

A N N U A L R E P O R T

THE WILLIAM & FLORA

HEWLETT FOUNDATION

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THE WILLIAM & FLORA
HEWLETT FOUNDATION

ANNUAL REPORT 1983

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The Hewlett Foundation, incorporated as a private foundation in the State of California in 1966, was established by the Palo Alto industrialist William R. Hewlett, his late wife, Flora Lamson Hewlett, and their eldest son, Walter B. Hewlett. The Foundation's broad purpose, as stated in the articles of incorporation, is to promote the well-being of mankind by supporting selected activities of a charitable, religious, scientific, literary, or educational nature, as well as organizations or institutions engaged in such activities.

More particularly, to date the Foundation has concentrated its resources on activities in the performing arts; education, particularly at the university and college level; population issues; environmental issues; and more recently, conflict resolution. Some sub-areas of particular interest to the Foundation are listed in the Program Descriptions that follow. Special projects outside these broad areas may from time to time be approved by the Board of Directors. Although the Hewlett Foundation is a national foundation, with no geographic limit stipulated in its charter, a modest proportion of disburseable funds has been earmarked for projects in the San Francisco Bay Area.

The Foundation has a strong commitment to the voluntary, nonprofit sector. It will therefore assist efforts to improve the financial base and efficiency of organizations and institutions in this category. Proposals that show promise of stimulating private philanthropy are particularly welcome.

In its grantmaking decisions as well as in its interests and activities, the Hewlett Foundation is wholly independent of the Hewlett-Packard Company and the Hewlett-Packard Company Foundation.

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Individualities may form communities, but it is institutions alone that can create a nation. ■ Benjamin Disraeli

In 1977 the Foundation's first annual report recorded authorized grants of just over \$2.5 million. This year we report authorizations of slightly more than \$31 million. During this period of significant and rapid growth the primary program interests of the Foundation have remained essentially the same. This stability undoubtedly arises from the fact that the Board of Directors identified at the outset broad areas of great importance to society. There have, however, been changes within some program areas: the focus has narrowed in several, while elements have been added to others. In all programs there have been changes in emphases which have been described in subsequent annual reports. While the program descriptions summarize the Foundation's purposes within each area, the general objectives of the Foundation are stated only by implication. A review of these broad intentions provides another perspective on the Foundation.

The 1977 Annual Report stated that one of the Foundation's overriding purposes was to help create an effective democratic society, one whose institutions work. Accompanying this ambitious, if not grandiose, statement were, of course, protestations of appropriate modesty. We did not suppose that our resources were adequate to perform the task alone, or that all institutions were likely to come within our scope, nor that our support would guarantee a useful outcome. Nevertheless, this basic intent is as evident today in the Foundation's grants as it was six years ago.

One of the goals within this broad objective has been to increase the strength of institutions important to society. Grants directed to a wide range of institutional problems have been awarded in every program area. The number and size of such grants have

steadily grown and the modes of support have varied as have the recipients. Thus, the Foundation has supported research efforts to broaden the understanding of nonprofit institutions and to increase public understanding of their importance. It has supported national as well as local umbrella organizations that provide technical services to particular categories of groups. We have made grants directly to organizations to provide needed personnel, to develop financial plans, to broaden their financial base, to enable them to recruit and retain volunteers, to support attendance of staff members at management training programs, and to establish funds to be used at the discretion of managers and leaders.

A second overriding interest of the Foundation, as important as improving the effectiveness of society's institutions, has been to help improve decisionmaking processes. This, too, is an ambitious goal, since decisionmaking occurs in an enormous variety of settings and involves many different viewpoints. We have chosen to support one stage in the process, namely, the development of public policy options. The effective use of basic research and improved public understanding, both essential elements of sound decisionmaking, depend on the nation's capacity for policy research. In pursuit of this objective, we have supported institutions with a history of objectivity and a capacity to transmit their results to decisionmakers. Some of these grants have gone to organizations working in fields in which we have a programmatic interest, such as the environment, population, and urban problems. Other recipients study a larger range of issues important to the nation. Grants to these institutions have been for general support rather than for particular projects. This practice is consistent with our commitment to institution-building, providing both flexibility and stability for an organization.

Another element in this overall desire to improve the decisionmaking process has been the series of grants in the area of conflict resolution. Since 1977 the Foundation has helped to establish effective and relatively inexpensive dispute resolution mechanisms that serve as alternatives to the formal litigation or

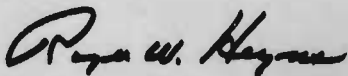
legislative processes. This interest in alternative dispute resolution mechanisms is not intended to disparage either the legal system or the legislative process. We do believe, however, that both are expensive and are often used unnecessarily and inappropriately. In the early years the Foundation focused its support on groups that experimented in the application of mediation, arbitration, and collaborative problem-solving in environmental disputes. Gradually this interest extended to include other settings such as neighborhood disputes and conflicts over child custody. As a result, it seemed desirable to establish a separate program in conflict resolution, which is described later in this report. Consistent with our historic interest in institution-building, we will continue to help these organizations establish a record of social usefulness and to expand their alternative dispute resolution techniques to areas in which they have not traditionally been applied. It is our expectation that once the effectiveness of these methods and organizations has been established they will be supported by sources other than Foundation grants.

The emphasis on institution-building, public policy, institutional development, and conflict resolution/consensus building might appear to reflect a preoccupation with the processes of our society and relative indifference to matters of substance. As a review of the grants will reveal, the Foundation has an interest in specific goals, e.g., decreasing the rate of population growth, increasing the nation's international competence, improving urban neighborhoods, providing job opportunities for the young, and improving public schools. Our interests in process have been, by and large, confined to these areas.

Our basic concern continues to be the health of our democracy. Even though we have limited our specific interests, it is inevitable that some readers will conclude that they share the Foundation's goals and their projects coincide with them perfectly. It is precisely this coincidence that makes the writing of declination letters one of the most difficult of our tasks. Rarely do we receive silly, irrelevant, or self-serving requests. One can usually find, even in

poorly prepared or incompletely developed requests, the nucleus of a sound idea and a worthy undertaking. So, while our stated boundaries are carefully prepared to provide guidance to applicants, we know from experience that our efforts to employ them will appear on occasion to be capricious or arbitrary. To this reaction we can only reply that our limited focus is necessary if we are to live within our resources and that we will do our best to make our negative decisions understandable though, we realize, not necessarily gratifying.

The Foundation has made choices with respect to the problems on which it focuses and the mechanisms it selects to deal with them. The Foundation cannot deal with all aspects of all problems that confront society. We try to assure that the problems we select are significant, that there are established or promising means for dealing with them, and that there is reason to believe that the Foundation's resources are uniquely necessary to their solutions. Beyond these and other considerations that influence our choices, we unabashedly acknowledge the impact of the interests and values of the Board of Directors of the Foundation, whose task it is to set the goals and to establish the policies and practices of the Foundation that insure that they are attained, insofar as possible. Our nation's laws with respect to philanthropy rest on a belief that society is, overall, well served by the cumulative effect of the choices made by thoughtful, disinterested, and socially conscious individuals or, as with foundations, boards of directors. *We recognize that it is up to others to decide if this trust is well placed. It is the purpose of this essay and the program statements which follow, to make explicit the Foundation's intentions and to reveal through the grants list the means by which we have sought to implement them.*



Roger W. Heyns
December 1983

PROGRAM DESCRIPTIONS

The program statements that follow describe certain specific objectives of the Hewlett Foundation. Other goals are general; they underlie all the programs and all the funding choices the Foundation makes. First, the Foundation has a strong basic commitment to the voluntary, nonprofit sector that lies between industry and government. Institutions and organizations in this category serve purposes very important to our society, and their health and effectiveness is a major concern. Accordingly, the Foundation intends to assist efforts to strengthen their financial base and increase their efficiency.

Second, the Foundation also believes that private philanthropy is of great value to society. Support from individuals, businesses, or foundations can supplement government funding, and in some important cases can provide a benign and fruitful alternative. The Foundation considers the nation's habits of philanthropy, individual and corporate, less healthy than they should be, and therefore will be particularly receptive to proposals that show promise of stimulating private philanthropy.

A great many excellent organizations meet both the general criteria suggested here and the specifications set forth in the statements that follow. Competition for the available funds is intense. The Foundation can respond favorably to only a small proportion of the worthwhile proposals it receives.

C O N F L I C T

From pros and cons they fell to a warmer way of disputing.

■ Miguel de Cervantes

R E S O L U T I O N



Program Description

This year the Hewlett Foundation established a separate program to emphasize support of the broad field of dispute resolution by means other than litigation. The program includes grants primarily in four categories.

The first includes general support of mediators and other practitioners of third-party intervention techniques. The Foundation is most interested in opportunities to help organizations develop track records resolving disputes in areas of social importance, to help organizations and their approaches become institutionalized, and to assist the development of new ideas and innovative techniques for replication elsewhere.

The second category consists of general support of national institutes which promote the field generally, such as the National Institute for Dispute Resolution in Washington, D.C.

The third category emphasizes the support of theory development in the field. Here, the Foundation will be particularly interested in proposals from interdisciplinary or inter-university units which demonstrate both a strong academic commitment to the systematic and comprehensive study of conflict resolution and also an ability to make contributions resulting from such study to conflict resolution practice.

In addition, the Foundation maintains a fourth category for special projects. This will help preserve the flexibility necessary to

respond to proposals which do not fit within the above categories, but which are likely to advance the field in substantial ways. This category might include experiments and demonstration projects to make alternative dispute resolution techniques more widely available, evaluations of mediation services and other dispute resolution techniques and programs, conferences, training opportunities and curricula development, and support of mediation efforts in significant or highly visible public disputes. Proposals in this category will be evaluated on a case-by-case basis; each should include documentation of the project's likely significance to the field of conflict resolution.



CONFLICT RESOLUTION

Authorizations & Disbursements

Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
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PRACTITIONER ORGANIZATIONS

CENTER FOR COLLABORATIVE PROBLEM SOLVING San Francisco, California <i>For programmatic support of environmental conflict management activities (matching grant)</i>	\$ 75,000		\$ 32,879	\$ 42,121
CENTER FOR NEGOTIATION AND PUBLIC POLICY Boston, Massachusetts <i>For general support (matching grant)</i>	100,000		50,000	50,000
COMMUNITY BOARD PROGRAM San Francisco, California <i>For general support</i>	90,000		90,000	
* COMMUNITY BOARDS PROGRAM OF THE MONTEREY PENINSULA Pacific Grove, California <i>For general support (matching grant)</i>		\$ 10,000		10,000
FORUM ON COMMUNITY AND THE ENVIRONMENT Palo Alto, California <i>For general support (matching grant)</i>	125,000		65,000	60,000
HARBINGER COMMUNICATIONS Santa Cruz, California <i>For general support</i> <i>To support the development of an information network system</i>	10,000 11,000		10,000 11,000	
KEYSTONE CENTER FOR CONTINUING EDUCATION Keystone, Colorado <i>For programmatic support of its environmental dispute resolution activities (matching grant)</i>	120,000		60,000	60,000
* MEDIATION INSTITUTE Seattle, Washington <i>For general support (matching grant)</i>		240,000	100,000	140,000
* NEIGHBORHOOD JUSTICE CENTER OF HONOLULU Honolulu, Hawaii <i>For programmatic support of its environmental dispute resolution activities</i>		145,000	60,000	85,000

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
ROMCOE, CENTER FOR ENVIRONMENTAL PROBLEM SOLVING (now called ACCORD ASSOCIATES) Boulder, Colorado <i>For general support</i>	70,000		70,000	
* TARGET EDUCATION AND WELFARE COUNCIL, INC. OF REDWOOD CITY Redwood City, California <i>For general support of the Redwood City Neighborhood Boards Program (matching grant)</i>		10,000		10,000
* WESTERN NETWORK Santa Fe, New Mexico <i>For general support</i>		25,000		25,000

THEORY DEVELOPMENT

MASSACHUSETTS INSTITUTE OF TECHNOLOGY Cambridge, Massachusetts <i>For general support of the Environmental Negotiations Program</i>	65,000		65,000	
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OTHER

* COMMUNITY BOARD PROGRAM San Francisco, California <i>To support an evaluation of the effectiveness of the Program</i>		200,000	200,000	
* CONFLICT CLINIC Cambridge, Massachusetts <i>For general support</i>		25,000	25,000	
* UNIVERSITY OF GEORGIA Athens, Georgia <i>For the Georgia Center for Continuing Education to support a national conference on peacemaking and conflict resolution</i>		15,000	15,000	
* JOHN JAY COLLEGE OF CRIMINAL JUSTICE New York, New York <i>To support a conference on "Problem Solving Through Mediation: Workshops for the Practitioner"</i>		15,000	15,000	
TOTAL CONFLICT RESOLUTION	666,000	685,000	868,879	482,121

The ideal condition would be, I admit, that men should be right by instinct; but since we are all likely to go astray, the reasonable thing is to learn from those who can teach.

■ Sophocles

Program Description



Grants in the education program are made to promote the underlying strengths of

recipient institutions rather than to meet their short-term, specific needs. Most of the grants are made in the categories described below. For the few made outside these categories, preference is generally given to umbrella organizations or activities that serve a number of institutions.

The Foundation makes grants to strengthen networks of major research libraries reflecting the conviction that only through collaboration can libraries maintain cost-effective, quality services. The Foundation will not help meet the needs of individual libraries or disciplines. Like research libraries, university presses play a crucial role in the dissemination of new knowledge. The Foundation seeks proposals that promise benefits to presses generally. The Foundation also supports international and area studies at major research universities through grants to endow discretionary funds. Participation in this program is by invitation.

The Foundation makes grants to strengthen comprehensive teaching and research programs of academic institutions that focus on relations between the United States and Mexico. Of particular interest are broad-based centers of research that will improve communication between consumers and providers of policy research, cooperate with other research programs,

address regional and local concerns, and involve local educators and journalists.

Maintaining funds for institutional renewal is difficult in times of budget stringency. In conjunction with the Andrew W. Mellon Foundation, the Foundation makes challenge grants to establish presidential discretionary fund endowments for faculty and curriculum development and other activities at selective private liberal arts colleges. The Foundation makes similar grants to universities with strong traditional commitments to improving undergraduate education. Participation in both programs is by invitation.

The Foundation supports a program of challenge grants to private Black colleges for their capital campaigns which is administered by The Bush Foundation.

The need to improve the public's capacity to understand and deal effectively with the rest of the world poses a major challenge for the United States. The Foundation supports cooperative efforts by the World Affairs Council, Stanford University, Global Perspectives in Education, and the University of California, Berkeley, to stimulate the public's interest in and understanding of international affairs.

To help increase the number of minority engineers and scientists, the Foundation supports MESA (Mathematics, Engineering, Science Achievement), a program that increases the motivation and preparation of pre-college students at more than ninety high schools in California.

The Foundation helps strengthen elementary and secondary schools by funding efforts to reform public policy at the state level and by funding broad-based partnerships between schools and universities and colleges, in contrast to individual programs of research, staff and curriculum development, or other service programs. In 1984 most of the grants in this category are expected to be in California.

Although the Foundation has an interest in theological education, for the next few years only activities that serve a number of institutions simultaneously will be considered.

The Foundation does not encourage requests to fund student aid, construction, equipment purchases including computers, education research, basic scientific research, health research, or health education programs. In general, the Foundation discourages requests benefitting individual institutions except as these may explicitly relate to other Foundation objectives.



E D U C A T I O N

Authorizations & Disbursements

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
RESEARCH LIBRARIES				
* COUNCIL ON LIBRARY RESOURCES Washington, D.C. <i>For general support</i>		\$ 600,000	\$ 200,000	\$ 400,000
* RESEARCH LIBRARIES GROUP Stanford, California <i>For general support</i>		300,000	300,000	
UNIVERSITY PRESSES				
* UNIVERSITY OF CALIFORNIA PRESS Berkeley, California <i>To help create and distribute an annotated list of new releases</i>		15,000		15,000
* UNIVERSITY PRESS OF NEW ENGLAND Hanover, New Hampshire <i>To develop an automated directory of reviewing media</i>		51,000	51,000	
UNIVERSITY INTERNATIONAL STUDIES				
INTERNATIONAL AND AREA STUDIES PROGRAM <i>To establish discretionary fund endowments for international and area studies (matching grants)</i>				
UNIVERSITY OF CALIFORNIA, LOS ANGELES Los Angeles, California	\$ 37,500		37,500	
UNIVERSITY OF CHICAGO, Chicago, Illinois	100,000		100,000	
COLUMBIA UNIVERSITY, New York, New York	81,000		81,000	
* CORNELL UNIVERSITY, Ithaca, New York		150,000	25,000	125,000
GEORGETOWN UNIVERSITY, Washington, D.C.	200,000			200,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
JOHNS HOPKINS UNIVERSITY, Baltimore, Maryland	200,000		50,000	150,000
* PRINCETON UNIVERSITY, Princeton, New Jersey		200,000		200,000
TUFTS UNIVERSITY, Medford, Massachusetts	200,000			200,000
YALE UNIVERSITY, New Haven, Connecticut	125,000		75,000	50,000
* SOCIAL SCIENCE RESEARCH COUNCIL New York, New York <i>To support doctoral dissertation research awards offered by the international and area committees (jointly sponsored with the American Council of Learned Societies)</i>		2,012,500	2,012,500	
* WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS Washington, D.C. <i>To help establish an endowed Director's Discretionary Fund</i>		200,000		200,000

U.S./MEXICO STUDIES

UNIVERSITY OF CALIFORNIA, SAN DIEGO San Diego, California <i>To support U.S.-Mexican Studies</i>	105,000		105,000	
* OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For planning the reconstitution of its U.S.- Mexico Project</i>		22,350	22,350	
STANFORD UNIVERSITY, FOOD RESEARCH INSTITUTE Stanford, California <i>For the Consortium of U.S. Programs on Mexico</i>	99,000			99,000
* <i>For the Project on U.S.-Mexico Relations</i>		300,000	100,000	200,000

LIBERAL ARTS COLLEGE RENEWAL

LIBERAL ARTS COLLEGE SELF-RENEWAL PROGRAM <i>To help endow presidential discretionary funds at liberal arts colleges (matching grants)</i>				
ALBION COLLEGE, Albion, Michigan	75,000		25,000	50,000
ALLEGHENY COLLEGE, Meadville, Pennsylvania	87,500			87,500
* BARNARD COLLEGE, New York, New York		125,000		125,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* BATES COLLEGE, Lewiston, Maine		25,000		25,000
BEREA COLLEGE, Berea, Kentucky	50,000			50,000
* BOWDOIN COLLEGE, Brunswick, Maine		100,000		100,000
BRYN MAWR COLLEGE, Bryn Mawr, Pennsylvania	25,000		25,000	
BUCKNELL UNIVERSITY, Lewisburg, Pennsylvania	100,000			100,000
CALVIN COLLEGE, Grand Rapids, Michigan	25,000		25,000	
* COE COLLEGE, Cedar Rapids, Iowa		75,000		75,000
COLBY COLLEGE, Waterville, Maine	50,000		25,000	25,000
* COLGATE UNIVERSITY, Hamilton, New York	25,000	25,000	25,000	25,000
* COLLEGE OF THE HOLY CROSS Worcester, Massachusetts		100,000		100,000
COLLEGE OF WOOSTER, Wooster, Ohio	100,000		25,000	75,000
COLORADO COLLEGE, Colorado Springs, Colorado	87,500			87,500
* CONNECTICUT COLLEGE, New London, Connecticut		75,000		75,000
DENISON UNIVERSITY, Granville, Ohio	37,500		37,500	
DICKINSON COLLEGE, Carlisle, Pennsylvania	87,500			87,500
EARLHAM COLLEGE, Richmond, Indiana	75,000			75,000
FRANKLIN AND MARSHALL COLLEGE Lancaster, Pennsylvania	100,000			100,000
GETTYSBURG COLLEGE Gettysburg, Pennsylvania	25,000		25,000	
GOUCHER COLLEGE, Towson, Maryland	25,000		25,000	
GRINNELL COLLEGE, Grinnell, Iowa	87,500		50,000	37,500
* GUSTAVUS ADOLPHUS COLLEGE, St. Peter, Minnesota		100,000		100,000
HAMILTON COLLEGE, Clinton, New York	50,000		25,000	25,000
HAVERFORD COLLEGE, Haverford, Pennsylvania	37,500			37,500
* HOBART AND WILLIAM SMITH COLLEGES Geneva, New York		87,500		87,500
HOPE COLLEGE, Holland, Michigan	75,000		75,000	
KALAMAZOO COLLEGE, Kalamazoo, Michigan	25,000		25,000	
KENYON COLLEGE, Gambier, Ohio	100,000			100,000
KNOX COLLEGE, Galesburg, Illinois	50,000		25,000	25,000
LAFAYETTE COLLEGE, Easton, Pennsylvania	100,000			100,000
LAKE FOREST COLLEGE, Lake Forest, Illinois	75,000			75,000
LEHIGH UNIVERSITY, Bethlehem, Pennsylvania	100,000		25,000	75,000
MACALESTER COLLEGE, St. Paul, Minnesota	87,500			87,500
* MILLS COLLEGE, Oakland, California		75,000		75,000
MT. HOLYOKE COLLEGE, South Hadley, Massachusetts	125,000			125,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* OCCIDENTAL COLLEGE, Los Angeles, California		25,000		25,000
OHIO WESLEYAN COLLEGE, Delaware, Ohio	100,000			100,000
POMONA COLLEGE, Claremont, California	100,000		50,000	50,000
REED COLLEGE, Portland, Oregon	87,500		87,500	
ST. LAWRENCE UNIVERSITY, Canton, New York	12,500		12,500	
ST. OLAF COLLEGE, Northfield, Minnesota	100,000		75,000	25,000
SKIDMORE COLLEGE, Saratoga Springs, New York	75,000		25,000	50,000
* SMITH COLLEGE, Northampton, Massachusetts		125,000		125,000
TRINITY COLLEGE, Hartford, Connecticut	50,000		50,000	
* UNION COLLEGE, Schenectady, New York		100,000		100,000
* WASHINGTON AND JEFFERSON COLLEGE Washington, Pennsylvania		75,000		75,000
* WASHINGTON AND LEE UNIVERSITY Lexington, Virginia		100,000		100,000
* WELLESLEY COLLEGE Wellesley, Massachusetts		125,000		125,000
WESLEYAN UNIVERSITY, Middletown, Connecticut	125,000			125,000
WHEATON COLLEGE, Norton, Massachusetts	87,500			87,500
* WHITMAN COLLEGE, Walla Walla, Washington		87,500		87,500

UNDERGRADUATE COLLEGE RENEWAL

UNDERGRADUATE COLLEGE RENEWAL <i>To help establish discretionary fund endowments for the improvement of undergraduate education (matching grants)</i>				
* BROWN UNIVERSITY, Providence, Rhode Island		300,000		300,000
* DARTMOUTH COLLEGE, Hanover, New Hampshire		300,000		300,000
* JOHNS HOPKINS UNIVERSITY, Baltimore, Maryland		300,000		300,000

PRIVATE BLACK COLLEGES

THE BUSH FOUNDATION St. Paul, Minnesota <i>For the College Alumni Challenge Grant Program</i>	265,000		95,285	169,715
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* New Grant, 1983

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

INTERNATIONAL EDUCATION

* BAY AREA INSTITUTE for Pacific News Service San Francisco, California <i>For the examination of the impact of Mexican immigration on American communities</i>		20,000	20,000	
* GLOBAL PERSPECTIVES IN EDUCATION, INC. New York, New York <i>Toward the expenses of planning the 1984 national conference</i>		10,000	10,000	
* NORTH CAROLINA BOARD OF SCIENCE AND TECHNOLOGY Raleigh, North Carolina <i>For the Committee on North Carolina and the World Community's efforts to make citizens aware of the impact of international affairs on the state's well-being</i>		15,000	15,000	
* STANFORD UNIVERSITY, CENTER FOR RESEARCH IN INTERNATIONAL STUDIES Stanford, California <i>To support the Bay Area Global Education Program</i>		375,000	125,000	250,000
* WORLD AFFAIRS COUNCIL OF NORTHERN CALIFORNIA San Francisco, California <i>For the Bay Area and the World Project</i> <i>For the Exchange Network of Northern California</i>		112,000 20,900	112,000 20,900	

MINORITIES-IN-ENGINEERING

* UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For the MESA Program</i>		400,000	400,000	
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* New Grant, 1983

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

UNIVERSITY/SCHOOL PARTNERSHIPS

* UNIVERSITY OF CALIFORNIA, SCHOOL OF EDUCATION Berkeley, California <i>To support planning activities for the School's mathematics and science education initiative</i>		10,000	10,000	
* STANFORD UNIVERSITY, SCHOOL OF EDUCATION Stanford, California <i>For the Study of Stanford and the Schools, a major collaboration for research and consultation between the School of Education and five Bay Area school districts</i>		450,000	140,000	310,000

STATE-LEVEL PUBLIC POLICY

* UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For the Center for Policy Alternatives in California Education</i>		300,000	300,000	
* CALIFORNIA COALITION FOR FAIR SCHOOL FINANCE Menlo Park, California <i>For general support</i>		25,000	25,000	
* FIELD INSTITUTE San Francisco, California <i>For a survey of public attitudes toward public education policy reforms in California</i>		25,000	25,000	

OTHER

AMERICAN COUNCIL ON EDUCATION Washington, D.C. <i>For general support</i>	200,000		100,000	100,000
* <i>To support the Committee on Intercollegiate Athletics</i>		25,000	25,000	

* New Grant, 1983

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
* EDITORIAL PROJECTS Washington, D.C. <i>To support Education Week's subscription promotion campaign</i>		25,000	25,000	
* FEDERATION OF BEHAVIORAL, PSYCHOLOGICAL, AND COGNITIVE SCIENCES Washington, D.C. <i>To support the Forum on Research Management</i>		15,000	15,000	
* FRANKLIN AND MARSHALL COLLEGE Lancaster, Pennsylvania <i>To support the efforts of twelve Pennsylvania colleges to assist neighboring public schools</i>		10,000	10,000	
* LABOR INSTITUTE FOR HUMAN ENRICHMENT, INC. Washington, D.C. <i>For the American Federation of Teachers' Stanford Distinguished Visiting Practitioner Program</i>		16,000	16,000	
* NATIONAL CENTER FOR HIGHER EDUCATION MANAGEMENT SYSTEMS Boulder, Colorado <i>To help cover the remaining costs involved with its national assembly held February 1983</i> <i>For its effort to examine the implications for higher education of the National Commission on Excellence in Education</i>		10,000 1,000	10,000 1,000	
RESEARCH CORPORATION New York, New York <i>To support research grants for liberal arts college science faculty</i>	50,000		50,000	
UNIVERSITIES FIELD STAFF INTERNATIONAL Hanover, New Hampshire <i>To attract new members by subsidizing memberships</i>	21,000			21,000
TOTAL EDUCATION	4,308,500	8,040,750	5,472,035	6,877,215

* New Grant, 1983

Man shapes himself through
decisions that shape his environ-
ment.

■ Rene Dubos

Program Description

The overall objective of the environment program is to improve decisionmaking on environmental issues and thereby to encourage more intelligent, rewarding uses of man's natural environment for education, conservation, and development. The program includes



grants principally in four categories.

In the first category, dealing with policy analysis and the substantive issues of environmental

decisionmaking, the Foundation supports independent, as well as university-based, organizations capable of addressing a broad range of environmental questions of concern to United States policymakers on a regional (i.e. multistate), national, or international basis. Because major environmental questions are frequently not simple issues and in the long run are not best resolved by impassioned advocacy, either in the political arena or in the courts, the Foundation emphasizes support of organizations which are interdisciplinary and objective in their approach and which produce sound, dispassionate, policy-oriented studies designed to improve the objectivity and thoughtfulness of complex environmental decisionmaking. The Foundation does not support advocacy or litigation-oriented organizations.

In the second category, dealing with the decisionmaking process itself, the Foundation supports organizations that study and analyze how land use and zoning decisions, for example, or pollution control or other environmental policies, are made. Here, the

Foundation's interest focuses on whether changes in permit or project approval processes, or in environmental assessment requirements, or other structural or procedural alterations, would help to make environmental decisionmaking more expeditious, yet more responsive to the legitimate interests of all involved parties.

In the third category, dealing with environmental education, the Foundation emphasizes support of university programs and other organizations engaged in the training and placement of natural resource professionals. The Foundation also supports a limited number of general public education efforts, but only in areas where the Foundation has a particular interest, such as ecologically valuable land preservation.

These three categories focus on the three key ingredients of decisionmaking (policy, process, and personnel). In past years the Foundation supported organizations which were developing or demonstrating the effectiveness of new mechanisms to avert or resolve conflicts over environmental questions. Such organizations will now be considered for support within the Foundation's new program in conflict resolution generically.

In the fourth category, dealing with land preservation, the Foundation continues its past support of systematic, nationally coordinated efforts to preserve unique, ecologically valuable land. The Foundation also supports complementary national efforts to increase and enhance the effectiveness of ecologically valuable land preservation by local land trusts.



E N V I R O N M E N T
Authorizations & Disbursements

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

POLICY ANALYSIS

AMERICAN LAND FORUM Bethesda, Maryland <i>For general support (matching grant)</i>	\$ 75,000		\$ 40,000	\$ 35,000
* AMERICAN PLANNING ASSOCIATION Chicago, Illinois <i>For programmatic support of its environmental policy-oriented work</i>		\$120,000	40,000	80,000
UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For general support of the Energy and Resources Group</i>	140,000		70,000	70,000
* UNIVERSITY OF CALIFORNIA, DAVIS Davis, California <i>For general support of the Public Service Research and Dissemination Program</i>		210,000	70,000	140,000
* CALIFORNIA INSTITUTE OF TECHNOLOGY Pasadena, California <i>For general support of the Environmental Quality Laboratory</i>		210,000	70,000	140,000
CONSERVATION FOUNDATION Washington, D.C. <i>For general support (matching grant)</i>	80,000		80,000	
* CORNELL UNIVERSITY Ithaca, New York <i>For general support of the Center for Environmental Research</i>		210,000	70,000	140,000
COUNCIL OF STATE PLANNING AGENCIES, NATIONAL GOVERNORS' ASSOCIATION Washington, D.C. <i>For programmatic support of its environmental policy analysis work (matching grant)</i>	60,000		60,000	

* New Grant, 1983

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
ENVIRONMENTAL LAW INSTITUTE Washington, D.C. <i>For general support (matching grant)</i>	55,000		55,000	
JOHN MUIR INSTITUTE Napa, California <i>For general support (matching grant)</i>	70,635		68,810	1,825
NATIONAL CONFERENCE OF STATE LEGISLATURES Denver, Colorado <i>For programmatic support of its environmental policy analysis work</i>	60,000		60,000	
* NEW ENGLAND CONGRESSIONAL INSTITUTE Washington, D.C. <i>For environmental policy-related work (matching grant)</i>		150,000	50,000	100,000
NORTHERN LIGHTS INSTITUTE Helena, Montana <i>For general support (matching grant)</i>	100,000		50,000	50,000
PRINCETON UNIVERSITY Princeton, New Jersey <i>For general support of the Center for Energy and Environmental Studies</i>	140,000			140,000
QUEBEC-LABRADOR FOUNDATION Ipswich, Massachusetts <i>For general support of the Atlantic Center for the Environment (matching grant)</i>	60,000		30,000	30,000
* RESOURCES FOR THE FUTURE Washington, D.C. <i>For general support (matching grant)</i>		450,000	200,000	250,000
SCIENTISTS' INSTITUTE FOR PUBLIC INFORMATION New York, New York <i>For environmental policy-related work (matching grant)</i>	100,000		50,000	50,000
* UNIVERSITY OF WASHINGTON Seattle, Washington <i>For general support of the Institute for Environmental Studies</i>		210,000		210,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
* UNIVERSITY OF WISCONSIN Madison, Wisconsin <i>For general support of the Institute for Environmental Studies</i>		210,000	70,000	140,000
* WORLDWATCH INSTITUTE Washington, D.C. <i>For general support</i>		300,000	100,000	200,000

ENVIRONMENTAL EDUCATION

UNIVERSITY OF CALIFORNIA, BERKELEY Berkeley, California <i>For the production of brochures on the Natural Land and Water Reserves System (matching grant)</i>	10,000			10,000
UNIVERSITY OF CALIFORNIA SYSTEMWIDE ADMINISTRATION Berkeley, California <i>To support a program in environmental education (matching grant)</i>	5,250		5,250	
CAMP UNALAYEE Palo Alto, California <i>To support a part-time person to stimulate recruitment for the camp (matching grant)</i>	1,000		1,000	
* CENTER FOR ENVIRONMENTAL INTERN PROGRAMS Boston, Massachusetts <i>For general support (matching grant)</i>		90,000		90,000
FOUNDATION FOR THE ADVANCEMENT OF ENVIRONMENTAL EDUCATION San Francisco, California <i>To support coordinator salary costs (matching grant)</i>	4,000		4,000	
PENINSULA CONSERVATION CENTER FOUNDATION Palo Alto, California <i>To support coordination of environmental education activities in the Bay Area (matching grant)</i>	24,000		7,000	17,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* STUDENT CONSERVATION ASSOCIATION, INC. Charlestown, New Hampshire <i>For general support (matching grant)</i>		180,000	75,000	105,000

LAND ACQUISITION/PRESERVATION

* THE NATURE CONSERVANCY San Francisco, California <i>To support the completion of the California Critical Areas Program</i>		1,000,000	1,000,000	
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OTHER

NATIONAL ARCHIVES AND RECORDS SERVICE Washington, D.C. <i>To support microfilming of extant John Muir papers</i>	10,000		10,000	
TOTAL ENVIRONMENT	994,885	3,340,000	2,336,060	1,998,825

* New Grant, 1983

Art attempts to find in the universe, in matter as well as in the facts of life, what is fundamental, enduring, essential.

■ Saul Bellow

Program Description

The Hewlett Foundation's performing arts program makes grants to classical instrumental music ensembles, professional theatre and opera companies, and ballet and modern dance organizations for artistic, managerial, and institutional development. The Foundation recently began making grants to groups providing services to Bay Area nonprofit film and video organizations.

Artist training programs and efforts to increase career opportunities for artists continue to be of interest to the Foundation. It will also consider proposals designed to increase the effectiveness of the field as a whole.



In keeping with the need for long-term, flexible support, the Foundation will recommend, whenever appropriate, that there be a matching re-

quirement. The Foundation recommends that matching funds be applied to an endowment or a cash reserve rather than current operating expenses to assist in the long-term financial stability of its grantees.

The Foundation gives preference to independent nonprofit Bay Area organizations with an established record of artistic and administrative excellence, audience support and general audience appeal, and a realistic plan for artistic and organizational development.

The application deadlines for each of the foregoing areas of Foundation interest are listed in the Advice to Applicants, page 64.

The Foundation regrets that it cannot consider requests in the following areas: the visual or literary arts; the humanities; elementary and secondary school programs; college or university proposals; community art classes, ethnic arts including crafts, folk arts, popular music, and ethnic dance; recreational, therapeutic, and social service arts programs; and individuals. The Hewlett Foundation does not support one-time events such as seminars, conferences, festivals, or cultural foreign exchange programs; nor assistance with touring costs for performing companies.



P E R F O R M I N G A R T S

Authorizations & Disbursements

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
ARTISTIC DEVELOPMENT				
* AMERICAN CONSERVATORY THEATRE San Francisco, California <i>For the Theatre's Advanced Training Program (matching grant)</i>		\$100,000	\$ 17,000	\$ 83,000
BOSTON SYMPHONY ORCHESTRA Boston, Massachusetts <i>To create a fund to underwrite the costs of auditions in the Bay Area and endow two fellowships (matching grant)</i>	\$150,000		150,000	
* DRAMA STUDIO OF LONDON AT BERKELEY Berkeley, California <i>For salary support of a part-time director</i>		6,000	6,000	
HOLY NAMES COLLEGE Oakland, California * <i>For the Kodaly Music Education Program's endowment</i> <i>To strengthen fundraising for an advanced training program for music teachers in the Kodaly Program</i>	75,000	512,000	512,000	75,000
* MARIN CIVIC BALLET San Rafael, California <i>For general support</i>		25,000	25,000	
METROPOLITAN OPERA NATIONAL COUNCIL Marina Del Rey, California <i>For the Council's Educational Fund in the Western Region</i>	3,775		3,775 [†]	
* NATIONAL OPERA INSTITUTE Washington, D.C. <i>For the Internship Program</i>		60,000	20,000	40,000
OREGON SHAKESPEAREAN FESTIVAL ASSOCIATION <i>For advanced training for young artists (matching grant)</i>	25,000		25,000	

* New Grant, 1983

† Grant cancelled

	Unpaid Grants 31 December 1982	1983 Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
* PLAYWRIGHTS UNLIMITED Mill Valley, California <i>For general support</i>		10,000	10,000	
SAN FRANCISCO BALLET San Francisco, California <i>For stipends for seventeen apprentice artists</i>	62,000			62,000
SAN FRANCISCO CONCERT ORCHESTRA San Francisco, California <i>To strengthen fundraising capacity and for a guest conductor (matching grant)</i>	6,500		6,500	
* SAN FRANCISCO CONSERVATORY OF MUSIC San Francisco, California <i>For the Master Class Program (matching grant)</i>		100,000	18,125	81,875
SAN FRANCISCO OPERA San Francisco, California <i>For the Opera Center (matching grant)</i>	200,000		200,000	
* SCHOOL OF AMERICAN BALLET New York, New York <i>For general support (matching grant)</i>		150,000		150,000

PERFORMING ARTS SERVICE ORGANIZATIONS

* BUSINESS VOLUNTEERS FOR THE ARTS San Francisco, California <i>To help start the Bay Area affiliate of this national organization</i>		15,000	15,000	
* CULTURAL COUNCIL OF SANTA CLARA COUNTY San Jose, California <i>For general support</i>		18,000	18,000	
* DANCE NOTATION BUREAU New York, New York <i>For general support</i>		60,000	20,000	40,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* MONTALVO CENTER FOR THE ARTS Saratoga, California <i>For a part-time resource development director</i>		15,000	15,000	
* NEW PERFORMANCE GALLERY San Francisco, California <i>For general support (matching grant)</i>		25,000	25,000	
PARTNERS FOR LIVABLE PLACES Oakland, California <i>To prepare a study of cultural facilities in downtown Oakland (matching grant)</i>	10,000		8,300	1,700
* PEOPLE'S THEATER COALITION San Francisco, California <i>For general support</i>		30,000	15,000	15,000
* PERFORMING ARTS SERVICES San Francisco, California <i>To help produce a comprehensive audience survey</i>		21,000	21,000	
* SAN FRANCISCO BAY AREA DANCE COALITION San Francisco, California <i>To provide general support and for a directory of local dance companies</i>		70,000	30,000	40,000
SAN FRANCISCO PERFORMANCES San Francisco, California <i>For general support</i>	15,000		15,000	
THEATRE COMMUNICATIONS CENTER OF THE BAY AREA San Francisco, California <i>For general support</i>	30,000		15,000	15,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
PERFORMING COMPANIES				
* BERKELEY SHAKESPEARE FESTIVAL Berkeley, California <i>For general support</i>		90,000	30,000	60,000
BERKELEY SYMPHONY ORCHESTRA Berkeley, California <i>For general support</i>	40,000		20,000	20,000
* CIRCUIT San Francisco, California <i>To provide management and administrative services to five choreographer/dancers</i>		6,000	6,000	
* DANCE THROUGH TIME Kentfield, California <i>To assist in the presentation of concerts and other related educational and cultural activities</i>		10,000	10,000	
EUREKA THEATRE San Francisco, California <i>For partial salary support of key personnel and to broaden the company's funding base (matching grant)</i>	75,000		30,000	45,000
* GEORGE COATES PERFORMANCE WORKS Berkeley, California <i>For general support</i>		20,000		20,000
* HILLBARN THEATRE Foster City, California <i>For general support</i>		60,000	25,000	35,000
JULIAN THEATRE San Francisco, California <i>For a development director and administrative improvements</i>	5,000		5,000	
MAGIC THEATRE San Francisco, California <i>For general support</i>	80,000		40,000	40,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* MARGARET JENKINS DANCE COMPANY San Francisco, California <i>For general support</i>		120,000	40,000	80,000
* MIDSUMMER MOZART FESTIVAL San Francisco, California <i>For support of a general manager position over two years (matching grant)</i>		30,000		30,000
* NATIONAL SYMPHONY Washington, D.C. <i>For general support</i>		10,000	10,000	
OAKLAND BALLET Oakland, California <i>To help increase earned and contributed income and establish a cash fund (matching grant)</i>	125,000		100,000	25,000
* OAKLAND SYMPHONY Oakland, California <i>To support the Oakland Symphony's 50th Anniversary season</i>		50,000	50,000	
* OBERLIN DANCE COLLECTIVE San Francisco, California <i>For general support</i> <i>To assist with an emergency cash flow situation</i>		135,000 20,000	40,000 20,000	95,000
ONE ACT THEATRE COMPANY OF SAN FRANCISCO San Francisco, California <i>For a development director</i>	29,300			29,300
* PACIFIC COAST PERFORMING ARTS FOUNDATION Santa Cruz, California <i>For general support</i>		20,000	20,000	
PENINSULA BALLET THEATRE San Mateo, California <i>Toward stipends for young classical ballet soloists and fees for a scenic designer (matching grant)</i>	6,410		6,410	

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
PHILHARMONIA BAROQUE ORCHESTRA San Francisco, California <i>For general support over two years</i>	30,000		30,000	
PHILHARMONIC SOCIETY OF FREMONT-NEWARK Fremont, California <i>For the 1983 season's "pops" concert</i>	1,500		1,500	
PICKLE FAMILY CIRCUS San Francisco, California <i>To assist the Circus in implementing a three year development plan (matching grant)</i>	65,000		10,000	55,000
* POCKET OPERA San Francisco, California <i>For general support</i>		72,000	42,000	30,000
* SAN FRANCISCO CONTEMPORARY MUSIC PLAYERS San Francisco, California <i>To help cover administrative costs (matching grant)</i>		40,000	15,000	25,000
* SAN FRANCISCO REPERTORY San Francisco, California <i>For the implementation of a three year marketing, management, and artistic development plan</i>		10,000	10,000	
* SAN JOSE CIVIC LIGHT OPERA San Jose, California <i>To help stimulate new donors and reduce an accumulated deficit (matching grant)</i>		10,000	10,000	
* SAN JOSE REPERTORY COMPANY San Jose, California <i>For a development director and a sales and marketing manager for two years</i>		70,000	35,000	35,000
SAN JOSE SYMPHONY ORCHESTRA San Jose, California <i>To finance a popular concert series and provide salary support for a fundraising assistant (matching grant)</i>	68,000		34,000	34,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* SANTA CRUZ SYMPHONY Aptos, California <i>For musicians' salaries (matching grant)</i>		40,000	12,000	28,000
SCHOLA CANTORUM Cupertino, California <i>For a new full-time general manager (matching grant)</i>	5,000		5,000	
SCHOLAR OPERA, INC. Palo Alto, California <i>For general support</i>	36,100		21,100	15,000
* SINFONIA CONCERTANTE San Francisco, California <i>For general support of the 1983-84 season</i>		10,000	10,000	
* SNAKE THEATRE Sausalito, California <i>For a joint management project</i>		15,000	15,000	

FILM AND VIDEO SERVICE ORGANIZATIONS

* BAY AREA VIDEO COALITION San Francisco, California <i>For general support</i>		75,000	25,000	50,000
* FILM ARTS FOUNDATION San Francisco, California <i>For general support and a new small grants program</i>		80,000	55,000	25,000
* NATIONAL EDUCATION FILM FESTIVAL Oakland, California <i>For general support</i>		10,000	10,000	

* New Grant, 1983

Unpaid Grants 31 December 1982	1983 Grants Authorized	Payments Made	Unpaid Grants 31 December 1983
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OTHER

* ARCHIVES FOR THE PERFORMING ARTS San Francisco, California <i>For renovation of space in the Opera House to provide a permanent home for the archives</i>		20,000	20,000	
INSTITUTE OF THE AMERICAN MUSICAL Los Angeles, California <i>For general support</i>	2,500		2,500	
* STANFORD UNIVERSITY Stanford, California <i>For completion of the Campbell addition to the Braun Music Center Building</i>		530,000	530,000	
TOTAL PERFORMING ARTS	1,146,085	2,770,000	2,611,210	1,304,875

* New Grant, 1983

Population, when unchecked, increases in a geometrical ratio. Subsistence increases only in an arithmetical ratio. A slight acquaintance with numbers will show the immensity of the first power in comparison of the second.

■ Malthus

Program Description

Despite progress in many countries toward reducing birthrates, the significance of population growth as a worldwide problem remains undiminished. If present trends continue, world population will be at least twice its present size in the next century, and within twenty years the population of most countries will have outstripped the food and energy resources available to them. The Hewlett Foundation will therefore continue to allocate substantial resources to activities in the population field, particularly those involving the less-developed countries, where most of the unsustainable population growth will occur.

Within this broad field, the Foundation has specific interests in the following: the training of population experts; policy-related research on population issues, particularly the relationship of socioeconomic factors to fertility; and the support of comprehensive family planning services and other fertility-reducing programs.

The Foundation plans continued support not only for analyses of the key variables affecting fertility behavior in a specific region and the



way they interact, but also for efforts to evaluate and implement fertility-reducing development policies. The Foundation will favor or-

ganizations that show an awareness of the complex relations between motivation, social

and economic development, and fertility behavior, and that have an appreciation for the importance of both societal and personal approaches to population questions. The Foundation will also encourage those that are trying to bridge the gap between research and the implementation of policies and programs.

With regard to population issues in the United States, the Foundation supports national organizations concerned with avoiding unwanted pregnancy, particularly among adolescents. Of particular interest are groups that do public policy work, serve clearinghouse roles, and carry out demonstration programs with an evaluation component. Support for locally based organizations that provide direct family planning services has been limited to Planned Parenthood affiliates in and near the San Francisco Bay Area.

The Foundation will not consider support for biomedical research on reproduction; nor will it fund population education programs directed toward the general public.



POPULATION

Authorizations & Disbursements

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

TRAINING AND POLICY RESEARCH

THE ALAN GUTTMACHER INSTITUTE New York, New York <i>For general support</i>	\$133,000		\$133,000	
BROWN UNIVERSITY, POPULATION STUDIES AND TRAINING CENTER Providence, Rhode Island <i>For general support</i>	100,000		100,000	
* UNIVERSITY OF CALIFORNIA, GRADUATE GROUP IN DEMOGRAPHY, PROGRAM IN POPULATION RESEARCH Berkeley, California <i>For general support</i>		\$225,000	75,000	\$150,000
* UNIVERSITY OF CALIFORNIA, INSTITUTE FOR HEALTH POLICY STUDIES San Francisco, California <i>For general support</i>		240,000	100,000	140,000
COLUMBIA UNIVERSITY, CENTER FOR POPULATION AND FAMILY HEALTH New York, New York <i>For general support</i>	150,000			150,000
* CORNELL UNIVERSITY, INTERNATIONAL POPULATION PROGRAM Ithaca, New York <i>For general support</i>		150,000	50,000	100,000
* EAST-WEST POPULATION INSTITUTE, EAST-WEST CENTER Honolulu, Hawaii <i>For general support</i>		210,000	70,000	140,000
EL COLEGIO DE MEXICO Mexico City, Mexico <i>For the Program of Social Research on Population in Latin America (matching grant)</i>	80,000		30,000	50,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* FLORIDA STATE UNIVERSITY, INSTITUTE FOR SOCIAL RESEARCH, CENTER FOR THE STUDY OF POPULATION Tallahassee, Florida <i>For general support</i>		120,000	40,000	80,000
* INTERNATIONAL STATISTICAL INSTITUTE London, England <i>To partially support the cost of a symposium to synthesize and assess the work of the World Fertility Survey</i>		25,000	25,000	
* INTERNATIONAL UNION FOR THE SCIENTIFIC STUDY OF POPULATION Liege, Belgium <i>For general support</i>		150,000		150,000
JOHNS HOPKINS UNIVERSITY Baltimore, Maryland <i>For general support of population activities</i>	200,000			200,000
UNIVERSITY OF MICHIGAN, POPULATION STUDIES CENTER Ann Arbor, Michigan <i>For general support</i>	100,000		100,000	
* NATIONAL OPINION RESEARCH CENTER Chicago, Illinois <i>For population work relating to developing countries</i>		60,000	30,000	30,000
* UNIVERSITY OF NORTH CAROLINA, CAROLINA POPULATION CENTER Chapel Hill, North Carolina <i>For general support</i>		210,000	70,000	140,000
UNIVERSITY OF PENNSYLVANIA, POPULATION STUDIES CENTER Philadelphia, Pennsylvania <i>For general support</i>	50,000		50,000	
* <i>For general support</i>		300,000	100,000	200,000
PENNSYLVANIA STATE UNIVERSITY, POPULATION ISSUES RESEARCH CENTER University Park, Pennsylvania <i>For general support</i>	60,000		30,000	30,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
POPULATION ASSOCIATION OF AMERICA Washington, D.C. <i>For outreach work</i>	25,000		25,000	
POPULATION COUNCIL New York, New York <i>For the Council's social science activities</i>	200,000		200,000	
POPULATION REFERENCE BUREAU, INC. Washington, D.C. <i>For policy analysis work (matching grant)</i>	65,000		65,000	
PRINCETON UNIVERSITY, OFFICE OF POPULATION RESEARCH Princeton, New Jersey <i>For general support</i>	150,000		75,000	75,000
THE RAND CORPORATION Santa Monica, California <i>For research in developing countries</i>	60,000		30,000	30,000
* UNIVERSITY OF SOUTHERN CALIFORNIA, POPULATION RESEARCH LABORATORY Los Angeles, California <i>For general support</i>		80,000	40,000	40,000
* UNIVERSITY OF TEXAS AT AUSTIN, POPULATION RESEARCH CENTER Austin, Texas <i>For general support</i>		225,000	75,000	150,000
* UNIVERSITY OF WISCONSIN, CENTER FOR DEMOGRAPHY AND ECOLOGY Madison, Wisconsin <i>For general support</i>	60,000	270,000	150,000	180,000
* YALE UNIVERSITY, ECONOMIC GROWTH CENTER New Haven, Connecticut <i>For international population work</i>		80,000	40,000	40,000

* New Grant, 1983

Unpaid Grants 31 December 1982	Grants Authorized	1983		Unpaid Grants 31 December 1983
		Payments Made		

INTERNATIONAL FAMILY PLANNING

* THE ALAN GUTTMACHER INSTITUTE New York, New York <i>For the continued publication of International Family Planning Perspectives over the next two years</i>		198,000	99,000	99,000
* AMERICAN HOME ECONOMICS ASSOCIATION Washington, D.C. <i>To integrate family planning and sex education activities into its domestic and overseas programs</i>		210,000	70,000	140,000
THE ASIA FOUNDATION San Francisco, California <i>For family planning and population programs (matching grant)</i>	130,000		40,000	90,000
ASSOCIATION FOR VOLUNTARY STERILIZATION, INC. New York, New York <i>To support non-U.S. government funded activities (matching grant)</i>	140,000		70,000	70,000
CENTRE FOR DEVELOPMENT AND POPULATION ACTIVITIES Washington, D.C. <i>For general support</i>	80,000		40,000	40,000
INTERNATIONAL COMMITTEE ON THE MANAGEMENT OF POPULATION PROGRAMS Salangor, Malaysia <i>For general support (matching grant)</i>	50,000		50,000	
INTERNATIONAL FERTILITY RESEARCH PROGRAM Research Triangle Park, North Carolina <i>For general support of non-biomedical research (matching grant)</i>	150,000		130,000	20,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* INTERNATIONAL PLANNED PARENTHOOD FEDERATION, WESTERN HEMISPHERE REGION New York, New York <i>To stimulate philanthropic support for family planning and population initiatives (matching grant)</i>		300,000	100,000	200,000
INTERNATIONAL PROJECTS ASSISTANCE SERVICES Chapel Hill, North Carolina <i>For general support (matching grant)</i>	100,000		50,000	50,000
* INTERNATIONAL WOMEN'S HEALTH COALITION Washington, D.C. <i>For general support</i>		25,000		25,000
MARGARET SANGER CENTER New York, New York <i>To develop international family planning programs in less developed countries</i>	70,000		40,000	30,000
* NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>To support the Commission on Behavioral and Social Sciences and Education/Committee on Population for work on family planning effectiveness</i> <i>For preliminary work on international family planning</i>		100,000 25,000	100,000 25,000	
OVERSEAS EDUCATION FUND Washington, D.C. <i>For the Fund's efforts to further integrate family planning components into its program (matching grant)</i>	90,000		40,000	50,000
PARTNERS OF THE AMERICAS Washington, D.C. <i>To develop family planning and sex education programs</i>	100,000			100,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* PATHFINDER FUND Chestnut Hill, Massachusetts <i>For general support (matching grant)</i>		300,000	100,000	200,000
* PRIVATE AGENCIES IN INTERNATIONAL DEVELOPMENT Washington, D.C. <i>To increase cooperation among agencies that work in less developed countries</i>		19,000	19,000	
* PROGRAM FOR THE INTRODUCTION AND ADAPTATION OF CONTRACEPTIVE TECHNOLOGY Seattle, Washington <i>For general support</i>		450,000	150,000	300,000
UNITARIAN UNIVERSALIST SERVICE COMMITTEE Boston, Massachusetts <i>For family planning in developing countries</i>	40,000		25,000	15,000
WORLD EDUCATION New York, New York <i>To identify and develop women's programs</i>	50,000		50,000	
WORLD NEIGHBORS Oklahoma City, Oklahoma <i>For family planning (matching grant)</i>	160,000		89,200	70,800

* New Grant, 1983

Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
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DOMESTIC FAMILY PLANNING

CENTER FOR POPULATION OPTIONS Washington, D.C. <i>For general support</i>	30,000		30,000	
* CENTER FOR WOMEN'S STUDIES AND SERVICES San Diego, California <i>For Project Choice</i>		24,000	24,000	
* FAMILY PLANNING COUNCIL OF SOUTHEASTERN PENNSYLVANIA Philadelphia, Pennsylvania <i>For the development of a national consortium to encourage research and experimentation in adolescent pregnancy prevention</i>		9,000	9,000	
* GIRLS' CLUBS OF AMERICA, INC. New York, New York <i>For the evaluation of programs directed toward avoiding unwanted pregnancy</i>		170,000	70,000	100,000
* NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the Committee on Child Development Research and Public Policy study of programs on adolescent pregnancy</i>		80,000	40,000	40,000
NATIONAL FAMILY PLANNING AND REPRODUCTIVE HEALTH ASSOCIATION Washington, D.C. <i>For general support (matching grant)</i>	150,000		60,000	90,000
* PLANNED PARENTHOOD FEDERATION OF AMERICA New York, New York <i>For domestic and international programs (matching grant)</i>		500,000	200,000	300,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	

EDUCATION OF LEADERS

EDUCATION, TRAINING, AND RESEARCH ASSOCIATES Santa Cruz, California <i>To support activities relating to teenage sex education, particularly those relating to unwanted pregnancy (matching grant)</i>	50,000		50,000	
* GLOBAL COMMITTEE OF PARLIAMENTARIANS ON POPULATION AND DEVELOPMENT New York, New York <i>For general support</i>		150,000	50,000	100,000
POPULATION CRISIS COMMITTEE Washington, D.C. <i>To increase the commitment of policymakers to solutions of population problems (matching grant)</i>	80,000		50,000	30,000
* POPULATION RESOURCE CENTER New York, New York <i>For general support (matching grant)</i>		120,000	60,000	60,000
* SEX INFORMATION AND EDUCATION COUNCIL OF THE U.S. New York, New York <i>For general support (matching grant)</i>		90,000	20,000	70,000
TOTAL POPULATION	2,903,000	5,115,000	3,653,200	4,364,800

* New Grant, 1983

Help thy brother's boat across,
and lo! Thine own has reached the
shore.

■ Hindu proverb

Program Description

Through the regional grants program, the Foundation responds to requests from organizations based in or near the San Francisco Bay Area that serve local residents. There are four categories in this program area: community development, youth employment, community foundation endowment challenge grants, and selected human services. The first three categories each account for about 30 percent of the program's budget; the fourth category accounts for the remaining 10 percent.

In community development, the Foundation funds organizations that conduct programs designed to revitalize neighborhoods by improving living conditions and the climate for business investment.

In youth employment, grants are made to encourage or sustain well-designed youth training and placement programs that have the active involvement of potential private employers and show promise of being able to help young people make a successful transition from school to work.

The Hewlett Foundation awards endowment challenge grants to community foundations in or near the Bay Area that submit thoughtful plans to increase their endowment and granting capacity and for which a grant to stimulate gifts from local sources would be helpful.

The selected human services category is directed primarily to organizations that serve

low-income sections of the Peninsula counties. The proposals that are most likely to be funded in this category are those that propose new approaches to certain social problems, where short-term Foundation support is critical and the prospects for other forms of long-term financing are good.

The Foundation will consider different types of grants—general, program, or project support. Grants may be made on a one-year or multi-year basis. The Foundation welcomes opportunities to fund programs with other grantmakers.

Program funds dictate that only one in every ten requests reviewed can be supported. To help avoid unprofitable effort on the part of applicants, we call attention to the fact that the Foundation does not support proposals in the following fields: physical or mental health; law and related fields; criminal justice or juvenile delinquency; drug and alcohol addiction; or the problems of the elderly and the handicapped. These exclusions derive not from a lack of sympathy with the needs in these fields but from the Foundation's need to focus its resources.





R E G I O N A L G R A N T S

Authorizations & Disbursements

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

COMMUNITY DEVELOPMENT

* THE ARABELLA MARTINEZ INSTITUTE Washington, D.C. <i>For a study of five community economic development organizations</i>	\$ 14,000	\$ 14,000	
BERNAL HEIGHTS COMMUNITY FOUNDATION San Francisco, California <i>For a new neighborhood center</i>	\$ 40,000		\$ 40,000
* CENTER FOR COMMUNITY CHANGE Washington, D.C. <i>For its work with Bay Area community development organizations</i>	180,000	60,000	120,000
CHINATOWN NEIGHBORHOOD IMPROVEMENT RESOURCE CENTER San Francisco, California <i>For general support</i>	160,000	90,000	70,000
COMMUNITY DEVELOPMENT INSTITUTE (formerly the INSTITUTE FOR THE STUDY OF COMMUNITY ECONOMIC DEVELOPMENT) East Palo Alto, California <i>For general support</i>	25,000	25,000	
* <i>For general support</i>	210,000	70,000	140,000
* EAST BAY ASIAN LOCAL DEVELOPMENT CORPORATION Oakland, California <i>For general support</i>	120,000	50,000	70,000
* EL PAJARO COMMUNITY DEVELOPMENT CORPORATION Watsonville, California <i>For general support</i>	145,000	49,000	96,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
LA RAZA GRAPHIC CENTER, INC. San Francisco, California <i>For the Center's graphic arts and printing services for nonprofit organizations and its job training program for Hispanics</i>	25,000		25,000	
LOCAL INITIATIVES SUPPORT CORPORATION New York, New York <i>For the San Francisco office</i>	160,000		80,000	80,000
NORTH OF MARKET PLANNING COALITION San Francisco, California <i>For general support</i>	40,000		20,000	20,000
* PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For executive directors of community development organizations in the Bay Area to participate in the Development Training Institute</i>		25,000		25,000
REALITY HOUSE WEST San Francisco, California <i>For the storefront renovation of the Cadillac Hotel</i>	75,000		75,000	
SAN JOSE DEVELOPMENT CORPORATION San Jose, California <i>For general support</i>	50,000		50,000	
SPANISH SPEAKING UNITY COUNCIL Oakland, California <i>For general support</i>	175,000		100,000	75,000

YOUTH EMPLOYMENT

* ACADEMY OF WELDERS San Francisco, California <i>To support its youth employment program</i>		100,000	40,000	60,000
* BAY AREA URBAN LEAGUE, INC. San Francisco, California <i>For the League's youth employment training center</i>		150,000		150,000
* CHINATOWN RESOURCES DEVELOPMENT/MAINTENANCE TRAINING CORPORATION San Francisco, California <i>For its employment training program</i>		30,000	30,000	

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* EDEN AREA YMCA Hayward, California <i>For a youth employment program</i>		25,000	25,000	
* INDUSTRY EDUCATION COUNCIL, SANTA CLARA COUNTY AFFILIATE San Jose, California <i>For its pre-employment program for high school students</i>		55,000	27,500	27,500
* NEW WAYS TO WORK, INC. San Francisco, California <i>For its Job Sharing for Youth Project</i>		25,000	25,000	
OAKLAND YOUTHWORKS Oakland, California <i>For general support</i>	50,000		30,000	20,000
* PUBLIC/PRIVATE VENTURES Philadelphia, Pennsylvania <i>For an evaluation of the California Conservation Corps</i>		150,000	75,000	75,000
STANFORD MID-PENINSULA URBAN COALITION Stanford, California <i>For the research and evaluation component of the Coalition's Peninsula Academies Program</i>	75,000		50,000	25,000
* <i>For the 1983-84 operations of the Peninsula Academies Program</i>		25,000	25,000	
* YOUTH FOR SERVICE San Francisco, California <i>For its Telecommunications Specialties Program for young people</i>		150,000	75,000	75,000

COMMUNITY FOUNDATION ENDOWMENTS

COMMUNITY FOUNDATION ENDOWMENTS <i>To increase endowments (challenge grants)</i>				
* COMMUNITY FOUNDATION OF SANTA CLARA COUNTY San Jose, California		500,000	166,000	334,000
* MONTEREY PENINSULA FOUNDATION Monterey, California		110,000	110,000	
* PENINSULA COMMUNITY FOUNDATION Burlingame, California		375,000	91,272	283,728

* New Grant, 1983

Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
	Grants Authorized	Payments Made	

SELECTED HUMAN SERVICES

BEEBE PARENT-CHILD CENTER Oakland, California <i>For the new infant care program</i>	22,000		11,000	11,000
* COLEMAN CHILDREN AND YOUTH SERVICE San Francisco, California <i>For general support</i>		100,000	34,000	66,000
CRITTENTON FRIENDS, INC. Palo Alto, California <i>For services to single mothers and mothers-to-be</i>	8,000		8,000	
* EDEN YOUTH CENTER Hayward, California <i>For general support</i>		75,000	25,000	50,000
* EXECUTIVE SERVICE CORPS OF NORTHERN CALIFORNIA San Francisco, California <i>For general support</i>		75,000	40,000	35,000
GIRLS' CLUB OF THE MID-PENINSULA Menlo Park, California <i>For general support</i>	7,900		2,140	5,760
INDOCHINESE RESETTLEMENT AND CULTURAL CENTER San Jose, California <i>For general support</i>	5,000		5,000	
* LAOTIAN HANDCRAFT CENTER Berkeley, California <i>For the program of assistance to Laotian refugee women in the Bay Area</i>		25,000	12,500	12,500
* MID-PENINSULA YWCA Palo Alto, California <i>For the 1983-84 Development Program</i>		12,500	12,500	
* MINNESOTA EARLY LEARNING DESIGN (MELD) Minneapolis, Minnesota <i>For partnership work over an eighteen month period with five Bay Area organizations that conduct parenting programs</i>		20,000		20,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For the Summer Youth Project</i>		24,000	12,000	12,000
* OAKLAND CHINESE COMMUNITY COUNCIL Oakland, California <i>For its planning and development office</i>		75,000	40,000	35,000
* SAN MATEO WOMEN'S SHELTER San Mateo, California <i>To provide salary support for the Children's Program Coordinator</i>		15,000	15,000	
* SANTA CLARA COUNTY FAMILY EDUCATION CENTER, INC. San Jose, California <i>For general support</i>		60,000	20,000	40,000
STANFORD MID-PENINSULA URBAN COALITION Stanford, California <i>For general support</i>	30,000		30,000	
* YWCA OF MONTEREY PENINSULA Monterey, California <i>For its shelter for battered women and their children</i>		25,000	25,000	

OTHER

* BAY AREA URBAN LEAGUE, INC. San Francisco, California <i>For a program to help low-income home owners who face delinquency or default in their mortgage payments</i>		150,000	75,000	75,000
* CALIFORNIA FOUNDATION FOR COMMERCE AND EDUCATION Sacramento, California <i>For its Corporate Two Percent Club program</i>		5,000	5,000	
COMMUNITY TRAINING AND DEVELOPMENT PROJECTS San Francisco, California <i>For general support</i>	30,000		15,000	15,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* EMERGENCY HOUSING CONSORTIUM OF SANTA CLARA COUNTY San Jose, California <i>To provide emergency shelter and a relocation assistance program for homeless families in Santa Clara County</i>		40,000	40,000	
GRANTSMANSHIP CENTER Los Angeles, California <i>For the development and marketing office</i>	45,000		45,000 [†]	
* NORTHERN CALIFORNIA GRANTMAKERS San Francisco, California <i>For the Emergency Family Needs-Housing Assistance Fund</i>		250,000	250,000	
* PUBLIC MEDIA CENTER San Francisco, California <i>For the Center's advertising and marketing assistance to nonprofit organizations in the Bay Area</i>		25,000	12,500	12,500
SENIOR COORDINATING COUNCIL OF THE PALO ALTO AREA, INC. Palo Alto, California <i>For the Retired Executive Volunteers Program</i>	13,500		13,500	
TOTAL REGIONAL	1,036,400	3,365,500	2,225,912	2,175,988

* New Grant, 1983
† Grant cancelled

SPECIAL PROJECTS

Authorizations & Disbursements

Special projects permit the Foundation to respond to a few especially interesting and important proposals that are consistent with the broad purposes of the Foundation but fall outside its established programs.

	Unpaid Grants 31 December 1982	1983 Grants Authorized	Payments Made	Unpaid Grants 31 December 1983
PUBLIC POLICY				
* AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY Washington, D.C. <i>For general support</i>		\$100,000	\$100,000	
BROOKINGS INSTITUTION Washington, D.C. <i>For general support of the Institution's research</i>	\$ 133,000			\$133,000
* <i>For the Committee on the Constitutional System</i>		25,000	25,000	
* UNIVERSITY OF CALIFORNIA, SURVEY RESEARCH CENTER Berkeley, California <i>For the research and publication of a book on the state's handling of the medfly crisis</i>		24,000	24,000	
* CENTER FOR INTER-AMERICAN RELATIONS New York, New York <i>For the Western Hemisphere Commission on Public Policy Implications of Foreign Debt</i>		20,000	20,000	
* EMORY UNIVERSITY, CARTER CENTER FOR POLICY STUDIES Atlanta, Georgia <i>For the Visiting Fellows Program endowment</i>		500,000	500,000	
JOINT CENTER FOR POLITICAL STUDIES Washington, D.C. <i>For general support</i>	300,000		100,000	200,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	Grants Authorized	1983 Payments Made	Unpaid Grants 31 December 1983
NATIONAL ACADEMY OF SCIENCES Washington, D.C. <i>For the Academy Studies Program</i>	200,000			200,000
* NATIONAL CONFERENCE ON SOCIAL WELFARE Washington, D.C. <i>For seminars on the federal role in social welfare</i>		25,000	25,000	
OVERSEAS DEVELOPMENT COUNCIL Washington, D.C. <i>For general support</i>	100,000		100,000	
* UNIVERSITY OF SOUTHERN CALIFORNIA, SACRAMENTO PUBLIC AFFAIRS CENTER Sacramento, California <i>For support of the California Policy Choices publication</i>		275,000	80,000	195,000
* STANFORD UNIVERSITY Stanford, California <i>For general support of the Arms Control and Disarmament Program</i>		600,000	150,000	450,000
THE TRILATERAL COMMISSION New York, New York <i>For general support</i>	100,000			100,000
* URBAN INSTITUTE Washington, D.C. <i>For general support</i>		500,000	125,000	375,000
UNIVERSITY OF VIRGINIA, WHITE BURKETT MILLER CENTER FOR PUBLIC AFFAIRS Charlottesville, Virginia <i>For general support of research on the U.S. presidency</i>	50,000		50,000	
* WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS Washington, D.C. <i>To support the publication in English, Spanish, and Portuguese of the final report of the Inter-American Dialogue</i>		7,500	7,500	
* YALE UNIVERSITY, INSTITUTION FOR SOCIAL AND POLICY STUDIES New Haven, Connecticut <i>For general support of the Program on Nonprofit Organizations</i>		500,000	150,000	350,000

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983 Grants Authorized	Payments Made	Unpaid Grants 31 December 1983
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LIBRARIES

AMERICAN TRUST FOR BRITISH LIBRARIES Cambridge, Massachusetts <i>Toward replacement of lost books from the American collection</i>	200,000		100,000	100,000
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NONPROFIT SERVICE ORGANIZATIONS

THE FOUNDATION CENTER New York, New York <i>For general support of the Center and its San Francisco office</i>	56,000		28,000	28,000
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PROSOCIAL DEVELOPMENT

DEVELOPMENTAL STUDIES CENTER San Ramon, California <i>To complete the developmental phase of a program to increase prosocial development in American children and to fund the first demonstration year</i>	398,500		398,500	
* <i>For the second demonstration year</i>		958,000	479,000	479,000
<i>For Foundation-related expenses</i>	52,738		11,619	41,119

OTHER

AMERICAN POLITICAL SCIENCE ASSOCIATION Washington, D.C. <i>For core expenses of Project '87</i>	190,000		78,000	112,000
* AMERICAN UNIVERSITY OF BEIRUT New York, New York <i>For support of the fundraising campaign</i>		250,000	250,000	
* ASSISTANCE LEAGUE OF SANTA CLARA COUNTY Los Altos, California <i>To construct a forty-two unit apartment building to provide low-cost housing for Stanford patients and their families (joint project with Stanford University Hospital)</i>		3,725,000	3,725,000	

* New Grant, 1983

	Unpaid Grants 31 December 1982	1983		Unpaid Grants 31 December 1983
		Grants Authorized	Payments Made	
* CALIFORNIA HISTORICAL SOCIETY San Francisco, California <i>For the construction of a second vault for rare or fragile materials</i>		20,000	20,000	
* COLUMBIA UNIVERSITY, MEDIA AND SOCIETY SEMINARS New York, New York <i>To help support the promotion of tapes of the "Delicate Balance" discussion series</i>		102,000	102,000	
* GRADUATE THEOLOGICAL UNION Berkeley, California <i>To support planning for a management training program for the executives of religious institutions</i>		15,000	15,000	
THE INSTITUTE FOR JOURNALISM EDUCATION Berkeley, California <i>For general support of the Institute's training programs for minority journalists</i>	25,000		25,000	
* MERRITT COLLEGE Oakland, California <i>For the Computer Electronics Technology Program</i>		25,000		25,000
STANFORD UNIVERSITY Stanford, California <i>For partial support of the Study of Stanford and Schools</i>	15,000		15,000	
* STATUE OF LIBERTY-ELLIS ISLAND CENTENNIAL COMMISSION New York, New York <i>For support of the restoration and preservation project</i>		25,000	25,000	
TOTAL SPECIAL PROJECTS	1,820,238	7,696,500	6,728,619	2,788,119
GRAND TOTAL—All Program Areas	\$12,875,108	\$31,012,750	\$23,895,915	\$19,991,943
Less refunds and cancellations		(52,201)		
Grants authorized, net of refunds and cancellations		<u>\$30,960,549</u>		

* New Grant, 1983

Because the foregoing Program Descriptions are brief and are under continuing review, the most efficient means of initial contact with the Hewlett Foundation is a letter of inquiry, addressed to the President. The letter should contain a brief statement of the applicant's need for funds and enough factual information to enable the staff to determine whether or not the application falls within the Foundation's areas of preferred interest or warrants consideration as a special project. There is no fixed minimum or maximum with respect to the size of grants; applicants should provide a straightforward statement of their needs and aspirations for support, taking into account other possible sources of funding.

Letters of application will be acknowledged upon their receipt. But because the Foundation prefers to conduct its affairs with a small staff, a more detailed response will in some cases be delayed. Applicants who have not had a substantive reply after a reasonable period of time should feel free to make a follow-up inquiry.

In 1983 the Foundation began to group performing arts recommendations by discipline for presentation to its Board of Directors. This change allows the Foundation to become familiar with the characteristics and needs in each field. It also assists in planning and in the consistent application of criteria. While the Foundation does not expect to be able to adhere rigidly to the schedule below, it will make every effort to do so.

	<i>Application Submitted by:</i>	<i>Application Reviewed in:</i>
<i>Music</i>	January 1	April
<i>Theatre</i>	April 1	July
<i>Dance</i>	July 1	October
<i>Film and Video</i>	July 1	October
<i>Service Organizations</i>		

The Foundation recognizes that significant programs require time to demonstrate their value. It is therefore willing to consider proposals covering several years of support. While the Foundation will entertain specific projects in its areas of interest and will on occasion provide general support for organizations of special interest, it expects to work primarily through program support of organizations active in its main areas of interest. One exception is the regional grants program, under which the Foundation will make some small grants for specific projects that meet an immediate community need. Like most foundations, the Hewlett

Foundation is unwilling to assume responsibility for the long-term support of any organization or activity.

All inquiries are reviewed first by the relevant program officer. He or she will either (1) in consultation with the President, decline those requests which seem unlikely to result in a project the Foundation can support; (2) request further information if a decision cannot be made on the basis of the initial inquiry; or (3) present the request to the rest of the staff for discussion.

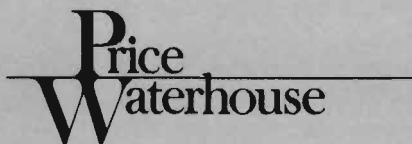
Applicants who receive a favorable response to their inquiry will be invited to submit a formal proposal. Special supporting materials may be requested in some cases, but normally the proposal should include:

1. A concise statement of the purpose of the request, its significance or uniqueness in relation to other work being done in the field, and the results sought.
2. A budget for the program; an indication of other prospective funding sources and the amount requested of each; and a statement of the sponsoring organization's total budget and financial position. Applicants should indicate how they would continue a successful program once support from the Hewlett Foundation ceased.
3. The identity and qualifications of the key personnel to be involved.
4. A list of members of the governing body.
5. Evidence of tax-exempt status.
6. A statement to the effect that the proposal has been reviewed by the applicant's governing body and specifically approved for submission to the William and Flora Hewlett Foundation.

Normally the Foundation will not consider for support grants or loans to individuals; grants for basic research; capital construction funds; grants in the medical or health-related fields; or general fundraising drives. It will not make grants intended directly or indirectly to support candidates for political office or to influence legislation.

Grants must be approved by the Board of Directors, which meets quarterly. Meeting dates are available upon request, but applicants should realize that even proposals which are to be recommended for Board approval cannot in every case be reviewed at the first meeting following their receipt. All inquiries and proposals are reported to the Board, including both those that lie clearly outside the Foundation's declared interests and those declined at the staff level.

FINANCIAL STATEMENTS



555 CALIFORNIA STREET
SAN FRANCISCO, CA 94104
415 393-8500

16 March 1984

To the Board of Directors of
The William and Flora Hewlett Foundation

In our opinion, the accompanying balance sheets and the related statements of income, expenses, grants, and Foundation principal present fairly the financial position of The William and Flora Hewlett Foundation at 31 December 1983 and 1982, and the results of its operations for the years then ended, in conformity with generally accepted accounting principles consistently applied. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

Price Waterhouse

BALANCE SHEET

	31 December	
	1983	1982
Assets		
Investments:		
Hewlett-Packard Company common stock	\$419,638,778	\$421,917,370
Other equity securities	83,314,976	46,774,726
Fixed income securities	69,973,832	59,731,968
Money market funds	19,600	3,200
	572,947,186	528,427,264
Cash:		
Commercial account	54,930	167,233
Receivable on sale of securities	219,018	1,274,721
Interest receivable	2,496,924	896,861
Dividends receivable	588,600	528,794
Office equipment, automobile and leasehold improvements, net of accumulated depreciation and amortization of \$156,270 and \$110,973	226,398	214,589
Other assets	71,538	19,212
	\$576,604,594	\$531,528,674
Liabilities and Foundation Principal		
Grants payable	\$ 19,991,943	\$ 12,875,108
Payable on purchase of securities		10,275,001
Accounts payable and accrued liabilities	175,703	88,366
Federal excise tax payable	1,370,879	522,999
Deferred federal excise tax payable	7,152,483	6,907,148
	28,691,008	30,668,622
Total liabilities	28,691,008	30,668,622
Foundation principal	547,913,586	500,860,052
	\$576,604,594	\$531,528,674

See accompanying notes to financial statements.

**STATEMENT OF INCOME, EXPENSES,
GRANTS, AND FOUNDATION PRINCIPAL**

	Year ended 31 December	
	1983	1982
Income:		
Interest	\$ 8,156,300	\$ 5,180,078
Dividends	3,669,575	2,810,552
	11,825,875	7,990,630
Expenses:		
Administrative expenses	1,188,126	938,360
Investment management expenses	365,560	174,621
Federal excise tax	1,373,000	514,074
	2,926,686	1,627,055
Income available for grants	8,899,189	6,363,575
Grants authorized, net of cancellations of \$52,201 in 1983 and \$206,301 in 1982	30,960,549	14,686,131
Excess of expenses and grants over income	(22,061,360)	(8,322,556)
Realized gain on sales of investments	44,529,758	9,700,907
Unrealized increase in market value of investments, net of deferred federal excise tax of \$245,335 and \$3,846,073	24,585,136	197,093,152
Increase in fund balance	47,053,534	198,471,503
Foundation principal at beginning of year	500,860,052	302,388,549
Foundation principal at end of year	\$547,913,586	\$500,860,052

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

31 DECEMBER 1983 and 1982

NOTE 1—Accounting policies:

Investments—Investments are carried at market value. Market values at 31 December 1983 and 1982 were determined principally by closing market prices on national stock exchanges. Donated securities are recorded at their fair market value at date of donation.

The unrealized increase in the market value of investments held at year end was determined by using market values at the beginning and end of the year or the date assets were contributed if the contribution occurred during the year. Realized gains on the sale of investments during the year were determined using cost.

Grants—In the year grant requests are approved by the Board of Directors, they are recorded as grants payable. Grants are authorized subject to certain conditions, and failure of the recipients to meet these conditions may result in cancellations or refunds; such cancellations or refunds are recognized in the year they occur.

Pension plan—The Foundation provides a noncontributory defined contribution pension plan for all its employees. The plan is funded and maintained by a trustee. Pension expense for 1983 and 1982 was \$92,000 and \$77,000, respectively.

NOTE 2—Investments:

The cost of investments held at year end is as follows:

	1983	1982
Hewlett-Packard Company common stock	\$172,841,721	\$201,751,699
Other equity securities	71,992,187	38,503,101
Fixed income securities	73,818,060	58,724,118
	\$318,651,968	\$298,978,918

The Foundation held 9,902,980 shares, adjusted for a 2 for 1 stock split in August 1983, and 5,779,690 shares of Hewlett-Packard Company stock at 31 December 1983 and 31 December 1982, respectively.

NOTE 3—Grants payable:

The Foundation ordinarily makes its grants to organizations that qualify as public charities under the Internal Revenue Code. When distributions are made to non-qualifying organizations, the Foundation assumes the responsibility for ultimate public charity use.

Grants authorized but unpaid at 31 December 1983 are payable as follows:

Year payable	Amount
1984	\$11,474,418
1985	6,088,825
1986 and thereafter	2,428,700
	\$19,991,943

NOTE 4—Federal excise tax:

In accordance with the provisions of the Internal Revenue Code, the Foundation is liable for an excise tax of 2% on net investment income. Gains on dispositions of investments for excise tax purposes are calculated using the donor's basis of the investment. Deferred excise tax arises from unrealized gains on investments and is provided at the rate in effect at the time the unrealized gains or losses are recognized.

The accompanying financial statements reflect provisions for current and deferred excise tax as follows:

	1983	1982
Current	\$1,373,000	\$ 514,074
Deferred	245,335	3,846,073
	<u>\$1,618,335</u>	<u>\$ 4,360,147</u>

The Internal Revenue Code also requires that 5% of the average monthly investment balance at market value less the excise tax of 2% be distributed within one year to avoid additional tax. At 31 December 1983 and 1982, no additional distributions were required.

The Foundation's tax returns for the year ended 31 December 1980 and prior have been examined by the Internal Revenue Service. No significant assessments resulted from those examinations.

A detailed listing of investments is available from the Foundation upon request.
