Circus in implementing a three-year development plan (matching grant)</i>	15,000		15,000	
▶ <i>For general support (matching grant)</i>		120,000	17,500	102,500
▶ POCKET OPERA COMPANY, INC. San Francisco, California <i>For general support</i>		120,000	20,000	100,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
▶ SAN FRANCISCO OPERA CENTER San Francisco, California <i>For general support (matching grant)</i>		125,000	62,500	62,500
▶ SAN FRANCISCO REPERTORY San Francisco, California <i>For general support (matching grant)</i>		75,000	12,500	62,500
▶ SAN FRANCISCO SCHOOL OF DRAMATIC ARTS San Francisco, California <i>For general support</i>		30,000	15,000	15,000
▶ SAN JOSE REPERTORY COMPANY San Jose, California <i>For general support (matching grant)</i>		96,000	48,000	48,000
▶ SHAKESPEARE – SAN FRANCISCO San Francisco, California <i>For general support</i>		25,000	25,000	
▶ SOON 3 San Francisco, California <i>For general support</i>		20,000	20,000	
▶ THEATER ARTAUD San Francisco, California <i>For general support</i> <i>For general support (matching grant)</i>		12,000 105,000	12,000 17,500	87,500
▶ THEATRE COMMUNICATIONS CENTER OF THE BAY AREA San Francisco, California <i>For general support</i>		75,000	25,000	50,000
THEATREWORKS Palo Alto, California <i>For general support</i>	45,000		20,000	25,000
▶ VALLEY INSTITUTE OF THEATRE ARTS Saratoga, California <i>For general support (matching grant)</i>		60,000	20,000	40,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

DANCE

BERKELEY BALLET THEATER Berkeley, California <i>To help develop administrative and fundraising activities</i> ▶ <i>For general support</i>	12,000	40,000	12,000 20,000	20,000
CENTERSPACE DANCE FOUNDATION, INC. San Francisco, California <i>For general support</i> ▶ <i>For general support</i>	20,000	25,000	20,000 25,000	
▶ CHOREOGRAPHICS INC. Berkeley, California <i>For support of developmental plans during 1985-86 and for a cash reserve</i>		17,500	17,500	
CIRCUIT San Francisco, California <i>For general support</i>	20,000			20,000
▶ DANCE ACTION San Francisco, California <i>For general support</i>		20,000	20,000	
DANCE NOTATION BUREAU New York, New York <i>For general support</i>	20,000		20,000	
DANCE THROUGH TIME <i>For general support</i>	50,000		25,000	25,000
▶ DANCE/USA Washington, D.C. <i>For general support</i>		60,000	20,000	40,000
▶ DANCERS' STAGE COMPANY San Francisco, California <i>For general support</i>		25,000	25,000	
▶ DIMENSIONS DANCE THEATER Oakland, California <i>For general support</i>		70,000	40,000	30,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
JANLYN DANCE COMPANY Cupertino, California <i>For general support (matching grant)</i>	5,000		5,000	
MARGARET JENKINS DANCE COMPANY San Francisco, California <i>For general support</i>	40,000		40,000	
▶ NEW DANCE COMPANY SAN JOSE San Jose, California <i>For general support (matching grant)</i>		60,000	10,000	50,000
OAKLAND BALLET Oakland, California <i>To increase the Ballet's marketing and fundraising activities (matching grant)</i>	25,000		25,000	
▶ <i>For general support (matching grant)</i>		325,000	154,000	171,000
OBERLIN DANCE COLLECTIVE San Francisco, California <i>For general support</i>	50,000		50,000	
PENINSULA BALLET THEATRE San Mateo, California <i>For artistic development (matching grant)</i>	130,000		72,300	57,700
SAN FRANCISCO BALLET ASSOCIATION San Francisco, California <i>For support of the Apprentice and Student Dancer Program (matching grant)</i>	160,000			160,000
SAN FRANCISCO BAY AREA DANCE COALITION San Francisco, California <i>For general support and for a directory of local dance companies</i>	20,000		20,000	
SAN FRANCISCO MOVING COMPANY San Francisco, California <i>For general support (matching grant)</i>	60,000			60,000
SCHOOL OF AMERICAN BALLET New York, New York <i>For general support</i>	50,000			50,000

▶ New grant, 1985

	Unpaid Grants 31 December 1984	1985 Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	------------------------------	--------------------------	--------------------------------------

FILM AND VIDEO PROGRAMS

BAY AREA VIDEO COALITION San Francisco, California <i>For general support</i>	25,000		25,000	
▶ FILM ARTS FOUNDATION San Francisco, California <i>To assist post-editing work of an educational five-part film series "Black Stars of the Silver Screen"</i> <i>For the 1985 grantmaking program</i> <i>For general support of efforts to improve services to the field</i>		10,000 46,000 20,000	10,000 46,000 20,000	

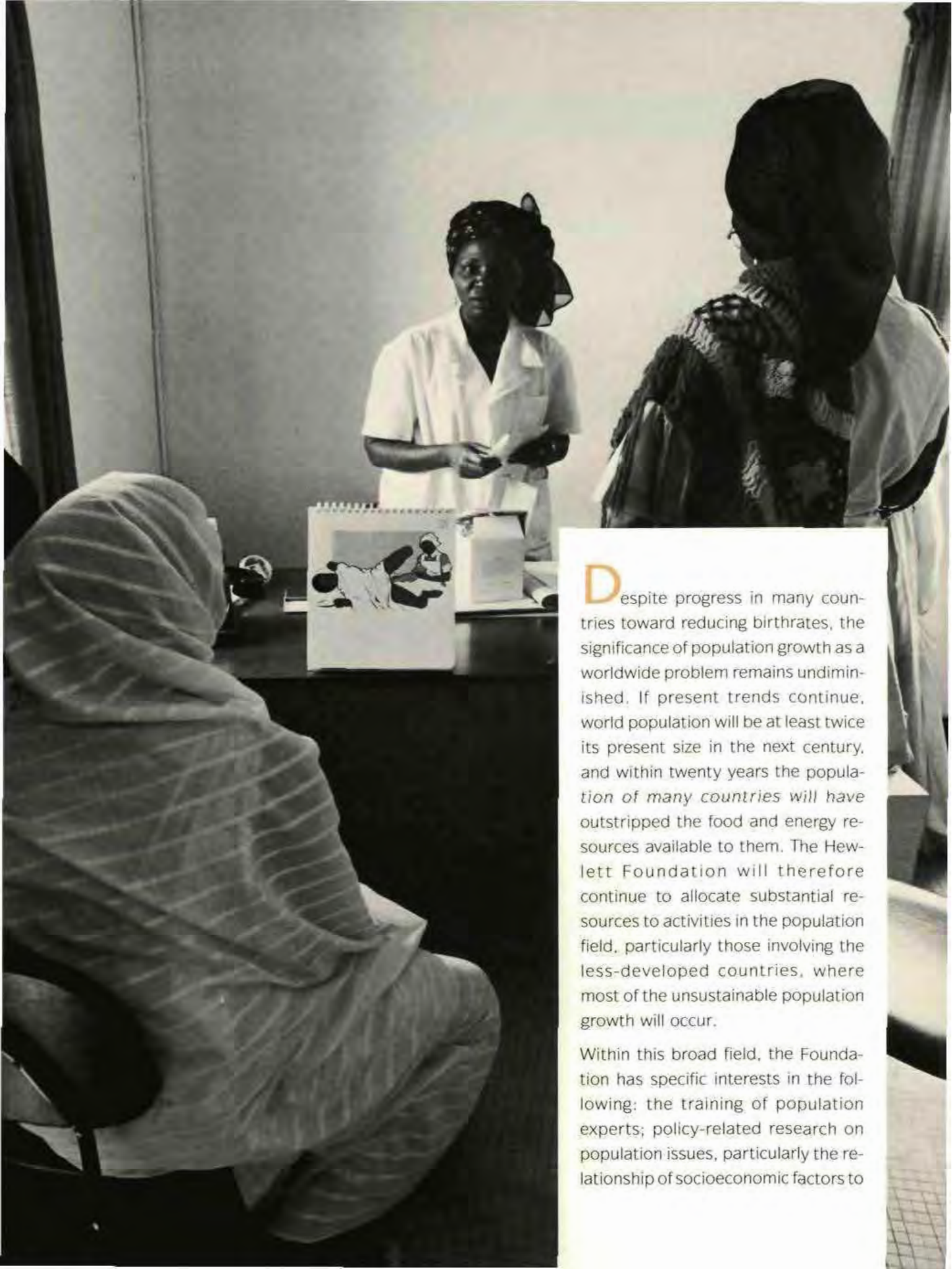
OTHER

▶ ARTS COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For general support (matching grant)</i> <i>To design and implement a grants program for amateur arts organizations in Santa Clara County</i>		75,000 50,000	25,000 50,000	50,000
BAY AREA LAWYERS FOR THE ARTS San Francisco, California <i>For operating expenses</i>	60,000		15,000	45,000
▶ BROOKLYN ACADEMY OF MUSIC Brooklyn, New York <i>For support of the Next Wave Festival</i>		150,000	50,000	100,000
BUSINESS VOLUNTEERS FOR THE ARTS/ SAN FRANCISCO San Francisco, California <i>For general support (matching grant)</i>	37,500		22,500	15,000
CITY CELEBRATION San Francisco, California <i>For general support</i>	30,000		20,000	10,000

	Unpaid Grants 31 December 1984	1985 Grants Authorized	Payments Made	Unpaid Grants 31 December 1985
▶ CULTURAL COUNCIL OF SANTA CRUZ COUNTY Aptos, California <i>For general support (matching grant)</i>		80,000	15,000	65,000
▶ DJERASSI FOUNDATION Woodside, California <i>For capital expenditures (matching grant)</i>		100,000	100,000	
▶ FORT MASON FOUNDATION San Francisco, California <i>For the design and implementation of a capital campaign for renovations at Fort Mason Center</i>		25,000	25,000	
NEW PERFORMANCE GALLERY San Francisco, California <i>For general support (matching grant)</i>	60,000		30,000 [†] 30,000	
▶ <i>For general support</i>		16,000	16,000	
▶ PERFORMING ARTS SERVICES, INC. San Francisco, California <i>For general support</i>		20,000	20,000	
SAN FRANCISCO PERFORMANCES San Francisco, California <i>For operating expenses, to be matched by funds for endowment</i>	50,000		25,000	25,000
▶ STUDIO EREMOS San Francisco, California <i>For general support and for a cash reserve fund</i>		15,000	15,000	
TOTAL PERFORMING ARTS	\$2,392,750	\$3,047,000	\$2,403,050	\$3,036,700

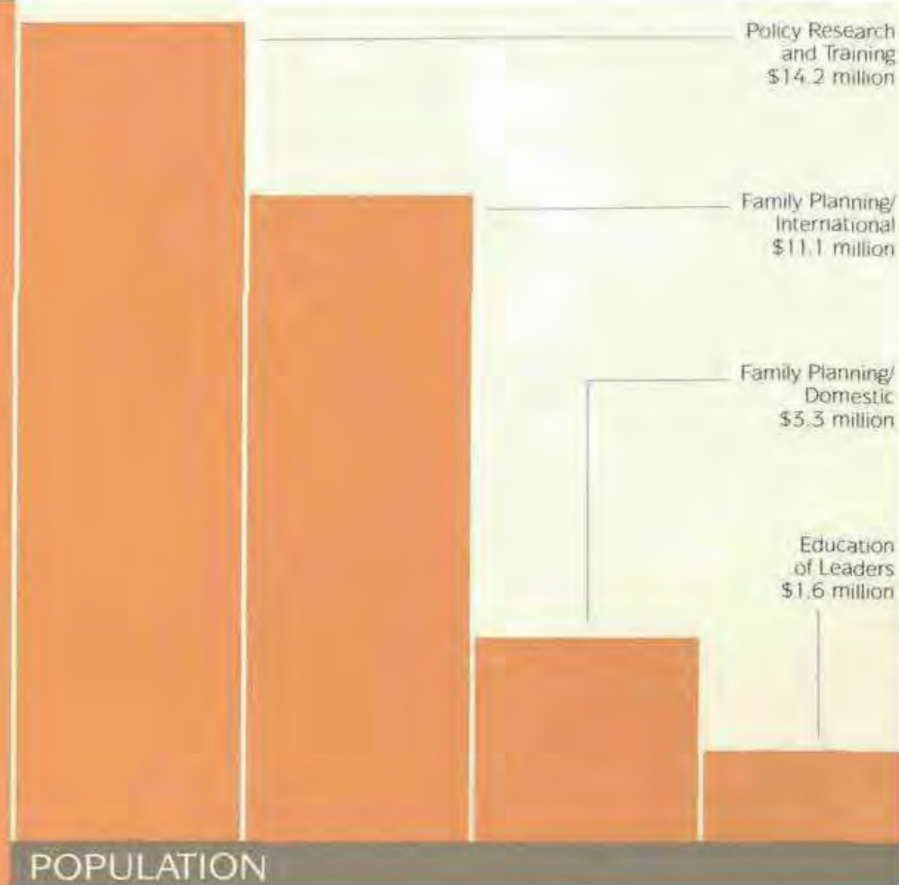
† Grant cancelled

▶ New grant, 1985



Despite progress in many countries toward reducing birthrates, the significance of population growth as a worldwide problem remains undiminished. If present trends continue, world population will be at least twice its present size in the next century, and within twenty years the population of many countries will have outstripped the food and energy resources available to them. The Hewlett Foundation will therefore continue to allocate substantial resources to activities in the population field, particularly those involving the less-developed countries, where most of the unsustainable population growth will occur.

Within this broad field, the Foundation has specific interests in the following: the training of population experts; policy-related research on population issues, particularly the relationship of socioeconomic factors to



fertility; and the support of comprehensive family planning services and other fertility-reducing programs.

The Foundation plans continued support not only for analyses of the key variables affecting fertility behavior and the way they interact, but also for efforts to evaluate and implement fertility-reducing development policies. The Foundation will favor organizations that show an awareness of the complex relations between motivation, social and economic development, and fertility behavior, and that have an appreciation for the importance of both societal and personal approaches to population questions. The Foundation will also encourage those that are trying to bridge the gap between research and the implementation of policies and programs.

With regard to population issues in the United States, the Foundation supports national organizations concerned with avoiding unwanted pregnancy, particularly among adolescents. Of particular interest are groups that do public policy work, serve clearinghouse roles, and carry out demonstration programs with an evaluation component. Support for locally based organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area.

The Foundation will not consider support for biomedical research on reproduction; nor will it fund population education programs directed toward the general public. ■

1977-1985: \$30.2 million



POPULATION

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

SOCIAL SCIENCE RESEARCH AND TRAINING

ALAN GUTTMACHER INSTITUTE New York, New York <i>For general support</i>	\$750,000		\$350,000	\$400,000
▶ ASSOCIATION OF UNIVERSITY PROGRAMS IN HEALTH ADMINISTRATION Arlington, Virginia <i>For an issue on population in the Journal of Health Services Administration Education</i>		\$15,000	15,000	
BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island <i>For general support</i>	400,000		100,000	300,000
UNIVERSITY OF CALIFORNIA, BERKELEY, GRADUATE GROUP IN DEMOGRAPHY/ PROGRAM IN POPULATION RESEARCH Berkeley, California <i>For general support</i>	150,000		150,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, INSTITUTE FOR HEALTH POLICY STUDIES San Francisco, California <i>For general support</i>	60,000		60,000	
▶ UNIVERSITY OF CHICAGO, COMMITTEE ON DEMOGRAPHIC TRAINING Chicago, Illinois <i>For work on international population issues</i>		300,000	100,000	200,000
COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>For general support</i>	75,000		75,000	
▶ <i>For general support</i>		700,000	140,000	560,000
CORNELL UNIVERSITY, CENTER FOR INTERNATIONAL STUDIES Ithaca, New York <i>For general support</i>	100,000		100,000	
EAST-WEST CENTER, EAST-WEST POPULATION INSTITUTE Honolulu, Hawaii <i>For general support</i>	140,000		70,000	70,000
EL COLEGIO DE MEXICO Mexico City, Mexico <i>For the Program of Social Research on Population in Latin America (matching grant)</i>	6,998		3,600	3,398
▶ <i>For the Center for Demographic and Urban Studies</i>		150,000	50,000	100,000
FLORIDA STATE UNIVERSITY, CENTER FOR THE STUDY OF POPULATION Tallahassee, Florida <i>For general support</i>	40,000		40,000	
INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION Liege, Belgium <i>For general support</i>	100,000		50,000	50,000
JOHNS HOPKINS UNIVERSITY, THE POPULATION CENTER Baltimore, Maryland <i>For general support</i>	200,000		200,000	
▶ <i>For general support</i>		675,000	135,000	540,000

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
UNIVERSITY OF MICHIGAN, POPULATION STUDIES CENTER Ann Arbor, Michigan <i>For general support</i>	560,000		140,000	420,000
UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER Chapel Hill, North Carolina <i>For general support</i>	70,000		70,000	
▶ <i>For general support</i>		700,000	140,000	560,000
▶ PENNSYLVANIA STATE UNIVERSITY, POPULATION ISSUES RESEARCH CENTER University Park, Pennsylvania <i>For work on international population issues and the interrelationship of fertility and natural resources</i>				
		300,000	100,000	200,000
UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania <i>For general support</i>	200,000		200,000	
POPULATION COUNCIL New York, New York <i>For general support of nonbiomedical activities</i>	800,000		200,000	600,000
POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work (matching grant)</i>	140,000		45,000	95,000
▶ PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support</i>				
		500,000	100,000	400,000
UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support</i>	20,000		20,000	
UNIVERSITY OF TEXAS, AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support</i>	150,000		150,000	
▶ UNIVERSIDADE FEDERAL DE MINAS GERAIS CEDEPLAR Minas Gerais, Brazil <i>For the Center of Regional Development and Planning (CEDEPLAR)</i>				
		150,000		150,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
UNIVERSITY OF WISCONSIN, MADISON, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin <i>For general support</i>	180,000		90,000	90,000
YALE UNIVERSITY, ECONOMIC GROWTH CENTER New Haven, Connecticut <i>For international population work</i>	25,000		25,000	

INTERNATIONAL FAMILY PLANNING AND DEVELOPMENT

AMERICAN COLLEGE OF NURSE-MIDWIVES Washington, D.C. <i>For support of overseas activities</i>	210,000		70,000	140,000
▶ AMERICAN PUBLIC HEALTH ASSOCIATION Washington, D.C. <i>To support expansion and improvement of family planning services with primary health care programs</i>		210,000	70,000	140,000
THE ASIA FOUNDATION San Francisco, California <i>For family planning and population programs (matching grant)</i>	40,000			40,000
ASSOCIATION FOR VOLUNTARY STERILIZATION, INC. New York, New York <i>For general support of overseas activities (matching grant)</i>	260,000		33,000	227,000
CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C. <i>For general support (matching grant)</i>	240,000		90,000	150,000
▶ EMORY UNIVERSITY SCHOOL OF MEDICINE, DEPARTMENT OF OB/GYN Atlanta, Georgia <i>For the planning phase of an edition of the Contraceptive Technology handbook for the People's Republic of China</i>		10,350	10,350	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
INTERNATIONAL COMMITTEE ON THE MANAGEMENT OF POPULATION PROGRAMMES Selangor, Malaysia <i>For general support (matching grant)</i>	167,000		75,000	92,000
INTERNATIONAL INSTITUTE OF RURAL RECONSTRUCTION New York, New York <i>For support of family planning work</i>	80,000		40,000	40,000
▶ INTERNATIONAL PLANNED PARENTHOOD FEDERATION London, England <i>For general support</i>		1,500,000	1,500,000	
INTERNATIONAL PLANNED PARENTHOOD FEDERATION/WESTERN HEMISPHERE REGION New York, New York <i>To stimulate philanthropic support for family planning and population initiatives (matching grant)</i>	150,000		100,000	50,000
INTERNATIONAL WOMEN'S HEALTH COALITION Washington, D.C. <i>For general support (matching grant)</i>	165,000		110,000	55,000
OVERSEAS EDUCATION FUND Washington, D.C. <i>For the Fund's efforts to further integrate family planning components into its program (matching grant)</i>	50,000		34,500	15,500
PARTNERS OF THE AMERICAS Washington, D.C. <i>To develop family planning and sex education programs in cooperation with approximately fifteen of the partnerships</i>	50,000		50,000	
PATHFINDER FUND Chestnut Hill, Massachusetts <i>For general support (matching grant)</i>	70,000		70,000	
▶ <i>For general support</i>		600,000	200,000	400,000
POPULATION SERVICES EUROPE London, United Kingdom <i>For support of international activities</i>	40,000		40,000	
POPULATION SERVICES INTERNATIONAL Washington, D.C. <i>For general support (matching grant)</i>	110,000		40,000	70,000

	Unpaid Grants 31 December 1984	1985		Unpaid Grants 31 December 1985
		Grants Authorized	Payments Made	
PROGRAM FOR THE INTRODUCTION AND ADAPTATION OF CONTRACEPTIVE TECHNOLOGY Seattle, Washington <i>For general support</i>	150,000		150,000	
▶ SAVE THE CHILDREN FEDERATION Westport, Connecticut <i>For extension of its family planning work overseas</i>		240,000	80,000	160,000
▶ SOCIAL MARKETING INTERNATIONAL ASSOCIATION Queretaro, Mexico <i>For general support of family planning work</i>		25,000	25,000	
▶ UNITARIAN UNIVERSALIST SERVICE COMMITTEE Boston, Massachusetts <i>For support of international family planning work</i>		120,000	60,000	60,000
WORLD NEIGHBORS Oklahoma City, Oklahoma <i>For family planning in developing countries (matching grant)</i>	35,800		35,800	

DOMESTIC ACTIVITIES

CENTER FOR POPULATION OPTIONS Washington, D.C. <i>For general support (matching grant)</i>	165,000		90,000	75,000
EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>For general support</i>	100,000		60,000	40,000
GIRLS' CLUBS OF AMERICA, INC. New York, New York <i>For the evaluation of programs directed toward avoiding unwanted adolescent pregnancy</i>	64,000			64,000
NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the Committee on Child Development Research and Public Policy study of programs on adolescent pregnancy</i>	40,000		40,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
▶ NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C. <i>For general support</i>		300,000	60,000	240,000
▶ OHIO STATE UNIVERSITY, CENTER FOR HUMAN RESOURCE RESEARCH Columbus, Ohio <i>For the 1986 supplement to the National Longitudinal Survey of Youth</i>		25,000		25,000
PLANNED PARENTHOOD ASSOCIATION OF SANTA CLARA COUNTY, INC. San Jose, California <i>For the purchase of a new headquarters facility (matching grant)</i>	100,000		100,000	
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. San Francisco, California <i>For the development of planned giving programs</i>	105,000		55,000	50,000
SEX INFORMATION AND EDUCATION COUNCIL OF THE U.S. New York, New York <i>For general support (matching grant)</i>	30,000		30,000	
▶ UNIVERSITY OF TEXAS, AUSTIN, DEPARTMENT OF PHYSICAL AND HEALTH EDUCATION Austin, Texas <i>For evaluation work for an adolescent pregnancy prevention demonstration project</i>		12,000	12,000	

FAMILY PLANNING – INTERNATIONAL / DOMESTIC

AMERICAN HOME ECONOMICS ASSOCIATION Washington, D.C. <i>To integrate family planning and sex education activities into domestic and overseas programs</i>	70,000		70,000	
PLANNED PARENTHOOD FEDERATION OF AMERICA New York, New York <i>For domestic and international programs (matching grant)</i>	150,000		150,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

EDUCATION OF LEADERS

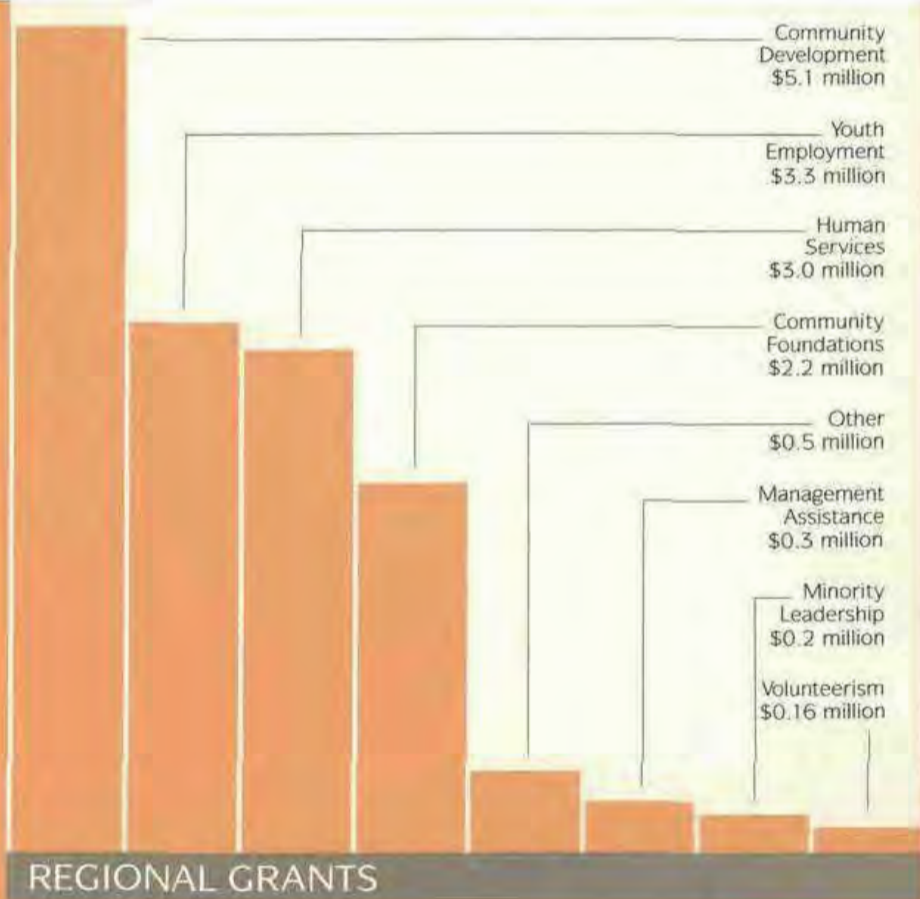
▶ AMERICAN ASSEMBLY New York, New York <i>For the cost of the Assembly program on international population issues</i>		15,000		15,000
GLOBAL COMMITTEE OF PARLIAMENTARIANS ON POPULATION AND DEVELOPMENT New York, New York <i>For general support</i>	50,000		50,000	
GLOBAL TOMORROW COALITION Washington, D.C. <i>For activities related to the Globescope National Assembly held in Portland, Oregon in April 1985</i>	15,000		15,000	
POPULATION ASSOCIATION OF AMERICA Washington, D.C. <i>For outreach activities of the Association</i>	66,000		66,000	
▶ POPULATION CRISIS COMMITTEE Washington, D.C. <i>For support of work to educate leaders about the importance of population matters (matching grant)</i>		375,000	175,000	200,000
▶ POPULATION INSTITUTE Washington, D.C. <i>For the policy analysis and dissemination of findings about fertility behavior in various developing countries</i>		25,000	25,000	
▶ POPULATION RESOURCE CENTER New York, New York <i>For general support</i>		230,000	80,000	150,000
TOTAL POPULATION	\$6,939,798	\$7,177,350	\$6,880,250	\$7,236,898



Through the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents. There are five categories in this program area: community development, youth employment, community foundation endowment challenge grants, minority leadership development, and selected human services. The first three categories account for four-fifths of the program's budget, the *other two categories account for the remaining fifth of the budget.*

In community development, the Foundation funds organizations that conduct programs designed to revitalize neighborhoods by improving living conditions and the climate for business investment.

In youth employment, grants are made to encourage or sustain well-designed youth training and placement programs that have the active involvement of



potential private employers and show promise of being able to help young people make a successful transition from school to work.

The Hewlett Foundation awards endowment challenge grants to community foundations in or near the Bay Area that submit thoughtful plans to increase their endowment and granting capacity and for which a grant to stimulate gifts from local sources would be helpful.

In the minority leadership development category, the Foundation supports programs that enhance the ability of California minorities to pursue careers, as professionals or volunteers, that involve public or community services.

The selected human services category is directed primarily to organizations that serve low-income sections of the Peninsula counties. The proposals that are most likely to be funded in this category are those

that propose new approaches to certain social problems, where short-term Foundation support is critical and the prospects for other forms of long-term financing are good.

The Foundation will consider different types of grants — general, program, or project support. The Foundation welcomes opportunities to fund programs with other grantmakers.

Program funds dictate that only one in every ten requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's need to focus its resources. ■



REGIONAL GRANTS

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
COMMUNITY DEVELOPMENT				
BERNAL HEIGHTS COMMUNITY FOUNDATION San Francisco, California <i>For a new neighborhood center</i>	\$20,000		\$20,000	
CENTER FOR COMMUNITY CHANGE Washington, D.C. <i>For its work with Bay Area community development organizations</i>	60,000		60,000	
▶ CENTER FOR SOUTHEAST ASIAN REFUGEE RESETTLEMENT San Francisco, California <i>For storefront renovations in the Center's new building</i>		\$17,500	17,500	
▶ CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER San Francisco, California <i>For general support (matching grant)</i>		200,000	56,000	\$144,000
COMMUNITY DEVELOPMENT INSTITUTE East Palo Alto, California <i>For general support</i>	70,000		70,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
EAST BAY ASIAN LOCAL DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>	35,000		35,000	
EL PAJARO COMMUNITY DEVELOPMENT CORPORATION Watsonville, California <i>For general support</i>	48,000		48,000	
▶ GREATER RICHMOND COMMUNITY DEVELOPMENT CORPORATION Richmond, California <i>For general support</i>		200,000	145,000	55,000
▶ JUBILEE WEST, INC. Oakland, California <i>For general support</i>		75,000	25,000	50,000
LA RAZA GRAPHICS CENTER San Francisco, California <i>For general support</i>	66,000		33,000	33,000
▶ LOCAL INITIATIVES SUPPORT CORPORATION San Francisco, California <i>For support of the California LISC loan and grant program (matching grant)</i>		500,000	500,000	
<i>For support of an administrative office in San Francisco (matching grant)</i>		250,000	100,000	150,000
▶ NEIGHBORHOOD HOUSING SERVICES OF MENLO PARK Menlo Park, California <i>For general support</i>		15,000	15,000	
▶ NORTH OF MARKET PLANNING COALITION San Francisco, California <i>For general support</i>		90,000	30,000	60,000
▶ OAKLAND BUSINESS DEVELOPMENT CORPORATION Oakland, California <i>For general support (matching grant)</i>		100,000	20,200	79,800
PUBLIC/PRIVATE VENTURES, DEVELOPMENT TRAINING INSTITUTE Baltimore, Maryland <i>Toward support of Bay Area interns in the Institute</i>	25,000		25,000	

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
REALITY HOUSE WEST San Francisco, California <i>For general support</i>	100,000		80,000	20,000
SAN JOSE DEVELOPMENT CORPORATION San Jose, California <i>For general support</i>	80,000		80,000	
▶ SPANISH SPEAKING UNITY COUNCIL Oakland, California <i>For general support</i>		250,000	170,000	80,000
TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION San Francisco, California <i>For general support</i>	100,000		50,000	50,000
▶ TRI-CITY ECONOMIC DEVELOPMENT CORPORATION Union City, California <i>For general support</i>		60,000	30,000	30,000

YOUTH EMPLOYMENT

ACADEMY OF WELDERS San Francisco, California <i>To support the youth employment program</i>	30,000		30,000	
▶ ADELANTE Berkeley, California <i>For support of the youth employment program</i>		125,000		125,000
▶ ARRIBA JUNTOS San Francisco, California <i>For support of the young single mothers employment training program</i>		25,000		25,000
BAY AREA URBAN LEAGUE, INC. San Francisco, California <i>For the League's youth employment training center</i>	100,000		50,000	50,000
▶ THE DOWELLING JIG Oakland, California <i>For general support</i>		25,000	25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
EAST BAY CONSERVATION CORPS Hayward, California <i>For general support</i>	93,750		93,750	
HUMAN ENVIRONMENT CENTER Washington, D.C. <i>For a project to monitor and encourage urban conservation corps programs</i>	50,000		50,000	
▶ INDUSTRY EDUCATION COUNCIL OF CALIFORNIA Burlingame, California <i>For support of the Learning to Earn Project</i>		25,000	25,000	
▶ MANPOWER DEMONSTRATION RESEARCH CORPORATION New York, New York <i>For support of JOBSTART, a national youth employment program</i>		400,000	100,000	300,000
MARCUS A. FOSTER EDUCATIONAL INSTITUTE Oakland, California <i>For support of the Oakland Classroom-to-Workplace project</i>	15,000		15,000	
NETWORK Oakland, California <i>For a youth employment and training program (matching grant)</i>	75,000		75,000	
NEW WAYS TO WORK Oakland, California <i>For general support</i>	25,000		25,000	
▶ <i>To help support the Job Sharing for Youth project</i>		25,000		25,000
▶ OPPORTUNITIES INDUSTRIALIZATION CENTER WEST Menlo Park, California <i>For support of the new printing program's first year costs</i>		25,000		25,000
PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For an evaluation of the California Conservation Corps</i>	37,500		37,500	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
SAN FRANCISCO CONSERVATION CORPS San Francisco, California <i>For training young people for jobs and adult roles (matching grant)</i>	100,000		100,000	
▶ SAN JOSE STATE UNIVERSITY, SCHOOL OF EDUCATION San Jose, California <i>For the Remedial Education and Academic Development for Survival project</i>		70,000	24,000	46,000
▶ STANFORD MID-PENINSULA URBAN COALITION Stanford, California <i>To support evaluation of the Peninsula Academies program</i>		75,000	75,000	
▶ YOUTH FOR SERVICE San Francisco, California <i>For support of the Telecommunications Training Program (matching grant)</i>		125,000	50,000	75,000

COMMUNITY FOUNDATION ENDOWMENTS

COMMUNITY FOUNDATION FOR MONTEREY COUNTY Monterey, California <i>To increase the Foundation's endowment and grantmaking capacity (matching grant)</i>	245,000		166,000	79,000
COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California <i>To increase the Foundation's endowment and grantmaking capacity (matching grant)</i>	166,575		166,575	
EAST BAY COMMUNITY FOUNDATION Oakland, California <i>To increase the Foundation's endowment and grantmaking capacity (matching grant)</i>	500,000		420,000	80,000
▶ GREATER SANTA CRUZ COUNTY COMMUNITY FOUNDATION Aptos, California <i>To increase the Foundation's endowment and grantmaking capacity (matching grant)</i>		125,000	125,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

SELECTED HUMAN SERVICES

COLEMAN CHILDREN AND YOUTH SERVICES San Francisco, California <i>For general support</i>	33,000		33,000	
EDEN YOUTH CENTER Hayward, California <i>For general support</i>	25,000		25,000	
► EPISCOPAL SANCTUARY San Francisco, California <i>For support of the capital and other needs of the food and shelter program</i>		25,000		25,000
HERBERT HOOVER BOYS' AND GIRLS' CLUB Menlo Park, California <i>For general support and capital improvements (matching grant)</i>	60,000		30,000	30,000
MINNESOTA EARLY LEARNING DESIGN (MELD) Minneapolis, Minnesota <i>For partnership work over an eighteen month period with five Bay Area organizations that conduct parenting programs</i>	20,000		20,000	
► NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For general support of the Summer Youth Project</i>		25,000	25,000	
SAN MATEO WOMEN'S SHELTER/LA CASA DE SAN MATEO San Mateo, California <i>For general support</i>	12,500		12,500	
SANTA CLARA COUNTY PARENT EDUCATION CENTER, INC. San Jose, California <i>For general support</i>	20,000		20,000 [†]	

† Grant cancelled

► New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
STANFORD MID-PENINSULA URBAN COALITION Stanford, California <i>For general support</i>	66,000		33,000	33,000
▶ TRI CITIES CHILDREN'S CENTER Fremont, California <i>To assist in the purchase of a former elementary school to house the Center's programs</i>		25,000	25,000	
▶ YOUNG WOMEN'S CHRISTIAN ASSOCIATION San Jose, California <i>To support the Parent Education Program</i>		20,000	20,000	

MINORITY LEADERSHIP DEVELOPMENT

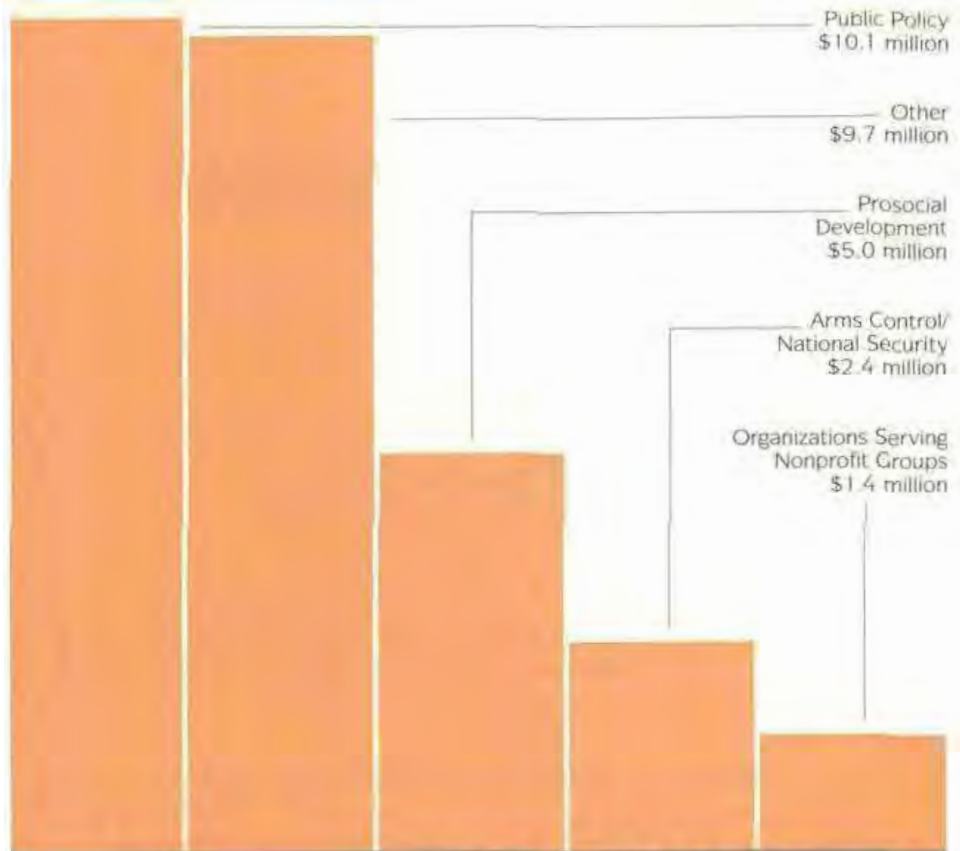
▶ A BETTER CHANCE, INC. Oakland, California <i>For support of its western office in Oakland</i>		25,000		25,000
▶ CORO FOUNDATION San Francisco, California <i>To support minorities in the Coro Fellowship Program</i>		87,000	58,000	29,000
▶ NATIONAL URBAN FELLOWS New York, New York <i>To support a new western office and to increase the number of California Hispanics in the Fellowship Program</i>		90,000	30,000	60,000

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

OTHER

▶ COMMUNITY TRAINING AND DEVELOPMENT San Francisco, California <i>For general support of the management instruction program</i>		25,000	12,500	12,500
EXECUTIVE SERVICE CORPS OF NORTHERN CALIFORNIA San Francisco, California <i>For general support of management assistance work</i>	17,500		17,500	
▶ JUNIOR LEAGUE OF SAN JOSE, INC., GRANTSMANSHIP RESOURCE CENTER San Jose, California <i>For general support</i>		13,500	13,500	
▶ MANAGEMENT CENTER San Francisco, California <i>For support of the Board Improvement Program</i>		25,000	25,000	
▶ PUBLIC MEDIA CENTER San Francisco, California <i>For technical assistance programs to Bay Area nonprofit organizations</i>		25,000		25,000
▶ SENIOR COORDINATING COUNCIL OF THE PALO ALTO AREA Palo Alto, California <i>For support of the Retired Executive Volunteers Program</i>		22,000	22,000	
▶ THE SUPPORT CENTER San Francisco, California <i>For support of management assistance programs</i>		25,000	25,000	

TOTAL REGIONAL GRANTS	\$2,295,825	\$3,235,000	\$3,709,525	\$1,821,300
------------------------------	-------------	-------------	-------------	-------------



SPECIAL PROJECTS

1977–1985: \$28.6 million

The special projects category provides flexibility for the Foundation, enabling it to respond to especially interesting and important proposals that are related to the broad purposes of the Foundation but fall outside its established programs.

During the past nine years, nearly 20 percent of the Foundation's total grants budget has been allocated to special projects (\$28.6 million). A significant portion, \$9.1 million, has been related to the Foundation's general interest in improving decision-making in the republic through the support of objective, high-quality policy studies. In 1980 the Foundation began the support of a study of the development of prosocial behavior in schoolchildren. Support of this project (\$5 million over the past five years) will continue for several more

years. Special projects included grants to strengthen research and training on university campuses in the study of arms control and related problems (\$2.4 million) and grants to major organizations serving the non-profit sector (\$1.4 million). ■

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

PUBLIC POLICY

▶ ASPEN INSTITUTE FOR HUMANISTIC STUDIES Washington, D.C. <i>For general support of the Inter-American Dialogue</i>		\$225,000	\$75,000	\$150,000
▶ BROOKINGS INSTITUTION Washington, D.C. <i>For general support</i>		1,000,000	200,000	800,000
▶ BUREAU OF SOCIAL SCIENCE RESEARCH, INC. Washington, D.C. <i>For general support of the International Center on Election Law and Administration</i>		150,000	150,000	
▶ COUNCIL ON FOREIGN RELATIONS New York, New York <i>For general support of the Studies Program</i>		300,000	100,000	200,000
HARVARD UNIVERSITY Cambridge, Massachusetts <i>For general support of the Center for Business and Government</i>	\$100,000		50,000	50,000
▶ INSTITUTE FOR INTERNATIONAL ECONOMICS Washington, D.C. <i>For general support</i>		300,000	100,000	200,000
JOINT CENTER FOR POLITICAL STUDIES Washington, D.C. <i>For general support</i>	100,000		100,000	
▶ NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the discretionary fund</i>		300,000	100,000	200,000
▶ NATIONAL BUREAU OF ECONOMIC RESEARCH, INC. Cambridge, Massachusetts <i>For general support</i>		300,000	100,000	200,000
NATIONAL CONFERENCE ON SOCIAL WELFARE Washington, D.C. <i>For general support of the Project on the Federal Social Role</i>	25,000		25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For general support</i>	375,000		125,000	250,000
▶ ROOSEVELT CENTER FOR AMERICAN POLICY STUDIES Washington, D.C. <i>For general support</i>		300,000	100,000	200,000
UNIVERSITY OF SOUTHERN CALIFORNIA, SACRAMENTO PUBLIC AFFAIRS CENTER Sacramento, California <i>For the California Policy Choices publication</i>	131,000		65,000	66,000
STANFORD UNIVERSITY Stanford, California <i>For general support of the Center for Economic Policy Research</i>	200,000		100,000	100,000
URBAN INSTITUTE Washington, D.C. <i>For general support</i>	375,000		250,000	125,000
UNIVERSITY OF VIRGINIA Charlottesville, Virginia <i>For general support of the White Burkett Miller Center for Public Affairs</i>	100,000		50,000	50,000
YALE UNIVERSITY, INSTITUTION FOR SOCIAL AND POLICY STUDIES New Haven, Connecticut <i>For general support of the Program on Nonprofit Organizations</i>	225,000		100,000	125,000
▶ <i>For a study of the usefulness of social science for social problemsolving</i>		25,000	25,000	

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

NONPROFIT SERVICE ORGANIZATIONS

FOUNDATION CENTER New York, New York <i>For general support of the Center and its San Francisco office</i>	28,000		28,000	
▶ <i>For general support including the San Francisco office</i>		90,000	30,000	60,000
▶ INDEPENDENT SECTOR Washington, D.C. <i>For "Studies in Leadership" project</i>		25,000	25,000	
<i>To support the Fund for the Future</i>		250,000	250,000	
▶ NEW YORK UNIVERSITY, GRADUATE SCHOOL OF BUSINESS ADMINISTRATION New York, New York <i>For the Study of Modern Portfolio Management and the Prudent Man Rule</i>		25,000	25,000	
UNIVERSITY OF SAN FRANCISCO San Francisco, California <i>For development of an Institute for Nonprofit Organization Management</i>	25,000		25,000	
VOLUNTEER Arlington, Virginia <i>For general support (matching grant)</i>	100,000		50,000	50,000

PROSOCIAL DEVELOPMENT

▶ CALIFORNIA STATE UNIVERSITY, SCHOOL OF EDUCATION AND HUMAN DEVELOPMENT Fresno, California <i>To support a study of prosocial behavior in schools where competition is highly valued</i>		20,000	20,000	
DEVELOPMENTAL STUDIES CENTER San Ramon, California <i>For the Child Development Project</i>	494,500		494,500	
▶ <i>For the fourth demonstration year of the Child Development Project</i>		1,260,000	1,260,000	
<i>For Foundation-related expenses</i>	34,982		6,325	28,657

▶ New grant, 1985

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
--	--------------------------------------	----------------------	--------------------------	--------------------------------------

ARMS CONTROL/NATIONAL SECURITY

<p>▶ UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California <i>For general support of the Center for International and Strategic Affairs</i></p>		400,000	100,000	300,000
<p>GEORGETOWN UNIVERSITY Washington, D.C. <i>For general support of the Center for Research in International Studies</i></p>	200,000		100,000	100,000
<p>▶ INTERNATIONAL INSTITUTE FOR STRATEGIC STUDIES London, England <i>For general support</i></p>		250,000	84,000	166,000
<p>▶ MASSACHUSETTS INSTITUTE OF TECHNOLOGY Cambridge, Massachusetts <i>For general support of the Arms Control and Defense Policy Program</i></p>		800,000	200,000	600,000
<p>STANFORD UNIVERSITY Stanford, California <i>For general support of the Arms Control and Disarmament Project</i></p>	300,000		150,000	150,000

OTHER

<p>AMERICAN POLITICAL SCIENCE ASSOCIATION Washington, D.C. <i>For general support of Project '87</i></p>	300,000			300,000
--	---------	--	--	---------

	Unpaid Grants 31 December 1984	Grants Authorized	1985 Payments Made	Unpaid Grants 31 December 1985
▶ AMERICAN UNIVERSITY OF BEIRUT New York, New York <i>For support of the research and planning effort on the future of the University</i>		250,000	250,000	
▶ BUSINESS COUNCIL FOR EFFECTIVE LITERACY, INC. New York, New York <i>For general support</i>		25,000	25,000	
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>To support the Seventeenth International Congress of the History of Science</i>	10,000		10,000	
▶ FOUNDATION FOR MANAGEMENT EDUCATION IN CENTRAL AMERICA Washington, D.C. <i>For general support</i>		25,000	25,000	
▶ HARVARD UNIVERSITY Cambridge, Massachusetts <i>To assist in the purchase of the Moldenhauer Music Archives</i> <i>For the permanent endowment fund campaign of Phillips Brooks House Association</i>		100,000 50,000	100,000	50,000
▶ INSTITUTE FOR JOURNALISM EDUCATION Berkeley, California <i>For general support (matching grant)</i>		100,000	33,000	67,000
▶ OVERSEAS DEVELOPMENT NETWORK Stanford, California <i>For general support</i>		25,000	25,000	
TOTAL SPECIAL PROJECTS	\$ 3,123,482	\$ 6,595,000	\$ 5,130,825	\$ 4,587,657
GRAND TOTAL - All Program Areas	\$27,691,077	\$33,252,000 [†]	\$29,852,400	\$31,090,677

† Before deduction of cancellations (\$50,000) and refunds (\$11,624).

▶ New grant, 1985

Because the foregoing Program Descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be briefly acknowledged upon their receipt. But because the Foundation prefers to conduct its affairs with a small staff, a more detailed response will in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

The Foundation groups performing arts recommendations by discipline for presentation to its Board of Directors. This allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the schedule below, it will make every effort to do so.

	<i>Application Submitted by:</i>	<i>Application Reviewed in:</i>
<i>Music</i>	January 1	April
<i>Theatre</i>	April 1	July
<i>Dance</i>	July 1	October
<i>Film and Video</i>		
<i>Service Organizations</i>	July 1	October

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through program support of organizations active in its main areas of interest. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests which seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

Applicants who receive a favorable response to their initial inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

1. A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
2. A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceased.
3. The identity and qualifications of the key personnel to be involved.
4. A list of members of the governing body.
5. Evidence of tax-exempt status.
6. A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider for support grants or loans to individuals; grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fundraising drives. It will not make grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including both those that lie clearly outside the Foundation's declared interests and those declined at the staff level. ■

555 California Street
San Francisco, CA 94104

Price Waterhouse



March 21, 1986

To the Board of Directors of
The William and Flora Hewlett Foundation

In our opinion, the accompanying balance sheet and the related statements of income, expenses, and changes in Foundation principal and of changes in financial position present fairly the financial position of The William and Flora Hewlett Foundation at December 31, 1985 and 1984, and the results of its operations and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles consistently applied. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

Price Waterhouse

BALANCE SHEET

	December 31	
	<u>1985</u>	<u>1984</u>
ASSETS		
Investments, at market value:		
Hewlett-Packard Company common stock	\$333,616,000	\$321,067,000
Other equity securities	—	79,140,000
Fixed income securities	173,499,000	71,124,000
Money market fund	<u>578,000</u>	<u>61,000</u>
	507,693,000	471,392,000
Cash	83,000	162,000
Interest, dividends, and security sales receivable	5,803,000	3,611,000
Office equipment and other assets	<u>218,000</u>	<u>250,000</u>
	<u>\$513,797,000</u>	<u>\$475,415,000</u>
LIABILITIES AND FOUNDATION PRINCIPAL		
Grants payable	\$31,091,000	\$ 27,691,000
Accounts payable and accrued liabilities	111,000	175,000
Federal excise tax payable currently	476,000	488,000
Deferred federal excise tax	<u>5,287,000</u>	<u>5,242,000</u>
Total liabilities	36,965,000	33,596,000
Foundation principal	<u>476,832,000</u>	<u>441,819,000</u>
	<u>\$513,797,000</u>	<u>\$475,415,000</u>

See accompanying notes to financial statements.

STATEMENT OF INCOME, EXPENSES, AND CHANGES IN FOUNDATION PRINCIPAL

	Year Ended December 31	
	1985	1984
Revenue:		
Interest	\$ 18,321,000	\$ 8,170,000
Dividends	2,276,000	4,701,000
	<u>20,597,000</u>	<u>12,871,000</u>
Expenses:		
Administrative expenses	1,370,000	1,332,000
Investment management expenses	361,000	408,000
	<u>1,731,000</u>	<u>1,740,000</u>
Excess of revenue over expenses	18,866,000	11,131,000
Realized gain on sale of investments	25,135,000	7,301,000
Unrealized increase (decrease) in market value of investments	24,741,000	(90,115,000)
Federal excise tax (expense) benefit on investment income	<u>(539,000)</u>	<u>1,427,000</u>
	68,203,000	(70,256,000)
Grants authorized	<u>(33,190,000)</u>	<u>(35,838,000)</u>
Excess (deficit) of income over expenses for the year	35,013,000	(106,094,000)
Foundation principal at beginning of year	<u>441,819,000</u>	<u>547,913,000</u>
Foundation principal at end of year	<u>\$476,832,000</u>	<u>\$441,819,000</u>

See accompanying notes to financial statements.

STATEMENT OF CHANGES IN FINANCIAL POSITION

	Year Ended December 31	
	1 9 8 5	1 9 8 4
Sources of cash:		
Excess of revenue over expenses	\$18,866,000	\$11,131,000
Liquidation of securities, including gain thereon	11,253,000	18,479,000
Other	159,000	52,000
	30,278,000	29,662,000
Uses of cash:		
Payments on grants	29,852,000	28,184,000
Payment of federal excise tax on prior year income	505,000	1,371,000
	30,357,000	29,555,000
(Decrease) Increase in cash	\$ (79,000)	\$ 107,000

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1985 AND 1984

NOTE 1 – Investments:

Investments are carried at market value. The unrealized increase (decrease) in the market value of investments held at year end is determined by using market values at the beginning and end of the year. Realized gains (losses) on sales of investments are determined based on cost.

The cost of investments held at year end is as follows:

	1985	1984
Hewlett-Packard Company common stock	\$158,443,000	\$165,424,000
Other equity securities	—	71,703,000
Fixed income securities	159,770,000	70,042,000
Money market fund	578,000	61,000
	\$318,791,000	\$307,230,000

The Foundation held 9,077,980 shares of Hewlett-Packard Company stock (approximately 3.5% of that Company's total outstanding shares) with a market price of \$36.75 per share at December 31, 1985. At December 31, 1984 the Foundation held 9,477,980 shares with a market price of \$33.875 per share.

The fixed income portfolio at December 31, 1985 consisted primarily of U.S. Government and government agencies securities.

NOTE 2 – Grants payable:

Grant requests are recorded as grants payable when they are approved by the Board of Directors. Some of the grants are payable in installments generally over a 3 year period. Grants authorized but unpaid at December 31, 1985 are payable as follows:

Year payable	Amount
1986	\$19,448,000
1987	7,771,000
1988 and thereafter	3,872,000
	\$31,091,000

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to non-qualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

NOTE 3 – Federal excise tax:

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. However, the Foundation is classified as a private foundation and is subject to a federal excise tax on investment income less investment expenses, and on net capital gain income on security sales.

Starting in 1985, foundations may reduce their federal excise tax rate from 2% to 1% by exceeding a certain payout target for the year. The Foundation's 1985 payout was sufficient to qualify for the reduced tax rate.

Deferred federal excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The provisions for federal excise tax were as follows:

	1985	1984
Current	\$495,000	\$ 483,000
Deferred	44,000	(1,910,000)
	\$539,000	(\$1,427,000)

NOTE 4 – Retirement plan:

The Foundation has a defined contribution plan with immediate vesting for eligible employees. The Foundation contribution was \$105,000 for 1985 and \$116,000 for 1984.

INDEX

- Academy of Welders 66
 Accord 17
 Achievement Council, Inc. 29
 Adelante 66
 Alan Guttmacher Institute 54
 Albion College 24
 Allegheny College 24
 American Arbitration Association 18
 American Assembly 61
 American College of Nurse-Midwives 57
 American Conservatory Theatre 45
 American Council on Education 31
 American Historical Association, The 29
 American Home Economics Association 60
 American Land Resource Association 34
 American Planning Association 34
 American Political Science Association 76
 American Public Health Association 57
 American Symphony Orchestra League 42
 American University of Beirut 77
 Amherst College 24
 Arriba Juntos 66
 Arts Council of Santa Clara County 50
 Asia Foundation, The 57
 Aspen Institute for Humanistic Studies 73
 Association of University Programs in Health Administration 54
 Association for Voluntary Sterilization, Inc. 57
 Austin College 24
 Bard College 24
 Barnard College 25
 Bates College 25
 Bay Area Lawyers for the Arts 50
 Bay Area Urban League, Inc. 66
 Bay Area Video Coalition 50
 Berkeley Ballet Theater 48
 Berkeley Repertory Theatre 45
 Berkeley Shakespeare Festival 45
 Berkeley Symphony Orchestra 42
 Bernal Heights Community Foundation 64
 Better Chance, A., Inc. 70
 Birmingham-Southern College 25
 Bowdoin College 25
 Brandeis University 27
 Brookings Institution 73
 Brooklyn Academy of Music 50
 Brown University 27
 Brown University, Education Department 28
 Brown University, Population Studies and Training Center 54
 Bucknell University 25
 Bureau of Social Science Research, Inc. 73
 Bush Foundation, The 28
 Business Council for Effective Literacy, Inc. 77
 Business Volunteers for the Arts/San Francisco 50
 Cabrillo Music Festival 42
 California Association of Realtors 36
 California Coalition for Fair School Finance 31
 California Institute of Technology 37
 California Lutheran College 25
 California State University, School of Education and Human Development 75
 California Teachers Association, Institute for Teachers 29
 California Theatre Center 45
 California, University of, Berkeley 23, 37, 77
 California, University of, Berkeley, Graduate Group in Demography/Program in Population Research 54
 California, University of, Berkeley, Lawrence Hall of Science 29
 California, University of, Berkeley, MESA Program 28
 California, University of, Berkeley, Policy Analysis for California Education (PACE) 29
 California, University of, Berkeley, School of Education 28
 California, University of, Berkeley, Systemwide Administration 37
 California, University of, Davis 37
 California, University of, Los Angeles 23, 31, 37, 76
 California, University of, Los Angeles, Environmental Science and Engineering 24
 California, University of, Los Angeles, Public Policy Program 36
 California, University of, San Diego, Center for U.S.-Mexican Studies 24
 California, University of, San Francisco, Institute for Health Policy Studies 55
 Carmel Bach Festival, Inc. 42
 Carnegie-Mellon University 27
 CEIP Fund, Inc. 37
 Center for Community Change 64
 Center for Dispute Resolution 17
 Center for the Great Lakes 34
 Center for Law and Human Values 16
 Center for Plant Conservation 39
 Center for Population Options 59
 Center for Resource Economics 39
 Center for Southeast Asian Refugee Resettlement 64
 Centerspace Dance Foundation, Inc. 48
 Centre College 25
 Centre for Development and Population Activities 57
 Centro de Estudios Fronterizos del Norte de Mexico 24
 Chamber Symphony of San Francisco 43
 Chicago, University of 27
 Chicago, University of, Committee on Demographic Training 55
 Chinatown Neighborhood Improvement Resource Center 64
 Choreographics Inc. 48
 Circuit 48
 City Celebration 50
 Claremont McKenna College 25
 Clean Sites, Inc. 36
 Coe College 25
 Coleman Children and Youth Services 69
 Colgate University 25
 College of the Holy Cross 25
 Colorado College 25
 Columbia University, Center for Population and Family Health 55
 Commission on College Retirement 31
 Community Boards Program 17
 Community Development Institute 64
 Community Environmental Council Inc. of Santa Barbara 36
 Community Foundation for Monterey County 68

- Community Foundation of Santa Clara County 68
- Community Training and Development 71
- Conciliation Forums of Oakland 17
- Conflict Clinic, Inc. 17
- Connecticut College 25
- Conservation Foundation 34
- Cornell College 25
- Cornell University 23, 37
- Cornell University, Center for International Studies 55
- Coro Foundation 70
- Council on Foreign Relations 73
- Council on Library Resources 22
- Council of State Planning Agencies 35
- Cultural Council of Santa Cruz County 51
- Dance Action 48
- Dance Notation Bureau 48
- Dance Through Time 48
- Dance/USA 48
- Dancers' Stage Company 48
- Dartmouth College 27
- Dartmouth College, University Press of New England 22
- Depauw University 25
- Developmental Studies Center 75
- Dickinson College 25
- Dimensions Dance Theater 48
- Djerassi Foundation 51
- Dowelling Jig, The 66
- Duke University 27
- East Bay Asian Local Development Corporation 65
- East Bay Community Foundation 68
- East Bay Conservation Corps 67
- East-West Center, East-West Population Institute 55
- Ecofunding 39
- Eden Youth Center 69
- Education, Training, and Research Associates 59
- Educational Exchange Foundation 37
- El Colegio de Mexico 55
- El Pajaro Community Development Corporation 65
- Emory University School of Medicine, Department of OB/GYN 57
- Environmental and Energy Study Institute 35
- Environmental Law Institute 35
- Environmental Mediation International 17
- Episcopal Sanctuary 69
- Eureka Theatre Company 45
- Executive Service Corps of Northern California 71
- Film Arts Foundation 50
- Florida State University, Center for the Study of Population 55
- Fort Mason Foundation 51
- Forum on Community and the Environment 17
- Foundation Center 75
- Foundation for Management Education in Central America 77
- Furman University 25
- George Coates Performance Works 45
- Georgetown University 23, 76
- Girls' Clubs of America, Inc. 59
- Global Committee of Parliamentarians on Population and Development 61
- Global Perspectives in Education, Inc. 30
- Global Tomorrow Coalition 61
- Greater Richmond Community Development Corporation 65
- Greater Santa Cruz County Community Foundation 68
- Gustavus Adolphus College 25
- Hampshire College 25
- Harvard University 73, 77
- Harvard University, Harvard Law School 16
- Hawaii, University of, Department of Urban and Regional Planning 16
- Herbert Hoover Boys' and Girls' Club 69
- Hidden Valley Music Seminars 43
- Hillbarn Theatre 45
- Hobart and William Smith Colleges 25
- Human Environment Center 67
- Independent Colleges of Northern California 31
- Independent Sector 75
- Indiana, University of 23
- Industry Education Council of California 67
- Inform 35
- Institute for California Real Estate Research 36
- Institute for International Economics 73
- Institute for Journalism Education 77
- Institute of Judicial Administration, Inc. 18
- Institute for Resource Management 36
- International Committee on the Management of Population Programmes 58
- International Institute of Rural Reconstruction 58
- International Institute for Strategic Studies 76
- International Peace Academy 17
- International Planned Parenthood Federation 58
- International Planned Parenthood Federation/Western Hemisphere Region 58
- International Union for the Scientific Study of Population 55
- International Women's Health Coalition 58
- Janlyn Dance Company 49
- Johns Hopkins University 23, 27
- Johns Hopkins University, The Population Center 55
- Joint Center for Political Studies 73
- Jubilee West, Inc. 65
- Julian Theatre 45
- Junior League of San Jose, Inc., Grantsmanship Resource Center 71
- Kenyon College 25
- Keystone Center 17, 36
- Kronos Quartet 43
- La Raza Graphics Center 65
- Labor Institute for Human Enrichment, Inc. 30
- Lake Forest College 25
- Land Trust Exchange 39
- Lewis and Clark College 25
- Linfield College 26
- Local Initiatives Support Corporation 65
- Magic Theatre 45
- Management Center 71
- Manpower Demonstration Research Corporation 67
- Marcus A. Foster Educational Institute 67
- Margaret Jenkins Dance Company 49
- Marin Symphony Association 43

- Massachusetts Institute of Technology 76
- Math/Science Network 31
- Mediation Institute 17
- Michigan, University of 38
- Michigan, University of, Center for Research on Social Organizations 16
- Michigan, University of, Population Studies Center 56
- Midsummer Mozart Festival 43
- Mills College 26, 28
- Minnesota Early Learning Design (MELD) 69
- Minnesota, University of 16
- Mount Holyoke College 26
- Mount St. Mary's College 26
- Muhlenberg College 26
- Napa Valley Symphony Association 43
- National Academy of Sciences 39, 59, 73
- National Action Council for Minorities in Engineering, Inc. 28
- National Bureau of Economic Research, Inc. 73
- National Conference on Social Welfare 73
- National Conference of State Legislatures 35
- National Family Planning and Reproductive Health Association 60
- National Institute for Dispute Resolution 19
- National Institute for Musical Theatre 46
- National Opera Institute 46
- National Parks and Conservation Association 39
- National Urban Fellows 70
- Neighborhood Housing Services of Menlo Park 65
- Neighborhood Justice Center for Atlanta 17
- Neighborhood Justice Center of Honolulu 18
- Network 67
- New Dance Company San Jose 49
- New England Congressional Institute 35
- New England Natural Resources Center 18
- New England Natural Resources Center Fund for New England 36
- New Performance Gallery 51
- New Ways to Work 67
- New York Academy of Sciences, Science and Public Policy 18
- New York City Opera 46
- New York University, Graduate School of Business Administration 75
- North Carolina, University of, Carolina Population Center 56
- North of Market Planning Coalition 65
- Northeast-Midwest Institute 35
- Northern California Grantmakers 69
- Northern Kentucky University 19
- Northwestern University 27
- Oakland Ballet 49
- Oakland Business Development Corporation 65
- Oakland Ensemble Theatre 46
- Oakland Symphony 43
- Oberlin College 26
- Oberlin Dance Collective 49
- Ohio State University, Center for Human Resource Research 60
- Ohio Wesleyan University 26
- Old First Concerts 43
- One Act Theatre Company of San Francisco 46
- Opera San Jose 46
- Opera West Foundation 46
- Opportunities Industrialization Center West 67
- Oregon Shakespearean Festival Association 46
- Overseas Development Council 74
- Overseas Development Network 77
- Overseas Education Fund 58
- Partners of the Americas 58
- Pathfinder Fund 58
- Peninsula Ballet Theatre 49
- Peninsula Community Foundation 39
- Pennsylvania State University, Population Issues Research Center 56
- Pennsylvania, University of 23
- Pennsylvania, University of, Population Studies Center 56
- Performing Arts Services, Inc. 51
- Philharmonia Baroque Orchestra of the West 43
- Philharmonic Society of Fremont-Newark 44
- Pickle Family Circus 46
- Pitzer College 26
- Planned Parenthood Association of Santa Clara County, Inc. 60
- Planned Parenthood Federation of America 60
- Planned Parenthood Federation of America, Inc. 60
- Pocket Opera Company, Inc. 46
- Population Association of America 61
- Population Council 56
- Population Crisis Committee 61
- Population Institute 61
- Population Reference Bureau, Inc. 56
- Population Resource Center 61
- Population Services Europe 58
- Population Services International 58
- Program for the Introduction and Adaptation of Contraceptive Technology 59
- Princeton University 23, 27, 38
- Princeton University, Office of Population Research 56
- Public Media Center 71
- Public/Private Ventures 67
- Public/Private Ventures, Development Training Institute 65
- Reality House West 66
- Renewal Program 27
- Research Corporation 31
- Research Libraries Group, Inc. 22
- Research University International and Area Studies Program 23
- Rhodes College 26
- Rice University 27
- Rocky Mountain Biological Laboratory 38
- Rocky Mountain Institute 35
- Roosevelt Center for American Policy Studies 74
- St. John's College 26
- San Diego State University, Center for Latin American Studies 30
- San Francisco Ballet Association 49
- San Francisco Bay Area Dance Coalition 49
- San Francisco Conservation Corps 68
- San Francisco Conservatory of Music 44
- San Francisco Contemporary Music Players 44
- San Francisco Moving Company 49

- San Francisco Opera Center 47
- San Francisco Performances 51
- San Francisco Repertory 47
- San Francisco School of Dramatic Arts 47
- San Francisco Unified School District 30
- San Francisco, University of 75
- San Jose Development Corporation 66
- San Jose Repertory Company 47
- San Jose State University, School of Education 68
- San Jose Symphony Orchestra 44
- San Jose Unified School District 29
- San Mateo Women's Shelter/La Casa de San Mateo 69
- Santa Clara County Bar Association 18
- Santa Clara County Parent Education Center, Inc. 69
- Santa Cruz Symphony 44
- Sarah Lawrence College 26
- Save the Children Federation 59
- School of American Ballet 49
- Scripps College 26
- Self Renewal Program 24
- Senate Rules Committee 29
- Senior Coordinating Council of the Palo Alto Area 71
- Sex Information and Education Council of the U.S. 60
- Shakespeare—San Francisco 47
- Sinfonia San Francisco 44
- Smith College 26
- Social Marketing International Association 59
- Society of Professionals in Dispute Resolution 19
- Soon 3 47
- Southern California, University of, Population Research Laboratory 56
- Southern California, University of, Sacramento Public Affairs Center 74
- Spanish Speaking Unity Council 66
- Stanford Mid-Peninsula Urban Coalition 68, 70
- Stanford University 74, 76
- Stanford University, Center for Conservation Biology 38
- Stanford University, Center for Research in International Studies 30
- Stanford University, Food Research Institute 24
- Stanford University, Project on U.S.-Mexico Relations 24
- Stanford University, School of Education 29
- Student Conservation Association, Inc. 38
- Studio Eremos 51
- Support Center, The 71
- Tahoe Regional Planning Agency 36
- Tenderloin Neighborhood Development Corporation 66
- Texas, University of, Austin, Department of Physical and Health Education 60
- Texas, University of, Austin, Population Research Center 56
- Theater Artaud 47
- Theatre Communications Center of the Bay Area 47
- Theatreworks 47
- Tri-Cities Children's Center 70
- Tri-City Economic Development Corporation 66
- Trust for Public Land 39
- Tufts University 23, 27
- Union College 26
- Unitarian Universalist Service Committee 59
- Universidade Federal de Minas Gerais Cedeplar 56
- Universities Field Staff International 23
- University of the South, The 26
- Urban Institute 74
- Valley Institute of Theatre Arts 47
- Vassar College 26
- Virginia, University of 18, 74
- Volunteer 75
- Washington and Jefferson College 26
- Washington and Lee University 26
- Washington, University of 38
- Wellesley College 26
- Wells College 27
- Western Association of Schools and Colleges 31
- Western Network 18
- Wheaton College 27
- Whitman College 27
- Willamette University 27
- Wisconsin, University of, Madison 38
- Wisconsin, University of, Madison, Center for Demography and Ecology 57
- Wofford College 27
- Woodrow Wilson International Center for Scholars 23
- World Affairs Council of Northern California 30
- World Neighbors 59
- Worldwatch Institute 35
- Yale University, Economic Growth Center 57
- Yale University, Institution for Social and Policy Studies 74
- Young Women's Christian Association 70
- Youth for Service 68

The William and Flora Hewlett Foundation 1985 Annual Report was edited, designed, and produced by
FERN TIGER ASSOCIATES, Oakland, California

Art Director: Fern Tiger Project Director: Dennis Johnson Editor: Antonia Lattin
Team: Janet Delaney, Susan Douglas, Carol Newsom
Typesetting: Another Point, Inc. Lithography: Atomic Press

Photo Credits: All photographs © 1986 Fern Tiger Associates. All rights reserved. Written permission required for reproduction and use.

Photographs for the Performing Arts Program: page 13 © Allen Nomura, page 40 © Terry Lorant, page 42 © Marty Sohl

Photographs for the Population Program: pages 13, 52, 54 © Beryl Goldberg

Special thanks: Conciliation Forums of Oakland, Community Board Program, San Francisco, Math/Science Network, Mills College, Stanford University, Project on U.S.-Mexico Relations, University of California, Berkeley, Energy and Resources Group, Ring Mountain Preserve, Clean Sites, Inc., Soon 3, Pickle Family Circus, Oakland Ballet, Alan Guttmacher Institute, Adelante, Greater Richmond Community Development Corporation, and Chinatown Neighborhood Improvement Resource Center